2

30-Oct-19

27-Aug-19

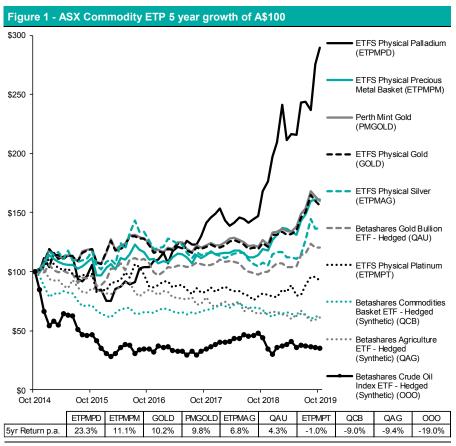
27-Aug-19

# **EXCHANGE TRADED FUNDS.**

wgormly@bellpotter.com.au

## **BELL POTTER**

### Palladium continues to rise in 2019



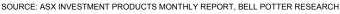
**Domestic Equity ETFs** 3 Description 4 Return **Global Equity ETFs** 6 Description 7 Return 9 Fixed Interest ETFs 11 Description 12 Return 13 **Commodity & Currency ETFs** 14 Description & Return 15 **Global Returns** 16 5 Year Index Returns 17 **Macro Trends** 18 **Appendix** 19 SEPTEMBER ETF DATA Number of ASX ETFs 204 Market capitalisation \$56.92bn Number of transactions per day 8,043 Average daily volume 9,369,726 Average daily value \$225.4m SOURCE: ASX. DATA AS AT 30 SEPTEMBER 2019 RECENTLY LISTED Morningstar international Shares Active ETF 12-Nov-19 (Managed Fund) (MSTR) 12-Nov-19 SelfWealth SMSF Leaders ETF (SELF)

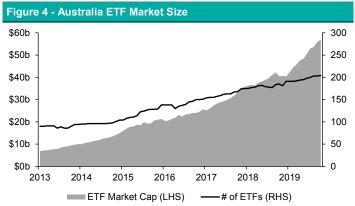
**INDEX** 

**ASX ETF Flows** 

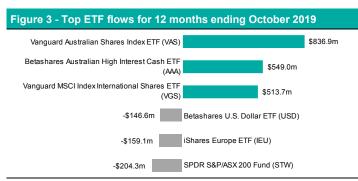
SOURCE: IRESS, BLOOMBERG. DATA AS AT 31 OCTOBER 2019

# iShares Core S&P/ASX 200 ETF (IOZ) states Core S&P/ASX 200 ETF (IOZ) vanguard Australian Shares Index ETF (VAS) vanguard MSCI Index International Shares ETF (VGS) -\$27.6m Betashares S&P/ASX 200 Financials Sector ETF (QFN) -\$56.3m iShares Treasury ETF (IGB)





SOURCE: ASX INVESTMENT PRODUCTS MONTHLY REPORT, BELL POTTER RESEARCH



VanEck Vectors Australian Subordinated

Pinnacle aShares Dynamic Cash Fund

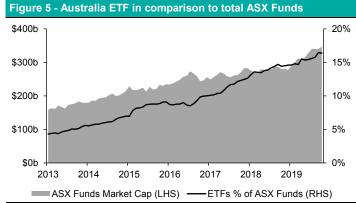
Pinnacle aShares Global Dynamic Income

Debt ETF (SUBD)

(Managed Fund) (Z3RO)

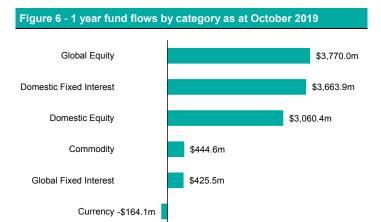
Fund (Managed Fund) (SAVE)

SOURCE: ASX INVESTMENT PRODUCTS MONTHLY REPORT, BELL POTTER RESEARCH



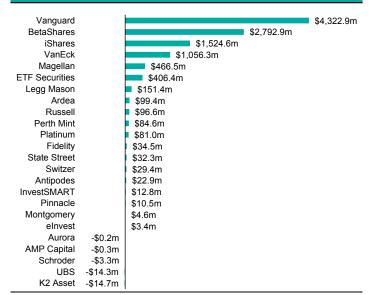
SOURCE: ASX INVESTMENT PRODUCTS MONTHLY REPORT, BELL POTTER RESEARCH

## **ASX ETF Flows.**



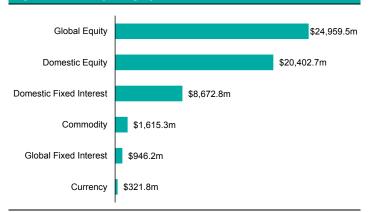
SOURCE: ASX. BELL POTTER RESEARCH

Figure 8 - 1 year fund flows by provider as at October 2019



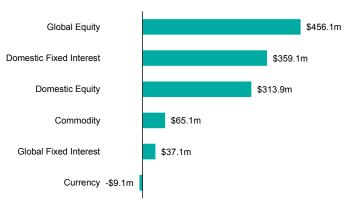
SOURCE: ASX, BELL POTTER RESEARCH

Figure 10 - FUM by category as at October 2019



SOURCE: ASX, BELL POTTER RESEARCH

Figure 7 - October 2019 net fund flows by category



SOURCE: ASX, BELL POTTER RESEARCH

Figure 9 - October 2019 net fund flows by provider



SOURCE: ASX, BELL POTTER RESEARCH

Figure 11 - FUM by provider as at October 2019



SOURCE: ASX, BELL POTTER RESEARCH

# **Domestic Equity ETFs.**

The S&P/ASX 200 Accumulation Index was down 0.35% in October. This was the result of a weaker month from the Financials sector which makes up approximately 32% of the ASX200. A higher concentration of Financials into the top end of the index resulted in a monthly return in the S&P/ASX 20 Accumulation Index of –0.84%. **VanEck Vectors Australian Banks ETF (MVB)** produced the lowest return amongst the domestic mandated ETFs with –3.5%. MVB aims to replicate the returns of the MVIS Australia Banks Index which is a rules based index that tracks the performance of the largest and most liquid ASX-listed companies that generate at least 50% of their revenues or assets from the Australian banking sector. The index focuses on liquidity, must have a minimum 6 holdings and a maximum weight of each holding of 20%.

Net inflows continue to be received into iShares Core S&P/ASX 200 ETF (IOZ) and Vanguard Australian Shares Index ETF (VAS) with \$136.4m and \$92.1m respectively. SPDR S&P/ASX 200 Fund (STW) led the net outflows with \$163.0m in October. VAS overtook STW as the largest domestic focused ETF in August this year and had in excess of ~\$580m more in funds under management at the end of October.

Exchange Traded Managed Fund **InvestSMART Ethical Share Fund (INES)** had the highest return amongst domestic focused ETFs in the month with 1.8%. INES is actively managed and seeks to provide investors with a diversified selection of Australian companies that produce growing, sustainable profits at low risk of interruption from the increasing threats associated with Environmental, Social and Governance (ESG) factors. The portfolio is quite concentrated, expecting to hold 10-35 securities and charges a management fee of 0.97% p.a. with no performance fee.

Nov 18 Dec 18 Jan 19 Feb 19 Mar 19 Apr 19 May 19 Jun 19 Jul 19 Aug 19 Sep 19 Oct 19

SOURCE: ASX, BELL POTTER RESEARCH

e 14 - Domestic equity October net fund inflows	
ETF Description	Flows
iShares Core S&P/ASX 200 ETF	\$136.4m
Vanguard Australian Shares Index ETF	\$92.1m
Vanguard Australian Property Securities Index ETF	\$37.4m
Betashares S&P/ASX 200 Resources Sector ETF	\$34.7m
Vanguard Australian Shares High Yield ETF	\$32.0m
	ETF Description iShares Core S&P/ASX 200 ETF Vanguard Australian Shares Index ETF Vanguard Australian Property Securities Index ETF Betashares S&P/ASX 200 Resources Sector ETF

SOURCE: ASX, BELL POTTER RESEARCH

Figure	e 16 - Domestic equity 1 year net fund inflows	
Code	ETF Description	Flows
VAS	Vanguard Australian Shares Index ETF	\$836.9m
A200	Betashares Australia 200 ETF	\$434.8m
IOZ	iShares Core S&P/ASX 200 ETF	\$341.4m
VAP	Vanguard Australian Property Securities Index ETF	\$328.5m
MVW	VanEck Vectors Australian Equal Weight ETF	\$312.9m

SOURCE: ASX, BELL POTTER RESEARCH

Figure	13 - D	omes	stic ed	quity F	UM						
\$21bn											
\$20bn -											
\$19bn -											
\$18bn -											
\$17bn -											
\$16bn -											
\$15bn -											
\$14bn +	8 Dec 18				. '	'	 . '	 Jul 19	. '	'	

SOURCE: ASX, BELL POTTER RESEARCH

Figure	Figure 15 - Domestic equity October net fund outflows									
Code	ETF Description	Flows								
STW	SPDR S&P/ASX 200 Fund	-\$163.0m								
QFN	Betashares S&P/ASX 200 Financials Sector ETF	-\$17.5m								
INIF	Investsmart Australian Equity Income Fund	-\$3.3m								
UBA	UBS IQ MSCI Australia Ethical ETF	-\$2.3m								
GROW	Schroder Real Return Fund	-\$2.1m								

SOURCE: ASX, BELL POTTER RESEARCH

Figure	Figure 17 - Domestic equity 1 year net fund outflows									
Code	ETF Description	Flows								
STW	SPDR S&P/ASX 200 Fund	-\$204.3m								
<b>GEAR</b>	Betashares Geared Australian Equity Fund	-\$28.0m								
UBA	UBS IQ MSCI Australia Ethical ETF	-\$22.7m								
YMAX	Betashares Aus Top20 Equity Yield Max Fund	-\$17.2m								
ISO	iShares S&P/ASX Small Ordinaries ETF	-\$9.9m								

SOURCE: ASX, BELL POTTER RESEARCH

# **Domestic Equity ETFs.**

Description	ETF Code Price (\$	) Manager	Benchmark	Holdings	Strategy	MER (%)	Spread (%)	Market Ca (\$m
Broad Market								
ASX 200	A200 113.83	2 BetaShares	Solactive Australia 200	~200	Passive	0.07	0.05	769.1
ASX 200	IOZ 27.6	9 iShares	S&P/ASX 200	~202	Passive	0.09	0.05	1,705.0
ASX 200	STW 63.1	7 State Street	S&P/ASX 200	~206	Passive	0.19	0.04	3,782.8
ASX 300	VAS 85.9	3 Vanguard	S&P/ASX 300	~301	Passive	0.10	0.05	4,365.
Large Cap								
ASX 20	ILC 26.2	) iShares	S&P/ASX 20	~20	Passive	0.24	0.11	319.5
ASX 30	VLC 69.4	) Vanguard	MSCI Large Cap	~29	Passive	0.20	0.08	101.2
ASX 50	SFY 62.6	5 State Street	S&P/ASX 50	~53	Passive	0.29	0.08	605.8
Small/Mid Cap								
ASX MidCap 50	MVE 29.1	3 VanEck	S&P/ASX MidCap 50	~50	Passive	0.45	0.61	117.6
ASX 200 Ex-20	EX20 19.1	BetaShares	NASDAQ Australia Completion Cap	~176	Smart Beta	0.25	0.20	145.
ASX Small Ords	ISO 5.04	1 iShares	S&P/ASX Small Ordinaries	~199	Passive	0.55	0.33	103.
ASX Small Ords	SSO 15.7	1 State Street	S&P/ASX Small Ordinaries	~186	Passive	0.50	0.26	23.
ASX Small Companies	VSO 59.8	) Vanguard	MSCI Small Cap	~165	Passive	0.30	0.17	302.
ASX Small Div Payers	MVS 21.0	5 VanEck	MVIS Australia Small-Cap Dividend Payers	~83	Smart Beta	0.49	0.53	65.
Sector								
Australian Banks	MVB 27.7	) VanEck	MVIS Australian Banks	~7	Passive	0.28	0.31	46.
ASX 200 Financials ex A-REIT	QFN 11.5	9 BetaShares	Solactive Australia Financials Ex-REITS Sector	~27	Passive	0.34	0.18	33.
ASX 200 Financials ex A-REIT	OZF 20.4		S&P/ASX 200 X-A-REITs	~29	Passive	0.40	0.14	94.
ASX 200 Property	MVA 25.8		MVIS Australian A-REIT	~12	Smart Beta	0.35	0.51	249.
ASX 200 Property	SLF 14.3	5 State Street	S&P/ASX 200 A-REITs	~22	Passive	0.40	0.39	664.
ASX 300 Property	VAP 91.7	) Vanguard	S&P/ASX 300 A-REITs	~29	Passive	0.23	0.15	1,590.
ASX 200 Resources	OZR 11.7		S&P/ASX 200 Resources	~41	Passive	0.40	0.21	94.
ASX 200 Resources	QRE 6.3		Solactive Australia Resources Sector	~33	Passive	0.34	0.24	67.
Australian Resources	MVR 29.4		MVIS Australian Energy & Mining	~25	Passive	0.35	0.32	63.
Strategy			g					
High Dividend	ZYAU 11.4	6 ETF Securities	S&P/ASX Shareholder Yield	~40	Smart Beta	0.35	0.51	149.
High Dividend	DIV 23.1		Morningstar Australia Dividend Yield Focus		Smart Beta	0.30	0.39	17.
High Dividend	IHD 14.19		S&P/ASX Dividend Opportunities		Smart Beta	0.30	0.17	286.
High Dividend	RDV 30.6		Russell High Dividend		Smart Beta	0.34	0.24	293.
High Dividend	SYI 29.8		MSCI Australian Select High Dividend Yield		Smart Beta	0.35	0.14	169.
High Dividend	VHY 61.03		FTSE ASFA Australian High Dividend Yield		Smart Beta	0.25	0.09	1,325.
Quality	ETF 23.1	-	Morningstar Australia Moat Focus		Smart Beta	0.23	0.38	1,323.
Style	LII 25.10	000	Worldingstar Australia Woat Focus	25	Siliali Dela	0.50	0.50	0
Equal Weight	MVW 31.6	9 VanEck	MVIS Australia Equal Weight	05	Smart Beta	0.35	0.14	1,059.2
Multifactor	AUMF 30.0		MSCI Australia IMI Diversified Multiple-Factor		Smart Beta	0.30	0.14	1,039.
	MVOL 30.1		•		Smart Beta	0.30	0.30	47.
Minimum Volatility RAFI ASX 200	QOZ 14.13		MSCI Australia IMI Select Minimum Volatility			0.30	0.14	291.
		b belastiates	FTSE RAFI Australia 200	~192	Smart Beta	0.40	0.19	291.
Environmental, Social & Governan		LIDO	MOOLAGE TELESCOPERINGES INVESTIGATION		Danaha	0.47	0.04	400
Australia ex Tobacco & Weapons		B UBS	MSCI Aus ex-Tobacco, Controversial Weapons	~68	Passive	0.17	0.34	186.8
High Dividend	RARI 26.1		Russell Australia ESG High Dividend		Smart Beta	0.45	0.28	168.6
Sustainable		7 VanEck	MSCI Australia IMI Select SRI Screened Index		Smart Beta	0.35	0.15	51.
Sustainability Leaders	FAIR 18.4	BetaShares	Nasdaq Future Australian Sustainability Leaders	~81	Smart Beta	0.49	0.15	392.
Exchange Traded Managed Fund (		1 0 "	00D(40V000 A		A 11	0.00	2.00	70.
Dividend Growth	SWTZ 2.6		S&P/ASX 200 Accumulation	n/a	Active	0.89	0.82	78.
Dividend Harvester	HVST 15.1		S&P/ASX 200 Accumulation	~5	Active	0.90	0.27	162.
Ethical	INES 2.6		S&P/ASX 200 Accumulation	n/a	Active	0.97	0.77	18.
Equities Bear	BEAR 11.79		S&P/ASX 200 Accumulation	~1	Active	1.38	0.14	55.
Equity Income		2 Legg Mason	S&P/ASX 200	n/a	Active	0.85	0.35	25.
Equity Income	INIF 2.4		S&P/ASX 200 Accumulation	n/a	Active	0.97	0.70	33.
Geared Equity	GEAR 27.3		S&P/ASX 200	~200	Active	0.80	0.18	84.
Income Generator	EIGA 3.9		S&P/ASX 300 Franking Credit Adjusted Daily TR	n/a	Active	0.80	0.66	20.
Managed Risk	AUST 17.2		S&P/ASX 200		Smart Beta	0.49	0.19	48.
Small Cap		8 K2 Asset	S&P/ASX Small Ordinaries Accumulation	n/a	Active	2.05*	n/a	17.
Small Cap	IMPQ 4.3	7 elnvest	S&P/ASX Small Ordinaries Accumulation	n/a	Active	0.99*	1.27	0.
Small Companies Select	SMLL 3.4	7 BetaShares	S&P/ASX Small Ordinaries Accumulation	~91	Smart Beta	0.39*	0.59	34.
Strong Bear	BBOZ 9.4	4 BetaShares	S&P/ASX 200	n/a	Active	1.38	0.18	149.
Top 20 Equity Yield Max	YMAX 8.6	5 BetaShares	S&P/ASX 20	~20	Smart Beta	0.79	0.44	319.
exchange Traded Managed Fund (	Property)							
Real Income	RINC 9.9	B Legg Mason	S&P/ASX 200	n/a	Active	0.85	0.34	53.
Global Property	RENT 3.0	7 AMP Capital	FTSE EPRA/NAREIT Developed NTR A\$	n/a	Active	0.99	0.66	24.
Exchange Traded Managed Fund (	Mixed Asset)							
Dynamic Markets	DMKT 2.5	) AMP Capital	RBA CPI - trimmed mean + 4.5% pa.	n/a	Active	0.61	0.68	21.
Real Return	GROW 3.7	1 Schroder	RBA CPI - trimmed mean + 5% pa.	n/a	Active	0.90	0.44	52.

SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 18 NOV 2019. \*A PERFORMANCE FEE IS ALSO PAYABLE, MORE INFORMATION ON FEES IS AVAILABLE ON PAGE 19.



# **Domestic Equity ETFs.**

Description	ETF Code	Price (\$)	Manager	Distribution	Distribution			Return (as a					Listed
				Yield <sup>1</sup>	Frequency	1 Month	3 Month	6 Month	YTD	1 Year	3 Year	5 Year	
Broad Market													
ASX 200	A200	113.82	BetaShares	3.6%	Quarterly	-0.4%	-0.8%	7.7%	22.0%	19.2%	n/a	n/a	May-18
ASX 200	IOZ	27.69	iShares	4.6%	Quarterly	-0.4%	-0.9%	7.5%	22.0%	19.1%	12.4%	8.2%	Dec-10
ASX 200	STW	63.17	State Street	4.5%	Quarterly	-0.4%	-0.9%	7.5%	21.9%	19.0%	12.3%	8.2%	Aug-01
ASX 300	VAS	85.98	Vanguard	4.1%	Quarterly	-0.4%	-0.8%	7.7%	22.3%	19.4%	12.4%	8.4%	May-09
ASX 20	ILC	26.20	iShares	5.3%	Quarterly	-0.9%	-1.6%	7.1%	20.0%	18.8%	11.6%	5.9%	Dec-10
ASX 30	VLC	69.40	Vanquard	4.7%	Quarterly	-0.9%	-1.0%	7.1%	21.3%	20.6%	11.7%	6.4%	May-11
ASX 50	SFY	62.65	State Street	4.7%	Quarterly	-0.7 %	-0.6%	8.8%	23.1%	21.2%	12.6%	7.6%	Aug-01
Small/Mid Cap	01 1	02.03	State Street	4.1 /0	Quarterry	-0.470	-0.070	0.070	25.170	21.270	12.070	7.070	Aug-01
ASX MidCap 50	MVE	29.13	VanEck	3.3%	Half Yearly	-0.3%	-1.9%	4.6%	18.2%	10.8%	11.5%	7.1%	Oct-13
ASX 200 Ex-20	EX20	19.16	BetaShares	4.5%	Half Yearly	0.7%	0.3%	7.2%	24.2%	18.7%	13.6%	n/a	Oct-16
ASX Small Ords	ISO	5.04	iShares	7.3%	Half Yearly	-0.6%	-2.0%	1.9%	19.1%	13.7%	9.7%	9.0%	Dec-10
ASX Small Ords	SSO	15.71	State Street	2.3%	Half Yearly	-0.5%	-2.0%	2.0%	19.2%	13.7%	9.8%	9.2%	Apr-11
ASX Small Companies	VSO	59.80	Vanguard	3.0%	Half Yearly	-1.3%	-2.8%	3.2%	20.1%	14.6%	11.1%	9.5%	May-11
ASX Small Div Payers	MVS	21.05	VanEck	3.7%	Half Yearly	-0.9%	-1.8%	1.2%	18.4%	15.1%	9.7%	n/a	May-15
Sector													
Australian Banks	MVB	27.70	VanEck	5.4%	Irregular	-3.5%	-0.9%	6.9%	17.6%	16.1%	8.7%	5.8%	Oct-13
ASX 200 Financials ex A-REIT	QFN	11.59	BetaShares	3.4%	Half Yearly	-2.8%	-1.5%	6.4%	17.4%	15.5%	7.3%	4.3%	Dec-10
ASX 200 Financials ex A-REIT	OZF	20.43	State Street	4.7%	Half Yearly	-2.8%	-1.5%	6.3%	17.4%	15.3%	7.3%	4.3%	Apr-11
ASX 200 Property	MVA	25.86	VanEck	3.9%	Half Yearly	1.6%	0.1%	10.7%	25.0%	29.5%	15.6%	14.2%	Oct-13
ASX 200 Property	SLF	14.35	State Street	6.2%	Quarterly	1.2%	-0.4%	9.0%	21.6%	23.0%	12.3%	12.0%	Feb-02
ASX 300 Property	VAP	91.70	Vanguard	5.4%	Quarterly	1.3%	-0.1%	9.2%	21.9%	23.7%	13.0%	12.6%	Oct-10
ASX 200 Resources	OZR	11.75	State Street	4.9%	Half Yearly	-1.7%	-6.3%	2.0%	18.1%	16.0%	17.7%	7.3%	Apr-11
ASX 200 Resources	QRE	6.37	BetaShares	6.9%	Half Yearly	-1.8%	-6.7%	1.5%	17.4%	15.3%	17.5%	7.2%	Dec-10
Australian Resources	MVR	29.45	VanEck	2.9%	Half Yearly	-1.1%	-4.5%	6.6%	22.0%	18.4%	19.3%	11.5%	Oct-13
Strategy													
High Dividend	ZYAU	11.46	ETF Securities	4.9%	Quarterly	-1.3%	-1.9%	3.8%	16.6%	13.6%	9.5%	n/a	Jun-15
High Dividend	DIV	23.11	UBS	4.8%	Quarterly	0.9%	1.1%	10.4%	31.3%	24.4%	12.1%	6.9%	Jan-14
High Dividend	IHD	14.19	iShares	6.4%	Quarterly	-1.3%	-1.8%	4.1%	22.1%	16.5%	8.2%	3.6%	Dec-10
High Dividend	RDV	30.69	Russell	6.4%	Quarterly	-1.3%	-0.8%	7.0%	22.1%	19.5%	9.6%	6.1%	May-10
High Dividend	SYI	29.85	State Street	6.1%	Quarterly	-1.4%	-0.8%	6.7%	21.5%	18.3%	9.3%	5.6%	Sep-10
High Dividend	VHY	61.03 23.10	Vanguard UBS	5.3% 3.9%	Quarterly	-1.6% 0.9%	-2.3% 1.1%	5.6% 8.2%	20.2% 24.2%	16.4% 20.7%	9.7% 10.7%	5.1% 6.1%	May-11 Oct-12
Quality Style	EIF	23.10	UBS	3.9%	Half Yearly	0.9%	1.170	0.270	24.270	20.770	10.7 70	0.176	OCI-12
Equal Weight	MVW	31.69	VanEck	3.5%	Half Yearly	0.5%	-0.4%	7.5%	22.9%	18.3%	13.2%	11.0%	Mar-14
Multifactor	AUMF	30.04	iShares	4.5%	Half Yearly	-0.8%	-3.2%	5.3%	19.6%	17.4%	12.0%	n/a	Oct-16
Minimum Volatility	MVOL	30.12	iShares	4.8%	Half Yearly	-0.2%	-0.9%	9.1%	22.8%	20.5%	12.8%	n/a	Oct-16
RAFI ASX 200	QOZ	14.13	BetaShares	6.4%	Half Yearly	-1.3%	-0.6%	6.6%	20.0%	16.9%	11.4%	8.2%	Jul-13
Environmental, Social & Governan													
Australia ex Tobacco & Weapons	UBA	22.96	UBS	5.3%	Half Yearly	-0.4%	-0.3%	8.6%	22.4%	20.1%	12.9%	n/a	Feb-15
High Dividend	RARI	26.14	Russell	8.4%	Half Yearly	-1.3%	-1.0%	7.8%	22.4%	19.2%	11.2%	n/a	Apr-15
Sustainable	GRNV	26.57	VanEck	4.8%	Quarterly	0.9%	-1.5%	8.7%	23.7%	21.8%	9.5%	n/a	May-16
Sustainability Leaders	FAIR	18.43	BetaShares	3.3%	Half Yearly	1.5%	-2.3%	7.7%	22.9%	22.2%	n/a	n/a	Nov-17
Exchange Traded Managed Fund (	Equity)												
Dividend Growth	SWTZ	2.61	Switzer	7.2%	Quarterly	1.2%	1.0%	6.2%	21.3%	15.4%	n/a	n/a	Feb-17
Dividend Harvester	HVST	15.17	BetaShares	10.8%	Monthly	-1.7%	-4.5%	2.9%	15.0%	14.7%	1.2%	0.4%	Nov-14
Ethical	INES	2.60	InvestSMART	n/a	n/a	1.8%	2.2%	n/a	n/a	n/a	n/a	n/a	Jun-19
Equities Bear	BEAR	11.79	BetaShares	n/a	Irregular	0.6%	1.4%	-6.6%	-18.3%	-15.9%	-10.1%	-7.1%	Jul-12
Equity Income	EINC	8.72	Legg Mason	4.3%	Quarterly	-0.3%	0.4%	8.8%	22.6%	18.9%	n/a	n/a	Feb-18
Equity Income	INIF	2.45	InvestSMART	3.6%	Irregular	-1.0%	1.8%	3.3%	11.6%	9.5%	n/a	n/a	Jun-18
Geared Equity	GEAR	27.37	BetaShares	6.4%	Half Yearly	-1.1%	-3.1%	15.5%	49.6%	37.1%	21.4%	11.3%	Apr-14
Income Generator	EIGA	3.93	elnvest	12.2%	Monthly	-1.7%	-0.5%	4.0%	16.7%	12.0%	n/a	n/a	May-18
Managed Risk	AUST	17.27	BetaShares	3.0%	Half Yearly	-1.0%	-2.7%	4.6%	14.3%	12.6%	8.3%	n/a	Oct-15
Small Cap	KSM	2.23	K2 Asset	4.5%	Annually	0.0%	0.0%	5.2%	6.2%	-1.5%	1.0%	n/a	Dec-15
Small Cap	IMPQ	4.37	elnvest	n/a	n/a	1.1%	3.2%	7.9%	n/a	n/a	n/a	n/a	May-19
Small Companies Select	SMLL	3.47	BetaShares	2.4%	Half Yearly	-0.5%	-1.7%	3.1%	20.7%	15.3%	n/a	n/a	Apr-17
Strong Bear	BBOZ	9.44	BetaShares	n/a	Irregular	1.4%	1.1%	-17.4%	-40.0%	-36.5%	-24.1%	n/a	Apr-15
Top 20 Equity Yield Max	YMAX	8.65	BetaShares	8.8%	Quarterly	-0.8%	-2.1%	4.6%	13.8%	12.5%	7.6%	3.4%	Nov-12
Exchange Traded Managed Fund (													
Real Income	RINC	9.93	Legg Mason	1.3%	Quarterly	0.5%	1.6%	11.6%	22.9%	26.6%	n/a	n/a	Feb-18
Global Property	RENT	3.07	AMP Capital	n/a	Quarterly	0.7%	6.9%	11.7%	29.1%	26.5%	12.7%	n/a	Jun-16
Exchange Traded Managed Fund (		-	AND C		11 1834	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Dynamic Markets	DMKT	2.50	AMP Capital	3.3%	Half Yearly	0.8%	-0.4%	1.2%	4.7%	2.1%	2.0%	n/a	Aug-16
Real Return	GROW	3.74	Schroder	n/a	Half Yearly	0.0%	0.5%	2.1%	7.2%	6.2%	4.6%	n/a	Aug-16



The MSCI All Country World Net Total Return Index (in AUD) rose 0.6% in October compared to 2.7% in the base currency (USD), whilst the S&P 500 Total Return Index (in AUD) was relatively flat with a 0.1% return.

**BetaShares Global Gold Miners ETF - Currency Hedged (MNRS)** was the top performing global equity focused ETF for the month, returning 7.5%. MNRS seeks to track the performance of the Nasdaq Global ex-Australia Gold Miners Hedged AUD Index which provides exposure to the largest global gold mining companies, excluding Australian listed companies. Canada had a 57.5% allocation in the portfolio as at the end of October.

For regional exposure ETFs, **BetaShares Japan ETF - Currency Hedged (HJPN)** performed well in October with a 5.5% return. The funds provides exposure to the Japanese equity market by aiming to track the S&P Japan Exporters Hedged AUD Index. There are currently ~130 underlying holdings in the index, with the Toyota Motor Corporation having the largest individual weighting of 9.7% at the end of October.

Vanguard MSCI Index International Shares ETF (VGS) continues to be the largest recipient of net fund flows as investors opt for a low cost exposure to the MSCI World ex-Australia Index. As Magellan Infrastructure Fund (MICH) and Magellan Global Equities Fund (MGE) are for the active ETFs.

Figure 18 - Global equity net fund flows \$600m +\$558m \$500m +\$456m \$400m +\$373m +\$351m +\$327m +\$297m +\$278m \$300m +\$208m \$200m \$100m \$0m

SOURCE: ASX, BELL POTTER RESEARCH

Figure	Figure 20 - Global equity October net fund inflows										
Code	ETF Description	Flows									
VGS	Vanguard MSCI Index International Shares ETF	\$68.0m									
FUEL	Betashares Global Energy Companies ETF	\$50.7m									
MICH	Magellan Infrastructure Fund	\$34.8m									
IHWL	iShares Core MSCI World All Cap (A\$ Hedged) ETF	\$25.5m									
MGE	Magellan Global Equities Fund	\$25.4m									

Nov 18 Dec 18 Jan 19 Feb 19 Mar 19 Apr 19 May 19 Jun 19 Jul 19 Aug 19 Sep 19 Oct 19

SOURCE: ASX, BELL POTTER RESEARCH

Figure	22 - Global equity 1 year net fund inflows	
Code	ETF Description	Flows
VGS	Vanguard MSCI Index International Shares ETF	\$513.7m
MICH	Magellan Infrastructure Fund	\$240.7m
VGAD	Vanguard MSCI Index Intl. Shares (Hedged) ETF	\$195.7m
MGE	Magellan Global Equities Fund	\$191.4m
QUAL	VanEck Vectors MSCI World ex-Aus Quality ETF	\$181.1m

SOURCE: ASX, BELL POTTER RESEARCH

Figure 19 - Global equity FUM

\$26bn |
\$25bn \$24bn \$23bn \$22bn \$21bn \$20bn \$19bn \$18bn |
Nov 18 Dec 18 Jan 19 Feb 19 Mar 19 Apr 19 May 19 Jun 19 Jul 19 Aug 19 Sep 19 Oct 19

SOURCE: ASX, BELL POTTER RESEARCH

Figure	Figure 21 - Global equity October net fund outflows									
Code	ETF Description Flows									
IEU	iShares Europe ETF	-\$12.8m								
BNKS	Betashares Global Banks ETF	-\$9.4m								
GDX	VanEck Vectors Gold Miners ETF	-\$7.4m								
IXI	iShares Global Consumer Staples ETF	-\$5.2m								
HJPN	Betashares Wisdomtree Japan ETF - A\$ Hedged	-\$5.0m								

SOURCE: ASX, BELL POTTER RESEARCH

Figure 23 - Global equity 1 year net fund outflows									
Code	ETF Description	Flows							
IEU	iShares Europe ETF	-\$159.1m							
ITW	iShares MSCI Taiwan ETF	-\$39.0m							
BNKS	Betashares Global Banks ETF	-\$29.5m							
IVV	iShares S&P 500 ETF	-\$23.7m							
HJPN	Betashares Wisdomtree Japan ETF - A\$ Hedged	-\$23.3m							

SOURCE: ASX, BELL POTTER RESEARCH

Description	ETF Code	Price (\$)	Manager	Benchmark	Holdings	Strategy	MER (%)	Spread (%)	Market Ca <sub>l</sub> (\$m
Global									
World Ex-Australia	WXOZ	34.20	State Street	S&P Developed ex Australia LargeMidCap A\$	~1,577	Passive	0.30	0.18	204.3
World Ex-Australia	VGS	81.07	Vanguard	MSCI World ex-Australia	~1,589	Passive	0.18	0.05	2,035.9
All World Ex-US	VEU	76.84	Vanguard	FTSE All World Ex-US	~3,352	Passive	0.09	0.19	1,406.2
Global 100	100	76.56	iShares	S&P Global 100	~100	Passive	0.40	0.14	1,775.2
Small Companies	VISM	55.00	Vanguard	MSCI World ex-Australia Small Cap	~4,117	Passive	0.32	0.56	25.6
World All Cap	IWLD	38.27	iShares	MSCI World Investable Market (Net TR)	~6	Passive	0.09	0.40	116.6
Global (Currency Hedged)									
World Ex-Australia (A\$)	WXHG	23.57	State Street	S&P Developed ex Aus LargeMidCap (A\$ Hedged)	~1	Passive	0.35	0.23	95.3
World Ex-Australia (A\$)	VGAD	73.09	Vanguard	MSCI World ex-Australia (A\$ Hedged)	~1,590	Passive	0.21	0.17	719.6
Global 100 (A\$)	IHOO	120.17	iShares	S&P Global 100 (A\$ Hedged)	~109	Passive	0.43	0.13	47.7
S&P 500 (A\$)	IHW	389.80	iShares	S&P 500 (A\$ Hedged)	~2	Passive	0.10	0.09	252.1
World All Cap (A\$)	IHWL	36.10	iShares	MSCI World IMI (Net TR) 100% (A\$ Hedged)	~4	Passive	0.12	0.39	111.2
Europe (A\$)	HEUR	13.54	BetaShares	WisdomTree Europe Equity (A\$ Hedged)	~145	Smart Beta	0.56	0.33	31.2
Japan (A\$)	HJPN	12.91	BetaShares	WisdomTree Japan Equity (A\$ Hedged)	~129	Smart Beta	0.56	0.31	36.2
United States									
US Broad Market Index	VTS	232.61	Vanguard	CRSP US Broad Market	~3,593	Passive	0.03	0.04	1,668.0
S&P 500	IVV	460.20	iShares	S&P 500	~1	Passive	0.04	0.06	3,347.9
S&P 500	SPY	457.15	State Street	S&P 500	~505	Passive	0.09	0.22	429,255.7
Nasdag 100	NDQ	20.72	BetaShares	NASDAQ 100	~103	Passive	0.48	0.07	617.1
MidCap 400	IJH	293.60	iShares	S&P Midcap 400	n/a	Passive	0.07	0.33	153.1
SmallCap 600	IJR	118.66	iShares	S&P SmallCap 600	n/a	Passive	0.07	0.38	195.3
Country			10.10.00	car omanoap ood		. 400.10	0.01	0.00	.00.0
China Large Cap	IZZ	60.85	iShares	FTSE China 25	n/a	Passive	0.74	0.44	104.6
China A-Shares	CETF	59.42	VanEck	CSI 300	~1	Passive	0.60	0.42	27.4
China New Economy	CNEW	6.74		Solactive Asia Ex-Jpn Tech & Internet Tigers		Smart Beta	0.95	0.79	49.2
India	NDIA	49.95	ETF Securities	NSE Nifty 50 Index	~50	Passive	0.95	0.79	9.0
	IIND	8.56	BetaShares			Smart Beta	0.80	0.42	15.4
India Quality	IJP			Solactive India Quality Select Index Net Total Return					
Japan		87.50	iShares	MSCI Japan	n/a	Passive	0.47	0.36	315.9
South Korea	IKO	90.21	iShares	MSCI South Korea Capped Fund	n/a	Passive	0.59	0.80	73.4
Taiwan	ITW F100	60.07 10.51	iShares	MSCI Taiwan	n/a	Passive	0.59 0.45	2.00 0.30	5.2 84.1
United Kingdom	F100	10.51	BetaShares	FTSE 100 Index	n/a	Passive	0.45	0.30	04.1
Region	IAA	04.04	iShares	COD Asia 50	~1	Passive	0.50	0.60	540.5
Asia 50		91.81		S&P Asia 50			0.50	0.68	
Asia Ex-Japan	VAE	67.69	Vanguard	FTSE Asia Ex-Jpn, Aus & NZ (Net Div Reinvested)	~1,217	Passive	0.40	0.46	173.8
Asia Tech (Ex-Japan)	ASIA	6.83	BetaShares	CSI MarketGrader China New Economy (\$A)		Smart Beta	0.67	0.54	72.4
Europe, Australasia & Far East	IVE	100.85	iShares	MSCI EAFE	~1	Passive	0.31	0.72	376.1
Euro Stoxx 50	ESTX	70.31	ETF Securities	Euro Stoxx 50	~50	Passive	0.35	0.21	54.6
Europe 350	IEU	66.58	iShares	S&P Europe 350	n/a	Passive	0.60	0.21	636.3
Europe Developed	VEQ	59.40	Vanguard	FTSE Developed Europe	~1,342	Passive	0.35	0.35	255.0
Emerging Markets	IEM	63.49	iShares	MSCI Emerging Markets	n/a	Passive	0.67	0.22	667.8
Emerging Markets	WEMG	22.78	State Street	SPDR S&P EM Large Mid Cap	~546	Passive	0.65	0.38	19.7
Emerging Markets	VGE	69.44	Vanguard	FTSE Emerging (\$A)	~4,210	Passive	0.48	0.26	340.4
Sector									
Battery Tech & Lithium	ACDC	50.82	ETF Securities	Solactive Battery Value-Chain	~29	Smart Beta	0.82	0.55	14.2
Biotech	CURE	52.39	ETF Securities	S&P Biotechnology Select Industry	~116	Smart Beta	0.45	0.88	6.3
Consumer Staples	IXI	80.08	iShares	S&P Global Consumer Staples	n/a	Passive	0.47	0.34	191.3
Cybersecurity	HACK	7.43	BetaShares	NASDAQ CTA Cybersecurity	~43	Passive	0.67	0.31	171.1
Healthcare	IXJ	96.32	iShares	S&P Global Healthcare	n/a	Passive	0.47	0.26	650.6
Infrastructure	CORE	62.35	ETF Securities	Solactive Global Core Infrastructure Low Volatility	~78	Smart Beta	0.55	0.41	21.2
Infrastructure	VBLD	60.15	Vanguard	FTSE Developed Core Infrastructure	~148	Passive	0.47	0.55	62.3
Robotics and Automation	ROBO	62.10	ETF Securities	ROBO Global Robotics and Automation	~108	Smart Beta	0.82	0.32	127.7
Robotics and Al	RBTZ	10.22	BetaShares	Indxx Global Robotics & Al Thematic	~35	Smart Beta	0.57	0.51	26.6
Select Real Estate	DJRE	24.61	State Street	SPDR Dow Jones Global Select Real Estate	~238	Passive	0.50	0.13	349.1
Property	REIT	20.81	VanEck	FTSE EPRA Nareit Developed ex-AU Rental Index (A\$)		Smart Beta	0.43	0.27	10.0
Technology	TECH	81.00	ETF Securities	Morningstar Dev. Markets Tech Moat Focus		Smart Beta	0.45	0.36	106.8
Gold Miners	GDX	39.37	VanEck	NYSE Arca Gold Miners	~1	Passive	0.53	0.43	179.0
Sector (Currency Hedged)		20.07	e=*			. 300.70	5.00	30	
Agriculture Ex-Aus (A\$)	FOOD	5.84	BetaShares	NASDAQ Global ex-AU Agriculture (A\$ Hedged)	~58	Passive	0.57	0.53	21.1
Banks Ex-Aus (A\$)	BNKS	6.83	BetaShares	NASDAQ Global ex-AU Banks (A\$ Hedged)	~59	Passive	0.57	0.33	39.7
, ,				, , , , , , , , , , , , , , , , , , ,					
Energy Ex-Aus (A\$)	FUEL	5.63	BetaShares	NASDAQ Global ex-AU Energy (A\$ Hedged)	~48	Passive	0.57	0.39	75.5
Cold Minera Ev Acc (AC)	MANIDO	404							
Gold Miners Ex-Aus (A\$) Healthcare Ex-Aus (A\$)	MNRS DRUG	4.84 6.32	BetaShares BetaShares	NASDAQ Global ex-AU Gold Miners (A\$ Hedged) NASDAQ Global ex-AU Healthcare (A\$ Hedged)	~49 ~60	Passive Passive	0.57 0.57	0.81 0.47	12.6 31.7

SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 18 NOV 2019. \*A PERFORMANCE FEE IS ALSO PAYABLE, MORE INFORMATION ON FEES IS AVAILABLE ON PAGE 19.



Description	ETF Code	Price (\$)	Manager	Benchmark	Holdings	Strategy	MER (%)	Spread (%)	Market Cap (\$m)
Fundamentals									
Emerging Markets Multifactor	EMKT	19.90	VanEck	MSCI EM Diversified Multiple-Factor (\$A)	~215	Smart Beta	0.69	0.43	27.9
Morningstar Wide Moat	MOAT	79.16	VanEck	Morningstar Wide Moat Focus	~1	Smart Beta	0.49	0.27	146.1
RAFIUS 1000	QUS	38.85	BetaShares	FTSE RAFI US 1000	~656	Smart Beta	0.40	0.15	49.3
World Minimum Volatility	WVOL	34.47	iShares	MSCI World Minimum Volatility (\$A)	~489	Smart Beta	0.30	0.27	125.6
World Multifactor	WDMF	34.92	iShares	MSCI World Diversified Multiple-Factor (A\$)	~353	Smart Beta	0.35	0.51	250.2
World Quality	QMIX	22.46	State Street	MSIC World Quality Mix	~692	Smart Beta	0.40	0.24	20.4
World Quality	QLTY	18.45	BetaShares	iSTOXX MUTB Global ex-Aus Quality Leaders	~149	Smart Beta	0.35	0.23	27.7
World Quality (ex-Australia)	QUAL	29.85	VanEck	MSCI World ex-AU Quality	~302	Smart Beta	0.40	0.21	775.5
World Quality (ex-Aus) Hedged	QHAL	28.59	VanEck	MSCI World ex-AU Quality (A\$)	~1	Smart Beta	0.43	0.30	20.6
Yield									
Dividend Fund	WDIV	20.66	State Street	SPDR S&P Global Dividend Aristocrats Fund	~119	Smart Beta	0.50	0.18	284.0
Income Leaders	INCM	16.95	BetaShares	NASDAQ Global Income Leaders NTR	~100	Smart Beta	0.45	0.27	17.8
S&P 500 High Yield Low Volatility	ZYUS	13.80	ETF Securities	S&P 500 Low Volatility High Dividend	~50	Smart Beta	0.35	0.18	85.3
Environmental, Social and Govern	ance (ESG)								
Asia APREX 50 Ethical	UBP	27.20	UBS	MSCI Asia APEX 50 ex-Tobacco, Controversial Weapons	~54	Passive	0.45	0.41	12.8
World ex Australia Ethical	UBW	29.92	UBS	MSCI World ex-AU, Tobacco, Controversial Weapons	~1,550	Passive	0.35	0.29	41.9
Europe Ethical	UBE	23.75	UBS	MSCI EUR ex-AU, Tobacco, Controversial Weapons	~442	Passive	0.40	0.35	16.3
UBS IQ MSCI Japan Ethical	UBJ	26.53	UBS	MSCI JPN, ex-Tobacco, Controversial Weapons	~304	Passive	0.40	0.25	6.4
USA Ethical	UBU	32.93	UBS	MSCI USA ex-Tobacco, Controversial Weapons	~630	Passive	0.20	0.20	8.3
Ethically Conscious	VESG	56.44	Vanguard	FTSE Dev. Ex-AU/N-R Energy/Vice Prod./Weapons (A\$)	~1,623	Smart Beta	0.18	0.27	46.0
Sustainability Leaders	ETHI	9.47	BetaShares	NASDAQ Future Global Sustainability Leaders		Smart Beta	0.59	0.31	435.6
International Sustainable Equity	ESGI	24.43		MSCI World ex-AU (with ESG filters)		Smart Beta	0.55	0.41	24.4
Exchange Traded Managed Fund				,					
Asia	PAXX	4.37	Platinum	Platinum Asia Fund	n/a	Active	1.10*	0.63	160.3
Emerging Markets	EMMG	5.78	Legg Mason	MSCI Emerging Markets	n/a	Active	1.00	0.60	7.9
Emerging Markets	FEMX	5.45	Fidelity	MSCI Emerging Markets NR	~36	Active	0.99	0.44	44.3
Equities	AGX1		Antipodes	MSCI All Country World Net	n/a	Active	1.10*	0.82	24.7
Equities	KII	2.48	K2 Asset	MSCI AC World Net Total Return (A\$)	n/a	Active	2.05*	n/a	3.5
Equities	MGE	3.92	Magellan	MSCI World Net Total Return (A\$)	~28	Active	1.35*	0.29	1,575.5
Equities (A\$ Hedged)	MHG	3.44	Magellan	MSCI World Net Total Return (A\$)	~28	Active	1.35*	0.67	121.5
Equities	MOGL	3.63	Montgomery	MSCI World Net Total Return (A\$)	n/a	Active	1.32*	0.71	98.4
International Fund	PIXX	4.72	Platinum	Platinum International Fund	n/a	Active	1.10*	0.59	332.5
Managed Risk	WRLD	13.70	BetaShares	MSCI World (A\$)		Smart Beta	0.54	0.31	67.5
Exchange Traded Managed Fund		13.70	Betaonares	WOOT WOTE (Au)		Oman Deta	0.54	0.51	07.5
US Equities Bear (A\$ Hedged)	BBUS	3.27	BetaShares	S&P 500 (A\$)	n/a	Active	1.38	0.35	94.2
Geared US Equity (A\$ Hedged)	GGUS	19.97	BetaShares	S&P 500 (A\$)		Smart Beta	0.80	0.10	24.0
S&P 500 Yield Maximiser	UMAX	21.12	BetaShares	S&P 500		Smart Beta	0.79	0.10	99.9
Global Minimum Volatility	VMIN	59.53			~221	Active	0.79	0.33	12.2
•			Vanguard Vanguard	FTSE Global All Cap (A\$)  FTSE Developed All-Cap in A\$	~982				
Global Multi-Factor	VGMF	53.89	ŭ				0.34	0.37	14.3
Global Value Equity	WLU		Vanguard	FTSE Developed All-Cap in A\$	~1,272		0.28	0.42	17.7 69.9
Global Quality Growth	WCMQ		WCM	MSCI ACWI (ex-Aus) Gross Div Reinvested (A\$)	n/a	Active	1.35	0.63	69.9
Exchange Traded Managed Fund			414D 0			A 11	201		00.0
Global Infrastructure	GLIN		AMP Capital	Dow Jones Brookfield Global Infrastructure Net Acc A\$	n/a	Active	0.94	n/a	32.6
Infrastructure (A\$ Hedged)	MICH	3.25	Magellan	S&P Global Infrastructure NTR (A\$)	n/a	Active	1.05*	0.36	508.0
Mixed Asset (Global)	0.11 E		_						_
Global Dynamic Income (MF)	SAVE	10.34	•	RBA Cash Rate +4%	n/a	Active	0.50	0.24	5.6
Diversified Balanced	VDBA	56.65	-	Balanced Composite		Smart Beta	0.27	0.16	194.3
Diversified Conservative	VDCO	55.40	-	Conservative Composite		Smart Beta	0.27	0.14	87.3
Diversified Growth	VDGR	56.71	Vanguard	Growth Composite		Smart Beta	0.27	0.18	188.2
Diversified High Growth	VDHG	57.09	Vanguard	High Growth Composite	~7	Smart Beta	0.27	0.22	245.8

SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 18 NOV 2019. \*A PERFORMANCE FEE IS ALSO PAYABLE, MORE INFORMATION ON FEES IS AVAILABLE ON PAGE 19.

Description	FTF Code	Price (\$)	Manager	Distribution	Distribution			Return (as a	it 31 Octob	er 2019)			Listed
Besonption	COUR	T HEE (\$)	manager	Yield <sup>1</sup>	Frequency	1 Month	3 Month	6 Month	YTD	1 Year	3 Year	5 Year	LISTER
Global													
World Ex-Australia	WXOZ	34.20	State Street	2.9%	Annually	0.5%	2.9%	5.6%	22.7%	15.7%	15.5%	12.8%	Mar-13
World Ex-Australia	VGS	81.07	Vanguard	2.4%	Quarterly	0.4%	2.7%	5.8%	23.4%	16.0%	15.8%	12.8%	Nov-14
All World Ex-US	VEU	76.84	Vanguard	2.9%	Quarterly	1.4%	3.1%	4.6%	18.2%	15.7%	11.6%	9.3%	May-09
Global 100	100	76.56	iShares	1.7%	Half Yearly	0.8%	3.9%	6.4%	24.1%	16.2%	n/a	n/a	Oct-07
Small Companies	VISM	55.00	Vanguard	4.0%	Irregular	0.6%	1.4%	2.9%	20.5%	10.8%	n/a	n/a	Nov-18
World All Cap	IWLD	38.27	iShares	2.3%	Half Yearly	0.4%	3.0%	5.4%	22.7%	15.0%	15.3%	n/a	Apr-16
Global (Currency Hedged)													
World Ex-Australia (A\$)	WXHG	23.57	State Street	4.4%	Annually	1.9%	2.2%	2.6%	19.5%	11.2%	11.9%	9.0%	Jul-13
World Ex-Australia (A\$)	VGAD	73.09	Vanguard	n/a	Half Yearly	1.8%	2.1%	2.9%	20.3%	11.7%	12.2%	9.0%	Nov-14
Global 100 (A\$)	IHOO	120.17	iShares	2.4%	Annually	1.9%	2.5%	3.7%	21.0%	12.2%	13.6%	n/a	Dec-14
S&P 500 (A\$)	IHW	389.80	iShares	n/a	Annually	2.0%	1.9%	3.2%	21.4%	12.3%	14.0%	n/a	Dec-14
World All Cap (A\$)	IHWL	36.10	iShares	0.6%	Irregular	1.8%	2.4%	2.6%	19.8%	11.0%	11.9%	n/a	Apr-16
Europe (A\$)	HEUR	13.54	BetaShares	n/a	Half Yearly	1.1%	3.1%	1.5%	21.2%	14.1%	9.6%	n/a	May-16
Japan (A\$)	HJPN	12.91	BetaShares	0.4%	Half Yearly	5.5%	7.3%	2.4%	14.3%	0.9%	7.2%	n/a	May-16
United States													
US Broad Market Index	VTS	232.61	Vanguard	1.7%	Quarterly	0.2%	0.6%	5.8%	25.5%	17.5%	18.2%	16.0%	May-09
S&P 500	IW	460.20	iShares	1.6%	Quarterly	0.0%	2.4%	6.3%	25.4%	17.2%	18.4%	16.3%	Oct-07
S&P 500	SPY	457.15	State Street	1.7%	Quarterly	0.1%	2.3%	6.6%	26.3%	18.5%	20.6%	18.4%	Oct-14
Nasdaq 100	NDQ	20.72	BetaShares	2.3%	Half Yearly	2.1%	3.2%	6.4%	30.9%	19.9%	23.5%	n/a	May-15
MidCap 400	IJH	293.60	iShares	1.2%	Quarterly	-1.0%	-0.1%	2.1%	21.5%	11.8%	14.6%	13.9%	Oct-07
SmallCap 600	IJR	118.66	iShares	1.2%	Quarterly	-0.1%	0.6%	1.9%	18.1%	6.0%	15.4%	14.6%	Oct-07
Country													
China Large Cap	IZZ	60.85	iShares	1.7%	Half Yearly	1.2%	0.2%	-4.8%	8.4%	9.6%	9.9%	8.4%	Oct-07
China A-Shares	CETF	59.42	VanEck	6.8%	Annually	0.9%	-0.4%	-2.0%	29.6%	26.6%	8.3%	n/a	Jun-15
China New Economy	CNEW	6.74	VanEck	1.0%	Irregular	0.4%	2.2%	-0.9%	33.5%	33.2%	n/a	n/a	Nov-18
India	NDIA	49.95	ETF Securities	0.1%	Irregular	0.8%	3.1%	n/a	n/a	n/a	n/a	n/a	Jun-19
India Quality	IIND	8.56	BetaShares	n/a	n/a	2.6%	7.8%	9.5%	n/a	n/a	n/a	n/a	Aug-19
Japan	IJP	87.50	iShares	1.3%	Irregular	1.2%	8.0%	9.0%	19.1%	11.6%	10.2%	11.3%	Oct-07
South Korea	IKO	90.21	iShares	0.9%	Annually	2.4%	6.4%	-2.1%	2.3%	5.2%	7.6%	7.0%	Nov-07
Taiwan	ITW	60.07	iShares	0.3%	Irregular	4.5%	10.1%	10.6%	25.4%	23.7%	14.0%	12.9%	Nov-07
United Kingdom	F100	10.51	BetaShares	n/a	n/a	0.8%	2.2%	n/a	n/a	n/a	n/a	n/a	Jul-19
Region													
Asia 50	IAA	91.81	iShares	1.9%	Half Yearly	2.1%	2.4%	-0.4%	13.6%	16.8%	13.7%	12.6%	Jul-08
Asia Ex-Japan	VAE	67.69	Vanguard	2.2%	Quarterly	2.3%	1.7%	-0.6%	12.1%	15.8%	11.1%	n/a	Dec-15
Asia Tech (Ex-Japan)	ASIA	6.83	BetaShares	n/a	n/a	3.3%	6.9%	2.8%	24.2%	21.1%	n/a	n/a	Sep-18
Europe, Australasia & Far East	IVE	100.85	iShares	2.5%	Irregular	1.2%	4.7%	5.0%	19.2%	14.0%	11.7%	9.4%	Oct-07
Euro Stoxx 50	ESTX	70.31	ETF Securities	2.7%	Half Yearly	1.2%	4.4%	6.2%	22.9%	17.4%	12.9%	n/a	Jul-16
Europe 350	IEU	66.58	iShares	2.6%	Half Yearly	1.4%	4.5%	4.0%	19.6%	14.0%	11.9%	8.4%	Oct-07
Europe Developed	VEQ	59.40	Vanguard	2.7%	Quarterly	1.6%	4.6%	4.0%	19.7%	13.7%	12.2%	n/a	Dec-15
Emerging Markets	IEM	63.49	iShares	1.7%	Irregular	2.0%	2.0%	-0.4%	12.0%	14.0%	10.5%	7.5%	Oct-07
Emerging Markets	WEMG	22.78	State Street	2.5%	Annually	2.3%	0.7%	1.1%	14.5%	17.0%	11.6%	8.0%	Nov-13
Emerging Markets	VGE	69.44	Vanguard	2.1%	Quarterly	1.7%	1.2%	-0.1%	13.9%	16.0%	9.0%	6.6%	Nov-13
Sector													
Battery Tech & Lithium	ACDC	50.82	ETF Securities	2.4%	Irregular	3.2%	2.0%	1.6%	11.4%	4.1%	n/a	n/a	Aug-18
Biotech	CURE	52.39	ETF Securities	2.2%	Irregular	4.6%	-4.9%	-2.3%	15.1%	2.2%	n/a	n/a	Nov-18
Consumer Staples	IXI	80.08	iShares	2.0%	Half Yearly	-2.8%	2.1%	6.5%	22.2%	15.7%	n/a	n/a	Sep-18
Cybersecurity	HACK	7.43	BetaShares	9.3%	Annually	1.2%	-3.8%	-1.4%	24.6%	17.8%	17.5%	n/a	Aug-16
Healthcare	IXJ	96.32	iShares	1.5%	Half Yearly	2.7%	5.5%	10.7%	16.4%	13.6%	n/a	n/a	Sep-18
Infrastructure	CORE	62.35	ETF Securities	4.0%	Quarterly	-1.5%	3.2%	8.2%	17.3%	18.9%	n/a	n/a	Sep-17
Infrastructure	VBLD	60.15	Vanguard	1.0%	Half Yearly	-1.9%	3.4%	7.5%	24.3%	22.5%	n/a	n/a	Oct-18
Robotics and Automation	ROBO	62.10	ETF Securities	0.3%	Annually	1.6%	3.2%	-2.4%	23.7%	12.3%	n/a	n/a	Sep-17
Robotics and Al	RBTZ	10.22	BetaShares	0.5%	Irregular	2.7%	5.6%	0.1%	27.0%	10.6%	n/a	n/a	Sep-18
Select Real Estate	DJRE	24.61	State Street	3.2%	Half Yearly	0.0%	6.5%	10.6%	24.5%	21.8%	10.7%	10.1%	Nov-13
Property	REIT	20.81	VanEck	1.8%	Irregular	1.7%	7.3%	9.3%	n/a	n/a	n/a	n/a	Mar-19
Technology	TECH	81.00	ETF Securities	7.8%	Half Yearly	1.3%	2.7%	3.6%	31.1%	26.5%	n/a	n/a	Apr-17
Gold Miners	GDX	39.37	VanEck	0.4%	Annually	2.3%	5.0%	37.2%	36.1%	53.7%	8.6%	n/a	Jun-15
Sector (Currency Hedged)													
Agriculture Ex-Aus (A\$)	FOOD	5.84	BetaShares	0.5%	Half Yearly	0.1%	-0.9%	-1.2%	11.3%	3.1%	5.8%	n/a	Aug-16
Banks Ex-Aus (A\$)	BNKS	6.83	BetaShares	1.3%	Half Yearly	3.0%	2.9%	-0.9%	13.4%	3.7%	8.6%	n/a	Jul-16
Energy Ex-Aus (A\$)	FUEL	5.63	BetaShares	1.3%	Half Yearly	-1.8%	-4.4%	-8.0%	4.4%	-8.5%	1.7%	n/a	Jun-16
Gold Miners Ex-Aus (A\$)	MNRS	4.84	BetaShares	n/a	Irregular	7.5%	11.9%	40.3%	41.8%	62.7%	5.0%	n/a	Jul-16
Healthcare Ex-Aus (A\$)	DRUG	6.32	BetaShares	0.3%	Half Yearly	4.5%	4.7%	7.5%	12.4%	8.5%	12.4%	n/a	Aug-16
Infrastructure (50% A\$)	IFRA	21.57	VanEck	3.4%	Quarterly	-0.2%	3.0%	5.9%	21.8%	20.0%	11.1%	n/a	May-16

SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 18 NOV 2019. ¹DISTRIBUTION YIELD IS THE TRAILING 12 MONTH NET YIELD.



Description	ETF Code	Price (\$)	Manager	Distribution	Distribution			Return (as					Listed
		(+)		Yield¹	Frequency	1 Month	3 Month	6 Month	YTD	1 Year	3 Year	5 Year	
- Fundamentals													
Emerging Markets Multifactor	EMKT	19.90	VanEck	1.5%	Irregular	2.4%	2.6%	2.9%	13.3%	14.3%	n/a	n/a	Apr-18
Morningstar Wide Moat	MOAT	79.16	VanEck	1.3%	Annually	1.9%	5.5%	9.3%	29.6%	24.2%	21.8%	n/a	Jun-1
RAFI US 1000	QUS	38.85	BetaShares	4.1%	Half Yearly	-0.5%	1.9%	5.1%	21.8%	12.3%	14.6%	n/a	Dec-14
World Minimum Volatility	WVOL	34.47	iShares	2.4%	Half Yearly	-1.1%	3.1%	9.2%	22.9%	20.4%	14.3%	n/a	Oct-16
World Multifactor	WDMF	34.92	iShares	1.6%	Half Yearly	0.3%	1.5%	4.1%	18.2%	10.4%	14.1%	n/a	Oct-1
World Quality	QMIX	22.46	State Street	2.8%	Half Yearly	0.3%	3.3%	7.5%	24.3%	18.5%	16.2%	n/a	Sep-1
World Quality	QLTY	18.45	BetaShares	1.8%	Irregular	1.3%	3.0%	7.8%	27.6%	20.9%	n/a	n/a	Nov-18
World Quality (ex-Australia)	QUAL	29.85	VanEck	1.4%	Annually	1.3%	3.3%	7.6%	28.6%	20.6%	19.0%	15.7%	Oct-1
World Quality (ex-Aus) Hedged	QHAL	28.59	VanEck	1.4%	Irregular	2.8%	2.6%	4.6%	n/a	n/a	n/a	n/a	Mar-1
Yield													
Dividend Fund	WDIV	20.66	State Street	4.6%	Half Yearly	0.7%	5.2%	6.9%	17.8%	15.7%	11.6%	10.1%	Nov-1
Income Leaders	INCM	16.95	BetaShares	2.7%	Quarterly	0.5%	3.6%	2.9%	18.6%	13.5%	n/a	n/a	Oct-18
S&P 500 High Yield Low Volatility	ZYUS	13.80	ETF Securities	7.6%	Quarterly	-2.3%	1.9%	3.4%	16.8%	12.3%	11.0%	n/a	Jun-1
Environmental, Social and Govern	ance (ESG)												
Asia APREX 50 Ethical	UBP	27.20	UBS	1.6%	Annually	2.3%	1.4%	-1.3%	15.5%	17.2%	13.5%	n/a	May-1
World ex Australia Ethical	UBW	29.92	UBS	2.3%	Annually	0.5%	2.7%	5.7%	23.2%	16.0%	15.7%	n/a	Feb-1
Europe Ethical	UBE	23.75	UBS	2.9%	Annually	1.1%	3.5%	4.6%	20.0%	14.4%	12.8%	n/a	Feb-1
UBS IQ MSCI Japan Ethical	UBJ	26.53	UBS	1.7%	Annually	2.6%	8.1%	10.1%	18.8%	12.2%	11.0%	n/a	Mar-1
USA Ethical	UBU	32.93	UBS	3.2%	Annually	0.1%	2.2%	6.1%	25.4%	17.2%	18.1%	n/a	Feb-1
Ethically Conscious	VESG	56.44	Vanguard	1.4%	Irregular	0.8%	3.4%	6.8%	24.2%	17.3%	n/a	n/a	Sep-18
Sustainability Leaders	ETHI	9.47	BetaShares	4.0%	Half Yearly	2.3%	4.1%	9.3%	28.2%	22.7%	n/a	n/a	Dec-10
International Sustainable Equity	ESGI	24.43	VanEck	1.6%	Irregular	1.8%	5.5%	8.5%	23.6%	16.8%	n/a	n/a	Mar-1
Exchange Traded Managed Fund (					9								
Asia	PAXX	4.37	Platinum	0.8%	Irregular	1.4%	1.0%	-0.7%	12.2%	13.4%	n/a	n/a	Sep-17
Emerging Markets	EMMG	5.78	Legg Mason	0.8%	Irregular	2.0%	3.5%	11.4%	n/a	n/a	n/a	n/a	Jun-19
Emerging Markets	FEMX	5.45	Fidelity	1.0%	Irregular	3.5%	3.3%	9.6%	26.4%	31.3%	n/a	n/a	Oct-18
Equities	AGX1	5.42	Antipodes	n/a	Irregular	0.4%	1.2%	1.3%	13.1%	7.0%	n/a	n/a	Nov-18
Equities	KII	2.48	K2 Asset	2.8%	Annually	0.8%	-2.0%	-1.2%	-0.4%	-4.6%	2.5%	n/a	Jul-1
Equities	MGE	3.92	Magellan	2.9%	Annually	-0.5%	0.4%	6.6%	23.4%	18.1%	18.3%	n/a	Mar-1
Equities (A\$ Hedged)	MHG	3.44	Magellan	6.6%	Annually	1.2%	-0.1%	3.9%	20.5%	13.8%	14.6%	n/a	Aug-1
Equities (Aprieuged)	MOGL	3.63	Montgomery	8.2%	Irregular	1.9%	1.2%	-0.8%	20.3%	13.8%	n/a	n/a	Dec-17
	PIXX		Platinum	1.1%		0.5%	1.4%	0.8%	13.7%	10.2%	n/a		
International Fund	WRLD	4.72 13.70	BetaShares	n/a	Irregular	0.5%	2.0%	3.6%		11.0%	12.1%	n/a n/a	Sep-17
Managed Risk		13.70	DelaSilales	11/a	Irregular	0.0%	2.070	3.070	15.7%	11.076	12.170	II/a	Dec-1
Exchange Traded Managed Fund (		2.27	DataCharas	0.10/	2/2	4 50/	E 20/	-9.1%	-39.4%	-30.1%	20.00/	2/2	A 11
US Equities Bear (A\$ Hedged)	BBUS	3.27	BetaShares	0.1%	n/a	-4.5%	-5.3%				-29.8%	n/a	Aug-15
Geared US Equity (A\$ Hedged)	GGUS	19.97	BetaShares	5.4%	Annually	4.0%	3.3%	5.1%	49.8%	23.6%	25.4%	n/a	Aug-1
S&P 500 Yield Maximiser	UMAX	21.12	BetaShares	n/a	Quarterly	-0.1%	1.9%	6.5%	20.0%	12.1%	13.4%	12.4%	Sep-1
Global Minimum Volatility	VMIN	59.53	Vanguard	3.4%	Quarterly	0.6%	2.9%	6.6%	19.2%	14.5%	n/a	n/a	Apr-1
Global Multi-Factor	VGMF	53.89	Vanguard	n/a	Irregular	0.4%	2.0%	3.6%	n/a	n/a	n/a	n/a	Apr-19
Global Value Equity	WLU		Vanguard	n/a	Quarterly	0.7%	2.1%	-1.0%	14.5%	4.3%	n/a	n/a	Apr-18
Global Quality Growth	WCMQ		WCM	n/a	n/a	-0.2%	-1.0%	7.5%	27.7%	27.1%	n/a	n/a	Aug-18
Exchange Traded Managed Fund (													
Global Infrastructure	GLIN		AMP Capital	2.6%	Quarterly	-1.7%	4.1%	10.9%	32.6%	25.8%	14.1%	n/a	Jun-16
Infrastructure (A\$ Hedged)	MICH	3.25	Magellan	n/a	Half Yearly	0.0%	2.9%	8.4%	24.9%	22.2%	12.9%	n/a	Jul-16
Mixed Asset (Global)													
Global Dynamic Income (MF)	SAVE	10.34	Omega	0.8%	Monthly	1.8%	3.4%	n/a	n/a	n/a	n/a	n/a	Aug-19
Diversified Balanced	VDBA		Vanguard	1.7%	Quarterly	0.1%	1.1%	5.2%	14.7%	13.1%	n/a	n/a	Nov-17
Diversified Conservative	VDCO	55.40	-	1.3%	Quarterly	-0.1%	1.0%	4.6%	11.3%	11.1%	n/a	n/a	Nov-1
Diversified Growth	VDGR	56.71	Vanguard	2.9%	Quarterly	0.2%	1.1%	5.3%	17.4%	14.4%	n/a	n/a	Nov-17
Diversified High Growth	VDHG	57.09	Vanguard	3.9%	Quarterly	0.4%	1.0%	5.4%	20.2%	15.5%	n/a	n/a	Nov-17

SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 18 NOV 2019. 'DISTRIBUTION YIELD IS THE TRAILING 12 MONTH NET YIELD.

## **Fixed Interest ETFs.**

VanEck Vectors Australian Subordinated Debt ETF (SUBD) listed at the end of the month with a mandate that invests in a portfolio of investment grade subordinated bonds. SUBD aims to provide an optimisation of the iBoxx AUD Investment Grade Subordinated Debt Index, which includes only AUD denominated floating rate bonds issued by financial institutions that qualify as Tier 2 Capital under the relevant APRA standards (or equivalent foreign rules). The index will also require that a bond have at least \$500m outstanding face value and a time to maturity of at least 2 years. The weight of each issuer is capped at 25%.

Figure 24 - Domestic fixed income net fund flows \$700m +\$608m \$600m \$500m +\$433m +\$396m +\$387n \$400m \$300m +\$240m +\$181m +\$194m \$200m +\$155m +\$94m \$100m

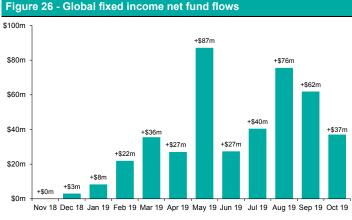
Nov 18 Dec 18 Jan 19 Feb 19 Mar 19 Apr 19 May 19 Jun 19 Jul 19 Aug 19 Sep 19 Oct 19

Figure 25 - Domestic fixed income FUM \$9bn \$8bn \$7bn \$6bn \$5bn Nov 18 Dec 18 Jan 19 Feb 19 Mar 19 Apr 19 May 19 Jun 19 Jul 19 Aug 19 Sep 19 Oct 19

SOURCE: ASX, BELL POTTER RESEARCH

SOURCE: ASX, BELL POTTER RESEARCH

\$0m



N	lov 18 Dec 18 Jan 19 Feb 19 Mar 19 Apr 19 May 19 Jun 19 Jul 19 Aug	19 Sep 19 Oct 19
SOURCE	E: ASX, BELL POTTER RESEARCH	
Figure	28 - Domestic fixed income 1 year net fund inflov	vs
Code	ETF Description	Flows
AAA	Betashares Australian High Interest Cash ETF	\$549.0m
VAF	Vanguard Australian Fixed Interest Index ETF	\$474.1m
HBRD	Betashares Active Australian Hybrids Fund	\$392.8m
QPON	Betashares Aus Bank Snr Floating Rate Bond ETF	\$378.8m
IAF	iShares Core Composite Bond ETF	\$349.9m

SOURCE: ASX, BELL POTTER RESEARCH

Figure	e 30 - Global fixed income 1 year net fund inflows	
Code	ETF Description	Flows
VIF	Vanguard Intl Fixed Interest Index (Hedged) ETF	\$153.4m
VBND	Vanguard Global Agg. Bond Index (Hedged) ETF	\$97.7m
IHCB	iShares Global Corporate Bond ETF	\$77.5m
VCF	Vanguard Intl Credit Securities Index (Hedged) ETF	\$49.9m
IHEB	iShares J.P. Morgan USD EM Bond ETF	\$22.4m

SOURCE: ASX, BELL POTTER RESEARCH

## Figure 27 - Global fixed income FUM \$1,000m \$900m \$800m \$700m \$600m \$500m Nov 18 Dec 18 Jan 19 Feb 19 Mar 19 Apr 19 May 19 Jun 19 Jul 19 Aug 19 Sep 19 Oct 19

SOURCE: ASX, BELL POTTER RESEARCH

Figure	29 - Domestic fixed income 1 year net fund o	utflows
Code	ETF Description	Flows
ILB	iShares Government Inflation ETF	-\$9.5m
PLUS	VanEck Vectors Aust Corp Bond Plus ETF	-\$1.2m

SOURCE: ASX, BELL POTTER RESEARCH

ode	ETF Description	Flows
	•	

SOURCE: ASX. BELL POTTER RESEARCH

# **Fixed Interest ETFs.**

Description	ETF Code	Price (\$)	Manager	Benchmark	Holdings	Strategy	MER (%)	Spread (%)	Market Cap (\$m
Domestic Fixed Interest									
Composite Bonds	IAF	114.88	iShares	Bloomberg AusBond Composite	~523	Passive	0.20	0.12	1,047.1
Fixed Interest	BOND	27.98	State Street	S&P/ASX Australian Fixed Income	~147	Passive	0.24	0.16	48.1
Fixed Interest	VAF	52.31	Vanguard	Bloomberg AusBond Composite	~599	Passive	0.20	0.07	1,266.5
Floating Rate Bonds	FLOT	25.08	VanEck	Bloomberg AusBond Credit FRN 0+ Yr	~206	Passive	0.22	0.04	284.9
Senior Floating Rate Bonds	QPON	25.76	BetaShares	Solactive Aus Bank Senior Floating Rate Bond	~15	Passive	0.22	0.04	719.6
Corporate Bond Plus	PLUS	18.57	VanEck	Markit iBoxx AUD Corporates Yield Plus	~125	Smart Beta	0.32	0.11	252.6
Corporate Fixed Interest	VACF	53.42	Vanguard	Bloomberg AusBond Credit 0+ Yr	~373	Passive	0.26	0.13	373.2
Investment Grade Corp. Bond	CRED	27.71	BetaShares	Solactive Aus Invest. Grade Corp. Bond Select TR	~37	Smart Beta	0.25	0.09	357.0
Select Corporate Bonds	RCB	20.73	Russell	Australian Corporate Bonds	~11	Passive	0.28	0.30	233.9
Subordinated Debt	SUBD	25.02	VanEck	iBoxx AUD Investment Grade Subordinated Debt Index	~12	Passive	0.29	0.10	2.0
Cash	MONY	20.03	UBS	Australian Cash	n/a	Smart Beta	0.18	n/a	1.5
Core Cash	BILL	100.30	iShares	Australian Cash	~43	Passive	0.07	0.01	592.5
Enhanced Cash	ISEC	100.44	iShares	Australian Cash	~54	Smart Beta	0.12	0.02	137.9
High Interest Cash	AAA	50.11	BetaShares	Australian Cash	n/a	Passive	0.18	0.02	1,830.9
Government Bonds	AGVT	50.75	BetaShares	Solactive Australian Government 7-12 Year AUD TR Index	~33	Passive	0.22	0.08	10.2
Government Bonds	RGB	23.06	Russell	Australian Government Bonds	~8	Passive	0.24	0.29	76.1
Government Bonds	GOVT	28.13	State Street	S&P /ASX Bond	~78	Passive	0.22	0.17	28.3
Government Bonds	VGB	53.33	Vanguard	Bloomberg AusBond Government	~112	Passive	0.20	0.09	389.9
Government Inflation	ILB	128.01	iShares	Bloomberg AusBond Inflation Government	~16	Passive	0.26	0.72	125.9
Semi-Government Bonds	RSM	21.44	Russell	Australian Semi-Government Bonds	~10	Passive	0.26	0.29	65.1
Treasury	IGB	113.33	iShares	Bloomberg AusBond Treasury	~24	Passive	0.26	0.13	77.4
Global Fixed Interest (Currency H	edged)								
Global High Yield Bond (A\$)	IHHY	105.18	iShares	Markit iBoxx Global Dev. Market Liquid HY Cap (A\$)	~1	Passive	0.56	0.45	43.3
Global Corporate Bond (A\$)	IHCB	110.02	iShares	Barclays Global Aggregate Corporate Bond (A\$)	~1	Passive	0.26	0.28	220.2
USD Em Markets Bond (A\$)	IHEB	105.59	iShares	J.P. Morgan EMBI Global Core (A\$)	~2	Passive	0.51	0.51	31.7
Global Aggregate Bond (A\$)	VBND	53.20	Vanguard	Bloomberg Barclays Global Agg. Float Adj. Scaled (A\$)	~8,065	Passive	0.20	0.21	133.3
Credit Securities (A\$)	VCF	50.27	Vanguard	Barclays Global Agg. Gov. Related and Corp. Scaled (A\$)	~5,835	Passive	0.30	0.34	157.4
Ethically Conscious Bond (A\$)	VEFI	53.50	Vanguard	Bloomberg Barclays MSCI Global Agg SRI EFA (A\$)	~3,030	Smart Beta	0.26	0.35	9.6
Fixed Interest (A\$)	VIF	50.49	Vanguard	Bloomberg Barclays Global Treasury Scaled (A\$)	~1,009	Passive	0.20	0.13	391.5
Exchange Traded Managed Fund									
Australian Bond	BNDS	27.05	Western Asset	Bloomberg AusBond Composite	n/a	Active	0.42	0.14	112.3
Australian Hybrids	HBRD	10.23	Coolabah Capital	Solactive Australian Hybrid Securities	n/a	Active	0.55*	0.18	589.6
Dynamic Cash	Z3RO	50.02	Omega	RBA Cash Rate	n/a	Active	0.00	n/a	5.0
Real Outcome	XARO	26.45	Ardea	CPI	n/a	Active	0.50	0.20	104.3

SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 18 NOV 2019. \*A PERFORMANCE FEE IS ALSO PAYABLE, MORE INFORMATION ON FEES IS AVAILABLE ON PAGE 19.

# **Fixed Interest ETFs.**

Description	ETE Code	Drice (6)	Managar	Distribution	Distribution	Yield to	Av. Credit	Duration?	Return	n (as at 31	October 20	019)	Links
Description	ETF Code	Price (\$)	Manager	Yield <sup>1</sup>	Frequency	Maturity <sup>2</sup>	Quality <sup>2</sup>	Duration <sup>2</sup>	YTD	1 Year	3 Year	5 Year	Listed
Domestic Fixed Interest													
Composite Bonds	IAF	114.88	iShares	2.2%	Quarterly	1.24%	n/a	5.62 yrs^	8.0%	9.9%	4.7%	4.8%	Mar-12
Fixed Interest	BOND	27.98	State Street	1.9%	Quarterly	1.23%	n/a	6.09 yrs×	8.6%	10.6%	4.8%	4.9%	Jul-12
Fixed Interest	VAF	52.31	Vanguard	2.5%	Quarterly	1.24%	AA+	5.60 yrs^	8.0%	9.9%	4.7%	4.8%	Oct-12
Floating Rate Bonds	FLOT	25.08	VanEck	2.5%	Monthly	1.47%	n/a	0.13 yrs×	2.4%	2.6%	n/a	n/a	Jul-17
Senior Floating Rate Bonds	QPON	25.76	BetaShares	2.3%	Monthly	1.69%	A+	0.11 yrs×	3.3%	3.1%	n/a	n/a	Jun-17
Corporate Bond Plus	PLUS	18.57	VanEck	3.4%	Quarterly	2.11%	n/a	4.49 yrs×	8.9%	10.1%	n/a	n/a	May-1
Corporate Fixed Interest	VACF	53.42	Vanguard	2.5%	Quarterly	1.82%	A+	3.80 yrs^	6.9%	8.0%	4.9%	n/a	May-16
Investment Grade Corp. Bond	CRED	27.71	BetaShares	3.3%	Monthly	2.46%	A-	6.18 yrs×	12.3%	14.0%	n/a	n/a	May-18
Select Corporate Bonds	RCB	20.73	Russell	4.1%	Quarterly	1.52%	n/a	3.58 yrs^	6.3%	7.1%	4.3%	4.2%	Mar-12
Subordinated Debt	SUBD	25.02	VanEck	n/a	n/a	2.84%	n/a	5.52 yrs×	n/a	n/a	n/a	n/a	Oct-19
Cash	MONY	20.03	UBS	1.6%	Monthly	0.93%	n/a	n/a	1.4%	1.6%	n/a	n/a	May-17
Core Cash	BILL	100.30	iShares	1.6%	Monthly	0.98%	n/a	0.13 yrs^	1.4%	1.7%	n/a	n/a	Jun-17
Enhanced Cash	ISEC	100.44	iShares	1.8%	Monthly	1.20%	n/a	0.13 yrs^	1.6%	1.9%	n/a	n/a	Jun-17
High Interest Cash	AAA	50.11	BetaShares	1.8%	Monthly	1.27%	n/a	n/a	1.5%	1.8%	2.0%	2.2%	Mar-1
Government Bonds	AGVT	50.75	BetaShares	1.1%	Monthly	1.32%	AAA	7.86 yrs×	n/a	n/a	n/a	n/a	Jul-19
Government Bonds	RGB	23.06	Russell	3.0%	Quarterly	1.05%	AAA	7.21 yrs^	9.9%	12.7%	5.2%	5.4%	Mar-12
Government Bonds	GOVT	28.13	State Street	2.0%	Quarterly	1.13%	AAA	6.56 yrs×	9.0%	11.3%	4.9%	5.0%	Jul-12
Government Bonds	VGB	53.33	Vanguard	1.9%	Quarterly	1.13%	AAA	6.20 yrs^	8.6%	10.7%	4.8%	4.9%	Apr-12
Government Inflation	ILB	128.01	iShares	1.4%	Quarterly	1.21%	AAA	9.29 yrs×	9.0%	10.2%	4.5%	4.5%	Mar-12
Semi-Government Bonds	RSM	21.44	Russell	3.0%	Quarterly	1.09%	n/a	3.88 yrs×	5.9%	7.0%	3.5%	3.9%	Mar-12
Treasury	IGB	113.33	iShares	1.5%	Quarterly	1.52%	AAA	6.74 yrs^	9.0%	11.4%	4.9%	4.9%	Mar-12
Global Fixed Interest (Currency H	edged)												
Global High Yield Bond (A\$)	IHHY	105.18	iShares	6.5%	3xayr	4.84%	BB-	3.08 yrs^	10.3%	7.9%	5.6%	n/a	Dec-1
Global Corporate Bond (A\$)	IHCB	110.02	iShares	2.7%	3xayr	2.38%	n/a	7.44 yrs^	11.1%	12.1%	4.5%	n/a	Dec-1
USD Em Markets Bond (A\$)	IHEB	105.59	iShares	2.5%	3xayr	4.74%	n/a	7.93 yrs^	12.4%	13.3%	4.2%	n/a	Dec-1
Global Aggregate Bond (A\$)	VBND	53.20	Vanguard	2.1%	Quarterly	1.36%	AA-	7.10 yrs^	8.1%	10.1%	n/a	n/a	Oct-17
Credit Securities (A\$)	VCF	50.27	Vanguard	2.0%	Quarterly	1.83%	Α	6.70 yrs^	9.7%	10.8%	4.3%	n/a	Dec-1
Ethically Conscious Bond (A\$)	VEFI	53.50	Vanguard	1.7%	Irregular	1.30%	AA-	7.10 yrs^	7.7%	9.6%	n/a	n/a	Sep-18
Fixed Interest (A\$)	VIF	50.49	Vanguard	2.3%	Quarterly	0.75%	AA-	8.40 yrs^	7.2%	9.5%	3.6%	n/a	Dec-1
Exchange Traded Managed Fund													
Australian Bond	BNDS	27.05	Western Asset	2.5%	Monthly	1.58%	AA	5.42 yrs×	8.2%	10.8%	n/a	n/a	Nov-18
Australian Hybrids	HBRD	10.23	Coolabah Capital	2.3%	Monthly	n/a	n/a	n/a	5.3%	6.0%	n/a	n/a	Nov-17
Dynamic Cash	Z3RO	50.02	Omega	n/a	Monthly	n/a	n/a	n/a	n/a	n/a	n/a	n/a	Aug-19
Real Outcome	XARO	26.45	Ardea	n/a	Quarterly	n/a	n/a	n/a	8.0%	n/a	n/a	n/a	Dec-18

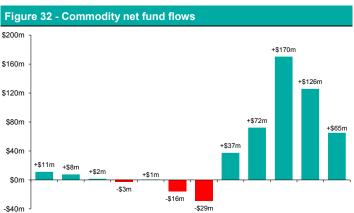
SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 18 NOV 2019. 'DISTRIBUTION YIELD IS THE TRAILING 12 MONTH NET YIELD. 2 DATA AS AT 31 OCT 2019.

<sup>^</sup> EFFECTIVE DURATION - AN OPTION-ADJUSTED MEASURE OF THE SENSITIVITY OF THE VALUE OF THE PORTFOLIO TO CHANGES IN INTEREST RATES. IT IS USED TO CALCULATE AN APPROXIMATION OF THE MODIFIED DURATION OF A BOND WITH AN EMBEDDED OPTION.

<sup>\*</sup> MODIFIED DURATION - MEASURES THE SENSITIVITY OF THE VALUE OF THE PORTFOLIO TO CHANGES IN INTEREST RATES. IT FOLLOWS THE CONCEPT THAT INTEREST RATE AND BOND PRICES MOVE IN OPPOSITE DIRECTIONS. A MODIFIED DURATION OF 6.0 YEARS IMPLIES THAT A 1% INCREASE IN THE INTEREST RATE WILL REDUCE THE VALUE OF THE PORTFOLIO BY 6.0%, AND VICE-VERSA FOR A DECREASE IN THE INTEREST RATE.

# **Commodity & Currency ETFs.**

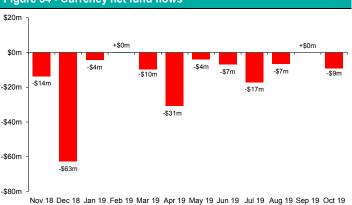
Whilst gold related ETFs are experiencing the majority of the net fund inflows, palladium has been producing the highest returns amongst the Exchange Traded Commodities. After returning 8.4% in September, ETFS Physical Palladium (ETPMPD) added a further 4.9% in October to take the 12 month return to 69.7%. A major use of palladium is in the exhaust system for cars. Catalytic converters, which uses palladium, are used to mitigate emission of toxic pollutants from internal combustion engines by turning them into the less harmful carbon dioxide and water vapor. Demand for the metal has increased with stricter emission standards for automotive vehicles with internal combustion engines, whilst supply has lagged as the majority of palladium production comes from the byproduct of mining other metals.



Nov 18 Dec 18 Jan 19 Feb 19 Mar 19 Apr 19 May 19 Jun 19 Jul 19 Aug 19 Sep 19 Oct 19

Figure 34 - Currency net fund flows

SOURCE: ASX, BELL POTTER RESEARCH



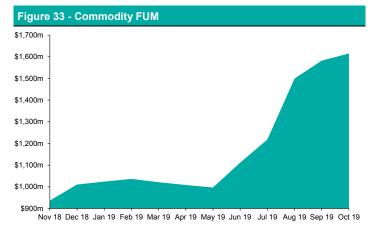
SOURCE: ASX, BELL POTTER RESEARCH

Figure 36	- Commodity 1 year net fund inflows	
Code	ETF Description	Flows
GOLD	ETFS Physical Gold	\$278.3m
PMGOLD	Perth Mint Gold	\$84.6m
QAU	Betashares Gold Bullion ETF - Currency Hedged	\$51.5m
<b>ETPMAG</b>	ETFS Physical Silver	\$22.1m
ETPMPT	ETFS Physical Platinum	\$3.7m

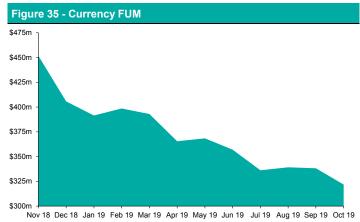
SOURCE: ASX, BELL POTTER RESEARCH

Figure 3	88 - Currency 1 year net fund inflows	
Code	ETF Description	Flows
AUDS	Betashares Strong Australian Dollar Fund	\$1.1m

SOURCE: ASX. BELL POTTER RESEARCH



SOURCE: ASX, BELL POTTER RESEARCH



SOURCE: ASX, BELL POTTER RESEARCH

Code	ETF Description	Flows
QCB	Betashares Commodities Basket ETF- A\$ Hedged	-\$0.4m

SOURCE: ASX, BELL POTTER RESEARCH

Figure 39 - Currency 1 year net fund outflows								
Code	ETF Description	Flows						
USD	Betashares U.S. Dollar ETF	-\$146.6m						
ZUSD	ETFS Physical Us Dollar ETF	-\$14.7m						
POU	Betashares British Pound ETF	-\$2.6m						
EEU	Betashares Euro ETF	-\$1.2m						
YANK	Betashares Strong U.S. Dollar Fund	-\$0.2m						

SOURCE: ASX, BELL POTTER RESEARCH

# Commodity & Currency ETFs.

Description	otion ETF Code Price (\$) Manager Benchmark		Holdings	Strategy	MER (%)	Spread (%)	Market Cap (\$m)		
Commodities									
Physical Gold	GOLD	202.36	ETF Securities	Gold	n/a	Passive	0.40	0.13	1,057.4
Spot Gold	PMGOLD	21.60	Perth Mint	Gold	n/a	Passive	n/a	0.34	n/a
Physical Silver	ETPMAG	23.54	ETF Securities	Silver	n/a	Passive	0.49	0.28	92.1
Physical Platinum	ETPMPT	123.65	ETF Securities	Platinum	n/a	Passive	0.49	0.37	5.4
Physical Palladium	ETPMPD	240.82	ETF Securities	Palladium	n/a	Passive	0.49	0.61	3.1
Physical Precious Metal Basket	ETPMPM	171.12	ETF Securities	Basket of precious metals	n/a	Passive	0.44	0.34	9.3
Commodities (AUD Hedged)									
Agricultural (Synthetic)	QAG	5.45	BetaShares	S&P/GSCI Agriculture	n/a	Passive	0.69	1.78	3.1
Spot Gold	QAU	14.80	BetaShares	Gold	~1	Passive	0.59	0.27	153.1
Commodities (Synthetic)	QCB	8.10	BetaShares	S&P/GSCI Light Energy	n/a	Passive	0.69	1.71	8.4
Crude Oil (Synthetic)	000	15.22	BetaShares	S&P/GSCI Crude Oil	n/a	Passive	0.69	0.36	27.7
Currency									
EUR	EEU	15.50	BetaShares	Euro	n/a	Passive	0.45	0.26	4.9
GBP	POU	18.56	BetaShares	British Pound	n/a	Passive	0.45	0.13	17.6
USD	ZUSD	11.26	ETF Securities	US Dollar	n/a	Passive	0.30	0.12	9.1
USD	USD	14.23	BetaShares	US Dollar	n/a	Passive	0.45	0.09	277.3
Exchange Traded Managed Fund									
Strong Australian Dollar	AUDS	11.11	BetaShares	AUD	n/a	Active	1.38	0.63	3.3
Strong US Dollar	YANK	14.29	BetaShares	USD	n/a	Active	1.38	0.53	10.7

SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 18 NOV 2019. \*A PERFORMANCE FEE IS ALSO PAYABLE, MORE INFORMATION ON FEES IS AVAILABLE ON PAGE 19.

Description	ETE Code	e Price (\$)	Manager	Distribution Yield <sup>1</sup>	Distribution		Return (as at 31 October 2019)						Listed
Description	ETFCode				Frequency	1 Month	3 Month	6 Month	YTD	1 Year	3 Year	5 Year	Listed
Commodities													
Physical Gold	GOLD	202.36	ETF Securities	n/a	n/a	-0.4%	5.8%	20.1%	20.1%	27.4%	9.0%	10.2%	Mar-03
Spot Gold	PMGOLD	21.60	Perth Mint	n/a	n/a	-2.3%	4.1%	19.1%	20.0%	25.9%	8.8%	9.8%	n/a
Physical Silver	ETPMAG	23.54	ETF Securities	n/a	n/a	2.4%	9.5%	22.8%	18.8%	28.9%	3.4%	6.8%	Jan-09
Physical Platinum	ETPMPT	123.65	ETF Securities	n/a	n/a	1.8%	7.1%	7.3%	20.0%	14.9%	1.4%	-1.0%	Jan-09
Physical Palladium	ETPMPD	240.82	ETF Securities	n/a	n/a	4.9%	16.9%	33.8%	44.6%	69.7%	47.2%	23.3%	Dec-08
Physical Precious Metal Basket	ETPMPM	171.12	ETF Securities	n/a	n/a	1.6%	9.4%	23.0%	25.8%	36.1%	13.8%	11.1%	Jan-09
Commodities (AUD Hedged)													
Agricultural (Synthetic)	QAG	5.45	BetaShares	n/a	Annually	0.9%	-1.2%	2.5%	-6.0%	-7.0%	-10.2%	-9.4%	Dec-11
Spot Gold	QAU	14.80	BetaShares	n/a	Annually	1.1%	4.9%	16.2%	15.9%	21.8%	4.3%	4.3%	May-11
Commodities (Synthetic)	QCB	8.10	BetaShares	n/a	Annually	1.3%	-1.5%	-3.7%	2.2%	-7.7%	-1.6%	-9.0%	Dec-11
Crude Oil (Synthetic)	000	15.22	BetaShares	11.6%	Quarterly	0.1%	-7.5%	-15.9%	16.0%	-20.0%	1.0%	-19.0%	Nov-11
Currency													
EUR	EEU	15.50	BetaShares	n/a	Annually	0.1%	0.1%	1.5%	-0.7%	0.8%	3.5%	2.1%	Jul-11
GBP	POU	18.56	BetaShares	0.5%	Irregular	2.8%	5.8%	1.5%	4.0%	4.3%	5.3%	0.5%	Jul-11
USD	ZUSD	11.26	ETF Securities	2.3%	Irregular	-2.0%	0.5%	3.2%	3.9%	4.9%	4.4%	n/a	Jun-15
USD	USD	14.23	BetaShares	2.3%	Annually	-2.0%	0.5%	3.1%	3.8%	4.8%	4.3%	5.4%	Feb-11
<b>Exchange Traded Managed Fund</b>													
Strong Australian Dollar	AUDS	11.11	BetaShares	18.5%	Irregular	4.2%	0.2%	-7.6%	-7.8%	-8.8%	-8.2%	n/a	Nov-16
Strong US Dollar	YANK	14.29	BetaShares	n/a	Annually	-4.0%	-1.1%	6.3%	6.0%	7.0%	4.7%	n/a	Nov-16

SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 18 NOV 2019.  $^{\circ}$ DISTRIBUTION YIELD IS THE TRAILING 12 MONTH NET YIELD.

# Global Returns.

Figure 40 - 5 year net total returns in AUD



SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 31 OCTOBER 2019

Figure 41 - 10 year net total returns in AUD



SOURCE: BLOOMBERG, BELL POTTER RESEARCH. DATA AS AT 31 OCTOBER 2019

Indices used for each region with Bloomberg code in brackets. Converted to AUD:

Australia S&P/ASX 200 Accumulation Index (ASA51 Index) Brazil MSCI Brazil Net Total Return Local Index in AUD (NDLEBRAF Index)

Canada S&P/TSX Composite Total Return Index in AUD (0000AR Index) China CSI 300 Total Return Index in AUD (CSIR0300 Index) EURO STOXX 50 Net Return Index in AUD (SX5T Index) Europe (ex-UK) NSE Fifty 500 Total Return Index in AUD (NSE500TR Index) India

MSCI Japan Net Total Return in AUD (NDDLJN Index) .lanan MSCI ACWI

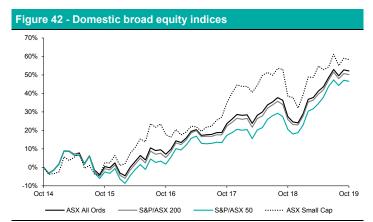
MSCI ACWI Net Total Return USD Index in AUD (NDUEACWF Index)

Russia MOEX Russia Total Return Index in AUD (MCFTR Index)

South Africa FTSE JSE All Share Index Total Return Value in AUD (JALSHTR Index)

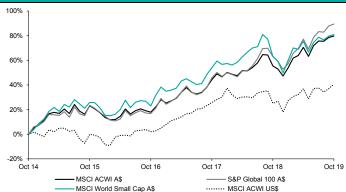
U.K. FTSE 100 Total Return Index in AUD (TUKXG Index) USA S&P 500 Total Return Index in AUD (SPXT Index)

# 5-Year Index Returns.



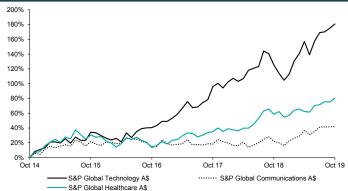
SOURCE: BLOOMBERG, BELL POTTER RESEARCH

Figure 44 - Global broad equity indices 100%



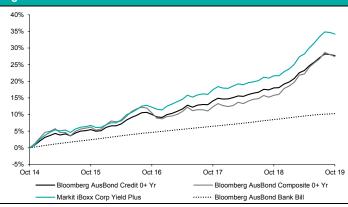
SOURCE: BLOOMBERG, BELL POTTER RESEARCH

Figure 46 - Global sector indices

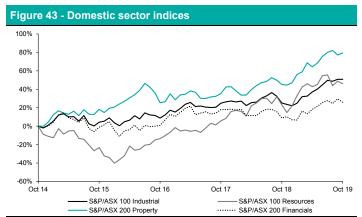


SOURCE: BLOOMBERG, BELL POTTER RESEARCH

Figure 48 - Domestic fixed interest indices

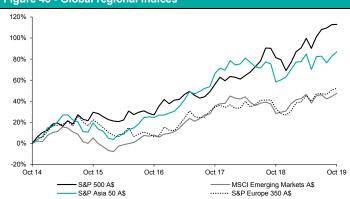


SOURCE: BLOOMBERG, BELL POTTER RESEARCH



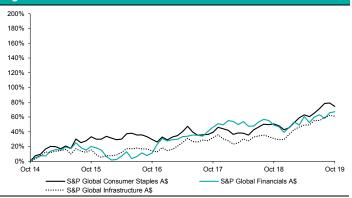
SOURCE: BLOOMBERG, BELL POTTER RESEARCH

Figure 45 - Global regional indices



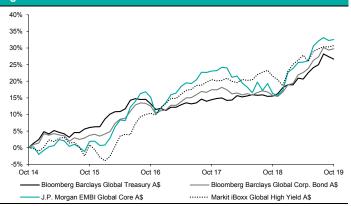
SOURCE: BLOOMBERG, BELL POTTER RESEARCH

Figure 47 - Global sector indices



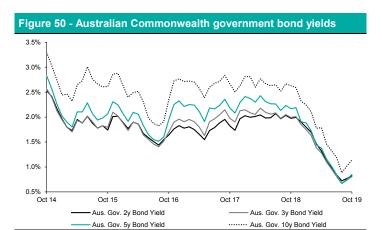
SOURCE: BLOOMBERG, BELL POTTER RESEARCH

Figure 49 - Global fixed interest indices

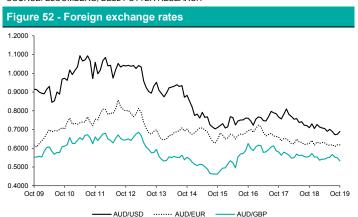


SOURCE: BLOOMBERG, BELL POTTER RESEARCH

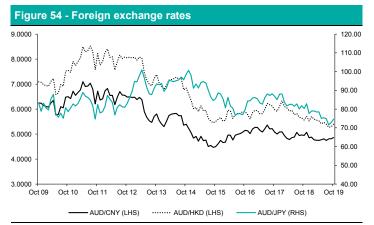
## Macro Trends.



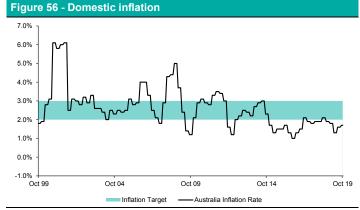
SOURCE: BLOOMBERG, BELL POTTER RESEARCH



SOURCE: BLOOMBERG, BELL POTTER RESEARCH



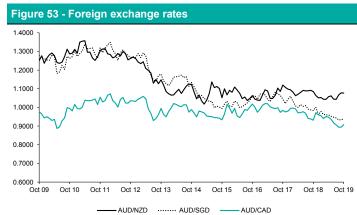
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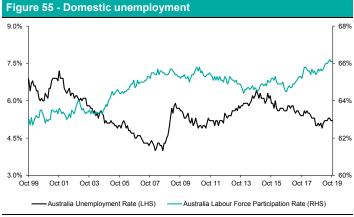
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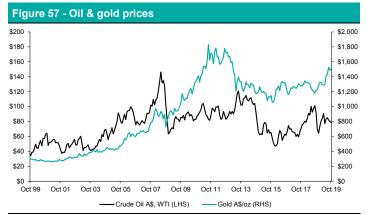
SOURCE: BLOOMBERG, BELL POTTER RESEARCH



SOURCE: BLOOMBERG, BELL POTTER RESEARCH



SOURCE: BLOOMBERG, BELL POTTER RESEARCH



SOURCE: BLOOMBERG, BELL POTTER RESEARCH

# Appendix.

#### Performance Fees:

**KSM** - 15.38% p.a. (incl. GST & RITC) of the amount by which the NAV exceeds the High Water Mark. The fund must also exceed a net 6% p.a. hurdle before a performance fees applies on total performance.

IMPQ - 20% of the Trust's net return in excess of the S&P/ASX Small Ordinaries Accumulation Index return.

**SMLL** - A performance fee of 15.5% (inclusive of GST less reduced input tax credits) of the outperformance of the Fund may be paid to the Responsible Entity, based on the Fund's total return over the performance benchmark (the S&P/ASX Small Ordinaries Accumulation Index) in a calendar quarter.

PAXX - 15% of outperformance over benchmark (MSCI AC Asia ex-Japan Net Index (A\$))

AGX1 - 15% of net return in excess of MSCI All Country World Net Index in AUD, net of the management fee

KII - 20.5% p.a. (incl. GST & RITC) of the amount by which the NAV exceeds the High Water Mark.

MGE - 10% of excess return over the higher of the MSCI World Net Total Return Index (AUD) and the yield of 10-year Australian Government Bonds, subject to a high water mark.

**MHG** - 10% of excess return over the higher of the MSCI World Net Total Return Index (hedged to AUD) and the yield of 10-year Australian Government Bonds, subject to a high water mark.

**MOGL** - 15.38% of the total return of The Fund after management fees and expenses have been deducted, that is in excess of the MSCI World Net Total Return Index (AUD), subject to a high water mark.

PIXX - 15% of outperformance over MSCI AC World Net Index (A\$), subject to a high water mark

WCMQ - 10% excess return above MSCI All Country World Index ex-Australia after Management Fee

MICH - 10% of excess return over the higher of the S&P Global Infrastructure Index A\$ Hedged Net Total Return and the yield of 10-year Australian Government Bonds, subject to a high water mark.

HBRD - 15.5% of outperformance above Solactive Australian Hybrid Securities Index

Please refer to the relevant Product Disclosure Statement (PDS) for full disclosure of the fees and additional costs that may be incurred in the management of the ETF.

## Appendix.

#### How an ETF operates:

ETFs are open ended securities that trade on an exchange. Open ended denotes that new products can be created and redeemed on the Primary Market, without the requirement to release a new prospectus, ad infinitum. The open ended nature of ETFs is unique to this product class, and what keeps the underlying Net Asset Value (NAV) in line with the assets' market price. This process is managed by the Authorised Participants and Market Makers who are engaged by the ETF operator to continually create and redeem shares to ensure the discount to NAV is managed within a defined range.

This results in a two tiered market structure: The Primary Market and the Secondary Market. The Primary Market is the market in which Market Makers, via the Authorised Participants, are able to create and redeem units. The Secondary Market is the market in which investors are able to buy and sell these units on an exchange.

#### **Mechanics of the Primary Market**

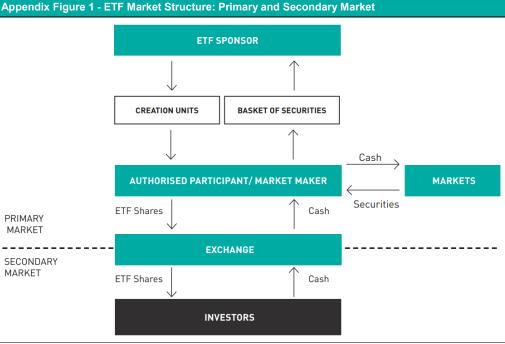
The Authorised Participant applies to the issuer to create new ETF units via creation units. In return for each creation unit, the Authorised Participant will deliver a basket of securities that has been specified by the Issuer. This basket will be transferred and held by a Custodian. Following settlement, the Authorised Participant has an inventory of ETF securities (shares) that can be accessed by the Market Makers and sold on the ASX in the Secondary Market.

The redemption process operates in a similar manner. The Authorised Participant applies to redeem the securities in creation units. In return for each creation unit, the Authorised Participant will receive a basket of securities in kind. Each ETF security effectively represents a sliver of a creation unit.

#### **Mechanics of the Secondary Market**

The Secondary Market is the market in which investors are able to buy and sell ETF units with the assistance of the Market Maker. The Market Maker will access the Authorised Participants (Primary Market) if additional inventory is required (create) or alternatively sold (redeem), to in effect make the market. Hence, the liquidity of the ETF is as liquid as the underlying market.

The Market Maker effectively ensures liquidity in the market place by quoting Buy and Sell prices during the trading day. These prices are continuously updated to reflect the underlying changes in the securities. The ETF Issuer generally has a formal arrangement with at least one Market Maker with a mandate to make the market within a specified range of spread. However, in dislocated markets, Market Makers can suspend operations until the market stabilises.



SOURCE: BELL POTTER RESEARCH

# Exchange Traded Products

Bell Potter Securities Limited ACN25 006 390 7721

Level 29, 101 Collins Street Melbourne, Victoria, 3000 Telephone +61 3 9256 8700 www.bellpotter.com.au Bell Potter Securities (HK) Limited

Room 1701, 17/F Prosperity Tower, 39 Queens Road Central, Hong Kong, 0000

Telephone +852 3750 8400

Bell Potter Securities (US) LLC

444 Madison Avenue, New York NY 10022, U.S.A

Telephone +1 917 819 1410

Bell Potter Securities (UK) Limited

16 Berkeley Street London, England W1J 8DZ, United Kingdom **Telephone** +44 7734 2929

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