

BETASHARES AUSTRALIAN ETF REVIEW

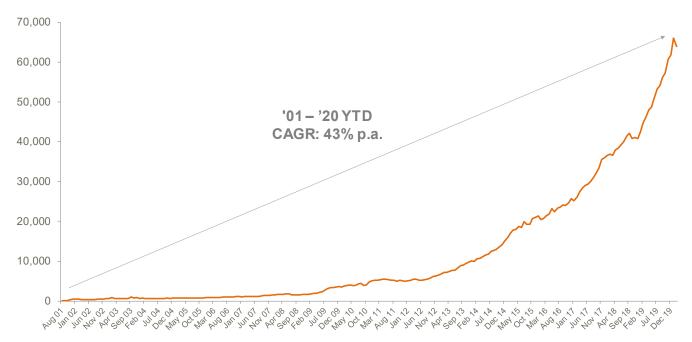
MONTH ENDING FEBRUARY 2020

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AUSTRALIAN EXCHANGE TRADED FUND INDUSTRY: SUMMARY FEBRUARY 2020 *ETF INDUSTRY CATCHES A COLD...AND TRADES UP A STORM*

- After 14 straight months of growth, the Australian ETF industry encountered a rare month of negative growth in February, with net inflows into the industry not enough to counter the dramatic drops in equity prices.
- Industry FuM fell by \$2.0B (-3.1% MoM decline) to end February at \$64.0B.
- Industry growth over the last 12 months has been 43%, with absolute growth of \$19.2B over this period.
- Notably, however, \$ inflows into the industry remained positive at **\$1.6B** with the industry's fall entirely attributable to asset value declines as markets tumbled in the last week of the month.
- Perhaps the most striking statistic this month was <u>trading</u> values which **reached all time monthly highs**, growing 42% MoM and >**\$7B** traded on ASX-quoted ETFs for the first time. This large increase in trading mirrors what we saw globally with investors seeking out the liquidity of ETFs during volatile times to express both bullish and bearish views.
- Importantly, notwithstanding tremendous volatility, all ETFs in the industry performed as expected which will provide a 'real life' case study for those observers who had previously felt that ETFs had not been tested in rapidly falling markets.
- 1 new product was launched in the month of February, an Active ETF over Emerging Markets Bonds.
- For the second month in a row, it was still global equities products that received the largest levels of inflows (\$935m) with fixed income coming in second place this month (\$306m). Broad Australian and Asian Equities products were sold off with investors seemingly viewing the US market as more able to weather the current economic storm.
- Top performance this month was from Palladium, followed by the Strong Bear Products, <u>BBUS</u> (US Equities) and <u>BBOZ</u> (Australian Equities), which, given their negatively correlated objectives, each rallied >20% for the month as equity markets fell.



AUSTRALIAN ETP MARKET CAP: JULY 2001 – FEBRUARY 2020

CAGR: Compound Annual Growth Rate. Source: ASX, Chi-X, BetaShares

MARKET CAP

- Australian Exchange Traded Funds Market Cap: \$64.0B
- Market cap decrease for month: -3.1%, -\$2.0B first monthly decrease in 14 months
- Market cap growth for last 12 months: 43%, + \$19.2B

NEW MONEY

- New unit growth for month (units outstanding by number): +2.5%
- Net new money for month (units outstanding by \$ value): +\$1.6B

PRODUCTS

- 255 Exchange Traded Products trading on the ASX & Chi-X 1 new product launched this month, an actively managed emerging bonds product
- 2 single bond products matured

TRADING VALUE

• ASX ETF Trading value increased 42% to reach an all-time record month of trading - \$7.2B

PERFORMANCE

• Top performance this month was from Silver, followed by the Strong Bear Products, <u>BBUS</u> (US Equities) and <u>BBOZ</u> (Australian Equities).

TOP 10 PRODUCTS: FEBRUARY 2020

By Market Cap

Ticker	Product	Issuer	Market Cap (this month	Rank Movement
VAS AU Equity	Vanguard Australian Shares Ind	Vanguard	\$4,541,500,000	-
STW AU Equity	SPDR S&P/ASX 200 Fund	State Street	\$3,502,720,000	-
IVV AU Equity	iShares Core S&P 500 ETF/Austr	iShares	\$3,385,510,000	-
VGS AU Equity	Vanguard MSCI Index Internatio	Vanguard	\$2,210,530,000	-
IOZ AU Equity	iShares CORE S&P/ASX 200 ETF	iShares	\$2,076,470,000	-
AAA AU Equity	BetaShares Australian High Int	BetaShares	\$1,925,110,000	+1
VAP AU Equity	Vanguard Australian Property S	Vanguard	\$1,755,010,000	+1
IOO AU Equity	iShares Global 100 ETF/AU	iShares	\$1,745,900,000	-2
MGE AU Equity	Magellan Global Equities Fund	Magellan	\$1,706,900,000	+1
VTS AU Equity	Vanguard Total Stock Market ET	Vanguard	\$1,636,910,000	-1

Other products with > \$1000m AUM: Gold, VAF, VEU, VHY, IAF, MVW,

By Average Daily Trading Value (20 days)

Ticker	Product	Issuer	ADTV 20 days	Rank Movement
VAS AU Equity	Vanguard Australian Shares Ind	Vanguard	\$23,016,479	+1
IOZ AU Equity	iShares CORE S&P/ASX 200 ETF	iShares	\$18,156,373	-1
AAA AU Equity	BetaShares Australian High Int	BetaShares	\$16,549,515	+1
STW AU Equity	SPDR S&P/ASX 200 Fund	State Street	\$16,388,488	-1
A200 AU Equity	BetaShares Australia 200 ETF	BetaShares	\$14,939,643	+4
Gold AU Equity	ETFS Metal Securities Australi	ETF Securities	\$13,789,552	+4
BBOZ AU Equity	BetaShares Australian Equities	BetaShares	\$12,478,762	-
IVV AU Equity	iShares Core S&P 500 ETF/Austr	iShares	\$12,008,560	-2
VGS AU Equity	Vanguard MSCI Index Internatio	Vanguard	\$11,239,926	+2
IOO AU Equity	iShares Global 100 ETF/AU	iShares	\$8,022,499	+19

Top 10 Creations (by \$) - Month

Ticker	Product	Creation Value
VEU AU Equity	Vanguard FTSE All-World ex-US	\$284,341,615
VTS AU Equity	Vanguard Total Stock Market ET	\$250,338,438
RARI AU Equity	Russell Invest Aust Responsibl	\$109,857,300
Gold AU Equity	ETFS Metal Securities Australi	\$109,818,336
IOZ AU Equity	iShares CORE S&P/ASX 200 ETF	\$103,668,810
AAA AU Equity	BetaShares Australian High Int	\$102,352,053
ETHI AU Equity	BetaShares Global Sustainabili	\$74,314,800
IEM AU Equity	iShares MSCI Emerging Markets	\$68,487,436
MICH AU Equity	Magellan Infrastructure Fund -	\$52,788,622
QPON AU Equity	BetaShares Australian Bank Sen	\$49,570,637

Top 10 Redemptions (by \$) - Month

Ticker	Product	Redemption Value
A200 AU Equity	BetaShares Australia 200 ETF	(\$151,893,984)
IOO AU Equity	iShares Global 100 ETF/AU	(\$30,539,660)
QOZ AU Equity	BetaShares FTSE RAFI Australia	(\$21,100,050)
IJP AU Equity	iShares MSCI Japan ETF/AU	(\$20,933,760)
QRE AU Equity	BetaShares Australian Resources Fu	(\$17,694,040)
DMKT AU Equity	AMP Capital Dynamic Markets Fu	(\$10,625,185)
IZZ AU Equity	iShares China Large-Cap ETF/Au	(\$6,156,560)
USD AU Equity	BetaShares US Dollar ETF	(\$4,745,780)
ZYAU AU EQUITY	ETFS S&P/ASX 300 High Yield PI	(\$4,550,160)
YMAX AU Equity	BetaShares Australian Top 20 E	(\$3,439,600)

Top Performing Products – February 2020

Ticker	Product Name	Performance (%)
ETPMPD	ETFS Metal Securities Australia	23.0%
BBUS	BetaShares US Equities Strong Bear Hedge Fund	20.9%
BBOZ	BetaShares Australian Equities Strong Bear Hedge Fund	20.3%
ETPMPM	ETFS Platinum	9.5%
BEAR	BetaShares Australian Equities Hedge Fund	8.6%

Top 5 Category Inflows (by \$) – February 2020

Broad Category	Inflow Value
International Equities	\$935,433,158
Fixed Income	\$306,359,541
Commodities	\$176,865,128
Cash	\$122,328,315
Australian Equities	\$86,849,945

Top Category Outflows (by \$) – February 2020

Broad Category	Outflow Value
Multi-Asset	(\$11,406,238)
Currency	(\$7,220,055)

Top 5 Sub-Category Inflows by (\$) – February 2020

Sub-Category	Inflow Value
International Equities - US	\$330,783,147
International Equities - Developed World	\$330,417,092
Australian Bonds	\$183,608,087
Gold	\$159,011,816
Australian Equities - Ethical	\$136,559,893

Top Sub-Category Outflows by (\$) – February 2020

Sub-Category	Outflow Value
Australian Equities - Broad	(\$46,526,022)
International Equities - Asia	(\$31,541,224)
Australian Equities - Resources Sector	(\$15,654,260)
Multi-Asset	(\$11,406,238)
Currency	(\$7,220,055)