

Media release

# BetaShares to launch low-cost Diversified ETFs on the ASX

# New ETFs aim to simplify portfolio construction and asset allocation decisions for investors and advisers

**SYDNEY, 26 November 2019**: BetaShares, a leading Australian ETF Manager, has today announced it will be launching a suite of Diversified ETFs on the ASX.<sup>1</sup>

The Diversified ETFs are low-cost, all-in-one investment solutions that provide exposure to a carefully blended portfolio of asset classes, including shares, property securities, bonds and cash, across Australian and global markets. The management fees for the ETFs are expected to be the lowest amongst diversified ETFs currently available in Australia.

The products will also be the first diversified ETFs available on the ASX to use an open construction approach, accessing asset classes by investing in ETFs from BetaShares and other ETF managers, and including ETFs trading on the ASX as well as overseas exchanges.

BetaShares CEO, Alex Vynokur, said: "We're excited to be able to offer a simpler way for Australians to access a well-rounded investment portfolio via a single investment. It's widely agreed that asset allocation is a major contributing factor to investment returns, yet it is one of the most challenging decisions an investor faces, and one that requires ongoing attention."

"We wanted to bring a solution to the ASX which would allow investors - regardless of age, experience or wealth - the ability to access a robustly constructed portfolio that simplifies the asset allocation process."

Four Diversified ETFs have been developed, which provide varying allocations to growth assets (such as international and Australian shares and property securities) versus defensive assets (such as international and Australian bonds and cash) giving investors and advisers the ability to select a portfolio that is aligned with investment goals:

- BetaShares Diversified High Growth ETF DHHF (90% growth/10% defensive)
- BetaShares Diversified Growth ETF DGGF (70% growth/30% defensive)
- BetaShares Diversified Balanced ETF DBBF (50% growth/50% defensive)
- BetaShares Diversified Conservative Income ETF DZZF (25% growth/75% defensive)

<sup>&</sup>lt;sup>1</sup> Subject to final regulatory approval.



Each Diversified ETF's asset allocation and underlying exposures will be reviewed regularly by the BetaShares Investment Committee and adjusted periodically to ensure they remain consistent with desired target allocations and risk profile.

## New ETFs utilise an open construction approach

The BetaShares Diversified ETFs use an open approach in their construction, aiming to ensure continued cost-effectiveness and that the most optimal underlying investment tools are being used to design these portfolios.

To that end, each Diversified ETF will obtain its asset-class exposure using ETFs from both BetaShares and other leading ETF managers, and includes ETFs that trade in Australia, as well as on overseas exchanges.

"Since starting BetaShares we've focused on the needs of Australian investors and have aimed to build intelligent investment solutions to help them meet their investment objectives."

"The construction approach we've chosen to build the Diversified series is yet another example of this, and is unique in the Australian ETF market", Mr. Vynokur continued.

# Diversified ETFs expected to have wide appeal

BetaShares foresees the Diversified ETFs being utilised by a wide range of investors, from investors just beginning their investment journey, experienced investors and SMSFs, to financial advisers who want to streamline investment decisions.

"The flexibility and potential uses for these funds is exceptionally broad. For example, we have many enquiries from younger investors who don't know where to start, parents who are seeking a solution that is simple to use and low cost so they can start investing for their children, and more sophisticated self-managed super fund investors who are looking for a low-cost solution for the core of their portfolios", said Mr Vynokur.

In addition, financial advisers will benefit from the Funds' ability to streamline the process of managing client portfolios.

"For advisers, our Diversified funds will provide low-cost diversified investment solutions that can be utilised either on or off-platform, depending on client needs. We believe BetaShares Diversified ETFs will deliver high portfolio construction integrity, cost efficiency and scalability, at the same time saving a significant amount of time on investment and manager selection and portfolio management", concluded Mr. Vynokur.

BetaShares expects its range of Diversified ETFs to start trading on the ASX in December.

(ends)



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#### About BetaShares

BetaShares Capital Ltd ("BetaShares") is a leading Australian manager of exchange traded products ("ETPs") traded on the Australian Securities Exchange. BetaShares offers a range of ETPs which cover Australian and International equities, cash, currencies, commodities and alternative strategies. BetaShares currently has approximately \$9.5 billion in assets under management.

BetaShares is owned and managed by its Australian based management team along with a strategic shareholding from Mirae Asset Global Investment Group, one of Asia's largest asset management firms. As at October 2019, Mirae manages over US\$130 billion.

| Product Series              | Product   | Ticker |
|-----------------------------|---|--------|
| Cash & Fixed<br>Income ETFs | Australian Bank Senior Floating Rate Bond ETF         | QPON   |
|                             | Australian Government Bond ETF                        | AGVT   |
|                             | Australian High Interest Cash ETF                     | AAA    |
|                             | Australian Investment Grade Corporate Bond ETF        | CRED   |
| Hybrid Funds                | Active Australian Hybrids Fund (managed fund)         | HBRD   |
| Commodity ETFs              | Agriculture ETF – Currency Hedged (synthetic)         | QAG    |
|                             | Commodities Basket ETF – Currency Hedged (synthetic). | QCB    |
|                             | Crude Oil Index ETF – Currency Hedged (synthetic)     | 000    |
|                             | Gold Bullion ETF – Currency Hedged                    | QAU    |
| Currency ETFs               | British Pound ETF                                     | POU    |
|                             | Euro ETF  | EEU    |
|                             | U.S. Dollar ETF                                       | USD    |
|                             | BetaShares Strong U.S. Dollar Fund (hedge fund)       | YANK   |

BetaShares' range of ASX-traded funds includes:



|                        | BetaShares Strong Australian Dollar Fund (hedge fund) | AUDS |
|------------------------|---|------|
| Equities ETFs          | FTSE RAFI Australia 200 ETF                           | QOZ  |
|                        | Financials Sector ETF                                 | QFN  |
|                        | Resources Sector ETF                                  | QRE  |
|                        | Australian Ex-20 Portfolio Diversifier ETF            | EX20 |
|                        | Australian Small Companies Select Fund (managed fund) | SMLL |
|                        | Australian Sustainability Leaders ETF                 | FAIR |
|                        | Australia 200 ETF                                     | A200 |
| Equity Income<br>Funds | Australian Dividend Harvester Fund (managed fund)     | HVST |
|                        | Equity Yield Maximiser Fund (managed fund)            | YMAX |
| Geared Funds           | Geared Australian Equity Fund (hedge fund)            | GEAR |
|                        | Geared US Equity Fund – Currency Hedged (hedge fund)  | GGUS |
| International<br>Funds | Asian Technology Tigers ETF                           | ASIA |
|                        | FTSE RAFI U.S. 1000 ETF                               | QUS  |
|                        | Europe ETF – Currency Hedged                          | HEUR |
|                        | FTSE 100 ETF  | F100 |
|                        | Global Agriculture ETF – Currency Hedged              | FOOD |
|                        | Global Banks ETF – Currency Hedged                    | BNKS |
|                        | Global Cybersecurity ETF                              | HACK |
|                        | Global Energy Companies ETF – Currency Hedged         | FUEL |
|                        | Global Gold Miners ETF – Currency Hedged              | MNRS |
|                        | Global Healthcare ETF – Currency Hedged               | DRUG |
|                        | Global Income Leaders ETF                             | INCM |
|                        | Global Quality Leaders ETF                            | QLTY |



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|-----------------------|--|---------------------------------------|
|                       | Global Robotics and Artificial Intelligence ETF                                | RBTZ                                  |
|                       | Global Sustainability Leaders ETF  | ETHI                                  |
|                       | India Quality ETF  | IIND                                  |
|                       | Japan ETF – Currency Hedged  | HJPN                                  |
|                       | NASDAQ 100 ETF   | NDQ                                   |
|                       | S&P 500 Yield Maximiser Fund (managed fund)                                    | UMAX                                  |
| Managed Risk<br>Funds | Managed Risk Australian Share Fund (managed fund)                              | AUST                                  |
|                       | Managed Risk Global Share Fund (managed fund)                                  | WRLD                                  |
| Short Funds           | Australian Equities Bear Hedge Fund  | BEAR                                  |
|                       | Australian Equities Strong Bear Hedge Fund                                     | BBOZ                                  |
|                       | US Equities Strong Bear Hedge Fund – Currency<br>Hedged                        | BBUS                                  |
| Active                | AMP Capital Dynamic Markets Fund (Hedge Fund)                                  | DMKT                                  |
|                       | AMP Capital Global Infrastructure Securities Fund<br>(Unhedged) (Managed Fund) | GLIN                                  |
|                       | AMP Capital Global Property Securities Fund<br>(Unhedged) (Managed Fund)       | RENT                                  |
|                       | BetaShares Legg Mason Australian Bond Fund (managed fund)                      | BNDS                                  |
|                       | BetaShares Legg Mason Equity Income Fund (managed fund)                        | EINC                                  |
|                       | BetaShares Legg Mason Emerging Markets Fund (managed fund)                     | EMMG                                  |
|                       | BetaShares Legg Mason Real Income Fund (managed fund)                          | RINC                                  |

A PDS for the BetaShares Diversified ETFs is expected to be made available on the BetaShares website <u>www.betashares.com.au</u> in December 2019. BetaShares Capital Ltd (ACN 139 566 868 AFS Licence 341181) ("BetaShares") is the issuer.

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