



BetaShares

Exchange Traded Funds

BETASHARES AUSTRALIAN ETF REVIEW

MONTH ENDING SEPTEMBER 2021



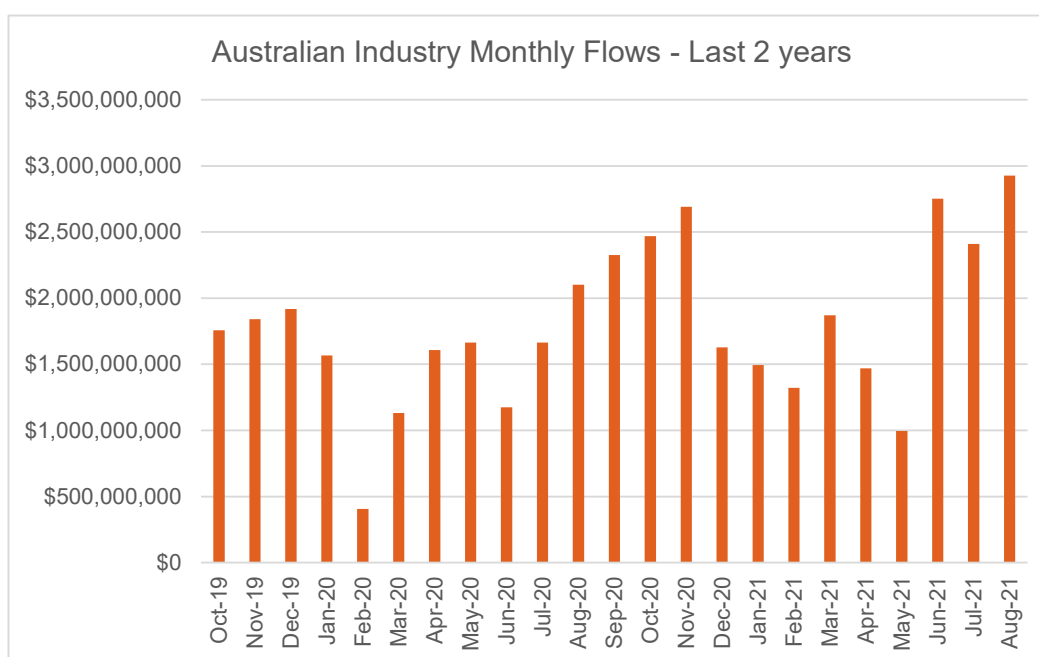
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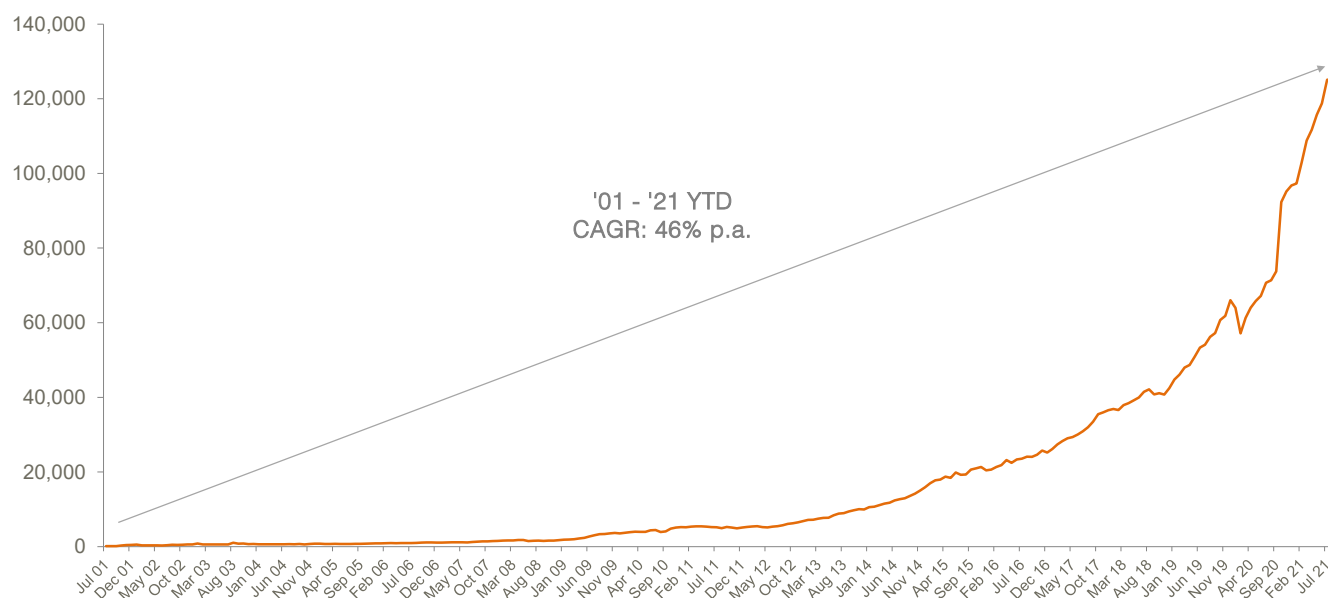
AUSTRALIAN EXCHANGE TRADED FUND INDUSTRY: SUMMARY SEPTEMBER 2021

SEPTEMBER 2021: ETF INVESTORS 'BUY THE DIP' WITH HIGHEST NET INFLOWS ON RECORD

- In a month where both global and Australian equities fell, ETF investors 'bought the dip' leading to the **highest monthly net inflows on record for the industry (\$2.9B)**. This inflow level broke the previous record set in July (\$2.7B) and illustrates the increasing adoption of ETFs by investors in both rising and falling markets
- September also saw a **fresh record** in terms of **monthly net inflows by issuer**, with **BetaShares** recording an all-time monthly record for the industry of **\$1.14B** (beating the previous record, held by Vanguard, of \$1.05B)
- The high level of flows managed to just offset the asset value declines, causing the Australian ETF industry to grow only slightly to a new high of **\$125.3B** in funds under management, with total industry growth of ~\$200m for the month
- Industry growth over the last 12 months has been **76%** for a total of \$53.9B net growth
- Monthly trading value remained high, increasing 4% month on month, **with over \$9B of trading activity** and trading value as high as its been since the spike in March 2020.
- 1 new fund was launched this month, a new Active ETF focused on global sustainable companies
- Best return performance this month came from [geared short exposures](#) over U.S. equities including the Nasdaq and our [BBUS fund](#) (11% performance), followed by Energy exposures, including [OOO](#) (9.8%) and [FUEL](#) (7.7%)
- The mix of flows this month was decidedly more mixed than the pattern observed in the year so far, with **Australian** and **International** equities receiving approximately the same amount of flow (\$950m and \$963m respectively). We also saw a return to meaningful flows from Cash (\$382m) and Fixed Income (\$333m). The compositions of the industry's flows illustrates the extent to which ETFs are able to help investors diversify their portfolios across all major asset classes.



AUSTRALIAN ETP MARKET CAP: JULY 2001 – SEPTEMBER 2021



CAGR: Compound Annual Growth Rate. Source: ASX, Chi-X, BetaShares.

MARKET CAP

- Australian Exchange Traded Funds Market Cap: **\$125.3B – all time end of month high**
- Market cap increase for month: **0.13%, \$0.2B**
- Market cap growth for last 12 months: **75.5%, + \$53.9B**

NEW MONEY

- Net flows for month: **+\$2.9B – all time high monthly net inflows**

PRODUCTS

- 268 Exchange Traded Products trading on the ASX
- 1 new fund launch (Global Equities Sustainable Active ETF from Janus Henderson)
- 1 single bond exposure matured

TRADING VALUE

- ASX ETF Trading value increased by 4% with trading value the highest it has been since March 2020

PERFORMANCE

- Best performance this month came from [geared short exposures](#) over U.S. equities including the Nasdaq and our [BBUS fund](#) (11% performance), followed by Energy exposures, including [OOO](#) (9.8%) and [FUEL](#) (7.7%)

TOP 10 PRODUCTS: SEPTEMBER 2021

By Market Cap

Ticker	Product	Issuer	Market Cap	Rank Movement
MGOC	Magellan Global Fund (Open Class) (Managed Fund)	Magellan	\$14,145,870,106	
VAS	Vanguard Australian Shares Index ETF	Vanguard	\$9,513,734,557	
IVV	iShares S&P 500 ETF	iShares	\$5,006,922,242	
STW	SPDR S&P/ASX 200	State Street	\$4,714,018,280	
VGS	Vanguard MSCI Index International Shares ETF	Vanguard	\$4,228,051,977	
IOZ	iShares Core S&P/ASX 200 ETF	iShares	\$4,218,718,245	
VTI	Vanguard US Total Market Shares Index ETF	Vanguard	\$2,923,113,867	
IOO	iShares S&P Global 100 ETF	iShares	\$2,511,799,100	
AAA	Betashares Australian High Interest Cash ETF	BetaShares	\$2,505,280,095	+5
QUAL	VanEck Vectors MSCI World Ex-Australia Quality ETF	VanEck	\$2,406,119,230	-1

Other products with > \$2B AUM: NDQ, VEU, GOLD, VAP, HYGG

Average Daily Trading Value (by \$) - Month

Ticker	Product	Issuer	ADTV	Rank Movement
IOZ	iShares Core S&P/ASX 200 ETF	iShares	\$48,437,379	+1
VAS	Vanguard Australian Shares Index ETF	Vanguard	\$35,202,941	-1
AAA	Betashares Australian High Interest Cash ETF	BetaShares	\$29,780,910	+3
STW	SPDR S&P/ASX 200	State Street	\$15,652,365	+3
BBOZ	BetaShares Australian Strong Bear (Hedge Fund)	BetaShares	\$15,305,130	
A200	Betashares Australia 200 ETF	BetaShares	\$14,230,351	-2
VGS	Vanguard MSCI Index International Shares ETF	Vanguard	\$14,039,219	-4
NDQ	BetaShares NASDAQ 100 ETF	BetaShares	\$10,487,799	+2
GEAR	BetaShares Geared Australian Equity Fund (Hedge Fund)	BetaShares	\$9,491,833	+11
IVV	iShares S&P 500 ETF	iShares	\$9,310,111	-2

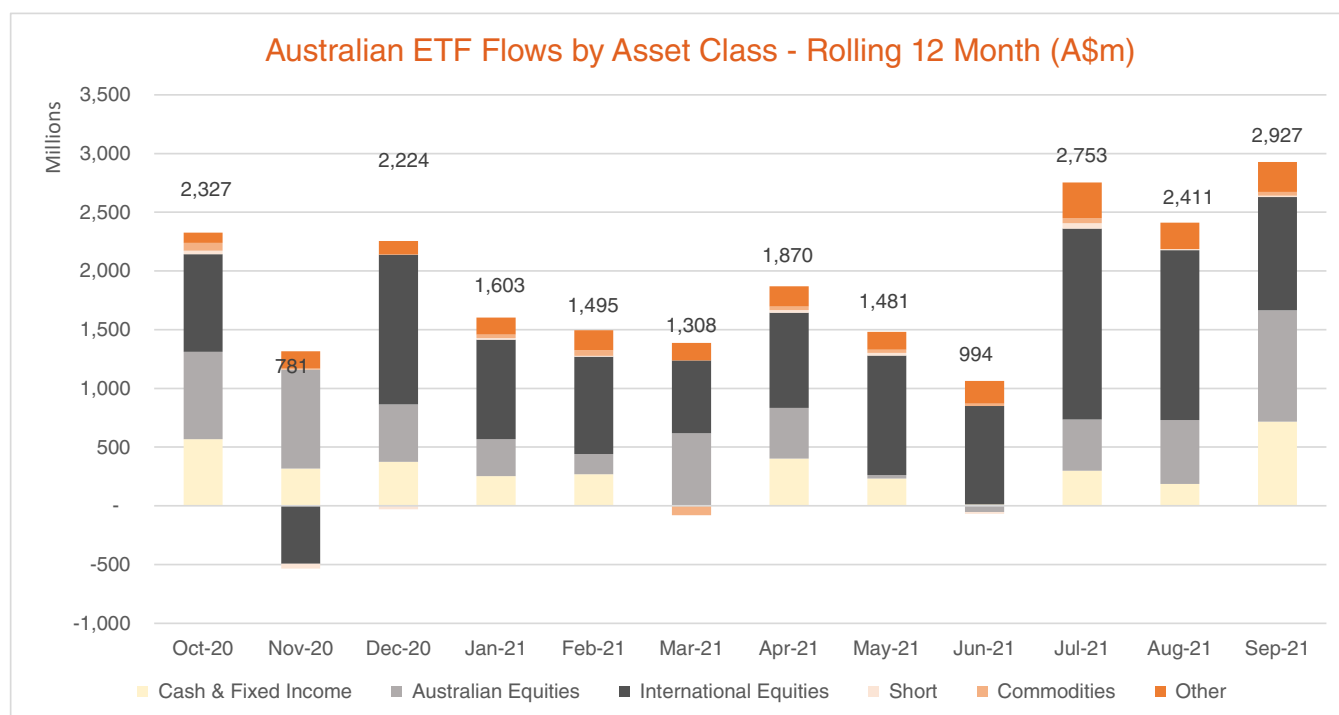
Top 10 Inflows (by \$) - Month

Ticker	Product	Inflow Value
AAA	Betashares Australian High Interest Cash ETF	\$361,675,401
IOZ	iShares Core S&P/ASX 200 ETF	\$313,012,602
VAS	Vanguard Australian Shares Index ETF	\$195,409,195
A200	Betashares Australia 200 ETF	\$159,091,091
VGS	Vanguard MSCI Index International Shares ETF	\$115,659,403
HYGG	Hyperion Global Growth Companies Fund (Managed Fund)	\$102,088,700
VDHG	Vanguard Diversified High Growth Index ETF	\$99,249,544
ETHI	BetaShares Global Sustainability Leaders ETF	\$96,460,431
NDQ	BetaShares NASDAQ 100 ETF	\$86,972,457
EMMG	BetaShares Legg Mason Emerging Markets Fund (Managed Fund)	\$74,318,246

Top 10 Outflows (by \$) - Month

Ticker	Product	Inflow Value
MGOC	Magellan Global Fund (Open Class) (Managed Fund)	-\$166,777,728
MHHT	Magellan High Conviction Trust (Managed Fund)	-\$123,784,308
FEMX	Fidelity Global Emerging Markets Fund (Managed Fund)	-\$70,094,131
MVS	VanEck Vectors Small Companies Masters ETF	-\$19,126,764
AMVE	AB Managed Volatility Equities Fund (Managed Fund)	-\$13,685,102
RGB	Russell Australian Government Bond ETF	-\$12,571,440
MVE	VanEck Vectors S&P/ASX MidCap 50 ETF	-\$11,207,233
QFN	BetaShares S&P/ASX 200 Financials Sector ETF	-\$9,851,219
CNEW	VanEck Vectors China New Economy ETF	-\$9,615,793
MNRS	BetaShares Global Gold Miners ETF - Currency Hedged	-\$9,164,234

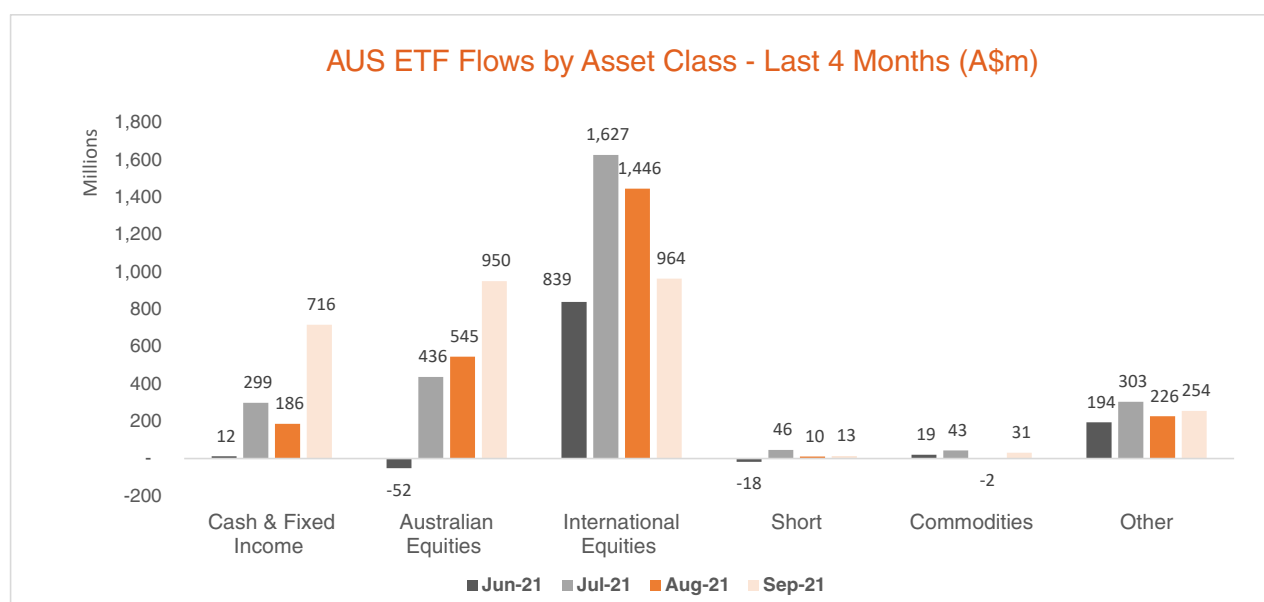
INDUSTRY NET FLOWS



Top 5 Category Inflows (by \$) – September 2021

Broad Category	Inflow Value
International Equities	\$963,600,471
Australian Equities	\$949,587,033
Cash	\$382,743,327
Fixed Income	\$333,550,941
Multi-Asset	\$200,646,341

No broad category outflows this month



Top 5 Sub-Category Inflows by (\$) – September 2021

Sub-Category	Inflow Value
Australian Equities - Broad	\$788,228,760
Cash	\$382,743,327
International Equities - Sector	\$286,441,780
Australian Bonds	\$239,729,891
International Equities - Developed World	\$237,361,199

Top Sub-Category Outflows by (\$) – September 2021

Sub-Category	Inflow Value
Australian Equities - Sector	-\$13,967,594
Australian Equities - Small Cap	-\$12,214,504
Oil	-\$8,676,600

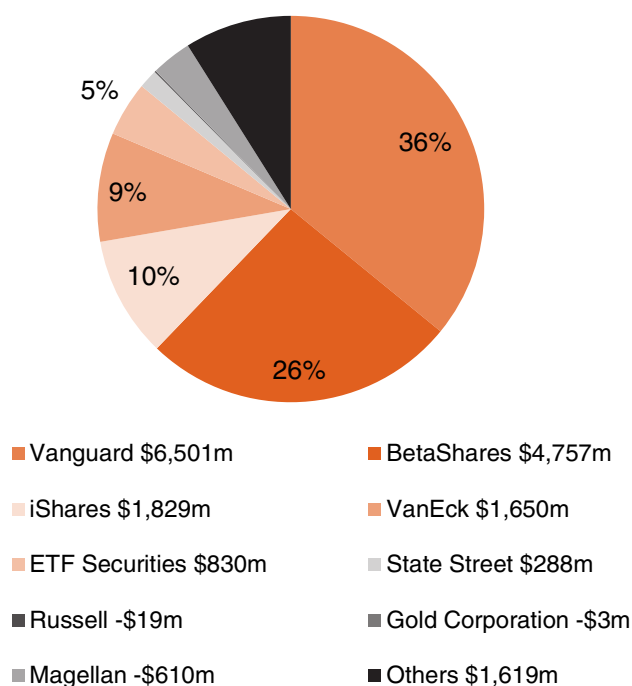
PERFORMANCE

Top Performing Products – September 2021

Ticker	Product Name	Performance (%)
SNAS	ETFS Ultra Short Nasdaq 100 Hedge Fund	14.1%
BBUS	BetaShares US Equities Strong Bear Currency Hedged (Hedge Fund)	11.4%
OOO	BetaShares Crude Oil Index ETF-Currency Hedged (Synthetic)	9.8%
FUEL	BetaShares Global Energy Companies ETF - Currency Hedged	7.7%
CETF	VanEck Vectors ChinaAMC A-Share ETF	6.7%

ETF ISSUER FLOWS – YTD 2021

2021 YTD Flows by Issuer



Provider	Inflow Value	% Industry
Vanguard	\$6,500,639,949	37.05%
BetaShares	\$4,756,780,734	27.11%
iShares	\$1,828,842,557	10.42%
VanEck	\$1,649,789,024	9.40%
ETF Securities	\$853,195,329	4.86%
Hyperion	\$602,423,394	3.43%
Fidante	\$440,483,093	2.51%
State Street	\$287,959,503	1.64%
Munro Partners	\$138,702,370	0.79%
Investsmart	\$60,738,470	0.35%
AllianceBernstein	\$60,718,974	0.35%
Morningstar	\$59,147,017	0.34%
Loftus Peak	\$55,422,040	0.32%
Janus Henderson	\$49,951,400	0.28%
Schroder	\$47,310,168	0.27%
Perennial	\$40,307,323	0.23%
Switzer	\$34,937,977	0.20%
Fidelity	\$34,102,508	0.19%
Elstree	\$15,323,926	0.09%
Equity Trustees	\$12,038,394	0.07%
K2 Global	\$11,459,652	0.07%
Kapstream	\$5,001,709	0.03%
Antipodes	-\$179,145	0.00%
Monash Investors	-\$1,524,807	-0.01%
Gold Corporation	-\$2,800,093	-0.02%
Platinum	-\$5,312,779	-0.03%
Montgomery	-\$13,570,279	-0.08%
ACBC	-\$16,912,156	-0.10%
Russell	-\$18,559,692	-0.11%
Magellan	-\$609,846,275	-3.48%