

BETASHARES AUSTRALIAN ETF REVIEW

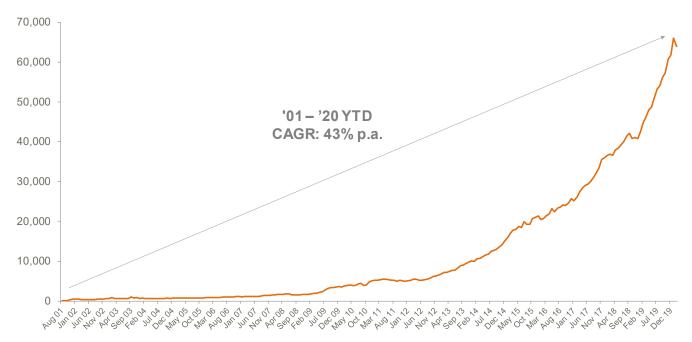
MONTH ENDING FEBRUARY 2020

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AUSTRALIAN EXCHANGE TRADED FUND INDUSTRY: SUMMARY FEBRUARY 2020 *ETF INDUSTRY CATCHES A COLD...AND TRADES UP A STORM*

- After 14 straight months of growth, the Australian ETF industry encountered a rare month of negative growth in February, with net inflows into the industry not enough to counter the dramatic drops in equity prices.
- Industry FuM fell by \$2.0B (-3.1% MoM decline) to end February at \$64.0B.
- Industry growth over the last 12 months has been 43%, with absolute growth of \$19.2B over this period.
- Notably, however, \$ inflows into the industry remained positive at **\$1.6B** with the industry's fall entirely attributable to asset value declines as markets tumbled in the last week of the month.
- Perhaps the most striking statistic this month was <u>trading</u> values which **reached all time monthly highs**, growing 42% MoM and >**\$7B** traded on ASX-quoted ETFs for the first time. This large increase in trading mirrors what we saw globally with investors seeking out the liquidity of ETFs during volatile times to express both bullish and bearish views.
- Importantly, notwithstanding tremendous volatility, all ETFs in the industry performed as expected which will provide a 'real life' case study for those observers who had previously felt that ETFs had not been tested in rapidly falling markets.
- 1 new product was launched in the month of February, an Active ETF over Emerging Markets Bonds.
- For the second month in a row, it was still global equities products that received the largest levels of inflows (\$935m) with fixed income coming in second place this month (\$306m). Broad Australian and Asian Equities products were sold off with investors seemingly viewing the US market as more able to weather the current economic storm.
- Top performance this month was from Palladium, followed by the Strong Bear Products, <u>BBUS</u> (US Equities) and <u>BBOZ</u> (Australian Equities), which, given their negatively correlated objectives, each rallied >20% for the month as equity markets fell.



AUSTRALIAN ETP MARKET CAP: JULY 2001 – FEBRUARY 2020

CAGR: Compound Annual Growth Rate. Source: ASX, Chi-X, BetaShares

MARKET CAP

- Australian Exchange Traded Funds Market Cap: \$64.0B
- Market cap decrease for month: -3.1%, -\$2.0B first monthly decrease in 14 months
- Market cap growth for last 12 months: 43%, + \$19.2B

NEW MONEY

- New unit growth for month (units outstanding by number): +2.5%
- Net new money for month (units outstanding by \$ value): +\$1.6B

PRODUCTS

- 255 Exchange Traded Products trading on the ASX & Chi-X 1 new product launched this month, an actively managed emerging bonds product
- 2 single bond products matured

TRADING VALUE

• ASX ETF Trading value increased 42% to reach an all-time record month of trading - \$7.2B

PERFORMANCE

• Top performance this month was from Silver, followed by the Strong Bear Products, <u>BBUS</u> (US Equities) and <u>BBOZ</u> (Australian Equities).

TOP 10 PRODUCTS: FEBRUARY 2020

By Market Cap

| Ticker | Product | Issuer | Market Cap (this month | Rank Movement |
|---------------|--------------------------------|--------------|------------------------|---------------|
| VAS AU Equity | Vanguard Australian Shares Ind | Vanguard | \$4,541,500,000 | - |
| STW AU Equity | SPDR S&P/ASX 200 Fund | State Street | \$3,502,720,000 | - |
| IVV AU Equity | iShares Core S&P 500 ETF/Austr | iShares | \$3,385,510,000 | - |
| VGS AU Equity | Vanguard MSCI Index Internatio | Vanguard | \$2,210,530,000 | - |
| IOZ AU Equity | iShares CORE S&P/ASX 200 ETF | iShares | \$2,076,470,000 | - |
| AAA AU Equity | BetaShares Australian High Int | BetaShares | \$1,925,110,000 | +1 |
| VAP AU Equity | Vanguard Australian Property S | Vanguard | \$1,755,010,000 | +1 |
| IOO AU Equity | iShares Global 100 ETF/AU | iShares | \$1,745,900,000 | -2 |
| MGE AU Equity | Magellan Global Equities Fund | Magellan | \$1,706,900,000 | +1 |
| VTS AU Equity | Vanguard Total Stock Market ET | Vanguard | \$1,636,910,000 | -1 |

Other products with > \$1000m AUM: Gold, VAF, VEU, VHY, IAF, MVW,

By Average Daily Trading Value (20 days)

| Ticker | Product | Issuer | ADTV 20 days | Rank Movement |
|----------------|--------------------------------|----------------|--------------|---------------|
| VAS AU Equity | Vanguard Australian Shares Ind | Vanguard | \$23,016,479 | +1 |
| IOZ AU Equity | iShares CORE S&P/ASX 200 ETF | iShares | \$18,156,373 | -1 |
| AAA AU Equity | BetaShares Australian High Int | BetaShares | \$16,549,515 | +1 |
| STW AU Equity | SPDR S&P/ASX 200 Fund | State Street | \$16,388,488 | -1 |
| A200 AU Equity | BetaShares Australia 200 ETF | BetaShares | \$14,939,643 | +4 |
| Gold AU Equity | ETFS Metal Securities Australi | ETF Securities | \$13,789,552 | +4 |
| BBOZ AU Equity | BetaShares Australian Equities | BetaShares | \$12,478,762 | - |
| IVV AU Equity | iShares Core S&P 500 ETF/Austr | iShares | \$12,008,560 | -2 |
| VGS AU Equity | Vanguard MSCI Index Internatio | Vanguard | \$11,239,926 | +2 |
| IOO AU Equity | iShares Global 100 ETF/AU | iShares | \$8,022,499 | +19 |

Top 10 Creations (by \$) - Month

| Ticker | Product | Creation Value |
|----------------|--------------------------------|----------------|
| VEU AU Equity | Vanguard FTSE All-World ex-US | \$284,341,615 |
| VTS AU Equity | Vanguard Total Stock Market ET | \$250,338,438 |
| RARI AU Equity | Russell Invest Aust Responsibl | \$109,857,300 |
| Gold AU Equity | ETFS Metal Securities Australi | \$109,818,336 |
| IOZ AU Equity | iShares CORE S&P/ASX 200 ETF | \$103,668,810 |
| AAA AU Equity | BetaShares Australian High Int | \$102,352,053 |
| ETHI AU Equity | BetaShares Global Sustainabili | \$74,314,800 |
| IEM AU Equity | iShares MSCI Emerging Markets | \$68,487,436 |
| MICH AU Equity | Magellan Infrastructure Fund - | \$52,788,622 |
| QPON AU Equity | BetaShares Australian Bank Sen | \$49,570,637 |

Top 10 Redemptions (by \$) - Month

| Ticker | Product | Redemption Value |
|----------------|------------------------------------|------------------|
| A200 AU Equity | BetaShares Australia 200 ETF | (\$151,893,984) |
| IOO AU Equity | iShares Global 100 ETF/AU | (\$30,539,660) |
| QOZ AU Equity | BetaShares FTSE RAFI Australia | (\$21,100,050) |
| IJP AU Equity | iShares MSCI Japan ETF/AU | (\$20,933,760) |
| QRE AU Equity | BetaShares Australian Resources Fu | (\$17,694,040) |
| DMKT AU Equity | AMP Capital Dynamic Markets Fu | (\$10,625,185) |
| IZZ AU Equity | iShares China Large-Cap ETF/Au | (\$6,156,560) |
| USD AU Equity | BetaShares US Dollar ETF | (\$4,745,780) |
| ZYAU AU EQUITY | ETFS S&P/ASX 300 High Yield PI | (\$4,550,160) |
| YMAX AU Equity | BetaShares Australian Top 20 E | (\$3,439,600) |

Top Performing Products – February 2020

| Ticker | Product Name | Performance (%) |
|--------|--|-----------------|
| ETPMPD | ETFS Metal Securities Australia | 23.0% |
| BBUS | BetaShares US Equities Strong Bear Hedge Fund | 20.9% |
| BBOZ | BetaShares Australian Equities Strong Bear Hedge Fund | 20.3% |
| ETPMPM | ETFS Platinum | 9.5% |
| BEAR | BetaShares Australian Equities Hedge Fund | 8.6% |

Top 5 Category Inflows (by \$) – February 2020

| Broad Category | Inflow Value |
|------------------------|---------------|
| International Equities | \$935,433,158 |
| Fixed Income | \$306,359,541 |
| Commodities | \$176,865,128 |
| Cash | \$122,328,315 |
| Australian Equities | \$86,849,945 |

Top Category Outflows (by \$) – February 2020

| Broad Category | Outflow Value |
|----------------|----------------|
| Multi-Asset | (\$11,406,238) |
| Currency | (\$7,220,055) |

Top 5 Sub-Category Inflows by (\$) – February 2020

| Sub-Category | Inflow Value |
|--|---------------|
| International Equities - US | \$330,783,147 |
| International Equities - Developed World | \$330,417,092 |
| Australian Bonds | \$183,608,087 |
| Gold | \$159,011,816 |
| Australian Equities - Ethical | \$136,559,893 |

Top Sub-Category Outflows by (\$) – February 2020

| Sub-Category | Outflow Value |
|--|----------------|
| Australian Equities - Broad | (\$46,526,022) |
| International Equities - Asia | (\$31,541,224) |
| Australian Equities - Resources Sector | (\$15,654,260) |
| Multi-Asset | (\$11,406,238) |
| Currency | (\$7,220,055) |