

## Media Release

### Charter Hall Direct grows distribution team

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Charter Hall Group (Charter Hall or the Group), Australia's leading property investment management group, is pleased to announce changes to the Charter Hall Direct (Direct) distribution team, including a number of new appointments across a state-based structure.

Led by Scott McLennan as Head of Distribution, the expansion of the distribution team reflects the strong growth of Charter Hall's Direct business from \$3 billion to over \$8 billion since 2018.

Charter Hall Direct CEO, Steve Bennett said, "Our investment in growing the distribution team reflects the strong demand for Direct's leading unlisted property funds and a record year of capital inflows into our suite of funds.

"As the Head of Distribution, Scott is responsible for the expansion of the distribution team in each of the states. Scott has been with Charter Hall for five years and is well-positioned to lead the team in further growth out of our Sydney office."

Mr McLennan said, "The state-based distribution team is designed to better service our growing adviser community in all states and territories. Having our team located close to our clients means we can work collaboratively together to further enhance client outcomes in terms of both service and product offerings."





#### **The new appointments include:**



**Renee Oldfield joins as State Distribution Manager for Western Australia and South Australia**, with more than 20-years' industry experience. Renee has a diverse background in financial services advising across equity markets, property funds management cash and fixed income markets at Macquarie Bank, Aspen Group and FIIG Securities.

**Paul Ramsay has been appointed State Distribution Manager for Victoria and Tasmania, based in Melbourne.** He joins the team from Franklin Templeton, where he was a key account manager. Paul also has more than 20-years' experience in the funds management industry including the role of national manager-strategy investments at Australian Unity Wealth.

**Mark Weingarh has been appointed as the State Distribution Manager for New South Wales.** He joins Charter Hall Direct from Macquarie Group where he led the sales and distribution strategy for Digital Portfolio Management and Managed Accounts. He has a strong history of working with advisory firms to improve client experience.

**Craig Harding and Marco Triani** who have been with Charter Hall for more than five years also join the distribution team. Craig Harding has been appointed Business Development Manager for Queensland and Northern Territory and Marco Triani has been appointed Key Account Manager and will be based in NSW.

			
<b>Scott McLennan</b> Head of Distribution	<b>Renee Oldfield</b> State Distribution Manager WA & SA	<b>Paul Ramsay</b> State Distribution Manager Vic & Tas	<b>Mark Weingarth</b> State Distribution Manager NSW

	
<b>Craig Harding</b> Business Development Manager Qld & NT	<b>Marco Triani</b> Key Account Manager

(Ends)

**Charter Hall Group (ASX: CHC)**

With over 30 years' experience in property investment and funds management, we're one of Australia's leading fully integrated property groups. We use our property expertise to access, deploy, manage and invest equity across our core sectors – Office, Industrial & Logistics, Retail and Social Infrastructure.

Operating with prudence, we've curated a diverse \$52.3 billion portfolio of 1,388 high quality, long leased properties. With partnership at the heart of our approach, we're creating places that help grow communities; turning them into the best they can be and unlocking hidden value. Taking a long-term view, our \$8.8 billion development pipeline delivers sustainable, technologically enabled projects for our customers.

The impacts of what we do are far-reaching. From helping businesses succeed by supporting their evolving workplace needs, to providing investors with superior returns for a better retirement, we're powered by the drive to go further.

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