

### Listed Managed Investments

March 2018 Quarterly Review



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#### **LMI Market Review**

#### March Quarter 2018

Welcome to the Independent Investment Research Listed Managed Investments (LMI) March 2018 Quarterly Review. In this edition we provide detailed coverage, including commentary, for 47 listed investment companies (LICs), listed investment trusts (LITs) and Active ETFs. Note that for one of these entities, Lowell Resources (ASX:LRT) the client did not want a rating for the IPO and so we do not provide a rating for this entity. At 31 May 2018, there were 108 LICs and LITs on the ASX, with a collective market capitalisation of \$39.9B. WAM Global (ASX:WGB) listed in June 2018 and there are a number of new LICs and LITs in the pipeline and planning stage.

#### **NEW RESEARCH**

We have added the following listed managed investments (LMIs) to our quarterly coverage since our last LMI Quarterly Review.

- Antipodes Global Investment Company (ASX:APL) Recommended
- ♦ Lowell Resources Fund (ASX:LRT) Not Rated
- ♦ MCP Master Income Trust (ASX:MXT) Recommended Plus
- Plato Income Maximiser (ASX:PL8) Recommended Plus

In March we issued a pre-IPO report on L1 Long Short Fund (Proposed ASX Code:LSF) which will invest in an actively managed long/short portfolio of predominantly Australian and NZ securities with the ability to invest up to 30% of the portfolio in global securities. We rated LSF Recommended Plus. LSF listed on the ASX in April 2018 and a full profile will be included in our next Quarterly LMI Market Review.

#### **CESSATION OF COVERAGE & NAME CHANGES**

Following the end of the March Quarter we have ceased coverage of Asian Masters Fund (ASX:AUF) and Emerging Markets Masters Fund (ASX:EMF) as these entities have been restructured, renamed and given new mandates. We still include their profiles in this review but note that our ratings have been withdrawn and do not apply to the restructured entities. We may at some point in the future initiate coverage of the restructured entities. Refer to the respective two page profiles for more details.

Aberdeen Leaders changed its name to Concentrated Leaders Fund (ASX Code:CLF) on 12 April 2018 following the internalisation of management earlier this year and a subsequent vote by shareholders to approve the name change. Our rating for CLF remains suspended until we complete a review of the new investment team.

Following a shareholder vote on 26 June 2018, Contango Global Growth changed its name to WCM Global Growth (ASX:WQG) to reflect the underlying management of the portfolio by the investment adviser, US based investment manager WCM Investment Management. Contango Asset Management continues as the LIC manager.

#### ATALE OFTWO QUARTERS FOR THE MARKET

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After a good 2017, domestic equities had a rocky start to 2018 with the S&P/ASX 200 Accumulation Index down 3.9% during the March quarter, led by large caps. Since the end of March the market has rallied strongly and at the time of writing in late June the index is up 4.1% calendar year to date. The trend on international markets was similar with a weak first quarter and a recovery in the second quarter, although in the US the DOW is still below its 26 January peak of 26,616.7.

Small caps have outperformed the market so far this year with the S&P/ASX Small Ordinaries Accumulation index up 5.1% calendar year to date against the broader market return of 4.1%. During the March 2018 quarter the small cap index fell 2.8% versus the broader market decline of 3.9%. Resources stocks also continue to outperform with the S&P/ASX 200 Materials Accumulation Index down 3.4% during the March quarter against the market decline of 3.9%. Calendar year to date the resources index is up 6.2% compared to the market gain of 4.1%.

#### **PERFORMANCE**

Figures 2 and 3 illustrate the performance of the LMIs covered in this review as at 31 March 2018. Figure 2 illustrates the LMIs' performance based on their share prices (including dividends), which is the actual return investors receive from their investment, while Figure 3 shows the performance of the LMIs' portfolios (pre-tax NTA plus dividends). Independent Investment Research prefers to use NTA to evaluate the performance of a manager, as this can be directly influenced by the manager, whereas managers have limited control over the share price movement.

From a shareholder return perspective, Global Masters Fund (ASX:GFL) and WAM Capital (ASX:WAM) were the best performers for the March quarter, with their share prices (plus dividends) increasing 4.2%. The best performing portfolios (pre-tax NTA plus dividends) over the March quarter were Cordish Dixon Private Equity Fund 1 (ASX:CD1) and Evans & Partners Global Disruption Fund (ASX:EGD) which both reported a portfolio return of 8.2% for the quarter.

Most LICs and LITs delivered negative portfolio returns during the March quarter in line with the market decline, but with the market rebound in the June quarter we expect to see positive returns year-to-date when the June quarter numbers start to come in. The LIC/LIT FY2018 reporting season kicks off in July and with the S&P/ASX 200 Accumulation Index up 12.8% since 30 June 2017 we expect most LMIs to deliver strong returns. Accordingly we don't see dividends under threat and expect to see modest dividend increases from most LICs.

Figure 2. Share Price (including dividends) Performance Analysis to 31 March 2018

	ASX	Return	А	nnual Returr	1S,
	Code	Mar Qtr	1 Year	3 Years	5 Years
LMIs					
AFIC Limited	AFI	-1.6%	9.1%	3.1%	6.1%
Concentrated Leaders Fund	CLF	-1.6%	11.0%	5.7%	4.0%
Amcil Limited	AMH	0.6%	2.9%	3.8%	6.9%
Antipodes Global Investment Company	APL	-3.6%	5.7%	na	na
Argo Limited	ARG	-1.8%	8.0%	3.3%	7.8%
Asian Masters Fund Limited	AUF	-11.2%	4.4%	-0.6%	8.1%
Australian United Investment Company Limited	AUI	-3.3%	10.0%	4.3%	8.2%
BKI Investment Company Limited	BKI	-7.0%	3.1%	1.4%	6.2%
Barrack St Investments Limited	BST	-5.7%	3.7%	3.3%	na
Bailador Technology Investments Limited	BTI	-6.1%	-14.2%	-1.0%	na
CBG Capital Limited	CBC	-1.1%	-3.2%	-2.0%	na
Cordish Dixon Private Equity Fund I	CD1	0.0%	6.4%	5.8%	9.2%
Cordish Dixon Private Equity Fund II	CD2	-1.0%	6.8%	4.1%	na
Cordish Dixon Private Equity Fund III	CD3	-1.0%	-0.3%	na	na
Cadence Capital Limited	CDM	-2.2%	7.7%	3.4%	5.8%
Contango Income Generator Limited	CIE	-0.5%	4.8%	na	na
Contango Global Growth Limited	CQG	-3.9%	na	na	na
Djerriwarrh Investments Limited	DJW	-6.3%	-6.0%	-4.9%	1.3%
Diversified United Investment Limited	DUI	0.1%	13.2%	7.2%	10.4%
Evans & Partners Global Disruption Fund	EGD	0.5%	na	na	na
Ellerston Global Investments Limited	EGI	-6.5%	14.7%	-0.2%	na
Emerging Markets Masters Fund	EMF	1.0%	18.1%	6.5%	9.0%
Future Generation Global Investment Company Limited	FGG	-2.4%	17.1%	na	na
Future Generation Fund Limited	FGX	0.9%	5.2%	5.4%	na
Forager Australian Shares Fund	FOR	-2.4%	7.2%	na	na
Flagship Investments Limited	FSI	1.6%	5.9%	8.0%	10.1%
Glennon Small Companies Limited	GC1	0.0%	5.6%	na	na
Global Masters Fund Limited	GFL	4.2%	20.5%	12.8%	22.0%
K2 Australian Small Cap Fund (Hedge Fund)	KSM	-2.2%	12.5%	na	na
Lowell Resources Fund	LRT	na	na	na	an
Magellan Global Trust	MGG	-8.5%	na	na	na

	ASX	ASX Return		Annual Returns,		
	Code	Mar Qtr	1 Year	3 Years	5 Years	
Mirrabooka Investments Limited	MIR	-1.8%	0.2%	6.1%	8.4%	
Milton Corporation Limited	MLT	-2.0%	6.3%	3.4%	8.0%	
MCP Master Income Trust	MXT	-1.2%	na	na	na	
Pengana International Equities Limited	PIA	-3.0%	-0.7%	4.3%	13.7%	
Perpetual Equity Investment Company Limited	PIC	-3.4%	13.9%	8.2%	na	
Plato Income Maximiser Limited	PL8	-9.4%	na	na	na	
QV Equities Limited	QVE	-9.1%	-2.5%	5.6%	na	
Switzer Dividend Growth Fund (Managed Fund)	SWTZ	-4.5%	-1.1%	na	na	
URB Investments Limited	URB	-5.8%	na	na	na	
VGI Partners Global Investments Limited	VG1	-6.7%	na	na	na	
WAM Active Limited	WAA	-0.4%	5.0%	6.5%	6.7%	
WAM Capital Limited	WAM	4.2%	4.2%	14.8%	15.3%	
WAM Research Limited	WAX	2.0%	3.9%	15.0%	15.4%	
Whitefield Limited	WHF	-5.7%	6.6%	2.5%	9.4%	
Westoz Investment Company	WIC	-3.0%	20.3%	13.4%	6.9%	
WAM Leaders Limited	WLE	-0.9%	3.6%	na	na	
Indices						
S&P/ASX 200 Accumulation	XJOAI	-3.9%	2.5%	3.8%	7.7%	
S&P/ASX All Ordinaries Accumulation	XAOAI	-3.7%	3.6%	4.4%	7.9%	
S&P/ASX Small Ords Accumulation	XSOAI	-2.8%	15.0%	10.7%	6.5%	
S&P/ASX 200 Property Accumulation	XPJAI	-6.4%	-0.8%	5.4%	10.6%	
S&P/ASX 200 Industrials Accumulation	XJIAI	-3.8%	-0.4%	2.9%	8.8%	

Source: IRESS/Independent Investment Research

Figure 3. Pre-tax NTA/NAV (including dividends) Performance Analysis to 31 March 2018

	ASX Return		A	Annual Returns,		
	Code	Mar Qtr	1 Year	3 Years	5 Years	
LMIs						
AFIC Limited	AFI	-3.6%	1.8%	1.7%	6.2%	
Concentrated Leaders Fund	CLF	-7.5%	-1.6%	1.5%	5.8%	
Amcil Limited	AMH	-3.1%	3.8%	3.5%	8.3%	
Antipodes Global Investment Company	APL	0.7%	8.0%	na	na	
Argo Limited	ARG	-4.0%	0.8%	2.8%	6.9%	
Asian Masters Fund Limited	AUF	1.5%	18.6%	3.5%	11.4%	
Australian United Investment Company Limited	AUI	-4.3%	1.8%	2.4%	6.5%	
BKI Investment Company Limited	BKI	-5.5%	-2.5%	-0.2%	4.5%	
Barrack St Investments Limited	BST	-4.8%	9.17%	3.71%	na	
Bailador Technology Investments Limited	BTI	-0.9%	-7.76%	-0.62%	na	
CBG Capital Limited	CBC	-1.8%	6.0%	0.5%	na	
Cordish Dixon Private Equity Fund I	CD1	8.2%	10.7%	8.9%	11.7%	
Cordish Dixon Private Equity Fund II	CD2	5.3%	9.1%	5.3%	na	
Cordish Dixon Private Equity Fund III	CD3	1.4%	0.0%	na	na	
Cadence Capital Limited	CDM	-4.7%	10.5%	0.5%	5.2%	
Contango Income Generator Limited	CIE	-6.2%	-0.3%	na	na	
Contango Global Growth Limited	CQG	1.9%	na	na	na	
Djerriwarrh Investments Limited	DJW	-4.3%	1.1%	1.7%	4.7%	
Diversified United Investment Limited	DUI	-2.8%	4.1%	4.7%	8.4%	
Evans & Partners Global Disruption Fund	EGD	8.2%	na	na	na	
Ellerston Global Investments Limited	EGI	-6.3%	8.4%	3.8%	na	
Emerging Markets Masters Fund	EMF	4.0%	20.0%	5.6%	9.7%	
Future Generation Global Investment Company Limited	FGG	3.9%	15.5%	na	na	
Future Generation Fund Limited	FGX	-0.5%	9.0%	5.3%	na	
Forager Australian Shares Fund	FOR	-6.4%	6.0%	14.2%	15.7%	
Flagship Investments Limited	FSI	-4.5%	5.0%	4.2%	7.7%	
Glennon Small Companies Limited	GC1	-4.2%	12.1%	na	na	
Global Masters Fund Limited	GFL	1.1%	13.2%	8.0%	15.5%	
K2 Australian Small Cap Fund (Hedge Fund)	KSM	-3.6%	12.1%	na	na	
Lowell Resources Fund	LRT	na	na	na	na	
Magellan Global Trust	MGG	0.7%	na	na	na	
Mirrabooka Investments Limited	MIR	-1.4%	9.5%	7.4%	10.7%	
Milton Corporation Limited	MLT	-4.1%	-0.2%	2.7%	6.6%	
MCP Master Income Trust	MXT	1.8%	na	na	na	
Pengana International Equities Limited	PIA	2.8%	3.3%	3.4%	11.3%	
Perpetual Equity Investment Company Limited	PIC	-5.0%	4.4%	6.7%	na	
Plato Income Maximiser Limited	PL8	-3.4%	na	na	na	
QV Equities Limited	QVE	-3.6%	2.3%	6.3%	na	
Switzer Dividend Growth Fund (Managed Fund)	SWTZ	-4.9%	-0.7%	na	na	
URB Investments Limited	URB	-1.4%	na	na	na	
VGI Partners Global Investments Limited	VG1	2.5%	na	na	na	
WAM Active Limited	WAA	0.3%	7.8%	8.3%	6.4%	
WAM Capital Limited	WAM	-2.2%	9.2%	9.5%	9.0%	
WAM Research Limited	WAX	-2.2%	7.1%	9.7%	11.3%	
Whitefield Limited	WHF	-4.4%	-2.0%	1.1%	8.3%	
Westoz Investment Company	WIC	-0.3%	12.6%	11.7%	3.8%	
WAM Leaders Limited	WLE	-2.4%	1.8%	na	na	

 $Source: LMIs/Independent\ Investment\ Research$ 

#### PREMIUMS AND DISCOUNTS

The discrepancy between portfolio value and share price is shown by the premium/discount to NTA/NAV table in Figure 4 and the chart in Figure 5. Figure 4 illustrates premiums and discounts to pre-tax NTA while figure 5 illustrates the movement in discounts/premiums over the September quarter. At 31 March 2018, 20 of the 47 LMIs covered in this review were trading at a premium to pre-tax NTA. WAM Capital (ASX:WAM) was trading at the largest premium at the end of March at 24.6%. WAM Research (ASX:WAX) was the second largest premium at 24.3%. Despite our positive ratings for these LICs, we see no value in buying their shares at such large premiums and prefer to wait for better opportunities closer to NTA.

Bailador Technology Investments (ASX:BTI) was trading at the largest discount to pre-tax NTA at 21.0% followed by Barrack St Investments (ASX:BST) at 20.9%.

Figure 4. Premium/Discount to pre-tax NTA as at 31 March 2018

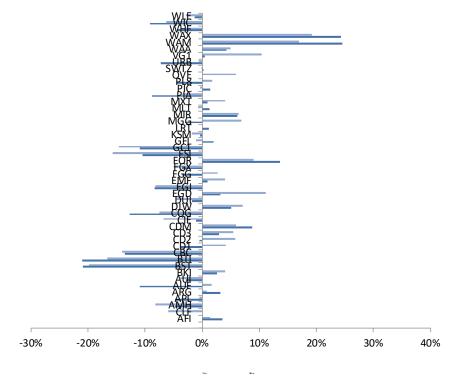
	ASX Code	Premium/Discount	3 year Average Premium/Discount*
AFIC Limited	AFI	3.6%	2.1%
Concentrated Leaders Fund	CLF	0.0%	-8.4%
Amcil Limited	AMH	-4.8%	-2.3%
Antipodes Global Investment Company	APL	-4.7%	-1.1%
Argo Limited	ARG	3.2%	2.7%
Asian Masters Fund Limited	AUF	-11.0%	0.2%
Australian United Investment Company Limited	AUI	-2.8%	-4.7%
BKI Investment Company Limited	BKI	2.6%	2.8%
Barrack St Investments Limited	BST	-20.9%	-17.0%
Bailador Technology Investments Limited	BTI	-21.0%	-15.5%
CBG Capital Limited	CBC	-13.5%	-7.9%
Cordish Dixon Private Equity Fund I	CD1	-3.8%	4.4%
Cordish Dixon Private Equity Fund II	CD2	-0.5%	3.8%
Cordish Dixon Private Equity Fund III	CD3	3.0%	4.5%
Cadence Capital Limited	CDM	8.7%	8.0%
Contango Income Generator Limited	CIE	-1.1%	-4.2%
Contango Global Growth Limited	CQG	-12.7%	-4.8%
Djerriwarrh Investments Limited	DJW	5.1%	21.1%
Diversified United Investment Limited	DUI	-1.7%	-5.6%
Evans & Partners Global Disruption Fund	EGD	3.2%	5.7%
Ellerston Global Investments Limited	EGI	-8.4%	-8.1%
Emerging Markets Masters Fund	EMF	1.0%	2.2%
Future Generation Global Investment Company Limited	FGG	-3.4%	-0.6%
Future Generation Fund Limited	FGX	-3.6%	-2.4%
Forager Australian Shares Fund	FOR	13.6%	12.3%
Flagship Investments Limited	FSI	-10.5%	-15.6%
Glennon Small Companies Limited	GC1	-11.0%	-6.8%
Global Masters Fund Limited	GFL	2.0%	-7.7%
K2 Australian Small Cap Fund (Hedge Fund)	KSM	-0.4%	0.1%
Lowell Resources Fund	LRT	1.2%	1.2%
Magellan Global Trust	MGG	-2.9%	1.2%
Mirrabooka Investments Limited	MIR	6.2%	13.8%
Milton Corporation Limited	MLT	1.4%	0.3%
MCP Master Income Trust	MXT	1.0%	2.9%
Pengana International Equities Limited	PIA	-8.8%	0.0%
Perpetual Equity Investment Company Limited	PIC	1.4%	-5.4%
Plato Income Maximiser Limited	PL8	-4.5%	2.7%
QV Equities Limited	QVE	0.0%	2.4%
Switzer Dividend Growth Fund (Managed Fund)	SWTZ	0.3%	0.2%
URB Investments Limited	URB	-7.3%	-0.6%

	ASX Code	Premium/Discount	3 year Average Premium/Discount*
VGI Partners Global Investments Limited	VG1	0.5%	4.2%
WAM Active Limited	WAA	4.2%	4.2%
WAM Capital Limited	WAM	24.6%	15.8%
WAM Research Limited	WAX	24.3%	16.7%
Whitefield Limited	WHF	-4.4%	-7.6%
Westoz Investment Company	WIC	-9.1%	-12.4%
WAM Leaders Limited	WLE	-1.3%	-1.5%

 $<sup>{\</sup>rm ^*Or}$  since inception for those LICs/LITs that have been listed less than three years.

Source: LMIs/Independent Investment Research

Figure 5. Change in Premium/Discount to pre-tax NTA/NAV



#### **RECOMMENDATION SUMMARY**

The March 2018 LMI quarterly review includes 47 companies and trusts. These ratings are as at the publication date of this report, including ratings that have changed since 31 March 2018. Our ratings may change at any time. For further information regarding the individual LMIs, please refer to the company profiles.

	ASX Code	Rating
AFIC Limited	AFI	Highly Recommended
Concenatrated Leaders Fund	CLF	Rating Suspended
Amcil Limited	AMH	Recommended Plus
Antipodes Global Investment Company	APL	Recommended
Argo Limited	ARG	Highly Recommended
Asian Masters Fund Limited	AUF	Ceased Coverage
Australian United Investment Company Limited	AUI	Recommended Plus
BKI Investment Company Limited	BKI	Recommended Plus
Barrack St Investments Limited	BST	Recommended
Bailador Technology Investments Limited	BTI	Recommended Plus
CBG Capital Limited	CBC	Recommended
Cordish Dixon Private Equity Fund I	CD1	Recommended
Cordish Dixon Private Equity Fund II	CD2	Recommended
Cordish Dixon Private Equity Fund III	CD3	Recommended
Cadence Capital Limited	CDM	Recommended Plus
Contango Income Generator Limited	CIE	Recommended
Contango Global Growth Limited	CQG	Recommended Plus
Diversified United Investment Limited	DUI	Recommended
Djerriwarrh Investments Limited	DJW	Recommended Plus
Evans & Partners Global Disruption Fund	EGD	Recommended
Ellerston Global Investments Limited	EGI	Recommended
Emerging Markets Masters Fund	EMF	Ceased Coverage
Future Generation Global Investment Company Limited	FGG	Recommended Plus
Future Generation Investment Company Limited	FGX	Highly Recommended
Forager Australian Shares Fund	FOR	Recommended Plus
Flagship Investments Limited	FSI	Recommended
Glennon Small Companies Limited	GC1	Recommended
Global Masters Fund Limited	GFL	Recommended Plus
K2 Australian Small Cap Fund (Hedge Fund)	KSM	Recommended
Lowell Resources Fund	LRT	Not Rated*
Magellan Global Trust	MGG	Recommended Plus
Mirrabooka Investments Limited	MIR	Highly Recommended
Milton Corporation Limited	MLT	Highly Recommended
MCP Master Income Trust	MXT	RecommendedPlus
Pengana International Equities Limited	PIA	Recommended
Perpetual Equity Investment Company Limited	PIC	Recommended Plus
Plato Income Maximiser Limited	PL8	Recommended Plus
QV Equities Limited	QVE	Recommended Plus
Switzer Dividend Growth Fund (Managed Fund)	SWTZ	Recommended
URB Investments Limited	URB	Recommended
VGI Partners Global Investments Limited	VG1	Recommended Plus
WAM Active Limited	WAA	Recommended
WAM Capital Limited	WAM	Recommended Plus
WAM Research Limited	WAX	Highly Recommended
Westoz Investment Company	WIC	Recommended
Whitefield Limited	WHF	Recommended Plus
WAM Leaders Limited	WLE	Recommended

<sup>\*</sup>At Initiation we did not rate LRT, at the Manager's request. It is possible LRT may be rated at some stage in the future.



## **Australian Foundation Investment Company** (AFI)

www.afi.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 7 June 2018	6.02
Market cap (\$M)	7,140.6
Shares on issue (M)	1,186.1
Options on issue (M)	0.0
Shares traded (\$M p.a)	717.9
12-month L/H (\$)	5.64/6.44
Listing date	June 1962
Fees:	
Management Fee (%)	0.14
Performance incentives (%)	na

Discount/Premium to Pre-tax NTA	
As at 31 March 2018	3.6%
3 year average	2.1%

Dividend Yield	%
FY15	3.76ff
FY16	4.28ff
FY17	4.13ff

Largest Shareholders	%
HSBC Custody Nominees	0.7
IOOF Investment Management	0.5
As at 31 Ma	rch 2018

#### COMPANY OVERVIEW

AFI is one of the original listed investment companies, established in 1928. It has a relatively conservative investment approach, with a long term investment horizon, and a focus on providing investors with capital growth and a dividend stream that, over time, grows faster than inflation.

#### INVESTMENT OBJECTIVE

The company aims to provide shareholders with attractive investment returns through access to a growing stream of fully franked dividends and medium-to-long term capital growth from an investment in a diverse portfolio of ASX-listed companies.

#### STYLE AND PROCESS

AFI has a buy-and-hold investment style for the majority of the portfolio. It can also allocate up to 10% of the portfolio to its trading portfolio, which has a short-term investment focus. AFI uses fundamental analysis to identify companies in attractively structured industries with high-quality assets, brands and/or businesses that can withstand the business cycle. It focuses on investing in companies with strong management and boards along with sound financial metrics, such as profit margins, cash flow and gearing. The Investment Committee, which is essentially the Board of AFI, plays a significant role in the investment process, meeting on a fortnightly basis to review the portfolio settings.

#### PORTFOLIO CHARACTERISTICS

AFI invests only in stocks listed on the ASX and NZX, with a heavy focus on large cap stocks. The company has a long-term approach to investing and as such has low portfolio churn. There are no restrictions regarding the minimum or maximum investment in any individual stock or sector; however, the Investment Committee is wary of the risk in the portfolio and ensures that the portfolio is adequately diversified to reduce portfolio risk. At 31 March 2018 the portfolio weighting to top 50 stocks was 75.6%. There was a small weighting to small caps. The portfolio retains a strong weighting in financials, a key source of fully franked dividends, and is slightly overweight the major banks relative to the S&P/ASX 200 Index.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

AFI is the largest LIC on the ASX. It has a strong investment team and processes which have seen it achieve its investment objectives over the long-term, particularly the delivery of a stable and growing fully-franked dividend. We also like the transparency of the business and the exceptionally low costs. Whilst AFI's portfolio (pre-tax NTA plus dividends) has underperformed the benchmark (S&P/ASX 200 Accumulation Index) over the past few years, this largely reflects deliberate underweight positions in the strongly performing resources sector, particularly small and mid-cap resources stocks. Over the long-term, the portfolio has performed broadly in line with the benchmark index, with an average rolling annual return over the ten years to 31 March 2018 of 8.4%, compared to the benchmark average rolling annual return of 8.5%. AFI has no outstanding debt at present, however has \$150m in undrawn credit facilities. AFI paid an interim dividend of 10 cents per share, fully franked, in February, unchanged on the prior interim. Long-serving MD/CEO Ross Barker retired on 31 December 2017 and was replaced by Chief Investment Officer Mark Freeman who took over the MD/CEO role. Mr Barker remains on the Board of AFI as a non-executive Director. At 31 March 2018, AFI shares were trading at a premium to pre-tax NTA of 3.6%.

#### **SECTOR BREAKDOWN (EX CASH)**

Sector	31 Dec (%)	31 Mar (%)
Energy	5.1	5.0
Materials	18.4	18.7
Industrials	11.4	11.6
Consumer Discretionary	1.9	2.0
Consumer Staples	8.6	8.8
Healthcare	9.6	10.0
Financials (ex Property)	34.6	33.9
Property	2.6	2.0
Information Technology	2.8	3.3
Telecommunication Services	3.1	2.8
Utilities	2.1	2.0

#### **Asset Weighting**



# ASX 100- ASX 100- ASX 100- ASX 12.7% ASX 50- 300 Micro Cash 5.5% 5.3% 1.0% ASX Top 50 75.6%

Board of D	irectors	
Terrence Ca	mpbell	Chairman
Mark Freem	nan	Managing Director
Ross Barker	r	Director
Graeme Lie	belt	Director
John Paters	son	Director
David Peeve	er	Director
Catherine V	Valter	Director
Peter Willia	ims	Director
Jacqueline	Hey	Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-3.6	1.8	1.7	6.2
Peer Group Median (pre-tax NTA plus dividends, %)*	-3.9	1.3	1.7	6.5
S&P/ASX 200 Acc Index (%)	-3.9	2.5	3.8	7.7
Out/Under performance of index (%)	0.2	-0.8	-2.1	-1.4
Share Price + Dividends (%)	-1.6	9.1	3.1	6.1
Tracking Error (%)	1.4	1.0	1.1	1.2

<sup>\*</sup>Australian large cap shares as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

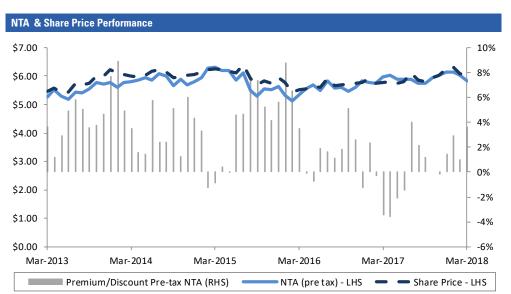
#### **OTHER DATA**

- **Dividend policy** To pay out all received dividends so that over time the dividend stream grows faster than inflation.
- Capital management policy A share buyback arrangement is in place to provide flexibility if shares trade at a discount to NTA. AFI also raises capital through its share purchase plan.
- LIC tax concessions Yes
- ♦ **DRP available** Yes, up to a 5% discount to the VWAP for the 5 trading days including and immediately following the shares being quoted ex dividend. Currently there is no discount in place.

#### **AFI'S PORTFOLIO (TOP 10) WEIGHTING**

Code	Portfolio (%)	S&P/ASX 200 Index (%)
CBA	8.3	7.6
WBC	6.5	5.8
BHP	5.9	5.4
CSL	4.3	4.2
WES	4.1	2.8
NAB	4.1	4.6
RIO	3.7	1.8
ANZ	3.3	4.7
TCL	3.3	1.5
AMC	2.6	1.0
	46.1	39.4

Source all figures: AFI/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.







www.amcil.com.au

## Rating Recommended Recommended Recommended Recommended

#### LMI Type

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 7 June 2018	0.93
Market cap (\$M)	243.2
Shares on issue (M)	261.5
Options on issue (M)	0.0
Shares traded (\$M p.a)	30.9
12-month L/H (\$)	0.845/0.95
Listing date	June 2000
Fees	
Management Fee (%)	0.68
Performance incentives (%)	na

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-4.8%
3 year average	-2.3%

Dividend Yield	%
FY15	7.22ff
FY16	4.17ff
FY17	3.83ff

Largest Shareholders	%
Bruce Teele	17.0
Djerriwarrh Investments	4.1
	Δs at 31 March 2018

#### **COMPANY OVERVIEW**

AMH was listed in February 2000. The company was initially a thematic investor, focusing on the telecommunications and media sectors. In 2002 shareholders voted to wind down the portfolio due to concerns about the viability of the portfolio and the sectors in which the company invested. In 2003, the board recapitalised the company and employed a different investment strategy. The recapitalisation raised \$41M with new shares allotted in January 2004. AMH seeks to hold a high conviction portfolio with a limited number of holdings. As such, small companies can have an equally important impact on returns as larger companies.

#### **INVESTMENT OBJECTIVE**

AMH aims to generate capital growth through an investment in a portfolio of ASX-listed stocks. Whilst the company aims to pay an annual dividend, the company has a capital growth focus, with dividends dependent on the ability of the company to generate franking credits from its investments for distribution.

#### STYLE AND PROCESS

AMH invests in a portfolio of large and small cap ASX-listed stocks. AMH has a largely buy and hold approach with investment opportunities identified through the use of fundamental analysis, with a focus on attractive relative valuations, the growth outlook and competitive structure of the industry. The Manager aims to take high conviction positions, with a focus on generating capital growth. Given the concentrated nature of the investment focus holdings will be sold from time to time to fund new portfolio purchases.

#### PORTFOLIO CHARACTERISTICS

AMH invests in a portfolio of ASX-listed stocks. It also maintains a small trading portfolio to take advantage of short-term investment opportunities. AMH invests in companies of all sizes with 48.7% invested in ASX 50 stocks at 31 March 2018. The remainder of the portfolio is invested in mid, small and micro cap stocks. Financials is the largest sector weighting but the portfolio remains underweight the sector relative to the benchmark index. AMH is close to fully invested with cash holdings of just 1.6% at the end of the March quarter.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

AMH is managed by an investment team that is largely the same as AFI, the largest LIC on the ASX by market capitalisation. The company aims to offer a different investment option to its sister funds (AFI, DJW and MIR), with a focus more on capital growth than dividend yield. The portfolio outperformed over the 12 months to 31 March 2018, given strong performances from a number of stocks including BHP Billiton (ASX:BHP), CSL Limited (ASX:CSL), Computershare (ASX:CPU), Lifestyle Communities (ASX:LIC), Seek (ASX:SEK) and Objective Corporation (ASX:OCL). After a period of underperformance in early 2017, the portfolio positioning was reassessed and some changes made to the portfolio. Performance has since improved. The portfolio has outperformed over the long-term and over the ten years to 31 March 2018, generated an average rolling annual return of 11.5%, compared to the average rolling annual benchmark return of 8.5%. At 31 March 2018, AMH shares were at a 4.8% discount to pre-tax NTA, a good entry point to a portfolio that has generated alpha over the long-term. AMH did not pay an interim dividend in line with its practice of only paying final dividends. Long-serving MD/CEO Ross Barker retired as MD/CEO of AMH on 31 December 2017 and was replaced by Mark Freeman, Chief Investment Officer of AFI and its sister LICs. Mr Barker remains on the AMH Board as a non-executive Director.

#### **SECTOR BREAKDOWN (EX CASH)**

Sector	31 Dec (%)	31 Mar (%)
Energy	4.4	4.3
Materials	21.3	23.9
Industrials	16.1	16.0
Consumer Discretionary	4.6	4.7
Consumer Staples	5.1	4.7
Healthcare	9.1	9.5
Financials (ex Property)	29.6	27.6
Information Technology	8.5	9.3
Telecommunication Services	0.0	0.0
Utilities	1.4	0.0

#### **Asset Weighting**





Board of Directors	
Bruce Teele	Chairman
Mark Freeman	Managing Director
Ross Barker	Director
Siobhan McKenna	Director
Rupert Myer	Director
Richard Santamaria	Director
Roger Brown	Director
Jon Webster	Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-3.1	3.8	3.5	8.3
Peer Group Median (pre-tax NTA plus dividends, %)*	-3.9	1.3	1.7	6.5
S&P/ASX 200 Acc Index (%)	-3.9	2.5	3.8	7.7
Out/Under performance of index (%)	0.8	1.3	-0.3	0.6
Share Price + Dividends (%)	0.6	2.9	3.8	6.9
Tracking Error (%)	2.5	3.2	4.9	5.6

<sup>\*</sup>Australian large cap shares as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

- Dividend policy Depending on the profit, from year to year the dividends paid by the company will maximise the distribution of franking credits. It is not normal practice to distribute realised capital gains unless franking credits have been generated. As a result, AMH's dividends may vary over time. AMH only pays a final dividend.
- Capital management policy Share purchase plan allows shareholders to subscribe for a total of A\$15,000 of shares per annum.
- LIC tax concessions Yes
- ◆ DRP available Yes, at up to a 5% discount to the VWAP for the 5 trading days including and immediately following the shares being quoted ex dividend. The current DRP discount is Nil.

#### AMH's Portfolio (Top 10) Weighting

Code	Portfolio (%)	S&P/ASX 200 Index (%)
BHP	7.2	5.4
CSL	4.4	4.2
LIC	4.0	na
WBC	3.9	5.8
NAB	3.5	4.6
CBA	3.2	7.6
MFT	3.1	na
QUB	2.8	0.2
OSH	2.8	0.7
JHX	2.7	0.6
	37.5	24.2

Source all figures: AMH/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

#### **NTA & Share Price Performance** \$1.60 10% 8% \$1.40 6% \$1.20 4% \$1.00 2% \$0.80 0% -2% \$0.60 -4% \$0.40 -6% \$0.20 -8% \$0.00 -10% Mar-2013 Mar-2014 Mar-2015 Mar-2016 Mar-2018 Mar-2017 Premium/Discount Pre-tax NTA (RHS) NTA (pre tax) - LHS - Share Price - LHS



### **Antipodes Global Investment Company Limited (APL)**

www.antipodespartners.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Global

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

1.165
426.8
366.4
203.3
147.2
1.15/1.37
October 2016
1.10
15% of net return in excess of benchmark*

\*Benchmark index is the MSCI All Country World Net Index, AUD

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-4.7%
3 year average	-1.1%

Dividend Yield	%
FY15	na
FY16	na
FY17	na

#### COMPANY OVERVIEW

Antipodes Global Investment Company Limited is a listed investment company that invests in a long/short portfolio of global equities. The portfolio is managed by Antipodes Partners Limited, a specialist funds manager with significant experience in global equities mandates. APL listed on the ASX in October 2016.

#### **INVESTMENT OBJECTIVE**

APL's investment objectives are to: 1) provide capital growth and income through investing in a concentrated portfolio, predominantly comprised of long and short positions in international listed securities, that will be actively managed with a focus on capital preservation; and 2) achieve returns in excess of the benchmark, MSCI All Country World Net Index in AUD, with reduced levels of risk. The objectives are measured over a full investment cycle which the Manager and the Company consider to be a period of typically 3 to 5 years.

#### STYLE AND PROCESS

The Manager's investment approach is based on four components known as identify, test, analyse and construct. Initially, internally developed quantitative processes and macro analysis are used to identify investment opportunities. Once opportunities have been identified, the Manager performs an initial assessment with a focus on ensuring a margin of safety is built into the current share price, that there are multiple factors that could lead to a share price re-rating and whether the identified opportunity will help with portfolio diversification. Potential investments are then subject to a fundamental research process. The Manager takes a portfolio optimisation approach in the construction of the portfolio. This is a quantitative approach that points out the most efficient weighting combinations achieve the desired portfolio risk adjusted return outcome. The Manager seeks to create a portfolio based on six to 10 clusters, with clusters defined as a collection of stocks which display similarities in operational, end-market, style and macro characteristics.

#### PORTFOLIO CHARACTERISTICS

Typically, the portfolio will comprise 20-60 positions in international securities. The portfolio is subject to a number of limitations including a single stock limit of 7% for long positions and 3.5% for short positions. The maximum gross exposure is 150% with the portfolio expected to typically have a net exposure of 50-100% of net asset value. The top 10 holdings will typically represent 25-35% of the portfolio with the top 30 positions at 60-80%. There are no geographic or industry limitations. At 31 March 2018, the portfolio had a long exposure of 95.5% and short exposure of 29.9%. The portfolio was well-diversified with the largest holding at 3.2% and the top ten stocks representing 27.2% of the portfolio. Geographically, the portfolio was significantly underweight North America and significantly overweight Asia.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

APL provides Australian retail investors the opportunity to gain exposure to a well-managed long/short portfolio of international equities. The Manager's investment team is well resourced, stable, collegiate, highly experienced and has a strong track record, and there is a strong alignment of interest with investors. The investment strategy is very much high conviction, alpha seeking rather than index aware mandate. APL has a relatively short history, but the investment strategy has a solid performance track-record. We also note the excellent track-record of the key principals of the investment team prior to establishing Antipodes Partners Limited in 2015. The underlying APL portfolio has performed well since inception delivering a return of 16.9% p.a. compared to the benchmark MSCI All Country World Net Index (AUD) return of 15.5% p.a. However, APL has underperformed on a pre-tax NTA basis, in part due to the dilutive nature of exercised options. Investors need to be aware that there are a significant number of options still outstanding.

Sector Net Exposure	31 Mar (%)
Banks	10.2
Energy	7.1
Software	7.0
Communications	7.6
Hardware	3.6
Staples	5.8
Internet	5.8
Retail	4.9
Insurance	5.5
Other	8.2

Market Cap Net Exposure	31 Mar (%)
Mega Cap	13.0
Large Cap	22.9
Mid Cap	22.5
Small Cap	7.3

Equity Exposure	31 Mar (%)
Long Exposure	95.5
Short Exposure	29.9
Net Exposure	65.6

Regional Net Exposure	<b>31 Mar</b> (%)
North America	10.4
Asia	36.5
Western Europe	15.8
Australia	-0.5
ROW	0.8
Other	2.6
Cash	4.4

Board of Directors	
Jonathan Trollip	Chairman
Lorraine Berrends	Independent Director
Christopher Cuffe AO	Independent Director
Alexander Ihlenfeldt	Non-Independent Director
Andrew Findlay	Non-Independent Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	0.7	8.0	na	na
Peer Group Median (pre-tax NTA plus dividends), %*	1.5	9.3	na	na
MSCI All Country World Net Index, AUD (%)	0.9	14.2	na	na
Out/Under performance of index (%)	-0.2	-6.2	na	na
Share Price + Dividends (%)	-3.6	5.7	na	na
Tracking Error (%)	3.6	4.9	na	na

<sup>\*</sup>International diversified shares as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

**Dividend policy** – The objective is to pay dividends at least annually, subject to available profits, cash flow and franking credits. APL is yet to pay a dividend as it is still building up a buffer of retained earnings.

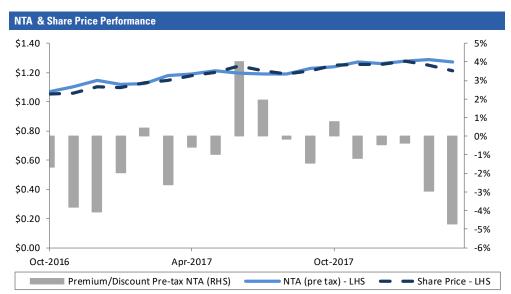
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- Capital management policy Where the Board considers appropriate, APL may issue new shares and/or undertake share buy-backs.
- ♦ LIC tax concessions No
- ♦ **DRP available** Yes.

#### **APL's Portfolio (Top 10 Long Positions)**

Company	Country (%)	Portfolio (%)
Gilead Sciences	United States	3.2
Cisco Systems	United States	2.9
Ping An Insurance	China/HK	2.8
UniCredit	Italy	2.7
Electricite de France	France	2.7
KT Corp.	Korea	2.7
Samsung Electronics	Korea	2.6
Microsoft	United States	2.6
KB Financial	Korea	2.5
Baidu	China/HK	2.5
		27.2

Source all figures: APL/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.







www.argoinvestments.com.au

#### Rating



LMI Type
Listed investment company
Investment Area
Australia
Investment Assets
Listed companies and other
Investment Sectors
Diversified

Key Investment Information	
Price (\$) as at 29 May 2018	7.82
Market cap (\$M)	5,546.2
Shares on issue (M)	709.2
Options on issue (M)	0.0
Shares traded (\$M p.a)	435.9
12-month L/H (\$)	7.51/8.44
Listing date	1948
Fees	
Management Fee (%)	0.16
Performance incentives (%)	na

As at 31 March 2018	3.2%
3 year average	2.7%
Dividend Yield	%
FY15	3.58ff
FY16	4.14ff
FY17	3.98ff

Premium/Discount to Pre-tax NTA

#### COMPANY OVERVIEW

ARG is an older-style LIC, listing on the ASX in 1948. It is the second largest ASX listed LIC by market cap. ARG has a conservative approach to investing, with a long term investment horizon, and a focus on providing investors with capital and dividend growth.

#### INVESTMENT OBJECTIVE

The company aims to provide shareholders with steady growth, secured by a spread of investments. ARG's goal is to identify well-managed businesses with the potential and ability to generate growing and sustainable profits to fund increasing dividend payments.

#### STYLE AND PROCESS

ARG has a buy-and-hold investment style, aiming to overlook short-term market volatility. It is a value investor with a bottom-up approach to investment analysis. The investment team focuses on business strategies, the underlying value of the business, key financial indicators, industry structure, the quality of management, the board and corporate governance practices when considering potential investments. The process seeks to identify the highest quality Australian companies and trusts and over time, buy or add to those stocks when they are trading at prices which represent good long-term value. The company invests in a core group of blue chip stocks, which is essentially the top 20 positions held in the portfolio, which generate the majority of the company's dividend income. Growth is generated from a diversified investment across both large and smaller cap stocks which the company believes have sound management and good earnings growth potential.

#### PORTFOLIO CHARACTERISTICS

ARG invests in a diversified portfolio of ASX-listed stocks and interest rate securities. It has a long-term approach to investing and portfolio churn is low. The portfolio has exposure to stocks of all sizes but is weighted to large cap stocks, with 70% of the portfolio allocated to stocks within the S&P/ASX 50 at 31 March 2018. ARG has a heavy weighting to the Financials and Materials sector in line with the benchmark index. The company is underweight CBA and NAB and overweight WBC and MQG.

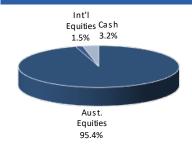
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

ARG has a long track-record in achieving its investment objectives, particularly in delivering a stable, growing and fully-franked dividend. The team is well-qualified and stable and is supported by a strong board. It has a culture of no surprises and, given the rigour of the investment process, we believe past performance is very much repeatable. The management expense ratio of 0.16% is one of the lowest in the industry. ARG holds 9% of the capital issued in Argo Global Listed Infrastructure Limited (ASX: ALI), a LIC investing in a portfolio of global infrastructure securities. While there is a conflict of interest with this investment, it is common place for LICs to invest in related funds. The portfolio has underperformed the benchmark on a one, three and five year basis, but this reflects a deliberate underweight position in resources, particularly small resources, an area of the market that has performed strongly in recent times. Over the long-term the portfolio (pre-tax NTA plus dividends) has performed broadly in line with the market and over the ten years to 31 March 2018, generating an average rolling annual return of 8.4% compared to the benchmark index average rolling annual return of 8.5%. During the March quarter, the company undertook a Share Purchase Plan (SPP). The company raised \$84.1m through the issue of 10.7m new shares at \$7.86. The company has announced that the Chairman, Ian Martin, will be retiring from his position effective from 30 June 2018. Russell Higgins will be taking over the role of Chairman. Mr. Higgins has been a Non-executive Director of ARG since 2011.

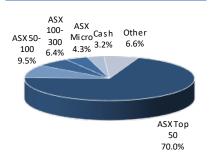
#### **SECTOR BREAKDOWN (EX CASH)**

Sector	31 Dec (%)	31 Mar (%)
Energy	5.3	4.8
Materials	14.6	14.4
Industrials	6.1	6.0
Consumer Discretionary	7.1	8.4
Consumer Staples	7.7	7.4
Healthcare	8.4	8.6
Financials (ex Property)	31.9	29.6
Property	3.8	3.5
Information Technology & Telecommunication Services	6.0	5.7
Utilities	3.5	3.3
Listed Investment Companies	5.6	5.2

#### **Asset Weighting**



#### **Size Weighting**



Board of Directors	
lan Martin AM	Chairman
Jason Beddow	Managing Director
Joycelyn Morton	Director (Non-Executive)
Anne Brennan	Director (Non-Executive)
Russell Higgins AO	Director (Non-Executive)
Chris Cuffe AO	Director (Non-Executive)
Roger Davis	Director (Non-Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance						
	Mar Quarter	1 year	3 year p.a	5 year p.a		
Pre-tax NTA + Dividends (%)	-4.0	0.8	2.8	6.9		
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	1.3	1.7	6.5		
S&P/ASX 200 Acc Index (%)	-3.9	2.5	3.8	7.7		
Out/Under performance of index (%)	-0.1	-1.7	-1.0	-0.8		
Share Price + Dividends (%)	-1.8	8.0	3.3	7.8		
Tracking Error (%)	3.1	1.7	1.7	1.7		

<sup>\*</sup>Australian large cap shares as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

 Dividend policy – ARG pays dividends from income received from its investments and realised capital gains.

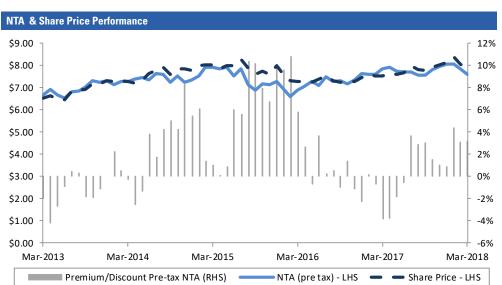
.....

- Capital management policy ARG actively manages its capital through on-market buybacks when its shares are trading at a discount to NTA, SPP, DRP and other share issues.
- ♦ LIC tax concessions Yes
- ♦ **DRP available** Yes, at a 2% discount to the market price.

#### **ARG's Portfolio (Top 10) Weighting**

Code	Portfolio (%)	S&P/ASX 200 (%)
WBC	6.1	5.8
ANZ	4.9	4.7
MQG	4.7	2.1
BHP	4.4	5.4
CBA	4.3	7.6
WES	4.2	2.8
CSL	3.2	4.2
NAB	3.2	4.6
RIO	3.2	1.8
TLS	2.7	2.2
	40.9	41.3

Source all figures: ARG/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





#### **Asian Masters Fund Limited (AUF)**

www.asianmastersfund.com.au

#### Rating

#### **Ceasing Coverage**

LMI Type	
Listed investment company	
Investment Area	
Asia ex-Japan	
Investment Assets	
Equity Funds and other	
Investment Sectors	
Diversified	

Fees	
Management Fee (% p.a) incl GST	1.1
Performance incentives (%)	na

-11.0%
0.2%

Dividend Yield	%
FY15	1.41
FY16	1.77
FY17	5.50

#### COMPANY OVERVIEW

AUF is a listed investment company that invests in a portfolio of Asian equity funds. The Fund has appointed Walsh & Company Asset Management Pty Ltd, a wholly owned subsidiary of Walsh & Company Group, as the Investment Manager. The portfolio typically consists of between 8 to 20 regional and country specific fund managers. As a point of difference to many other Asian equities investment vehicles, the Fund invests in China A-Shares managed funds and historically its exposure to this market has been significant. The company does not undertake hedging of its foreign currency exchange risk exposure.

#### **INVESTMENT OBJECTIVE**

The Fund seeks to provide Australian investors access to global fund managers specialising in Asian equities. The company seeks to achieve a high real rate of return within acceptable risk parameters and maintain a long-term exposure to Asia while maintaining strong diversification.

#### STYLE AND PROCESS

The investment process is very much based on a standard multi-manager approach. Those managers that pass an initial quantitative and qualitative screen undergo a more detailed review considering a range of factors such as the organisation, quality of the investment team, the robustness of the investment process, risk management and operations. Following peer review of the manager research, funds which are approved by the manager are put on an "Approved List". However prior to any investment in a manager, the Investment Committee will also discuss the merits of any prospective investment with the portfolio manager, prior to approval. With respect to country allocations, the Investment Committee sets targets based on a bi-monthly meeting that involves all Investment Committee and investment team members. Once country allocation targets are set, the investment team identifies the best managers both from a regional and country level perspective and presents to the investment committee so it can the establish a portfolio in line with the targets.

#### PORTFOLIO CHARACTERISTICS

The fund effectively has a high conviction investment mandate in which the Investment Manager has strong country and sector bias, as expressed by the selection and portfolio weighting of underlying managed funds. While the MSCI Asia ex Japan Index serves as a point of reference to country weights, the Investment Manager is not constrained by it and the Fund's country allocation and the underlying stocks will look very different to that index.

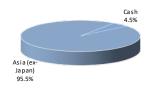
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

In April 2018, resolutions were passed at a General Meeting for the restructure of AUF from a company that invests in a portfolio of Asian equity funds to a trust that invests directly in Asian equities. The new trust will be called the Evans & Partners Asia Fund and the ASX code will change to EAF. AUF shareholders received one fully paid EAF unit for every AUF share held. Shares were suspended from trading on 3 May 2018 with AUF shareholders able to sell the EAF units when they commenced trading on 15 May 2018. The company has realised substantially all of the investments in the underlying funds and has commenced the process to realise its longer-dated investments. The company has transferred substantially all assets to the Evans & Partners Asia Fund, the Manager of which will invest the funds in a portfolio of Asian equities. As a result of the restructure, the net assets of the company have been significantly reduced and the company no longer has sufficient assets to maintain its listing on the ASX. The company was removed from its listing on the ASX on 17 May 2018. The independent directors have resigned from the board. Given the developments, IIR has ceased coverage on AUF, effective immediately.

#### **SECTOR ALLOCATION**

Sector	31 Dec (%)	31 Mar (%)
Information technology	22.1	20.0
Consumer staples	13.6	13.5
Consumer discretionary	14.1	14.4
Industrials	9.2	9.8
Financials	18.7	19.6
Health care	5.6	5.7
Materials	5.8	5.4
Utilities	1.6	1.3
Real estate	1.9	2.2
Telecommunication services	1.7	1.6
Energy	1.7	2.0
Cash	4.0	4.5

#### **Region Allocation**



Country Allocation	(%)
China	39.5
India	14.7
Korea	16.0
Taiwan	10.2
Hong Kong	4.7
Indonesia	1.7
Vietnam	3.0
Philippines	2.0
Pakistan	1.2
Thailand	0.4
Singapore	0.4
Malaysia	0.5
Other	1.2
Cash	4.5

Chairman & Independent Director
Executive Director (Retired 30/6/17)
Executive Director
Independent Director
Independent Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	1.5	18.6	3.5	11.4
MSCI AC Asia ex-Japan, AUD (%)	2.3	25.2	8.9	15.0
Out/Under performance of index (%)	-0.8	-6.6	-5.4	-3.6
Share Price + Dividends (%)	-11.2	4.4	-0.6	8.1
Tracking Error (%)	8.2	5.0	5.6	6.8

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

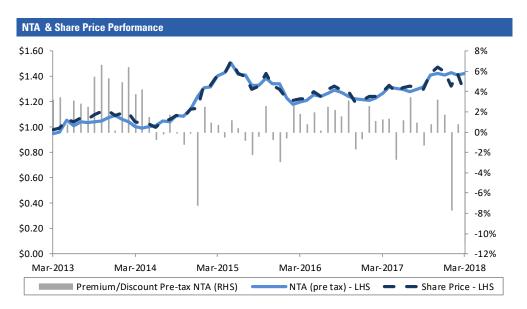
#### **OTHER DATA**

- Dividend policy The board regularly reviews the suitability of declaring dividends.
   Historically, the Company has paid semi-annual dividends.
- Capital management policy On-market buy-back program available to provide liquidity; further shares issues may be contemplated if there is significant demand for investment in the Fund.
- LIC tax concessions Yes
- ♦ **DRP available** Yes

#### **AUF's Portfolio**

Fund	Portfolio (%)	Fund	Portfolio (%)
Wells Fargo China Equity Fund	13.2	Prusik Asian Smaller Companies Fund	7.1
ANDA Korea Active Return Fund	10.9	JPMorgan Taiwan Fund	6.9
Arisaig Asia Consumer Fund	9.6	Asia New Stars No.1 Fund	6.4
Cephei QFII China Absolute Return Fund	8.9	NCC China A-Share Fund	5.1
AllianceBernstein Asia ex-Japan Fund	7.6	Green Court Greater China Long-Only Equity Fund	5.1
Asian Opportunities Absolute Return Fund	7.5	Cash	4.5
Steadview Capital Fund	7.1		

Source all figures: AUF/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





## Australian United Investment Company Limited (AUI)

www.aui.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 7 June 2018	8.38
Market cap (\$M)	1,039.2
Shares on issue (M)	124.0
Options on issue (M)	0.0
Shares traded (\$M p.a)	35.1
12-month L/H (\$)	8.04/9.08
Listing date	January 1974
Fees	
Management Fee (%)	0.10
Performance incentives (%)	na

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-2.8%
3 year average	-4.7%

Dividend Yield	%
FY15	4.02ff
FY16	4.71ff
FY17	4.20ff

Substantial Shareholders	%
Ian Potter Foundation	41.7
Argo Investments	11.8
	As at 31 March 2018

#### COMPANY OVERVIEW

AUI was founded by Sir lan Potter in 1953 and was listed on the ASX in 1974. The company invests in a portfolio of ASX-listed securities to generate income and capital appreciation over the long-term.

#### **INVESTMENT OBJECTIVE**

The company aims to generate capital and growing income returns from an investment in a portfolio of ASX-listed securities. The company has a long-term investment focus and does not intend to dispose of its portfolio.

#### STYLE AND PROCESS

AUI has a buy-and-hold investment style, with the company only exiting investments if the board believes there has been deterioration in the industry and/or the management. The Board of Directors currently comprises four members who take on the role of investment management and stock selection. The Board meets formally on a monthly basis to review the portfolio. The company has a focus on maintaining and growing the dividend income paid to shareholders. Given the long-term investment nature of the company, portfolio churn is low. Most directors are actively involved in portfolio management outside of AUI. The company relies on board members and their contacts to provide research as well as company visits to form opinions about investment prospects.

#### PORTFOLIO CHARACTERISTICS

AUI invests in ASX-listed stocks, with a heavy focus on large cap stocks, with 80% of the portfolio allocated to ASX 50 stocks. There are no restrictions regarding the minimum or maximum investment in any individual stock or sector and AUI may take high conviction positions in securities. The portfolio is concentrated with the top ten stocks accounting for 53.9% of the portfolio compared to an index weighting of 38.5% for these stocks. The four largest portfolio holdings are the big four banks with the biggest overweight position in ANZ. The portfolio has a heavy overweight position in WES, RIO and TCL. The company holds a position in its sister company DUI. This provides some additional diversification through the portfolio of stocks held by DUI, however increases exposure to some stocks as the DUI portfolio is also invested in banks. AUI has a small weighting to small and microcap stocks with a portion held via an allocation to small cap fund managers.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

AUI provides cost-effective access to a portfolio of ASX-listed securities. It has some gearing with borrowings of \$130m, 12% of the market cap. AUI's portfolio (pre-tax NTA plus dividends) followed the negative market sentiment over the March quarter, falling 4.3%. The portfolio has performed largely in line with the benchmark over the long-term, generating an average rolling annual return of 8.4% for the past ten year period versus the benchmark return of 8.5%. This has been achieved with slightly greater volatility, with a long-term beta of 1.07. AUI's Board takes on the role of the investment team, resulting in the Board effectively monitoring/regulating it's own actions. However, in addition to the long track record, with the company being listed in 1974, the Board consists of members with integrity and extensive investment/executive experience, which mitigates risks associated with the organisational structure. Dion Hershan was appointed in April 2018 to replace the retired Peter Wetherall. Mr. Hershan is the Managing Director and Head of Australian Equities at Yarra Capital Management. Prior to joining Yarra Capital Management, Mr. Hershan was the Head of Australian Equities at Goldman Sachs Asset Management for almost a decade. Given the investment style and low trading volumes, an investment in AUI is suited for long-term investors looking for exposure to Australian large cap shares.

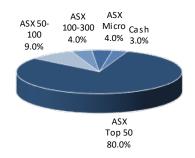
#### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	6.2	6.3
Materials	1.2	1.2
Transport	2.7	2.7
Mining & Mining Services	11.4	11.5
Consumer Discretionary & Staples	12.4	12.5
Healthcare	10.6	11.5
Financials (ex Property)	38.7	38.7
Property	1.4	1.6
Information Technology	0.0	0.0
Telecommunication Services	1.7	1.6
Utilities	7.7	8.1
Managed Funds	1.6	1.7
Cash	4.4	2.6

#### **Asset Weighting**



#### Size Weighting



Board of Directors	
Charles Goode	Chairman (Executive)
Dion Hershan	Director (Executive) (Appointed April 2018)
James Craig	Director (Executive)
Fred Grimwade	Director (Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-4.3	1.8	2.4	6.5
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	1.3	1.7	6.5
S&P/ASX 200 Acc Index (%)	-3.9	2.5	3.8	7.7
Out/Under performance of index (%)	-0.4	-0.8	-1.3	-1.1
Share Price + Dividends (%)	-3.3	10.0	4.3	8.2
Tracking Error (%)	0.8	1.4	3.7	3.3

<sup>\*</sup>Australian large cap shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

- **Dividend policy** The Company's objective is to take a medium to long term view and to invest in a diversified portfolio of Australian equities which have the potential to provide income and capital appreciation over the longer term.
- Capital management policy The company offers a Dividend Reinvestment Plan and from time to time a Share Purchase Plan. AUI also has an on-market share buy-back facility in place for up to 6m shares. The buy-back facility has an expiry date of 31 May 2019.
- LIC tax concessions Yes
- ♦ **DRP available** Yes

#### **AUI's Portfolio (Top 10) Weighting**

Code	Portfolio (%)	S&P/ASX 200 Index (%)
CBA	7.8	7.6
ANZ	6.4	4.7
WBC	6.0	5.8
NAB	5.4	4.6
CSL	5.2	4.2
WES	4.9	2.8
DUI	4.8	na
RIO	4.6	1.8
TCL	4.4	1.5
ВНР	4.4	5.4
	53.9	38.5

Source all figures: AUI/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

#### NTA & Share Price Performance \$10.00 6% \$9.00 4% \$8.00 2% \$7.00 0% \$6.00 -2% \$5.00 -4% \$4.00 -6% \$3.00 -8% \$2.00 -10% \$1.00 \$0.00 -12% Mar-2013 Mar-2014 Mar-2015 Mar-2016 Mar-2017 Mar-2018 Premium/Discount Pre-tax NTA (RHS) NTA (pre tax) - LHS Share Price - LHS



#### **BKI Investment Company Limited (BKI)**

www.bkilimited.com.au

#### Rating



### Listed investment company Investment Area

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 19 June 2018	1.52
Market cap (\$M)	946.0
Shares on issue (M)	622.3
Options on issue (M)	0.0
Shares traded (\$M p.a)	94.3
12-month L/H (\$)	1.50/1.773
Listing date	December 2003
Fees:	
Management Fee (%)	0.10
Performance incentives (%)	na

Discount/Premium to Pre-tax NTA	
As at 31 March 2018	2.6%
3 year average	2.8%

Dividend Yield	%
FY15	4.23ff
FY16	4.59ff
FY17	4.48ff

Largest Shareholders		%
Washington H Soul Pattinso Company	on &	9.7
Huntley Group Investments		1.4
	Δs at 31 Marc	h 2018

#### COMPANY OVERVIEW

BKI Investment Company Limited (ASX:BKI) is a listed investment company that listed on the ASX in 2003, although its roots as a managed portfolio go back to the 1980s. BKI is very much a buy and hold, long-term and fully-invested equities investor. Up until 2016, BKI was internally managed but is now managed by the externally spun-out Contact Asset Management Pty Limited, essentially the same team, process, and investment committee.

#### **INVESTMENT OBJECTIVE**

BKI's main objective is to hold a diversified portfolio of equities that generates increasing income, allowing BKI to pay increasing (and fully franked) dividends to its own shareholders and grow the value of its shareholders' investment.

#### STYLE AND PROCESS

BKI is a bottom-up, fundamental stock picker and seeks to hold companies over the long-term. Sector thematics play a strong role in investment decisions. The investment team places a strong emphasis on talking to companies and conducting site visits where relevant. The team focuses on the key investment aspects of a particular company and also utilises external research, allowing other specialist analysts in the market to do a detailed, and time consuming, deep dive. The Board and Investment Committee are actively involved in the construction of the portfolio.

#### PORTFOLIO CHARACTERISTICS

BKI's portfolio is heavily weighted towards large cap stocks, with 70% of the portfolio allocated to ASX top 50 stocks. Portfolio turnover is low, reflecting the buy and hold strategy, so the make-up of the portfolio does not change significantly from month to month. The portfolio composition reflects a focus on generating fully franked dividend income with significant exposure to Financials. Four of the top five holdings are in the big four banks, with the largest position a significant overweight position in NAB. Given its dividend focus, the portfolio is predictably underweight materials and resources. However, it's top 10 stocks includes a long-term holding in coal company New Hope Corporation (ASX: NHC).

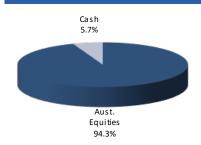
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

BKI offers investors access to a portfolio of ASX-listed securities and other investments at low cost, with a management fee of just 0.10%. Investors can gain confidence from a track-record in which the Manager has generally achieved its investment objectives, and particularly in delivering a stable, growing and fully franked dividend. The team is wellqualified and stable and is supported by a very strong and very active investment committee. Key members of the investment team and committee are materially invested in BKI, both financially and reputationally, creating a strong alignment of interest with shareholders. The portfolio's exposure to blue chip stocks, particularly banks, has been a drag on the portfolio and has seen the portfolio underperform the market (S&P/ASX 300 Accumulation Index) over the short and medium term. Over the longer-term, the portfolio has performed better with the portfolio outperforming the market over the ten years to 31 March 2018, generating a return of 5.9%p.a. compared to the market return of 5.2%p.a. In May, the company announced a Non-renounceable Entitlement offer on a one-for-fifteen basis to raise up to \$62.2m and a General Offer to raise a further \$140m. The new shares will be issued at \$1.50 per share which was a discount to the share price and pre-tax NTA at the time of the announcement. If fully subscribed, the shares on issue will increase by 21.7%. A positive from the issue is the size of the company will increase and liquidity will likely improve, however, we do not support capital raisings that are at a discount to NTA given the dilutive nature of such a transaction.

#### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	2.4	2.3
Materials	5.7	6.0
Industrials	10.4	10.5
Consumer Discretionary	6.8	6.5
Consumer Staples	8.4	7.5
Healthcare	4.7	4.8
Financials (ex Property)	43.2	43.5
Property	1.3	1.4
Information Technology	0.0	0.0
Telecommunication Services	6.3	5.8
Utilities	5.9	6.0
Cash	4.9	5.7

#### **Asset Weighting**





Board of Directors	
Robert Millner	Chairman (Executive)
Alexander Payne	Director (Non-executive)
David Hall	Director (Independent, Non-executive)
lan Huntley	Director (Independent, Non-executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-5.5	-2.5	-0.2	4.5
Peer Group Median (pre-tax NTA plus dividends, %)*	-3.9	1.3	1.7	6.5
S&P/ASX 300 Acc Index (%)	-3.8	2.9	3.9	7.6
Out/Under performance of index (%)	-1.8	-5.4	-4.1	-3.1
Share Price + Dividends (%)	-7.0	3.1	1.4	6.2
Tracking Error (%)	0.1	1.3	2.2	2.3

<sup>\*</sup>Australian large cap shares as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

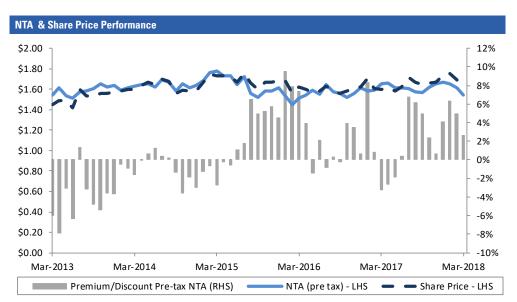
#### **OTHER DATA**

- Dividend policy To pay out 90%-95% of operating profits. The company will pay special dividends where considered appropriate.
- Capital management policy The company regularly reviews the capital structure. The company has conducted SPP's and Renounceable Rights Issues in the past. No Buyback is currently in place.
- LIC tax concessions Yes
- ♦ **DRP available** Yes

#### **BKI'S PORTFOLIO (TOP 10) WEIGHTING**

Code	Portfolio (%)	S&P/ASX 300 Index (%)
NAB	8.2	4.4
CBA	7.0	7.6
WBC	6.9	5.8
WES	4.5	2.8
ANZ	4.4	4.7
NHC	3.2	na
APA	3.2	0.6
TCL	3.1	1.5
TLS	3.0	2.2
WOW	3.0	2.1
	46.5	31.7

Source all figures: BKI/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





#### **Barrack St Investments Limited (BST)**

www.barrackst.com

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 8 May 2018	0.90
Market cap (\$M)	16.5
Shares on issue (M)	18.3
Options on issue (M)	0.0
Shares traded (\$M p.a)	4.8
12-month L/H (\$)	0.83/0.97
Listing date	August 2014
Fees	
Management Fee (%)	1.0
Performance incentives (%)	20.0*

\*20% of outperformance of the performance hurdle of 8% p.a, subject to a high watermark.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-20.9%
3 year average	-17.0%

%
0.63ff
1.60ff
2.82ff

Largest Shareholders	%
Dr. E C Pohl	28.2
	As at 31 March 2018

#### **COMPANY OVERVIEW**

BST is a listed investment company that invests in a concentrated portfolio of ASX-listed securities. BST raised \$16m when it listed in August 2014. The portfolio is managed by ECP Asset Management Pty Ltd, an authorised representative of EC Pohl & Co Pty Ltd. The Manager will invest in ex-50 ASX-listed securities and potentially unlisted companies that seek to list in the near term.

#### INVESTMENT OBJECTIVE

BST seeks to provide shareholders with moderate-to-high long-term portfolio appreciation through the active management of a portfolio of mid-to-small cap investments. The Manager seeks to invest in good quality companies and provide shareholders with a fully franked dividend that grows at a rate in excess of inflation.

#### STYLE AND PROCESS

BST seeks to identify high-quality companies that are able to grow sales and earnings at rates above GDP. BST uses a three-stage process to find attractive investment opportunities. Initially, BST screens ASX-listed companies based on three criteria: 1) the company has exhibited historical sales growth above nominal GDP; 2) the company has achieved a ROE of 15% or greater; and 3) the company must have an interest cover of at least four times. Post the screening process, the manager is left with between 80 and 100 companies. From these companies, BST looks for those that offer a sustainable competitive advantage. BST primarily has a buy-and-hold approach, with portfolio churn expected to be minimal. Portfolio weightings are determined by the risk-adjusted expected return. There are no sector limitations, however the Manager may not invest more than 12% of the portfolio in a single stock at the time of investment. A run in the stock may result in the portfolio weighting being greater than 12% over time.

#### PORTFOLIO CHARACTERISTICS

BST has a highly concentrated portfolio of ASX-listed stocks with just 26 stocks in the portfolio at 31 March 2018. The Manager takes high-conviction positions in companies identified as attractive, with its top five holdings representing 32.8% of the portfolio. The portfolio does not typically have exposure to the Materials and Energy sectors as many of the companies within these sectors do not meet the investment requirements of the company. The portfolio is largely invested with 6.8% cash at March-end. The portfolio experienced a small amount of turnover during the March quarter, with the Manager exiting its positions in PSQ and ACX, and adding IRI to the portfolio.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

BST is a long-only Australian equity LIC that listed in August 2014. It is managed in a similar vein to FSI and as such has a disciplined investment process, which enables the manager to identify companies with strong cash flows, low debt and good growth potential. The Manager invests in a concentrated portfolio of mid and small-cap stocks and as such may experience heightened levels of volatility. The portfolio (pre-tax NTA plus dividends) declined by a greater amount than the market over the March quarter, falling 4.8% compared to the market decline of 3.7%. Despite the weak performance over the quarter, the portfolio has outperformed the market by 5.5% over the 12-months to 31 March 2018. Since listing in 2014, the portfolio has underperformed the market, in part due to the dilution from the exercise of options in 2016. During the quarter, the largest shareholder (EC Pohl & Co Pty Ltd, the owner of the Manager) sold 10.9% of its holding, reducing its holding to 28.2% of shares on issue. The shareholder released the parcel of shares to try to improve the liquidity of the company, which is low given the limited number of shares on issue. The company continues to trade at a significant discount to pre-tax NTA. The board is currently seeking to reduce the discount through initiatives such as improving liquidity, however has had little success to date.

#### **SECTOR BREAKDOWN (EX CASH)**

Sector	31 Dec (%)	31 Mar (%)
Financials (ex Property)	22.4	25.1
Consumer Discretionary	23.4	24.7
Information Technology	18.8	18.9
Materials	0.0	0.0
Industrials	16.8	16.6
Consumer Staples	5.9	4.4
Energy	0.0	0.0
Healthcare	7.6	5.8
Property	0.0	0.0
Telecommunication Services	5.1	4.5

#### **Asset Weighting**



Aust. Equities 93.2%

100

45.2%

## ASX ASX 100- Micro Cash 330. 13.1% 6.8%

Board of Directors	
Murry d'Almeida	Chairman (Non- Executive)
David Crombie	Director (Non-Executive)
Jared Pohl	Director (Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-4.8	9.2	3.7	na
Peer Group Median (pre-tax NTA plus dividends), %*	-2.0	6.5	7.3	na
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	na
Out/Under performance of index (%)	-1.1	5.5	-0.7	na
Share Price + Dividends (%)	-5.7	3.7	3.3	na
Tracking Error (%)	8.5	15.1	12.7	na

<sup>\*</sup>Australian mid & small cap shares as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

Dividend policy – The company will seek to pay a semi-annual dividend franked to the maximum extent possible.

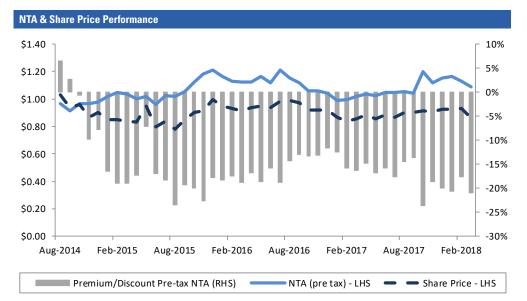
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- Capital management policy na
- LIC tax concessions Yes
- ◆ DRP available Yes

#### **BST's Portfolio (Top 5) Weighting**

Code	Portfolio (%)	All Ords (%)
DMP	7.4	0.2
MFG	6.9	0.2
CTD	6.4	0.1
RWC	6.4	0.1
CAR	5.8	0.2
	32.8	0.9

Source all figures: BST/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





#### **Bailador Technology Investments Limited (BTI)**

www.bailador.com.au

#### Rating



LMI Type	
Listed investment company	
Investment Area	
Private equity	
Investment Assets	
Private companies	
Investment Sectors	
Information Technology	

0.77
92.6
120.2
0.0
10.5
0.76/0.98
November 2014
1.75
17.5*

<sup>\*</sup>Performance fee is subject to a 8% compound annual increase in the NAV of the company.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-21.0%
Average since listing	-15.5%

Dividend Yield	%
FY15	na
FY16	na
FY17	na

Largest Shareholders	%
Washington H Soul Pattinson	19.1
David Kirk via Kirk Family Holdings	7.7
As at 31 Marc	h 2018

#### COMPANY OVERVIEW

Bailador Technology Investments Limited (ASX: BTI) is a listed investment company providing exposure to a portfolio of unlisted internet related businesses founded in Australia and New Zealand. It invests in companies in the expansion stage, with a demonstrated revenue and customer base. Bailador Investment Management Pty Ltd is the Investment Manager.

#### INVESTMENT OBJECTIVE

BTI aims to provide investors with exposure to a portfolio of private information technology companies with recurring revenue, strong business model and are seeking expansion capital.

#### STYLE AND PROCESS

The Investment Manager sources investment prospects through its many formal and informal networks. The Manager particularly favours businesses that have either a subscription or marketplace revenue models. The Manager has some key investment criteria that an investment opportunity will typically meet: 1) Proven technology; 2) Proven management; 3) Proven business model; 4) Repeating revenue; 5) Globally competitive technology; 6) Highly profitable unit economics; 7) Large global addressable market; 8) Rapid growth potential; and 9) Potential to generate a sufficient return on investment.

#### PORTFOLIO CHARACTERISTICS

The portfolio currently has 10 investments. The largest holding is in SiteMinder, which makes up 31.4% of the portfolio. The heavy weighting is on the back of a significant increase in the value of the investment with the investment accounting for only 15.7% of the capital invested. Seven of the ten investments have been revalued upwards, primarily as a result of third party transactions, two remain at the same value as the investment value and one investment has been written down. There were no revaluations during the March quarter. We expect a number of revaluations to occur in the next six months.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

BTI offers investors a unique opportunity to gain exposure to direct investment in a portfolio of private technology companies with ASX liquidity. The Investment Manager comprises a team of six professionals with technology, business and investing experience led by two highly experienced individuals in the technology and investment industry. The capital structure of investments seeks to provide downside protection in addition to contractual rights negotiated with businesses. Over the 12 months to 31 March 2018, the pre-tax NTA has declined significantly, primarily as a result of the write down in its investment in iPRO during the period. The partial write down in Viostream has also contributed to the decline. Since listing in November 2014, the pre-tax NTA has increased 2.5% p.a to 31 March 2018. The current portfolio has significantly increased in value, with the portfolio value 41.4% above the investment value. The investor return has been negative since listing, with the share price declining 2.5%p.a to March-end. This is largely a result of the share price being highly disconnected to the pre-tax NTA with the company trading at a 21% discount to pre-tax NTA at March-end. We view the company to be undervalued at present with the share price factoring in the potential for further write-downs. While the investment in Viostream may incur a further write down, we believe there is the potential for further upside revaluations in the other investments. As such, the current price presents a potentially good entry point. However, we do not expect the discount to narrow until the company starts to realise some of its investments. Straker is expected to complete an IPO in 4Q'CY18. Private equity style investing is a long-term proposition and returns can be lumpy, but it provides a degree of portfolio diversification.

#### **Investment Limitations**

- 1) Initial Investment cannot exceed 40% of the portfolio.
- 2) Up to 15% of the portfolio can be listed in pubicly listed technology companies and IPO's, excluding any existing investments that have exited via IPO and in which the company has retained an interest.
- 3) Cannot invest in start-up businesses.
- 4) Cannot invest in bitechnology companies.
- 5) The Manager can make follow-up investments in subsequent fund raising rounds of businesses in the portfolio when the investment is deemed to be value creating for shareholders.
- 6) Can invest in a range of securities including but not limited to, convertible preference shares, convertible notes, preference share, ordinary equity, warrants and debt-like instruments.

Board of Directors	
David Kirk	Executive Chairman
Paul Wilson	Executive Director
Andrew Bullock	Independent Director
Sankar Narayan	Independent Director
Heith Mackay-Cruise	Independent Director

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-0.9	-7.8	-0.6	na
Share Price + Dividends (%)	-6.1	-14.2	-1.0	na

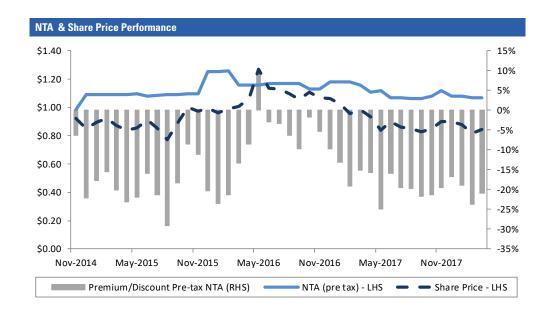
#### **OTHER DATA**

- ♦ **Dividend policy** Dividends will be paid where possible following the realisation of investments.
- Capital management policy na
- ◆ LIC tax concessions No
- ♦ **DRP available** No

#### **BTI's Portfolio Weighting**

Company	Value Invested (\$m)	Current Value (\$m)	Portfolio Weighting (%)
SiteMinder	13.8	40.5	31.4%
Viostream	26.4	18.8	14.6%
Standard Media Index Pty Ltd (SMI)	7.4	7.4	5.7%
Straker Translations Limited	7.5	11.2	8.7%
Stackla	11.2	12.6	9.8%
Rezdy	3.6	4.5	3.5%
Lendi	5.5	9.5	7.4%
DocsCorp	5.0	7.5	5.8%
Instaclustr	4.5	9.3	7.2%
Brosa	3.0	3.0	2.3%
<b>Total Value of Investments</b>	87.9	124.3	na
Cash & Other	na	4.5	3.5%

Source all figures: BTI/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





#### **CBG Capital Limited (CBC)**

www.cbgcapital.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

<b>Key Investment Information</b>	
Price (\$) as at 18 June 2018	0.895
Market cap (\$M)	22.5
Shares on issue (M)	25.1
Options on issue (M)	0.0
Shares traded (\$M p.a)	6.6
12-month L/H (\$)	0.85/0.935
Listing date	December 2014
Fees	
Management Fee (%)	1.0
Performance incentives (%)	20.0*

\*20% of outperformance of the excess performance of the S&P/ASX 200 Accumulation Index, subject to a high watermark.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-13.5%
Average since listing	-7.9%

Dividend Yield	%
FY15	na
FY16	3.37ff
FY17	2.78ff

Substantial Shareholders	s %
Dynasty Peak Pty Ltd	7.9
Jacqueline Kay Pty Ltd	6.0
	As at 31 March 2018

#### **COMPANY OVERVIEW**

CBG Capital Limited (ASX:CBC) is a listed investment company. The company listed on the ASX in December 2014 following an equity issue that raised \$24.2m through the issue of 24.2m shares at \$1.00 per share. The company invests in a long only portfolio of ASX listed investments with the ability to invest up to 10% of the portfolio in international investments. The portfolio is managed by CBG Asset Management Limited (CBG), a boutique asset management firm that was established in 2001. In July 2017 listed fund manager, Clime Investment Management (ASX:CIW) acquired a 100% interest in CBG. Following the acquisition there are no changes to CBC's investment style or objectives.

#### **INVESTMENT OBJECTIVE**

CBC seeks to achieve an attractive rate of return for shareholders over the medium to long term, while minimising the risk of permanent capital loss. The company aims to provide both capital growth and franked dividend income.

#### STYLE AND PROCESS

The Manager has a long only portfolio of listed investments. The Manager seeks to identify quality companies that are undervalued and has a capital preservation focus. Stock selection is based on bottom up, fundamental analysis. The Manager employs a multi-faceted investment process comprising both quantitative and qualitative screens.

#### PORTFOLIO CHARACTERISTICS

The company has an all cap portfolio. 55% of the portfolio is weighted to large and mid-cap stocks with the remainder allocated to ex-100 stocks. The portfolio is fully invested with 0.9% cash at March-end. The portfolio is concentrated with the top ten holdings accounting for 54.5% of the portfolio, well above the benchmark weighting for these stocks. The largest weighting is to the Financials sector with 34.2% of the portfolio allocated to this sector at 31 March 2018. The Manager has overweight positions in all its top 10 holdings with the exception of WBC, in which it has a slight underweight position.

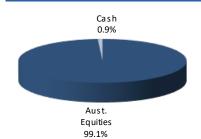
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

CBC offers investors the opportunity to invest in a professionally managed portfolio of domestic equities. While the Manager has the ability to invest in international equities, it currently has no intention to invest outside the domestic market. The portfolio is managed by an investment manager with significant experience in the investment industry. Following its acquisition by Clime Investment Management in July 2017, the Manager's investment processes and core investment team are unchanged. However, the Manager now has access to the additional resources, including investment analysts and administrative support, of a larger boutique fund manager. We see this as positive for CBC. The portfolio (pre-tax NTA plus dividends) has outperformed the benchmark index (S&P/ASX 200 Accumulation Index) over the 12 months to 31 March 2018, increasing 6.0% compared to the benchmark index increase of 2.5%. However, since listing in December 2014, the portfolio has underperformed the benchmark index. From an investor return perspective, the share price (plus dividends) has declined 1.0%p.a. since listing to March-end. During the March quarter, the company announced an increase in the interim dividend from 1.0 cent per share to 1.5 cents per share, fully franked. Based on the profit reserve at 31 December 2017, the company can make four payments at the interim dividend rate of 1.5 cents per share. The company continues to trade at a significant discount to pre-tax NTA, with a discount of 13.5% at March-end. We attribute the discount to a combination of underperformance of the benchmark index since listing and the sub-optimal size of the company. It is difficult to see the discount being eliminated unless the manager is able to build a track record of consistent outperformance. During the March quarter, Robert Swil resigned from the board and John Abernathy was appointed. Mr. Abernathy is the Managing Director of Clime Asset Management and is a director on a number of LIC boards.

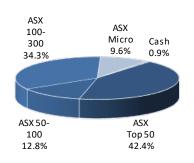
#### **SECTOR BREAKDOWN (EX CASH)**

Sector	31 Dec (%)	31 Mar (%)
Financials (ex Property)	30.2	34.2
Consumer Discretionary	7.5	11.8
Information Technology	10.9	11.0
Materials	21.2	21.7
Industrials	9.4	3.7
Consumer Staples	1.0	6.0
Energy	1.3	3.2
Healthcare	9.8	2.8
Property	4.8	1.7
Telecommunication Services	3.9	3.9
Utilities	0.0	0.0

#### **Asset Weighting**



#### **Size Weighting**



Board of Directors	
Ronni Chalmers	Chairman (Executive)
James Beecher	Director (Non-Executive)
John Abernethy	Director (Executive) (Appt. 2 February 2018)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-1.8	6.0	0.5	na
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	1.3	1.7	na
S&P/ASX 200 Acc Index (%)	-3.9	2.5	3.8	na
Out/Under performance of index (%)	2.1	3.5	-3.2	na
Share Price + Dividends (%)	-1.1	-3.2	-2.0	na
Tracking Error (%)	2.6	3.7	5.7	na

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Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

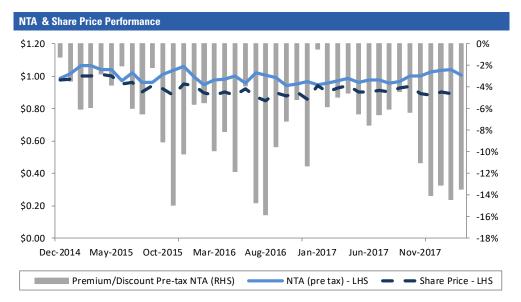
#### **OTHER DATA**

- ♦ **Dividend policy** The company will seek to pay franked dividends semi-annually.
- Capital management policy The company may undertake on-market buybacks and may also consider the issue of additional securities.
- LIC tax concessions Yes
- ◆ DRP available Yes

#### CBC's Portfolio (Top 10) Weighting (Ex Cash)

Code	Portfolio (%)	S&P/ASX 200 (%)
CBA	9.3	7.6
NAB	7.8	4.6
BHP	7.1	5.4
WBC	5.4	5.8
WES	5.0	2.8
LNK	4.4	0.2
BLD	4.0	0.5
JHG	4.0	0.2
SDA	3.9	0.1
LOV	3.6	na
	54.5	27.3

Source all figures: CBC/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.



<sup>\*</sup>Australian large cap shares as classified in the IIR monthly LIC report.



#### **Cordish Dixon Private Equity Fund I (CD1)**

www.cordishdixonfunds.com.au

#### Rating Recommended



#### **LMI Type**

Listed investment trust

#### **Investment Area**

HS

#### **Investment Assets**

Private equity funds & Private companies

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 14 June 2018	1.65
Market cap (\$M)	64.4
Units on issue (M)	39.0
Units traded (\$M p.a)	1.0
12-month L/H (\$)	1.65/2.53
Listing date	August 2012
Fees	
Management Fee (% p.a)	2.33
Performance incentives (%)	na

Investment manager fee of 2.0% plus 0.33% responsible entity and administration fee.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-3.8%
3 year average	4.4%
3 year average	4.4%

Dividend Yield	%
FY15	na
FY16	9.86uf
FY17	14.63uf

Note: Dividend yield is based on June fiscal year.

#### **FUND OVERVIEW**

Cordish Dixon Private Equity Fund I (ASX:CD1), (formerly US Select Private Opportunities Fund, ASX:USF) is a listed investment trust that invests in a fund (the Fund) that invests in an underlying portfolio of boutique private equity funds in the US. CD1 has an ~85% interest in the Fund, with Cordish Private Ventures, LLC owning the remaining interest. Walsh & Company Asset Management Limited is the Investment Manager for the Fund and an affiliate of Cordish Private Ventures, LLC provides administrative services. The Investment Manager has appointed an Advisory Board to assist with the investment selection. Given the underlying funds are based in the US, investors will be subject to foreign exchange movements. CD1 does not intend to hedge the currency exposure however reserves the right to do so in the future. The Fund will have a life of approximately ten years from the time the capital is fully committed with the underlying funds having five years to invest the capital and then five years to exit. The Fund will return capital when the underlying funds exit their investments.

#### INVESTMENT OBJECTIVE

CD1 seeks to provide Australian investors access to a portfolio of boutique US private equity investments, offering a family office style of investing, a style of investment typically not available to retail investors. The Fund has developed a relationship with the principals of Cordish Private Ventures, LLC, to provide them with advice and access to global private equity funds. The Fund seeks to generate capital growth over a 5-10 year period.

#### STYLE AND PROCESS

CD1 has a fund of fund investment approach, whereby the Investment Team and Advisory Board select a portfolio of private equity funds. The Investment Manager focuses on those funds that have an established history of successful private equity investments. We note that the Investment Manager may look at newly established managers that have a proven track record at other firms. The Investment Manager uses its industry contacts and experience in the industry to identify investment opportunities. The Investment Manager is responsible for undertaking the due diligence on potential investments, which focuses on: 1) deal sourcing and acquisition discipline; 2) track record in management of investments; 3) track record in executing acquisitions to grow investments; and 4) exit execution.

#### PORTFOLIO CHARACTERISTICS

The portfolio capital is fully committed across nine investment funds, all focused on smallto-mid-market private investment opportunities. The amount of capital drawndown by the underlying funds at 31 March 2018 was US\$65.5m, or 93.8% of the committed capital. Underlying funds have five years to invest the committed capital and five years to exit investments. The funds are invested across a broad range of industries. During the March quarter, Trivest Fund V, L.P. sold two investments, distributing US\$6.0m to the LP.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

CD1 provides investors access to a portfolio of boutique US private equity funds with a focus on the small-to mid sized market. There are limited LICs on the ASX that provide exposure to private investments. We note that returns from private equity investments can be lumpy and take time to emerge. We compare the performance of the trust to the S&P 500 Index, (AUD) given the Investment Manager believes private equity will outperform listed equities over the long-term. The trust achieved this objective over the March quarter, with pre-tax NTA increasing 8.2%. Over the long-term, the portfolio has underperformed the US market, however, we note that an investment in CD1 is a long-term investment with the returns not fully known until the underlying funds have realised their investments in full. The annual fees associated with the trust are high, however unlike its peers, CD1 does not charge a performance fee. The Investment Manager and Advisory Board are highly experienced in private equity and financial markets.

#### **Investment Limitations**

- 1) The Fund can only invest in private investment funds and interests in private companies.
- 2) No more than 33% of the aggregated capital commitment of the Fund can be invested in an individual underlying fund.
- 3) No more than 25% of the aggregated capital commitment of the Fund can be invested in any underlying fund whose primary objective is to invest outside the US.
- 4) The Fund cannot invest in underlying funds that primarily focus on emerging market investments.
- 5) No more than 25% of the Fund can be invested in venture capital.
- 6) No more than 20% of the aggregated capital commitment of the Fund can be held in private companies.

#### Directors of Responsible Entity

Alex MacLachlan	Executive Director
Warwick Keneally	Executive Director
Tristan O'Connell	Executive Director

#### **Advisory Board**

Jonathan Cordish Alan Dixon Alex MacLachlan

#### PERFORMANCE ANALYTICS

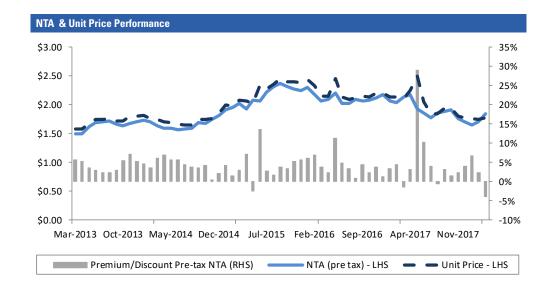
Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	8.2	10.7	8.9	11.7
S&P 500, AUD (%)	0.5	11.5	8.3	18.0
Out/Under performance of index (%)	7.7	-0.8	0.6	-6.3
Unit Price + Distributions (%)	0.0	6.4	5.8	9.2
Tracking Error (%)	26.0	24.5	17.2	14.7

#### **CD1's Portfolio**

Fund	Industry Focus	Committed Capital US\$m
DFW Capital Partners IV, L.P.	Healthcare, business services & industrial services	5.0
Encore Consumer Capital Fund II, L.P.	Non-discretionary consumer products	10.0
FPC Small Cap Fund I, L.P.	Lower-middle market service oriented companies	4.0
Incline Equity Partners III, L.P.	Manufacturing, value-added distribution & business services	10.0
KarpReilly Capital Partners II, L.P.	Apparel & brand consumer products, retail, restaurants	10.0
Peppertree Capital Fund IV, L.P.	Telecommunication infrastructure companies	3.0
Prometheus Partners IV, L.P.*	Quick service restaurants	4.8
Trivest Fund V, L.P.	Manufacturing, distribution, business services, consumer	10.0
U.S. Select Direct Private Equity (US), LP	Co-investment in private equity companies	13.0
Total		69.8

<sup>\*</sup>The LP received a final distribution from Prometheus Partners IV, LP on 30 September 2016 and has no remaining capital with this fund

Source all figures: CD1/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





#### **Cordish Dixon Private Equity Fund II (CD2)**

www.cordishdixonfunds.com.au

## Rating Recommended Recommended Recommended Recommended Recommended

#### **LMI Type**

Listed investment trust

#### **Investment Area**

LIS

#### **Investment Assets**

Private equity funds & Private companies

#### **Investment Sectors**

Diversified

3 year average

2.00
110.4
55.2
1.2
1.91/2.25
April 2013
2.33
na

<sup>\*</sup> Investment manager fee of 2.0% plus 0.33% responsible entity and administration fee.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-0.5%

3.8%

Dividend Yield	%
FY15	na
FY16	6.61uf
FY17	4.65uf

Note: Dividend yield is based on June fiscal year.

#### **FUND OVERVIEW**

Cordish Dixon Private Equity Fund II (ASX:CD2) (formerly US Select Private Opportunities Fund II, ASX:USG) (the Trust) is the second issue of a listed investment trust investing in a fund (the Fund) that invests in an underlying portfolio of boutique private equity funds in the US. The Trust has an ~87% interest in the Fund, with Cordish Private Ventures, LLC owning the remaining interest. Dixon Asset Management USA Inc is the Investment Manager for the Fund and an affiliate of Cordish Private Ventures, LLC provides administrative services. The Investment Manager has appointed an Advisory Board to assist with the investment selection. The Trust was listed in April 2013, raising an initial \$61m, and has since raised additional funds. Given the underlying funds are based in the US, investors will be subject to foreign exchange movements. CD2 does not intend to hedge the currency exposure but reserves the right to do so in the future. The underlying investments will charge a management fee on the capital committed and a performance fee. The Fund will have a life of approximately ten years from the time the capital was fully committed with the underlying funds having five years to invest the capital and then five years to exit. The Fund will return capital when the underlying funds exit their investments.

#### INVESTMENT OBJECTIVE

The Trust seeks to provide Australian investors access to a portfolio of boutique US private equity investments, offering a family office style of investing, a style of investment typically not available to retail investors. The Fund has developed a relationship with the principals of Cordish Private Ventures, LLC, to provide them with advice and access to global private equity funds. The Fund seeks to generate capital growth over a 5-10 year period.

#### STYLE AND PROCESS

The Trust has a fund of fund investment approach, whereby the Investment Team and Advisory Board select a portfolio of private equity funds. The Investment Manager focuses on those funds that have an established history of successful private equity investments. We note that the Investment Manager may look at newly established managers that have a proven track record at other firms. The Investment Manager uses its industry contacts and experience in the industry to identify investment opportunities. The Investment Manager is responsible for undertaking the due diligence on potential investments, which focuses on: 1) deal sourcing and acquisition discipline; 2) track record in management of investments; 3) track record in executing acquisitions to grow investments; and 4) exit execution.

#### PORTFOLIO CHARACTERISTICS

The portfolio capital is fully committed across 12 investment funds, all focused on small-to-mid-market private investment opportunities. The capital drawn down by the underlying funds at 31 March 2018 was US\$69.3M, or 70.7% of the committed capital. The remainder of the capital is held in cash. Underlying funds have five years to invest the committed capital and five years to exit investments. The funds are invested across a broad range of industries. During the March quarter, the underlying funds made a number of investments and distributed US\$947,557 to the LP.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

CD2 provides investors access to a portfolio of boutique US private equity funds with a focus on the small-to mid sized market. The Investment Manager and Advisory Board are highly experienced in private equity and financial markets. Annual fees associated with the trust are high, but unlike its peers, CD2 does not charge a performance fee. The portfolio (pre-tax NTA plus distributions) outperformed the S&P 500 Index (AUD) over the March quarter, however has underperformed the US market over the longer-term. An investment in CD2 is a long-term investment with returns from the trust only realised once the underlying funds have fully realised the investments. Returns from private equity investments can be lumpy and take time to be realised. We compare the performance of the trust to the S&P 500 Index (AUD), given the Investment Manager believes private equity will outperform listed equities over the long-term.

#### **Investment Limitations**

- 1) The Fund can only invest in private investment funds and interests in private companies.
- 2) No more than 33% of the aggregated capital commitment of the Fund can be invested in an individual underlying fund.
- 3) No more than 25% of the aggregated capital commitment of the Fund can be invested in any underlying fund whose primary objective is to invest outside the US.
- 4) The Fund cannot invest in any underlying funds that primarily focus on emerging market investments.
- 5) The Fund cannot invest in any underlying funds whose primary investment objective is to invest in venture capital.

### Directors of Responsible Entity Alex MacLachlan Executive Director

Warwick Keneally	Executive Director
Tristan O'Connell	Executive Director

#### **Advisory Board**

Jonathan Cordish Alan Dixon Alex MacLachlan

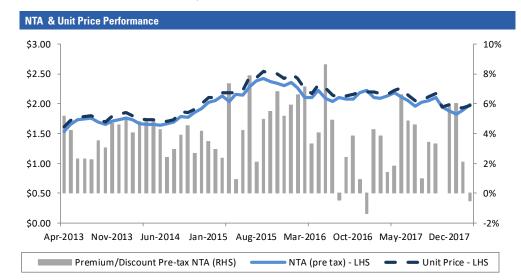
#### **PERFORMANCE ANALYTICS**

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	5.3	9.1	5.3	na
S&P 500, AUD (%)	0.5	11.5	8.3	na
Out/Under performance of index (%)	4.8	-2.4	-3.0	na
Unit Price + Distributions (%)	-1.0	6.8	4.1	na
Tracking Error (%)	20.8	12.2	12.2	na

#### **CD2's Portfolio**

Fund	Industry Focus	Committed Capital US\$m
Blue Point Capital Partners III, LP	Engineering, industrial & distribution companies	5.0
Chicago Pacific Founders Fund, LP	Healthcare services & senior living companies	7.5
DFW Capital Partners IV, LP	Healthcare, business services and industrial services	5.0
High Road Capital Partners Fund II, LP	Middle market building companies	7.5
Main Post Growth Capital, LP	Consumer, business services & industrial growth sectors	7.5
NMS Fund II, LP	Healthcare, consumer products & specialised business services	6.5
RFE Investment Partners VIII, LP	Companies in leading market positions	8.0
Staple Street Capital Partners II, LP	Lower middle market companies with operational, balance or process complexities	8.0
Tengram Capital Partners Gen2 Fund, LP	Branded consumer product and retail	10.0
Tower Arch Partners I, LP	Family & entrepreneur-owned companies	8.0
Trive Capital Fund I, LP	Under-resourced middle market companies	10.0
U.S. Select Direct Private Equity (US), LP	Co-investment in private equity companies	15.0
Total		98.0

Source all figures: CD2/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





#### **Cordish Dixon Private Equity Fund III (CD3)**

www.cordishdixonfunds.com.au

## Rating Recommended Recommended Recommended Recommended Recommended Recommended

#### **LMI Type**

Listed investment trust

#### **Investment Area**

US

#### **Investment Assets**

Private equity funds & Private companies

#### **Investment Sectors**

Diversified

Diversified	
Key Investment Information	
•	4.57
Price (\$) as at 14 June 2018	1.57
Market cap (\$M)	113.1
Units on issue (M)	72.0
Units traded (\$M p.a)	1.7
12-month L/H (\$)	1.47/1.625
Listing date	July 2016
Fees	
Management Fee (% p.a)	1.0
Performance incentives (%)	10.0
Premium/Discount to Pre-tax NTA	l.
As at 31 March 2018	3.0%
Average since inception	4.5%

#### **FUND OVERVIEW**

Cordish Dixon Private Equity Fund III (ASX:CD3), (formerly US Select Private Oportunities Fund III, ASX:USP) (the Trust) was listed on the ASX in July 2016 after raising \$76.8m and is the third listed investment trust in a series. An additional \$36.5m was raised in September 2017 via an offer of new units. The Trust invests in a fund (the Fund) that invests in an underlying portfolio of boutique private equity funds in the US. The Trust has a 71.2% interest in the Fund, with Cordish Private Ventures, the GP and its associates owning the remaining interest. Dixon Asset Management USA Inc is the Investment Manager for the Fund and an affiliate of Cordish Private Ventures, LLC provides administrative services. The Investment Manager has appointed an Advisory Board to assist with the investment selection. Given the underlying funds are based in the US, investors will be subject to foreign exchange movements. CD3 does not intend to hedge the currency exposure, but has the right if it so decides. CD3 will pay an annual management fee of 1% of the capital committed and a performance fee of 10% on pre-tax returns in excess of 8% p.a. The underlying investments will charge a management fee on the capital committed and a performance fee. The Fund will return capital via the payment of distributions when the underlying funds exit investments.

#### INVESTMENT OBJECTIVE

The Trust seeks to provide Australian investors access to a portfolio of boutique US private equity investments, offering a family office style of investing, a style of investment typically not available to retail investors. The Fund has developed a relationship with the principals of Cordish Private Ventures, LLC, to provide them with advice and access to global private equity funds. The Fund seeks to generate capital growth over a 10 year period.

#### STYLE AND PROCESS

The Trust has a fund of fund investment approach, whereby the Investment Team and Advisory Board select a portfolio of private equity funds. The Investment Manager focuses on those funds that have an established history of successful private equity investments. We note that the Investment Manager may look at newly established managers that have a proven track record at other firms. The Investment Manager uses its industry contacts and experience in the industry to identify investment opportunities. The Investment Manager is responsible for undertaking the due diligence on potential investments, which focuses on: 1) deal sourcing and acquisition discipline; 2) track record in management of investments; 3) track record in executing acquisitions to grow investments; and 4) exit execution.

#### PORTFOLIO CHARACTERISTICS

The Fund is relatively new so the capital is not yet fully committed. At 31 March 2018, the LP had commitments totalling US\$115m across 13 private investment funds. Capital drawn down by the underlying funds was US\$40m, or 34.8% of the underlying commitments made to date. The remainder of the capital is held in cash. The trust is yet to make a distribution.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

CD3 provides investors access to a portfolio of boutique US private equity funds with a focus on the small-to mid-sized market. While CD3 is listed, the underlying investments are not liquid with the Fund not able to exit investments with ease. As such investors should have a long-term investment horizon to realise the full potential of the underlying investments. The Investment Manager and Advisory Board are highly experienced in private equity and financial markets. The fees paid to the GP are comparable with its peers that charge a performance fee, however we note that CD3 has the lowest performance fee hurdle. Only a small portion of committed capital has been drawn to date, therefore a large portion of the portfolio remains in cash. The lack of exposure to the market has resulted in the portfolio declining 1.3% since listing and the share price has declined 3.4%. We note, the AUD has marginally strengthened against the USD since listing. Given the investments are unhedged, movements in the AUD/USD will impact the AUD returns of the Trust.

#### **Investment Limitations**

1) The Fund can only invest in private investment funds and interests in private companies.

2) No more than 25% of the committed capital of the portfolio can be invested in an individual fund or company. The exception to this limitation is if an investment in the underlying fund or company is made either directly by the Fund or via a fund established by the GP or a related entity for the purpose of direct investment. In this circumstance the maximum investment including the direct investment is 33% of committed capital.

3) No more than 15% of the committed capital of the portfolio can be invested in funds whose primary objective is to invest outside the US.

4) The Fund cannot invest in any underlying funds that primarily focus on emerging market investments.

Directors of Responsible Entity		
Alex MacLachlan	Executive Director	
Warwick Keneally	Executive Director	
Tristan O'Connell	Executive Director	

Advisory Board	
Jonathan Cordish	
David Cordish	
Alan Dixon	
John Martin	

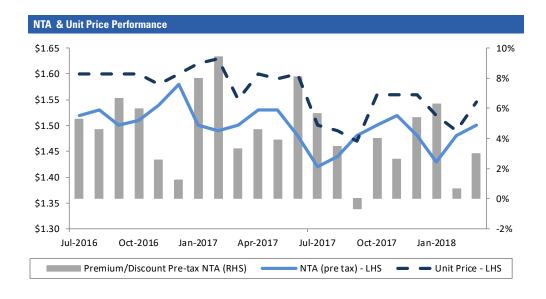
#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends	1.4	0.0	na	na
S&P 500, AUD	0.5	11.5	na	na
Out/Under performance of index	0.9	-11.5	na	na
Unit Price + Distributions	-1.0	-0.3	na	na
Tracking Error	17.4	8.6	na	na

#### **CD3's Portfolio**

Fund	Committed Capital US\$m
Bertram Growth Capital III, L.P.	10.0
DFW Capital Partners V, L.P.	7.5
Elephant Partners Fund I, L.P.	5.0
Encore Consumer Capital Fund III, L.P.	7.5
Gemspring Capital Fund I, L.P.	10.0
Growth Street Partners I, L.P.	5.0
Incline Equity Partners IV, L.P.	7.5
Luminate Capital Partners, L.P.	7.5
NMS Fund III, L.P.	7.5
PeakSpan Capital Fund I, L.P.	5.0
Telescope Partners I, L.P.	5.0
Trive Capital Fund II, L.P.	10.0
U.S. Select Direct Private Equity II, L.P.	27.5
Total	115.0

Source all figures: CD3/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





#### **Cadence Capital Limited (CDM)**

www.cadencecapital.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia & International

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

<b>Key Investment Information</b>	
Price (\$) as at 20 June 2018	1.255
Market cap (\$M)	399.0
Shares on issue (M)	318.0
Options on issue (M)	0.0
Shares traded (\$M p.a)	76.9
12-month L/H (\$)	1.21/1.375
Listing date	December 2006
Fees	
Management Fee (% p.a)	1.00
Performance incentives (%)	20.0
Performance Hurdle*	ASX All Ords Acc Index

\*The Manager will be eligible for the performance fee only if the performance of the portfolio is positive and will be eligible for 20% of the outperformance of the benchmark index or in the event the benchmark index has decreased, 20% of the increase in the value of the portfolio.

Dividend Vield	0/_
3 year average	8.0%
As at 31 March 2018	8.7%
Premium/Discount to Pre-tax NIA	

Dividend Yield	%
FY15	7.25ff
FY16	9.05ff
FY17	6.48ff

#### COMPANY OVERVIEW

CDM is a listed investment company with a long/short Australian and international equities investment strategy. The company commenced trading in October 2005 and listed in December 2006. Cadence Asset Management has been appointed as the Investment Manager of the portfolio. There are no limitations on the level of shorting in the portfolio, however, historically the portfolio has had a long bias. The portfolio may hold cash in the event attractive opportunities cannot be identified.

#### INVESTMENT OBJECTIVE

The company seeks to outperform the ASX All Ordinaries Accumulation Index and seeks to pay a consistent and growing semi-annual dividend, franked to the maximum extent possible.

#### STYLE AND PROCESS

The Manager uses both fundamental and technical trend analysis in making investment decisions and has a disciplined entry and exit strategy. While the ideas generation process is based on the Portfolio Managers fundamental analysis and investment skill, the investment process is largely rules-based, with investment selection, position sizing and timing all determined by fundamental and technical rules. The portfolio is managed according to an open mandate, with no stock, sector or country limitations and, as such, is very much an alpha seeking mandate. The initial investment in an individual stock however cannot exceed 1% of the portfolio at cost. The Manager can further invest in a stock in 1% increments as the stock trends up (for long positions) or down (for short positions) up to a maximum of four more times. The Manager is not a forced seller, meaning that once 5% of the portfolio at cost has been invested, the Manager can let the stock continue to move up or down until the technical indicators suggest exiting the position, unlike other funds which have maximum holding limitations and have to sell down a stock to avoid breaching the limitations.

#### PORTFOLIO CHARACTERISTICS

CDM invests in a portfolio of domestic and international listed companies, with the portfolio predominantly invested in domestic shares. The portfolio has a long bias with 87% of the portfolio in long positions and only 3.7% of the portfolio in short positions at March-end. ARQ Group Limited (ASX: ARQ), previously Melbourne IT (ASX:MLB), remains the largest investment at 17.3% of the portfolio. This is the largest holding by a significant amount with the next largest holding in James Henderson Group at 5.9%. We note that a maximum of 5% of the portfolio at cost can be invested in an individual stock and therefore a holding of greater than this can be attributed to growth in the stock value.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

The Manager employs a disciplined investment process. The rules based charter lends itself to a repeatable investment process and provides greater confidence that alpha generated can be attributed to both the process and individuals (not just the latter). While there are no portfolio concentration limitations, a rules based entry and exit strategy should have the effect of limiting portfolio risk, restricting investments up to 5% of the portfolio at cost with the inclusion of a stop-loss. There is a strong alignment of interest with shareholders, with the investment team collectively representing the largest investor in the company. The portfolio (pre-tax NTA plus dividends) has outperformed the benchmark index (ASX All Ordinaries Accumulation Index) by 6.8% the 12 months to 31 March 2018. Despite underperformance over three and five-year periods, the portfolio has outperformed over the longer-term, with the portfolio generating a return of 7.0%p.a. since listing in December 2006 to March-end, compared to the benchmark return of 4.7%p.a. The company paid an interim dividend of 4.0 cents per share, fully franked. Based on the profit reserve at 31 December 2017, the company has sufficient profit reserve to maintain this dividend for a further three payments. The company continues to trade at a premium to pre-tax NTA. We view the company to be overpriced at these levels and would remain patient when looking for an entry point.

# SECTOR BREAKDOWN (NET EXPOSURE)

Sector	31 Dec (%)	31 Mar (%)
Diversified Financials	2.9	5.4
Financials	17.5	18.8
Consumer, Non Cyclical	10.1	9.1
Banks	6.8	1.9
Software & Services	18.1	17.3
Communications	5.3	5.2
Consumer, Cyclicals	0.3	0.4
Industrial	5.7	11.1
Basic Materials	5.8	4.7
Technology	4.7	2.5
Capital Goods	0.0	0.0
Energy	3.8	5.1
Materials	0.1	1.1
Telecommunication Services	5.3	5.2
Cash	19.0	16.7

Exposure	31 Mar (%)
Long exposure	87.0
Short Exposure	3.7
Cash	16.7

Board of Directors	
Karl Siegling	Managing Director & Portfolio Manager
Wayne Davies	Chief Operating Officer
James Chirnside	Independent Director
Ronald Hancock	Independent Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-4.7	10.5	0.5	5.2
Peer Group Median (pre-tax NTA plus dividends, %)*	-3.7	6.7	5.7	2.7
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	7.9
Out/Under performance of index (%)	-1.0	6.8	-3.9	-2.7
Share Price + Dividends (%)	-2.2	7.7	3.4	5.8
Tracking Error (%)	4.8	4.2	7.6	7.8

 $<sup>{}^*</sup>$ Australian/International shares blended as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

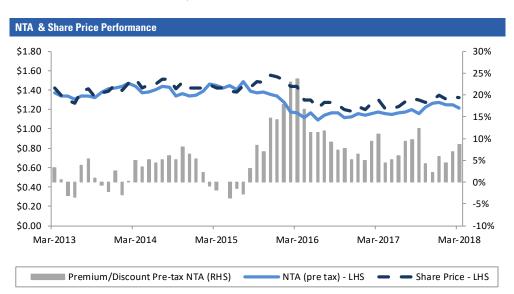
#### **OTHER DATA**

- Dividend policy CDM will seek to pay a consistent and growing dividend.
- Capital management policy na
- ♦ LIC tax concessions No
- ♦ DRP available Yes, at a 3% discount.

#### CDM's Portfolio (Top 10) Weighting

Stock	Portfolio (%)	Currency Exposure	Direction
ARQ Group Limited	17.3	AUD	Long
Janus Henderson Group Plc	5.9	AUD	Long
Tox Free Solutions Ltd	5.9	USD	Long
Macquarie Group Ltd	5.4	AUD	Long
Emeco Holdings Ltd	4.3	AUD	Long
Domino's Pizza Enterprises Ltd	2.8	AUD	Short
Softbank Group Corp	2.6	AUD	Long
Noni B Ltd	2.6	AUD	Long
Money3 Corporation Ltd	2.5	AUD	Long
Eclipx Group Ltd	2.3	AUD	Short
	46.0		

Source all figures: CDM/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





## **Contango Income Generator Limited (CIE)**

www.cigl.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 14 June 2018	0.95
Market cap (\$M)	98.5
Shares on issue (M)	103.7
Options on issue (M)	0.0
Shares traded (\$M p.a)	42.1
12-month L/H (\$)	0.93/1.10
Listing date	August 2015
Fees	
Management Fee (% p.a)	0.85-0.95*
Performance incentives (%)	na

<sup>\*</sup>The management fee will be charged on a tierd scale. The annual management fee will be 0.95% for the portfolio value up to and including \$150m, 0.90% for the portfolio value above \$150m up to and including \$500m, and 0.85% for the portfolio value above \$500m

Premiun/Discount to Pre-tax NTA	
As at 31 March 2018	-1.1%
3 year average	-4.2%

Dividend Yield	%
FY15	na
FY16	3.26pf
FY17	6.74pf

#### Largest Shareholders %

HSBC Custody Nominees (Australia) Limited

As at 31 March 2018

#### COMPANY OVERVIEW

Contango Income Generator Limited (ASX: CIE) is an investment company which listed on the ASX in August 2015. Contango Asset Management Limited (ASX:CGA), an ASX listed company, is the Manager of the portfolio. CIE invests primarily in companies outside the top 30 ASX-listed securities and seeks to pay an annual dividend of at least 6.5% of NTA at the beginning of the financial year. Dividends are paid on a quarterly basis.

#### **INVESTMENT OBJECTIVE**

CIE seeks to provide investors with access to an above market yielding portfolio of primarily ex-30 ASX-listed securities on the basis that most people have exposure to the top 30 stocks through their own investment portfolios or through their superannuation funds. While trying to maximise total returns to investors, CIE also seeks to preserve capital through it's ability to hold up to 50% of the portfolio in cash if attractive opportunities cannot be identified.

#### STYLE AND PROCESS

The Manager uses a combination of top down and bottom up fundamental analysis to identify attractive investment opportunities. The Manager believes economic conditions drive earnings and valuations and that sectors perform differently at each stage of the economic cycle. As such stocks are selected based on company fundamentals and then investment is based on the economic overlay determined. The Manager utilises filters such as: yield of 4%+, beta is lower than the market, franking levels, volatility, level of gearing, and liquidity.

#### PORTFOLIO CHARACTERISTICS

CIE holds a portfolio of ASX ex-30 stocks heavily weighted to the Financials and Consumer Discretionary sectors, with 46.9% of the portfolio allocated to these sectors. The Manager takes high conviction positions and is index agnostic and therefore not concerned with the weighting of a stock in the index. This is highlighted by the top ten holdings, which account for 31.4% of the portfolio, compared to the relevant weighting in the ASX All Ordinaries Index of 3.4%.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

CIE is suitable for investors looking for a well-managed portfolio of stocks outside the top 30 ASX-listed companies. CIE seeks to pay a dividend equal to 6.5% of NTA and has been able to achieve this to date, although we would like to see dividend reserve cover a little higher than the current level of 1.25 years. Dividend franking is only 50%, but the grossed up yield of around 8.0% is still attractive and dividends are paid guarterly.

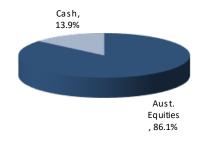
With the restructuring of the Manager complete and the investment team now in place, we are confident CGA is a more sustainable business and comfortable that the restructured investment team is well-placed to manage the portfolio. Shawn Burns remains as Portfolio Manager and is assisted by two analysts who recently joined CGA. Whilst the new analysts do not have lengthy market experience, we believe the team is adequately resourced for the investment strategy. However, with a smaller investment team at CGA, key man risk is a little higher.

The portfolio (pre-tax NTA plus dividends) declined significantly over the March quarter, falling 6.2%, compared to the benchmark index (ASX All Ordinaries Accumulation Index) decline of 3.7%. This has resulted in the portfolio delivering a negative return over the 12 months to 31 March 2018. The performance of he portfolio reflected the underperformance of the investment universe as defined by the Manager's investment parameters. Since listing in August 2015, the portfolio has underperformed the benchmark index returning 5.4%p.a. compared to the market return of 9.0%p.a. The portfolio has experienced lower volatility than the market, however, has still underperformed the market on a risk-adjusted basis. The discount to pre-tax NTA at which CIE shares were trading narrowed over the March quarter, with the shares now trading below the three year average discount. On 30 March 2018, the loyalty options issued at the IPO expired. 44.25% of the vested options were unexercised at expiry.

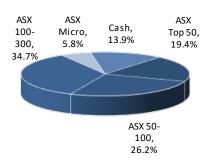
#### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	2.5	2.5
Materials	6.3	6.5
Industrials	7.8	8.0
Consumer Discretionary	16.4	19.5
Consumer Staples	9.8	3.6
Health Care	0.0	1.7
Financials	28.6	27.4
Information Technology	1.8	3.9
Telecommunication Services	0.0	0.0
Utilities	4.0	4.6
REITS	9.1	8.6
SPI Futures	0.0	0.0
Cash	13.7	13.9

#### **Asset Weighting**



#### Size Weighting



# Board of Directors Dr. Andrew MacDonald Chairman (Non-Executive) Mark Kerr Director (Non-Executive)

Mark Kell	Director (Non-Executive)
Don Clarke	Director (Non-Executive)
George Boubouras	Director (Executive) Resigned 27/10/17
Steve Bennett	Director (Non Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-6.2	-0.3	na	na
Peer Group Median (pre-tax NTA plus dividends), %*	-2.0	6.5	na	na
ASX All Ords Acc Index (%)	-3.7	3.6	na	na
Out/Under performance of index (%)	-2.5	-4.0	na	na
Share Price + Dividends (%)	-0.5	4.8	na	na
Tracking Error (%)	3.5	4.4	na	na

\*Peer Group is Australian Shares Mid/Small Cap as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

♦ **Dividend policy** – CIE will seek to pay annual dividends (with quarterly dividend payments) amounting to a minimum 6.5%pa yield on the net tangible asset value per share prevailing at the beginning of the financial year.

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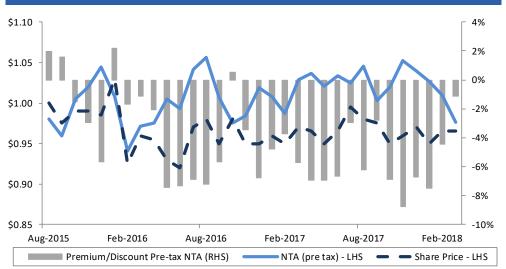
- Capital management policy CIE can buy back its shares, however has no buy back facility in operation.
- ◆ LIC tax concessions No
- ◆ DRP available Yes, at 3% discount.

#### CIE's Portfolio (Top 10) Weighting

Code	Portfolio (%)	ASX All Ordinaries Index (%)
ASX	4.9	0.6
BOQ	4.5	0.2
TAH	4.4	0.5
BEN	4.0	0.3
CTX	2.5	0.4
ABC	2.4	0.2
CHC	2.3	0.1
AGL	2.3	0.8
SKI	2.3	0.2
SXL	2.3	0.0
	31.7	3.4

Source all figures: CIE/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

#### NTA & Share Price Performance





## **Concentrated Leaders Fund Limited (CLF)**

www. aberdeenasset.com.au

#### Rating

Diversified

#### **Rating Suspended**

# LMI Type Listed investment company Investment Area Australia Investment Assets Listed companies Investment Sectors

<b>Key Investment Information</b>	
Price (\$) as at 20 June 2018	1.26
Market cap (\$M)	74.8
Shares on issue (M)	59.4
Options on issue (M)	0.0
Shares traded (\$M p.a)	6.8
12-month L/H (\$)	1.13/1.29
Listing date	September 1987
Fees	
Management Fee (%)*	
Performance incentives**	20.0%

\*Following the internalisation, CLF will no longer pay a management fee. The management expense ratio will depend on the cost of running the business, including the salaries of investment personnel.

\*\*20% of the outperformance of the S&P/ASX 200 Accumulation Index.

Premium/Discount to Pre-tax NT	A
As at 31 March 2018	0.0%
3 year average	-8.4%
Dividend Yield	%
FY15	4.46ff
FY16	4.76ff
FY17	4.27ff
Largest Shareholders	%
Brian Sherman	20.5
Wilson Asset Management	7.1

#### **COMPANY OVERVIEW**

CLF is a listed investment company that was listed on the ASX in 1987. On 31 January 2018 the management agreement with Aberdeen Asset Management ended and management became internalised. At an Extraordinary General Meeting in April 2018, shareholders approved a change in the name of the company to Concentrated Leaders Fund (ASX:CLF). The company will continue to invest primarily in S&P/ASX 200 stocks.

#### **INVESTMENT OBJECTIVE**

CLF seeks to invest in a portfolio of stocks from within the S&P/ASX 200 Index with the objective of delivering regular income and long-term capital growth.

#### STYLE AND PROCESS

The company adopts an active style of management, but following internalisation the investment strategy will take a top-down approach rather than the prior bottom-up approach. The company will continue to undertake corporate modelling and valuations will be used, however, the company will place a greater emphasis on understanding the macro environment and positioning the portfolio accordingly. Historically, the Manager has not been concerned with mimicking the benchmark index, as can be seen from the portfolio's tracking error, which is higher than a number of its LIC peers. The new investment team will reposition the portfolio within the S&P/ASX 200 and will aim to hold 25-40 positions, and as such will be concentrated relative to the benchmark. The portfolio will continue to have significantly different exposure to the market given the concentration of the market in the Banking and Materials sectors.

#### PORTFOLIO CHARACTERISTICS

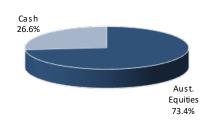
CLF invests in a concentrated portfolio of ASX-listed stocks. The portfolio comprises of largely top 100 stocks. The company takes high conviction positions as highlighted by its top ten holdings. The company currently has a significant overweight position in RIO and ORG. Two of the four big banks are in the top ten holdings. The company invests in the banks for dividend income, however holds significant underweight positions in these companies. The company reduced its exposure to the market over the March quarter, increasing the cash position from 11.4% at December-end to 26.6% at March-end.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

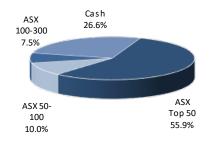
We suspended our "Recommended" rating for the CLF following the announcement that management would be internalised. This is not a comment about the internalisation, but a necessary step given the change in portfolio management personnel and investment process. David Sokulsky, previously Chief Investment Officer (CIO) at Crestone Wealth Management, has been appointed CEO and CIO of CLF and commenced in January 2018. David has significant experience in the wealth management industry. Additional investment personnel have been appointed and the new team has taken over the management of the portfolio. We will need to meet with and complete a review of the new investment team and process before we can reinstate a rating for CLF. CLF's portfolio (pre-tax NTA plus dividends) significantly underperformed the benchmark index (S&P/ASX 200 Accumulation Index) over the March quarter, declining 7.5% compared to the benchmark index decline of 3.9%. We note that the new management team have had very little time to establish a performance history and there has been some reallocation of the portfolio based on the new investment strategy and process, which has likely adversely impacted the portfolio performance. The discount to pre-tax NTA has been eradicated. This is a result of a combination of an increase in the share price and the decline in the portfolio value. The company has had very little trading volume over the last 12 months with less than 10% of the shares on issue traded over this period.

As at 31 March 2018

#### **Asset Weighting**



#### Size Weighting



#### **Board of Directors**

Brian Sherman	Chairman (Non-Executive Director)
Barry Sechos	Alternate Chairman (Non- Executive Director)
David Sokulsky	Executive Director
John Martin	Non-Executive Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-7.5	-1.6	1.5	5.8
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	1.3	1.7	6.5
S&P/ASX 200 Acc Index (%)	3.9	2.5	3.8	7.7
Out/Under performance of index (%)	-3.6	-4.2	-2.2	-1.9
Share Price + Dividends (%)	-1.6	11.0	5.7	4.0
Tracking Error (%)	4.4	4.5	4.6	5.5

<sup>\*</sup>Australian large cap equities as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

Dividend policy – The Board will continue to monitor the quantum of dividends received from the portfolio's investments and will bear this in mind, together with other factors, when determining the overall level of dividends to be paid out in the future.

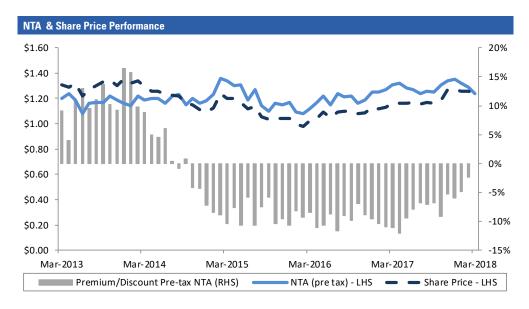
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- Capital management policy CLF has authority to undertake a buyback of up to 10% of issued shares for capital management purposes.
- ♦ LIC tax concessions No
- ♦ **DRP available** Yes

#### CLF's Portfolio (Top 10) Weighting

Code	Portfolio (%)	<b>S&amp;P/ASX 200 Index</b> (%)
BHP	5.1	5.4
RIO	4.4	1.8
ORG	3.5	0.9
TNE	2.9	0.1
ALL	2.9	0.9
JHG	2.9	0.2
LLC	2.9	0.6
TAB	2.8	na
CBA	2.7	7.6
NAB	2.6	4.6
	32.7	22.2

Source all figures: CLF/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified





## Contango Global Growth Limited (CQG)

www.contango.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

International

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 14 June 2018	1.025
Market cap (\$M)	93.3
Shares on issue (M)	91.0
Options on issue (M)	90.9
Shares traded (\$M p.a)	25.2
12-month L/H (\$)	0.955/1.19
Listing date	June 2017
Fees	
Management Fee (% p.a)	1.25
Performance incentives (%)*	10.0

\*Outperformance of MSCI ACWI ex Australia (AUD), subject to a high water mark. The maximum performance fee pyable in any financial year will be capped at 0.75% of the value of the portfolio. Anyamount due above this will be carried forward to future financial years and can be offset against periods of underperformance.

Premiun/Discount to Pre-tax NTA	
As at 31 March 2018	-12.7%
Average since inception	-4.8%

Dividend Yield	%
FY15	na
FY16	na
FY17	na

Largest Shareholders	%
HSBC Custody Nominees	7.7
Paradigm Wealth Managem	nent 7.7
	As at 31 March 2018

#### **COMPANY OVERVIEW**

Contango Global Growth Limited (ASX:CQG) is a listed investment company that invests in a portfolio of global growth equities, excluding Australia. Contango International Management Pty Limited, a wholly owned subsidiary of Contango Asset Management Limited (ASX:CGA), has been appointed the Manager but has delegated the management of the portfolio to the Investment Adviser, WCM Investment Management (WCM) an independent asset management firm based in California.

#### **INVESTMENT OBJECTIVE**

CQG seeks to deliver long-term capital appreciation through an investment in what the Manager considers to be quality global growth stocks. The company will seek to provide portfolio returns (before fees and expenses) that exceed the benchmark index, the MSCI ACWI ex-Australia (AUD), by 3%p.a over a rolling 3 year period. The Investment Adviser (WCM) will seek to achieve this with lower volatility than the benchmark index.

#### STYLE AND PROCESS

WCM has developed a unique investment strategy based on rigorous bottom-up analysis to identify quality stocks with sustainable growth potential. It looks for companies that have durable and competitive advantages (growing economic moat), good corporate cultures and are involved in industries with growth tailwinds. It has a focused approach to investing, investing only in its best ideas and not diluting the portfolio with inferior ideas. The valuation discipline is to invest in shares at a fair price where there is a margin of safety that helps provide downside protection. The investment process includes five main stages, idea generation and screening; quantitative analysis; fundamental analysis; portfolio construction; and portfolio monitoring and ongoing management.

#### PORTFOLIO CHARACTERISTICS

The portfolio is managed with a high conviction, active approach and is concentrated across 20-40 high quality growth companies. The portfolio is diversified across global sub-sectors and countries, both developed markets and emerging markets, based upon WCM's rigorous bottom-up analysis. Up to 7% of the portfolio may be held in cash. The portfolio is weighted towards North America with 54.4% of the portfolio invested in this region at March-end. The portfolio is relatively well-diversified with the largest stock exposure at 3.8% of the portfolio. The Company has adopted a currency policy that the portfolio will be unhedged. That is, the portfolio is exposed to exchange rate movements between the AUD and foreign currencies.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

An investment in CQG is suitable for those investors seeking to diversify their portfolio with an actively managed portfolio of global quality growth companies with ASX liquidity. The portfolio is managed by WCM (under the supervision of the Manager) using a global investment strategy that has been successfully deployed since the establishment of the WCM Quality Global Growth strategy in March 2008. WCM has met all of its objectives since the establishment of the strategy and has consistently outperformed the benchmark index, MSCI ACWI ex-Australia. The strategy has also offered downside protection. WCM has a stable investment team. This provides stability to the management of the portfolio and significantly reduces key man risk. We are of the view that over the long-term, WCM will continue to outperform the benchmark index and provide downside protection while remaining fully invested. CQG has a short history and is yet to establish a track record. WCM has a long-term investment view and therefore the company is suitable for investors with a medium-to-long term investment horizon. Since listing the portfolio (pre-tax NTA) has slightly underperformed the benchmark index increasing 8.7% compared to the benchmark index increase of 10.2%. There is currently a disconnect between the share price and portfolio, with the share price declining 10% since listing to 31 March 2018. This has resulted in the company to be trading at a significant discount to pre-tax NTA. We view this to be an attractive entry point into the company. Post the March quarter end, the company announced it will be seeking to change the name of the company to WCM Global Growth Limited. A general meeting will be held on 26 June 2018 to vote on the proposal.

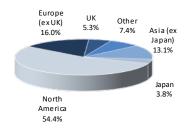
#### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	4.1	3.8
Materials	5.6	2.7
Industrials	8.5	8.2
Cons. Discret.	13.9	13.5
Cons.Staples	9.0	11.3
Health Care	17.1	18.4
Financials	10.8	10.5
Information Technology	23.9	24.7
Telco Srvcs	0.0	0.0
Property	2.9	2.7
Utilities	0.0	0.0
Cash	4.2	4.1

#### **Asset Weighting**



#### **Country Weighting**



Board of Directors	
Valentina Stojanovska	Chairman (Non-Executive & Independent)
Micheal Liu	Director (Non-Executive)
Stephen Merlicek	Director (Non-Executive)
Paul Rickard	Director (Non-Executive)
Martin Switzer	Director (Non-Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	1.9	na	na	na
Peer Group Median (pre-tax NTA plus dividends), %*	1.5	na	na	na
MSCI ACWI (ex Australia) (%)	0.8	na	na	na
Out/Under performance of index (%)	1.1	na	na	na
Share Price + Dividends (%)	-3.9	na	na	na
Tracking Error (%)	3.0	na	na	na

<sup>\*</sup>Diversified International Shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

♦ **Dividend policy** – Dividends will be paid at the board's discretion and will be largely dependent on the profit reserve position of the company and franking credits available.

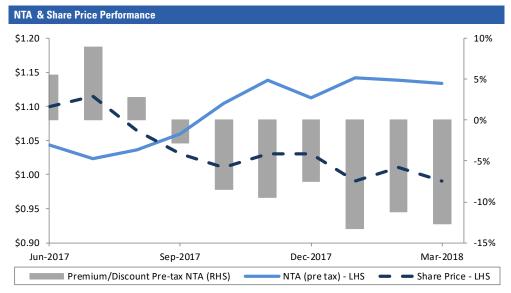
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- ♦ Capital management policy A buy-back program will commence on 22 June 2018with the companny able to buy back up to 10% of the shres on issue over a 12 month period.
- ♦ LIC tax concessions no
- ♦ **DRP available** na

#### CQG's Portfolio (Top 10) Weighting

Cmopany	Portfolio (%)
Keyence Corp	3.8
Techtronic Industries Co., Ltd.	3.6
Visa Inc - Class A shares	3.6
Costco Wholesale Corp	3.6
HDFC Bank Ltd	3.5
Cooper Companies	3.4
Amphenol Corp	3.3
Taiwan Semiconductor Mfg Co	3.3
Canadian Railway Co	2.8
Boston Scientific Corp	2.8
	36.9

Source all figures: CQG/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





## **Djerriwarrh Investments Limited (DJW)**

www.djerri.com.au

#### Rating



#### **LMI Type** Listed investment company

**Investment Area** 

Australia

**Investment Assets** 

Listed companies and other

Investment Sectors

Diversified

FY15

Bruce Teele

Key Investment Information	
Price (\$) as at 7 June 2018	3.35
Market cap (\$M)	740.2
Shares on issue (M)	220.9
Options on issue (M)	0.0
Shares traded (\$M p.a)	118.9
12-month L/H (\$)	3.15/3.87
Listing date	June 1995
Fees:	
Management Fee (%)	0.46
Performance incentives (%)	na

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	5.1%
3 year average	21.1%
Dividend Yield	%

5.54ff

As at 31 March 2018

FY16	6.37ff
FY17	6.52ff
Largest Shareholders	%

#### COMPANY OVERVIEW

DJW was established in December 1989 before being listed in June 1995. The company invests predominately in S&P/ASX 50 stocks listed on the ASX where there is an active options market available.

#### INVESTMENT OBJECTIVE

DJW seeks to provide shareholders with attractive investment returns through access to an enhanced level of fully franked dividends and growth in capital invested.

#### STYLE AND PROCESS

DJW invests in a portfolio of ASX-listed stocks, primarily from the S&P/ASX 50 index, given that this sector of the market offers an active options market. To increase its income, DJW writes covered call options over the stocks held in the portfolio. This generates income from the premiums paid by third parties to acquire the options. Where DJW believes the market is more likely to rise, it would likely reduce the level of the portfolio covered by options so that it could benefit from rising share prices. Conversely, in volatile markets, or high markets, DJW is likely to increase the option coverage of the portfolio. DJW also has a trading portfolio with short-term positions. The Investment Committee, which comprises five members of the Board, plays an active role in the investment process with the task of approving all investment orders and transactions, reviewing the performance of investments and reviewing sub-underwriting offers and deals with portfolio related activities.

#### PORTFOLIO CHARACTERISTICS

DJW invests in a concentrated portfolio of stocks, predominantly from within the S&P/ASX 50 index. The company utilises options to generate increased income for the portfolio. Given the company writes call options, the portfolio may experience high levels of turnover if the options are exercised. While the company seeks to ward against this outcome by buying back options and writing new ones, in times of strong markets the exercise of options is inevitable. The portfolio's largest exposure is to the Financials sector with 40.0% of the portfolio allocated to the sector. DJW has a high weighting to large cap (top 50) stocks (80.3%) given this sector offer an active options market. The exposure to small and micro cap stocks is relatively small.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

DJW provides a unique investment style in the LIC universe. The company makes frequent use of options in an attempt to increase portfolio income. The company writes covered call options over 20%-50% of the portfolio and as such, investors should be comfortable with the use of, and risks associated with, options. Options coverage was around 44% of the portfolio at the end of December 2017. This declined slightly during the March quarter due to the exercise and buying back of options. The company currently has \$150m in credit facilities, \$78.0m of which has been drawndown (~10% of the company's market cap). The portfolio has underperformed the benchmark S&P/ASX 200 Accumulation Index on a one, three and five-year basis and also on a long-term basis delivering an average rolling annual return of 6.8% compared to the benchmark S&P/ASX 200 Accumulation Index average rolling annual return of 8.5% for the ten years to 31 March 2018. DJW's overlaying option strategy seeks to provide shareholders with an above market dividend yield. The company has achieved this objective by continuing to offer a greater dividend yield than the benchmark index. However, for FY2017 DJW paid a lower dividend of 20 cents per share fully franked, down four cents on the prior year due to a decline in dividends received from the portfolio, reduced options income and a smaller level of realised capital gains. The 2018 interim dividend was held flat at 10 cents per share, fully franked. Ross Barker retired as MD/CEO on 31 December 2017 and was replaced by Mark Freeman, Chief Investment Officer (CIO) of AFI and its sister LICs. The share price premium to pre-tax NTA fell further during the March quarter, from 7.1% to 5.1% and remains significantly lower than the 45.4% peak premium at 31 January 2016. The large drop reflects the reduction in dividends over the past two years. We would prefer to buy the shares closer to pre-tax NTA.

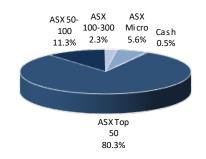
#### **SECTOR BREAKDOWN (EX CASH)**

Sector	31 Dec (%)	31 Mar (%)
Energy	5.6	5.6
Materials	18.7	18.2
Industrials	9.7	9.7
Consumer Discretionary	0.8	0.9
Consumer Staples	7.5	7.7
Healthcare	7.9	8.2
Financials (ex Property)	39.8	40.0
Property	3.4	3.3
Information Technology	2.4	2.3
Telecommunication Services	3.0	2.8
Utilities	1.2	1.3

#### Asset Weighting (ex cash)



#### **Size Weighting**



Board of Directors	
John Paterson	Chairman
Mark Freeman	Managing Director
Bob Edgar	Director
Karen Wood	Director
Andrew Guy	Director (Ret. 19/4/18)
Kathryn Fagg	Director
Alice Williams	Director
Graham Goldsmith	Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-4.3	1.1	1.7	4.7
Peer Group Median (pre-tax NTA plus dividends, %)*	-3.9	1.3	1.7	6.5
S&P/ASX 200 Acc Index (%)	-3.9	2.5	3.8	7.7
Out/Under performance of index (%)	-0.4	-1.5	-2.1	-3.0
Share Price + Dividends (%)	-6.3	-6.0	-4.9	1.3
Tracking Error (%)	1.9	1.6	2.0	2.2

<sup>\*</sup>Australian large cap shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### OTHER DATA

 Dividend policy – DJW looks to distribute all dividends and income received such that they are fully franked.

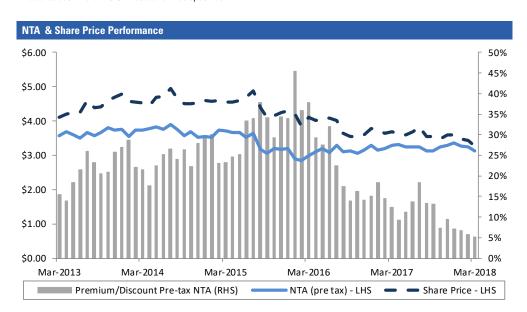
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- Capital management policy DJW has a buyback arrangement in place to buyback shares if trading at a discount to NTA.
- ♦ LIC tax concessions Yes
- ♦ **DRP available** Yes, at up to a 5% discount to the VWAP for the 5 trading days up to & including the record date. The DRP is currently active with a 5% discount.

#### DJW's Portfolio (Top 10) Weighting

Code	Portfolio (%)	S&P/ASX200 Index (%)
CBA	8.2	7.6
WBC	7.6	5.8
BHP	7.5	5.4
NAB	5.2	4.6
ANZ	4.8	4.7
CSL	4.3	4.2
WES	3.5	2.8
WOW	2.6	2.1
BXB	2.6	0.9
TLS	2.5	2.2
	48.9	40.4

Source all figures: DJW/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





# **Diversified United Investment Limited** (DUI)

www.dui.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 7 June 2018	4.02
Market cap (\$M)	843.6
Shares on issue (M)	209.8
Options on issue (M)	0.0
Shares traded (\$M p.a)	49.8
12-month L/H (\$)	3.59/4.17
Listing date	December 1991
Fees	
Management Fee (%)	0.13
Performance incentives (%)	na

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-1.7%
3 year average	-5.6%

Dividend Yield	(%)
FY15	3.93ff
FY16	4.28ff
FY17	3.76ff

Substantial Shareholders	(%)
Ian Potter Foundation & Australian United Investment	23.8
Australian Foundation Investment Company Ltd	5.7
As at 31 Marc	ch 2018

#### **COMPANY OVERVIEW**

DUI was listed on the ASX in 1991. The company invests in a portfolio of ASX-listed securities to generate income and capital appreciation over the long-term, similar to its sister company, AUI. The original investment mandate included diversified asset classes of international shares and fixed interest. The focus of the company has been on Australian equities for many years but the portfolio now includes an allocation to international equities.

#### INVESTMENT OBJECTIVE

The company aims to generate capital and growing income returns from an investment in a portfolio of ASX-listed securities. The company has a long-term investment focus and does not intend to dispose of its portfolio.

#### STYLE AND PROCESS

DUI has a buy-and-hold investment style, with the company only exiting investments if the board believes there has been deterioration in the industry and/or the management. The Board of Directors currently comprises four members who take on the role of investment management and stock selection. The Board meets formally on a monthly basis to review the portfolio. The company has a focus on maintaining and growing the dividend income paid to shareholders. Given the long-term investment horizon of the company, portfolio churn is low. The company relies on board members and their contacts to provide research as well as company visits to form opinions about investment prospects.

#### PORTFOLIO CHARACTERISTICS

DUI invests in a portfolio of domestic listed stocks and gains exposure to international markets through ETFs and more recently managed funds. The company has a target allocation to international equities of 10-15% with a portfolio weighting of 13% at 31 March 2018. Large cap stocks remain a focus for the domestic portfolio with a weighting to top 50 stocks of 76% at 31 March 2018. The portfolio is largely invested with only 2% cash. There are no restrictions regarding the minimum or maximum investment in any individual stock or sector and as such the company may take high conviction positions in securities. The portfolio has a significant overweight exposure to it's largest holding, CSL.

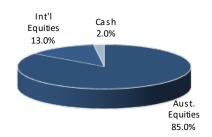
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

DUI provides cost-effective access to a portfolio that primarily consists of ASX-listed securities, with a bias towards large-cap stocks. Up to 5% of the portfolio can be held in small-caps through an allocation to small cap fund managers. The portfolio also provides modest exposure to international markets with a target allocation of 10-15% of the portfolio, so investors need to be comfortable with the risks associated with international investing, including currency risk. Investors need to be aware that the Board can make changes to the asset allocation from time to time and should be comfortable with this fact. DUI currently has borrowings of \$95m, 11% of the market cap. DUI was one of the best performing LICs amongst its peer group over the 12 months to 31 March 2018, with the portfolio (pre-tax NTA plus dividends) generating a return of 4.1%. This compares to the S&P/ASX 200 Accumulation Index return of 2.5%. Exposure to the strongly performing international markets helped the performance. Over the long-term, the portfolio has marginally outperformed the market, generating a return of 5.7% p.a. over the ten years to 31 March 2018, compared to the market return of 5.4% p.a. The discount to pre-tax NTA narrowed over the March quarter with the company trading at a 1.7% discount at March-end. This is below the three year average discount of 5.6%.

#### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	6.5	6.4
Building Materials	0.7	0.7
Transportation	1.1	1.0
Consumer & Retail	5.8	6.0
Healthcare	10.4	11.6
Financials (ex Property)	35.0	34.2
Property	5.4	5.4
Telecommunications	0.0	0.0
Infrastructure & Utilities	9.2	9.4
Mining & Services	8.5	8.4
Managed Funds	2.1	2.1
International ETFs	12.4	13.0
Cash	2.9	1.8

#### **Asset Weighting**





Board of Directors	
Charles Goode	Chairman (Executive)
Anthony Burgess	Director (Executive)
Stephen Hiscock	Director (Executive)
Andrew Larke	Director (Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-2.8	4.1	4.7	8.4
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	1.3	1.7	6.5
S&P/ASX 200 Acc Index (%)	-3.9	2.5	3.8	7.7
Out/Under performance of index (%)	1.1	1.6	0.9	0.7
Share Price + Dividends (%)	0.1	13.2	7.2	10.4
Tracking Error (%)	1.0	1.7	3.3	3.6

<sup>\*</sup>Australian large cap shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

**Dividend policy** – The company seeks through careful portfolio management to reduce risk and increase income over time so as to maintain and grow dividend distributions to shareholders over the long term.

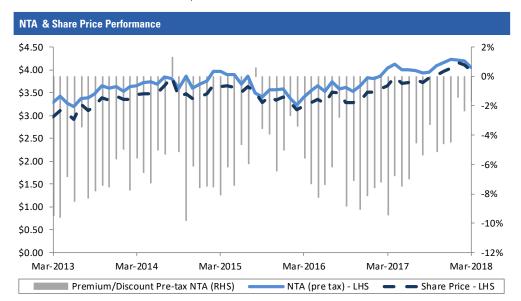
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- Capital management policy The company offers a Dividend Reinvestment Plan and from time to time a Share Purchase Plan. DUI has an on-market share buy-back facility in place for up 10m shares. The buy-back facility expires on 31 May 2019.
- LIC tax concessions Yes
- ♦ **DRP available** Yes

#### **DUI's Portfolio (Top 10) Weighting**

Code	Portfolio (%)	S&P/ASX 200 Index (%)
CSL	9.3	4.2
CBA	7.6	7.6
WBC	5.7	5.8
ANZ	5.7	4.7
TCL	5.3	1.5
NAB	4.5	4.6
RIO	3.6	1.8
BHP	3.6	5.4
VEU	3.6	na
WPL	3.5	1.6
	52.4	35.5

Source all figures: DUI/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





# **Evans & Partners Global Disruption Fund** (**EGD**)

www.epgdf.com.au

#### Rating



#### **LMI Type**

Listed Investment Trust

#### **Investment Area**

Global

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 14 June 2018	2.15
Market cap (\$M)	267.1
Units on issue (M)	124.2
Options on issue (M)	0.0
Units traded (\$M p.a)	17.4
12-month L/H (\$)	1.60/2.16
Listing date	August 2017
Fees	
Management Fee (% p.a)*	1.295
Performance incentives (%)*	na

\*Includes Responsible Entity fee of 0.0836% and administration fee 0.2613%, including GST.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	3.2%
Average since inception	5.7%

Dividend Yield	%
FY15	na
FY16	na
FY17	na

#### COMPANY OVERVIEW

Evans & Partners Global Disruption Fund (the 'Fund') is a listed investment trust that invests in a portfolio of international securities in companies that are expected to benefit from disruptive innovation. The portfolio is managed by Evans and Partners Investment Management Pty Limited which is assisted by an Investment Committee comprising of individuals with a very high degree of industry experience. These individuals are in turn assisted by a Portfolio Consultant, an Evans and Partners Pty Ltd Senior Research Analyst. EGD listed on the ASX in August 2017 following an initial public offer that raised \$167m. It has since raised additional funds via follow on capital raisings.

#### INVESTMENT OBJECTIVE

The objective of the Fund is to provide investors with capital growth over the long-term through exposure to companies that will benefit from disruptive innovation.

#### STYLE AND PROCESS

The Fund adopts a top-down thematic approach with the Investment Committee guided by key investment themes that are associated with disruption. These key themes guide the Fund's investment process by focusing research efforts on specific industries and companies. An initial screening based on disruption themes results in a database of potential investments with further in-depth, bottom-up research that results in a short-list of potential investments. Following in-depth assessment of the short-listed securities, the Portfolio Consultant then makes recommendations to the Investment Committee which in turn makes stock selection recommendations to the Investment Manager.

#### PORTFOLIO CHARACTERISTICS

The portfolio is constructed in a concentrated, benchmark unaware manner. Individual security weightings depend on a number of factors including assessed valuation to price; business quality and risk; company size and liquidity; portfolio concentration; and correlation to existing portfolio holdings. Specific portfolio targets include 30%–98% in listed international equities; up to 20% in listed Australian equities; 2%–50% in Cash; a maximum weighting of 15% for any one security at time of acquisition; and not more than 20% of the portfolio to comprise unlisted securities based on acquisition price. Given the investment strategy of the Fund, the portfolio will have a large exposure to the Information Technology sector. The Manager sold out of its positions in Apple, Broadcom and NetEase during the March quarter to take advantage of higher growth opportunities. These three holdings accounted for 10.3% of the portfolio at 31 December 2017. We note, the RE releases the portfolio holdings two months in arrears.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

IIR believes EGD has the potential to provide Australian investors with a number of benefits. The key appeal of the Fund is essentially two-fold: the thematic nature of the investment mandate and the calibre and experience of the Investment Committee. While the lack of direct equities and portfolio management experience of the Investment Committee could be seen as a negative, disruptive innovation is a thematic where, in our view, the key is understanding companies and products and services. In this regard, the direct industry experience and the variety of that experience across the Investment Committee members places it in a strong position. Whilst the Investment Committee is newly formed and unproven, it does have the support of an Evans & Partners senior research analyst. From a risk-return perspective, we perceive the Fund as moderately high risk/high return. By its very nature, the thematic of the Fund entails risk, specifically trying to identify forces of change and those companies that may benefit from that change. The Fund is relatively new with less than 12-months trading history. Since listing, the portfolio (pre-tax NTA) has performed strongly, up 19.4% to 31 March 2018. We note, the weakening AUD against the USD has contributed to the AUD returns. The share price has also generated strong returns with the Fund largely trading at a premium since listing, with an average premium of 5.7% to March-end. The RE has taken advanatge of the premium and raised a further \$1m through the issue of new units, adding to the \$18.8m raised in the previous guarter.

# Board of Responsible Entity Alex Maclachlan Executive Director Tristan O'Connell Executive Director Warwick Keneally Executive Director

Investment Committee
David Evans
Richard Goyder
Paul Bassat
David Thodey
Sally Herman
Jeffrey Cole

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	8.2	na	na	na
Unit Price + Dividends (%)	0.5	na	na	na

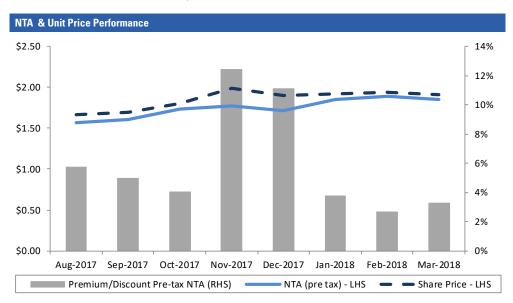
#### **OTHER DATA**

- ▶ **Dividend policy** The Responsible Entity will generally determine the distributable income of the Fund for each financial year based on operating income of the Fund (which excludes unrealised gains and losses). As many of the underlying investments are not expected to have high dividend payout ratios, it is anticipated that the Fund will receive only limited dividends and distributions from its investments.
- ◆ Capital management policy The Fund may undertake a buyback of its Units in the event that they trade at a discount to NTA The Fund will need to obtain Unitholder approval for the buyback and comply with any Corporations Act, ASX Listing Rules and Constitution restrictions if it intends to buyback more than 10% of the smallest number of Units on issue over the previous 12 months. To fund the buyback of Units, the Fund may look to liquidate some of its investments and, although not presently intended, may employ gearing up to the limit stated in Section 2.7 of the PDS dated September 2017.
- ◆ LIC tax concessions No
- ♦ **DRP available** No

#### **EGD's Top 10 Holdings**

Company
Activision Blizzard
Alibaba
Alphabet
Amazon
Baidu
Facebook
Microsoft
Paypal
Tencent
Zillow

Source all figures: EGD/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





## **Ellerston Global Investments Limited (EGI)**

www.ellerstoncapital.com

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Global

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 25 June 2018	1.08
Market cap (\$M)	118.4
Shares on issue (M)	109.6
Options on issue (M)	0.0
Shares traded (\$M p.a)	30.9
12-month L/H (\$)	0.99/1.18
Listing date	October 2014
Fees:	
Management Fee (%)	0.75 (ex GST)
Performance incentives (%)	15.0
Perfformance Hurdle	MSCI World Index (Local)

Discount/Premium to Pre-tax NTA			
-8.4%			
-8.1%			

Dividend Yield	%
FY15	0.00ff
FY16	2.19ff
FY17	1.98ff

Largest Shareholders	%
RAC & JD Brice Superannuation P/L	5.4
HSBC Custody Nominees (Australia) Limited	4.4
As at 31 Marc	h 2018

#### **COMPANY OVERVIEW**

EGI provides exposure to a long only, actively managed concentrated portfolio of global stocks. The company was listed on the ASX in October 2014 through the issue of 75m shares at \$1.00 per share. In addition to the shares issued at the IPO, 37.5m loyalty options were issued and expired on 10 April 2018. The portfolio is managed by Ellerston Capital Limited.

#### **INVESTMENT OBJECTIVE**

The company seeks to generate superior risk-adjusted returns to the benchmark index, MSCI World Index (Local), with a focus on capital preservation. The Manager seeks to do this through the investment in a concentrated portfolio of global stocks.

#### STYLE AND PROCESS

The Manager has a high conviction, benchmark agnostic approach to investing with stock selection based on bottom-up fundamental analysis. The Manager has a contrarian approach to investing with the proprietary screening process tailored towards this approach. The Manager seeks to exploit the inefficiencies that exist in the market and identify stocks that are mispriced. To manage risk the Manager cannot invest more than 10% of the portfolio at the time of investment in a single stock.

#### PORTFOLIO CHARACTERISTICS

The portfolio will typically comprise 20 to 40 stocks with the Manager able to hold up to 50% cash in the event attractive opportunities cannot be identified. The portfolio will have a bias towards small and mid-cap stocks. The portfolio has always been heavily weighted to the US with an average weighting in excess of 40% and it is expected that this will continue. The default position of the portfolio will be to be currency hedged, however, in the event there is a compelling reason, the Manager may be fully or partially unhedged. At 31 March 2018 the US remained the largest exposure at 55.9% of the portfolio, followed by the UK at 25.5%. Consumer Discretionary remains the largest sector exposure at 19.8%, with the portfolio overweight this sector compared to the benchmark index. Consistent with the small to midcap focus, 84.8% of the portfolio was invested in companies with a market cap below \$10bn. 32.8% of the portfolio was invested in companies with a market cap of less than \$2bn at March-end.

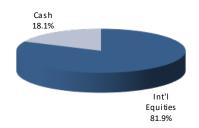
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

An investment in EGI is suitable for investors seeking exposure to an actively managed portfolio of global stocks. The portfolio has a bias towards small and mid cap stocks and can offer diversification to large cap global stock portfolios. The Manager has a contrarian approach to investing, developing a proprietary screening process through which it develops its focus list and constructs the portfolio. The investment team managing the portfolio has a significant amount of experience investing in global markets. The management fee is competitive, being one of the lowest of the peer group and the performance fee is in line with the median fees of the peer group. EGI will seek to pay a semi-annual dividend, franked to the maximum extent possible. To date, it has paid a fully franked dividend for each period since listing. The portfolio fell 6.3% over the March quarter compared to the 2.2% decline by the benchmark index. The company seeks to provide a superior risk-adjusted return to the benchmark index. Since listing, the portfolio (pre-tax NTA plus dividends) has marginally underperformed on a risk-adjusted basis. Post the quarter end, the loyalty options issued as part of the IPO matured. The options had an exercise price of \$1.00, an 18.4% discount to pre-tax NTA and 8.5% discount to the share price at 31 March 2018. 95% of the options were exercised. The shortfall of 1.2m were underwritten. Post the exercise of the options, the company has 109.6m shares on issue. Since the options matured on 10 April 2018, the discount has narrowed substantially with the company trading at a discount of 3.6% to the pre-tax NTA at April-end based on the share price at 14 May 2018.

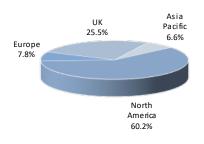
#### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	0.6	4.0
Materials	7.6	8.3
Industrials	15.7	15.2
Consumer Discretionary	21.6	19.8
Consumer Staples	0.0	0.0
Healthcare	0.0	4.4
Financials (ex Property)	9.0	11.0
Property	3.6	0.0
Information Technology	11.0	13.5
Telecommunication Services	8.3	5.8
Utilities	0.0	0.0
Other	9.2	0.0
Cash	13.5	18.1

#### **Asset Weighting**



#### **Country Weighting**



<b>Board of Directors</b>	
Ashok Jacob	Executive Chairman
Sam Broughham	Independent Director
Paul Dortkamp	Independent Director
Stuart Robertson	Independent Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-6.3	8.4	3.8	na
Peer Group Median (pre-tax NTA plus dividends, %)*	1.7	9.3	4.4	na
MSCI World Index, Local (%)	-2.2	9.9	7.1	na
Out/Under performance of index (%)	-4.1	-1.5	-3.3	na
Share Price + Dividends (%)	-6.5	14.7	-0.2	na
Tracking Error (%)	9.5	6.2	6.4	na

\*Global diversified LICs as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

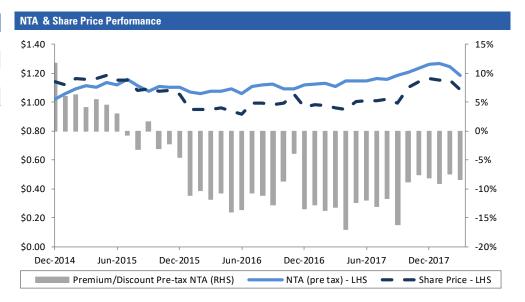
#### **OTHER DATA**

- ♦ **Dividend policy** EGI seeks to pay semi-annual dividends that are franked to the maximum extent possible. The Company has reported its intention to pay a dividend of at least 3 cents per annum to Shareholders subject to various factors including financial conditions, corporate, legal and regulatory considerations.
- Capital management policy The Company will actively consider capital management techniques such as managing the level of dividends through dividend profit reserve and other options such as share buybacks to enhance shareholder value.
- ♦ LIC tax concessions No
- ♦ **DRP available** Yes, at a 2.5% discount to the VWAP of EGI shares.

#### **EGI'S PORTFOLIO (TOP 10) WEIGHTING**

Company	Portfolio (%)
Entertainment One Ltd	8.4
Equiniti Group Plc	6.4
Zayo Group Holdings Inc	5.8
Interxion Holding NV	4.6
Huntsman Corp	4.5
Venator Materials Plc	3.7
XPO Logistics Inc	3.5
Playa Hotels amd Resorts NV	3.3
Stars Group Inc	3.3
Phillips Lighting NV	3.3
	46.9

Source all figures: EGI/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





## **Emerging Markets Masters Fund (EMF)**

www.emergingmarketsmastersfund.com.au

#### Rating

Diversified

#### **Ceasing Coverage**

# LMI Type Listed investment trust Investment Area Emerging Markets Investment Assets Equity Funds and other Investment Sectors

Key Investment Information	
Price (\$) as at 14 June 2018	2.00
Market cap (\$M)	187.5
Units on issue (M)	94.2
Units traded (\$M p.a)	9.8
12-month L/H (\$)	1.89/2.19
Listing date	Oct 2012
Fees	
Management Fee (% p.a) incl GST	1.188*
Performance incentives (%)	na

<sup>\*</sup>Includes Management fee of 1.1%p.a and Responsibility Entity fee of 0.088%p.a.

Premium/discount to Pre-tax NTA	
As at 31 March 2018	1.0%
3 year average	2.2%
Dividend Yield	%
FY15	2.99uf
FY15 FY16	2.99uf 3.45uf

#### **FUND OVERVIEW**

EMF is a listed investment trust that invests in a portfolio of emerging market funds. The trust has appointed Walsh & Company Asset Management Pty Ltd, a wholly owned subsidiary of Walsh & Company Group, as the Investment Manager. The portfolio is expected to comprise between 8 and 20 funds at any one time, with a combination of global emerging market, regional and country specific funds. The portfolio will have a long-only bias, however the Investment Manager can invest in funds that have a long-short strategy. The Investment Manager has the ability to hedge the portfolio's currency exposure. The Investment Manager has appointed an Advisory Board to assist the investment team with the investment strategy and portfolio construction. The Fund seeks to pay a consistent and growing distribution stream over time, with distributions to be paid on a semi-annual basis.

#### INVESTMENT OBJECTIVE

The Fund seeks to provide Australian investors access to global fund managers specialising in emerging markets. It seeks to generate an attractive total return through a combination of long-term capital appreciation and a consistent and growing distribution stream.

#### STYLE AND PROCESS

The Fund has a multi-manager investment approach, whereby the Investment Team and Advisory Board select emerging and frontier market funds to invest in. A quantitative and qualitative screen is applied to the investment universe, which comprises approximately 2,000 funds. Based on these screens and the accompanying research, the Investment Team compiles an Approved Investment List, from which the portfolio is compiled. All investments must be approved by the Advisory Board. With respect to country allocations, the Investment Team classifies countries as Core, Satellite or Frontier. Core countries will always have some exposure in the portfolio and comprise the BRIC countries plus Mexico and South Africa. Satellite countries are represented in the MSCI Emerging Markets Index and may or may not have exposure in the portfolio, while frontier countries will be invested in on an opportunistic basis and can represent up to 25% of the portfolio. The country allocations are set on a consultative basis with the Advisory Board and are formally reviewed on a quarterly basis.

#### PORTFOLIO CHARACTERISTICS

The portfolio will typically comprise between 8 and 20 funds. At the end of March 2018, the portfolio was well-diversified with investments in 14 funds. From a country perspective, the largest allocations are to China, which increased to 30.6% over the March quarter and India (12.5%). A significant portion of the portfolio (18.2%) is also invested in what the Investment Manager refers to as Frontier Markets. The portfolio has an overweight exposure to India and the Frontier Markets relative to the MSCI Emerging Markets Index.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

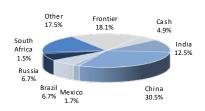
EMF provides domestic investors with exposure to a professionally managed fund of emerging market funds, a unique proposition on the ASX. There is some conflict of interest associated with the trust, given the Investment Manager and Responsible Entity (RE) are related parties and therefore it is unlikely that the RE would seek to remove the Investment Manager irrespective of performance. In addition, some Board members of the RE are heavily involved in the investment process, however this conflict is mitigated through the use of an independent compliance committee and the use of an independent auditor. The Fund does not seek to mimic an index and therefore has additional flexibility with respect to its investment capabilities. The Fund has performed strongly over the 12-months to 31 March 2018 with the underlying investments benefiting from the strong market conditions. Post the end of the March quarter, the trust announced that the RE will be seeking approval from unitholders to restructure the trust from a fund of funds mandate to a direct equities mandate at a general meeting to be held on 22 June 2018. The RE will also be seeking approval to rename the trust Evans & Partners Global Flagship Fund and change the ASX code to EGF. The RE will seek to broaden the investment mandate from emerging markets to a global mandate. All proposals were approved by unitholders. We have ceased coverage on EMF, effectively immediately.

#### **SECTOR ALLOCATION**

Sector	31 Dec (%)	31 Mar (%)
Consumer Staples	15.2	14.6
Financials	26.9	27.7
Telecommunication Services	2.4	2.0
Information Technology	10.9	11.5
Industrials	8.0	7.4
Consumer Discretionary	10.8	10.8
Materials	5.3	4.9
Energy	5.8	5.8
Healthcare	4.2	4.2
Utilities	3.1	3.2
Real Estate	2.9	3.0
Cash	4.5	4.9

#### **Country Allocation**

June Aitken



Directors of Responsible Entity		
Alex MacLachlan	Executive Director	
Warwick Keneally	Executive Director	
Tristan O'Connell	Executive Director	

Iristan U Connell	Executive Director
Advisory Board	
John Holland	
David Thomas	

#### **PERFORMANCE ANALYTICS**

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	4.0	20.0	5.6	9.7
MSCI Emerging Markets Index, AUD (%)	3.1	24.3	8.5	11.6
Out/Under performance of index (%)	0.9	-4.3	-2.9	-1.9
Unit Price + Dividends (%)	1.0	18.1	6.5	9.0
Tracking Error (%)	7.2	5.4	6.6	6.7

#### **EMF'S PORTFOLIO**

Fund	Portfolio (%)	Fund	Portfolio (%)
BMO LGM Frontier Markets Fund	12.4	Schroder Emerging Europe Fund	5.4
Wells Fargo China Equity Fund	12.2	Brasil Capital Equity Fund	5.2
Steadview Capital Fund	10.8	NCC China A-Share Fund	4.3
Polunin Discovery Frontier Markets Fund	10.7	Russian Prosperity Fund	3.0
Green Court Greater China Long-Only Equity Fund	8.0	Arisaig Latin America Consumer Fund	2.8
Somerset Emerging Markets Dividend Growth Fund	6.9	GBM Crecimiento Fund	0.5
TT Emerging Markets Equity Fund	6.9	Cash	4.9
CEPHEI QFII China Absolute Return Fund	6.1		

Source all figures: EMF/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

#### NTA & Unit Price Performance \$2.50 10% 8% \$2.00 6% 4% \$1.50 2% \$1.00 0% -2% \$0.50 -4% \$0.00 -6% Mar-Sep-Mar-Sep-Mar-Sep-Mar-Sep-Mar-Sep-Mar-2013 2014 2013 2014 2015 2015 2016 2016 2017 2017 2018 Premium/Discount Pre-tax NTA (RHS) NTA (pre tax) - LHS Unit Price - LHS



# Future Generation Global Investment Company Limited (FGG)

www.futuregeninvest.com.au/global

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

International

#### **Investment Assets**

Managed Funds

#### **Investment Sectors**

Diversified

<b>Key Investment Information</b>	
Price (\$) as at 22 June 2018	1.36
Market cap (\$M)	402.7
Shares on issue (M)	296.1
Options on issue (M)	0.0
Shares traded (\$M p.a)	79.8
12-month L/H (\$)	107.5/1.39
Listing date	September 2015
Fees*	
Management Fee (%)	0.0
Performance incentives (%)	0.0

<sup>\*</sup>There are no management or performance fees associated with the company. All managers from the underlying funds forgo management and performance foce.

Premium/Discount to Pre-tax NTA

As at 31 March 2018	-3.4%
Average since inception	-0.6%
Dividend Yield	%

Dividend Yield	%
CY14	na
CY15	na
CY16	0.94

Largest Shareholders	%
Citigroup Nominees Pty Ltd	7.6
HSBC Custody Nominees (Australia)	4.1
As at 31 Marc	h 2018

#### **COMPANY OVERVIEW**

Future Generation Global Investment Company Limited (ASX:FGG) listed on the ASX in September 2015. FGG invests in a portfolio of global fund managers who forego the management and performance fees so that FGG can donate 1% of the average NTA in a financial year to a selection of charitable causes.

#### **INVESTMENT OBJECTIVE**

FGG seeks to provide capital growth, a stream of fully franked dividends and preserve shareholder capital, as well as contribute to Australian charities with a focus on youth mental health.

#### STYLE AND PROCESS

FGG seeks to invest in a portfolio of global equity fund managers selected by the Investment Committee. No more than 10% of the portfolio is able to be invested in a single fund at the time of investment. FGG will seek to be fully invested at all times with minimal cash holdings, however, this remains at the discretion of the Investment Committee. FGG seeks to diversify the portfolio by investment strategy, seeking to hold long only, absolute bias and funds with a quantitative strategy, although the portfolio will have a long only bias. FGG has a buy and hold approach with respect to the underlying funds, with the portfolio expected to have minimal turnover. The Investment Committee will review the portfolio on a quarterly basis.

#### PORTFOLIO CHARACTERISTICS

The portfolio will typically comprise 10 to 20 funds with a maximum of 10% of the portfolio allocated to an individual fund at the time of investment. At 31 March 2018, there were 14 funds in the portfolio with 58.5% long equities funds, 31.0% absolute bias funds, 3.7% in quantitative strategy funds and 6.8% in cash. The company exited its position in the Antipodes Asia Fund during the March quarter. Capital allocation is dependent on a number of things, including: (a) the capacity allocation provided by the underlying fund; (b) the portfolio optimisation process which is used to determine the optimal portfolio; and (c) the level of currency hedging the Investment Committee elects to have in the portfolio. The portfolio's currency exposure is managed through the underlying funds.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

FGG provides shareholders with exposure to a diversified portfolio of global equity funds while also assisting youth mental health charities. All the funds have agreed to forego management and performance fees for the investment by the company. The funds may reduce or retract this capacity if they so choose. Given the management and performance fees associated with the underlying funds are greater than 1% on average, investors are getting exposure to the funds at a discounted rate. In FY17 the value of pro bono support provided to FGG was estimated at 1.2% of assets. The difference between the fees and the 1% donation is to the benefit of shareholders. Since inception FGG has made total charitable donations of \$8.9m. The Investment Committee is responsible for managing the portfolio. Its members have considerable experience in financial markets. The Investment Committee is independent of the underlying funds, however we note some directors are related to some of the underlying funds. The portfolio had a strong quarter in March with the portfolio (pre-tax NTA plus dividends) up 3.7%. This compares to the MSCI World Total Return Index (AUD) which only increased 0.7%. While the portfolio has outperformed over the short-term, it is slightly lagging the global index since listing. During the quarter, FGG released its results for CY17. FGG changed its year end from 30 June to 31 December during the year and as such did not declare a final dividend for the period with FGG stating an interim dividend payment for 1H18 will be dependent on the performance of the portfolio. During the quarter, Sue Cato resigned from the board and Kiera Grant was appointed to replace Ms. Cato.

# STRATEGY BREAKDOWN (EX CASH)

Strategy	%
Long only	58.5
Absolute return	31.0
Quantitative Strategies	3.7



<b>Board of Directors</b>	
Belinda Hutchinson	Chairman
Geoff Wilson	Director
Kiera Grant	Director
Karen Penrose	Director
Sarah Morgan	Director
Frank Casarotti	Director

Investment Committee	
Amanda Gillespie	
Aman Ramrakha	
Sean Webster	
Geoff Wilson	
Chris Donohoe	

#### **PERFORMANCE ANALYTICS**

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	3.9	15.5	na	na
MSCI World Total Return Index, AUD (%)	0.7	14.3	na	na
Out/Under performance of index (%)	3.2	1.3	na	na
Share Price + Dividends (%)	-2.4	17.1	na	na
Tracking Error (%)	6.5	3.5	na	na

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

- Dividend policy The company's objective is to pay fully franked dividends to shareholders provided the company has sufficient profit reserves and franking credits, and it is within prudent business practices.
- ◆ Capital management policy The company may undertake capital management initiatives which may involve the issue of other shares and/or the buy-back of its shares.
- ♦ LIC tax concessions No
- ♦ **DRP available** Yes

#### FGG'S PORTFOLIO WEIGHTING

Fund	31 Dec (%)	31 Mar (%)	Strategy
Cooper Investors Global Equities (Unhedged) Fund	10.2	10.2	Long equities
Magellan Global Fund	9.9	9.6	Long equities
Ironbridge Global Focus Fund	8.9	8.6	Long equities
Antipodes Global Fund	8.3	11.0	Absolute bias
Marisco Global Fund	7.5	7.8	Long Equities
VGI Partners Funds	7.4	7.6	Absolute bias
Caledonia Fund	7.0	8.1	Long equities
Nikko AM Global Share Fund	5.9	6.0	Long equities
Manikay Global Opportunistic USD Fund	4.8	4.7	Absolute bias
Ellerston Global Investments Wholesale Fund	4.8	4.6	Long equities
Morphic Global Opportunities Fund	4.5	4.4	Absolute bias
Neuberger Berman Systematic Global Equities Trust	3.9	3.7	Quant Strategies
Paradice Global Small Mid Cap Fund	3.6	3.6	Long equities
Avenir Value Fund	3.5	3.3	Absolute bias
Cash	6.9	6.8	

Source all figures: FGG/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.



# Future Generation Investment Company Limited (FGX)

www.futuregeninvest.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Managed Funds

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 22 June 2018	1.24
Market cap (\$M)	435.7
Shares on issue (M)	351.4
Options on issue (M)	0.0
Shares traded (\$M p.a)	111.5
12-month L/H (\$)	1.08/1.265
Listing date	September 2014
Fees*	
Management Fee (%)	0.0
Performance incentives (%)	0.0

<sup>\*</sup>There are no management or performance fees associated with the company. All managers from the underlying funds forgo management and performance foes.

Premium/Discount to Pre-tax NTA

As at 31 March 2018

/ to at or iviare	11 2010	0.0 /0
3 year average	e	-2.4%
Dividend Yie	ld	%
CY14		na
CY15		1.72ff
CY16		3.42ff

-36%

Largest Shareholders	%
HSBC Custody Nominees (Australia) Limited	10.1
Pineross Pty Ltd	2.6
As at 31 Ma	arch 2018

#### **COMPANY OVERVIEW**

Future Generation Investment Company Limited (ASX:FGX) listed on the ASX in September 2014. FGX invests in a portfolio of Australian equity fund managers who forego the management and performance fees in order to donate 1% of the average NTA in a financial year to a selection of charitable causes.

#### **INVESTMENT OBJECTIVE**

The company seeks to provide a stream of fully franked dividends, capital growth and preserve shareholder capital, as well as contribute to Australian charities with a focus on children at risk.

#### STYLE AND PROCESS

FGX seeks to invest in a portfolio of between 15 and 25 Australian fund managers. No more than 10% of the portfolio will be allocated to an individual manager at the time of initial investment. FGX seeks to be fully invested at all times with minimal cash holdings, however, this remains at the discretion of Investment Committee. The company seeks to diversify the portfolio by investment strategy, seeking to hold long only, absolute return and market neutral funds. FGX has a buy and hold approach with respect to the underlying funds, with the Investment Committee selecting a portfolio of funds which they believe to be managed by quality fund managers.

#### PORTFOLIO CHARACTERISTICS

The portfolio comprises 22 managed funds across 19 fund managers. FGX invests in managers who have agreed to forgo their management and performance fees. The forgone fees allow 1% of the average annual NTA to be donated to a variety of charities, with the difference between the value of the foregone fees and the donation amount flowing to shareholders. The portfolio has a bias to long only funds, with 45.5% of the invested portfolio allocated to this style of fund, with 38.2% in absolute return funds and 13.8% in market neutral funds. The largest exposure is to the Bennelong Australian Equities Fund with 10.9% of the portfolio allocated to this fund. The largest manager exposure is to Paradice Investment with 11.5% allocated to this manager across two funds. The portfolio is fully invested with a cash holding of 2.5% at 31 March 2018.

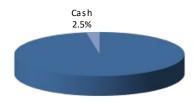
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

FGX provides investors an opportunity to invest in a diversified portfolio of Australian managed funds with the added benefit of contributing to charitable causes. The underlying funds forego their management and performance fees, enabling investors to access these funds on a pre-fee basis. Any gap between the foregone fees and the annual donation will flow through to shareholders. In addition to the underlying managers not charging fees, the Directors, Investment Committee and some other service providers are providing their services free of charge. In 2017 the value of pro bono support to FGX was estimated at 1.7% of assets compared to the 1.0% donation. Since inception, total charitable donations of the fund amount to \$11.8m. The Board and Investment Committee receive a summary of underlying manager performance and contribution monthly and the Investment Committee meets formally on a quarterly basis to review managers and make changes as required. We note that some of the Board members are fund managers and have an allocation in the portfolio. The portfolio (pre-tax NTA plus dividends) outperformed the All Ordinaries Accumulation Index over the March quarter by 3.2%, falling less than the market. The portfolio has outperformed on a one and three-year basis, however is slightly lagging the market since establishment. Dilution from the exercise of options issued at the IPO has contributed to the underperformance. FGX declared a final dividend of 2.2 cents per share taking FY2017 dividends to 4.4 cents per share, up from 4.1 cents per share, fully franked, in FY2016. FGX continues to trade at a discount to pre-tax NTA at March-end, although the discount narrowed over the quarter. This looks a reasonable entry point for investors seeking exposure to a well-diversified portfolio of Australian equities via a portfolio of fund managers.

#### **STRATEGY BREAKDOWN**

Strategy	%
Long only	45.5
Absolute return	38.2
Market neutral	13.8
Cash	2.5

#### **Asset Weighting**



Aus tralian Equity Funds 97.5%

<b>Board of Directors</b>	
Jonathan Trollip	Chairman
Geoff Wilson	Founder and Director
Gabriel Radzyminski	Director
David Paradice	Director
David Leeton	Director
Scott Malcolm	Director
Kate Thorley	Director

Investment Committee	
Geoff Wilson	
Gabriel Radzyminski	
Matthew Kidman	
David Smythe	
Bruce Tomlinson	

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-0.5	9.0	5.3	na
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	na
Out/Under performance of index (%)	3.2	5.3	0.8	na
Share Price + Dividends (%)	0.9	5.2	5.4	na
Tracking Error (%)	2.2	3.4	6.1	na

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

Dividend policy – The company's objective is to pay fully franked dividends to shareholders provided the company has sufficient profit reserves and franking credits, and it is within prudent business practices. The company's current intention is to pay dividends semi-annually.

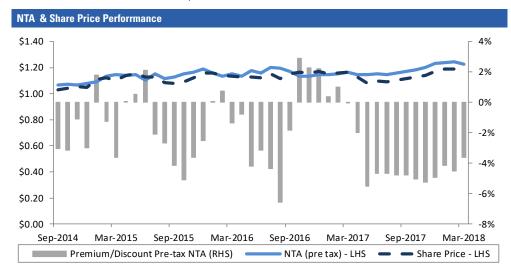
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- Capital management policy The company may undertake capital management initiatives which may involve the issue of other shares and/or the buy-back of its shares.
- ◆ LIC tax concessions No.
- DRP available Yes.

#### FGX's Portfolio Weighting

Fund	Portfolio (%)	Fund	Portfolio (%)
Bennelong Australian Equities Fund	10.9	ARCO Investment Management (Optimal Australia) Absolute Trust	3.0
Regal Australian Long Short Equity Fund	10.1	L1 Capital Australian Equities Fund	2.5
Wilson Asset Management Equity Fund	8.8	Vinva Australian Equities Fund	2.4
Tribeca Alpha Plus Fund	7.2	CBG Asset Australian Equities Fund	2.4
Watermark Market Neutral Trust	7.3	Discovery Australian Small Companies Fund	2.2
Paradice Mid Cap Fund – B Class	6.5	LHC Capital Australia High Conviction Fund	1.7
Eley Griffiths Group Small Companies Fund	5.9	The Level 18 Fund	1.7
Cooper Investors Australian Equities Fund	5.3	Smallco Broadcap Fund	1.5
Paradice Large Cap Fund	5.0	Lanyon Australian Value Fund	1.0
Sandon Capital Activist Fund	4.3	Eley Griffiths Group Emerging Companies Fund	0.9
Bennelong Long Short Equity Fund	3.5	Cash	2.5
L1 Capital Long Short Fund — Retail Class	3.4		

Source all figures: FGX/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





## Forager Australian Shares Fund (FOR)

www.foragerfunds.com

#### Rating



# LIMI Type Listed investment trust Investment Area Australia Investment Assets Listed companies and other

Diversified

**Investment Sectors** 

Key Investment Information	
Price (\$) as at 15 June 2018	2.11
Market cap (\$M)	192.4
Units on issue (M)	91.2
Units traded (\$M p.a)	16.7
12-month L/H (\$)	1.84/2.14
Listing date	December 2016
Fund inception date	October 2009
Fees	
Management Fee (%)	1.00
Performance incentives (%)	10.0*

<sup>\*10%</sup> of the net return in excess of 8%p.a, subject to a high watermark.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	13.6%
Average since listing	12.3%

Distribution Yield*	%
FY15	9.69
FY16	12.15
FY17	5.59

<sup>\*</sup>Based on 30 June NAV

#### **COMPANY OVERVIEW**

The Forager Australian Shares Fund (ASX:FOR) was launched in 2009 and is managed by Forager Funds Management Pty Ltd (the Manager). In September 2016 the Fund was closed to new money and subsequently listed on the ASX in December 2016 as a listed investment trust. The Fund is based on a long-only, high conviction Australian equities mandate.

#### INVESTMENT OBJECTIVE

The Fund's objective is to achieve superior risk-adjusted equity returns over the long term (5+ years). The Team believes this is best achieved by investing in a concentrated, unconstrained portfolio at the smaller end of the market cap spectrum where there is greater mispricing opportunities and occurrences of stocks that may be out of favour.

#### STYLE AND PROCESS

The investment philosophy and process has a particular focus on asset plays, turnaround stories and under-appreciated/under-valued small caps. In this regard, the Manager can be contrarian in its investment style, often targeting 'beaten up' sectors and stocks as a potential source of investment opportunities. The Manager is attracted to simple businesses and simple investment thesis, and then engages in a research effort to attempt to disprove the original investment thesis. The approach to risk is capital preservation rather than a concern over shorter term price volatility. The Manager maintains a valuation discipline to make sure it only buys assets when they are attractively valued. At the same time they identify and sell overvalued shares out of the portfolio.

#### PORTFOLIO CHARACTERISTICS

While based on an all-market capitalisation mandate (to maximise investment flexibility), the portfolio is overwhelmingly comprised of small market cap stocks. This is the segment where the Manager believes it has a competitive advantage and where alpha generation potential is generally higher. The portfolio is concentrated (15-25 stocks) and unconstrained by benchmark considerations. The largest holding remains in Macmahon Holdings (ASX:MAH), representing 9.8% of the portfolio at March-end. The portfolio will typically have a circa 20% cash weighting, with 10% being viewed close to fully invested, although this may be even lower, especially in times of market distress. The Manager can hold high levels of cash when there are fewer attractive investment opportunities.

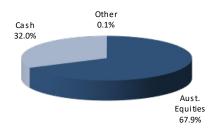
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

FOR provides the opportunity to invest in a professionally managed portfolio of small and micro-cap stocks. Given the very high conviction nature, investors must be confident in the Manager's stock picking ability and ability to preserve capital. In this regard, the Manager's track-record is strong with a well-established process proven over a market cycle. The small team ensures consistency of process and we believe the track record of alpha generation and superior risk-adjusted returns is repeatable. Key man risk in portfolio manager (and owner) Steve Johnson is high, although this is common in small boutique investment management firms and we note the Manager is working to mitigate the risk, although this is several years away from being addressed. The Manager recently appointed two new analysts in an effort to build out the team, with one analyst dedicated to the FOR portfolio. The portfolio (pre-tax NTA plus dividends) has underperformed the ASX All Ordinaries Accumulation Index over the 12 months to 31 March 2018, however since the Trust was established, the portfolio has significantly outperformed the market. FOR should be viewed as a long-term investment to mitigate this market exit timing risk. Distributions have the potential to be highly variable so the Fund should be viewed as a longer-term capital appreciation play. At March-end the trust was trading at a significant premium to pre-tax NTA. We view the units to be overpriced at these premiums.

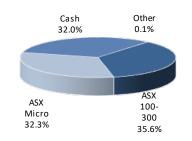
#### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	0.0	0.0
Materials	9.7	9.8
Industrials	27.8	20.7
Consumer Discretionary	14.7	17.2
Consumer Staples	0.0	0.0
Healthcare	0.0	0.0
Financials (ex Property)	7.7	9.6
Property	3.1	1.3
Information Technology	8.6	9.5
Telecommunication Services	0.0	0.0
Utilities	0.0	0.0
Unlisted Securities	0.3	0.1
Cash	28.1	32.0

#### **Asset Weighting**



#### Size Weighting



Board of Directors *	
Christopher Green	Executive Director
Michael Henry Vainauskas	Executive Director
Andrew Vincent Cannane	Executive Director
Glenn Foster	Executive Director
Vicki Riggio	Alternate Director

\*Board of Directors of the Responsible Entity, The Trust Company (RE Services) Limited.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NAV + Dividends (%) **	-6.4	6.0	14.2	15.7
Peer Group Median (pre-tax NTA plus dividends), %*	-2.0	6.5	7.3	6.6
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	7.9
Out/Under performance of index (%)	-2.7	2.3	9.8	7.8
Share Price + Dividends (%)**	-2.4	7.2	na	na
Tracking Error (%)	5.9	9.2	na	na

<sup>\*</sup> Australian Small & Micro Cap Share LMIs as per IIR LMI classifications.

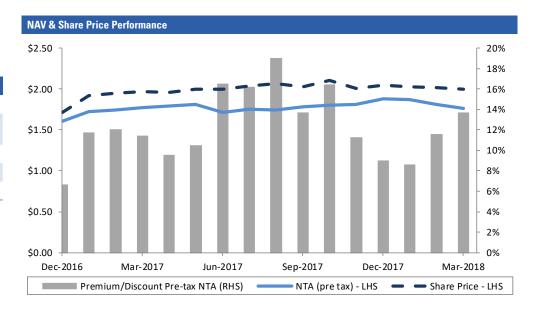
#### **OTHER DATA**

- ♦ **Distribution policy** FOR pays an annual income distribution on 30 June.
- ♦ Capital management policy na
- LIC tax concessions No, however, as a trust, discounted capital gains are passed through to investors.
- ♦ **DRP available** Yes

#### FOR's Portfolio (Top 5) Weighting

Code	Portfolio (%)	ASX All Ords (%)
MAH	9.8	0.03
EGG	6.5	na
FIG	5.8	na
NZM	5.2	0.01
MRM	4.2	0.01
	31.5	0.05

Source all figures: FOR/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.



<sup>\*\*</sup> FOR only listed in December 2016. Pre-tax NTA + Dividends performance includes pre-listing performance. Share price performance is from listing.



## Flagship Investments Limited (FSI)

www.flagshipinvestments.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 8 May 2018	1.59
Market cap (\$M)	40.5
Shares on issue (M)	25.5
Options on issue (M)	0.0
Shares traded (\$M p.a)	4.0
12-month L/H (\$)	1.50/1.73
Listing date	December 2000
Fees	
Management Fee (%)	0.0
Performance incentives (%)	15.0*

<sup>\*15%</sup> of net outperformance of the benchmark (Bloomberg Bank Bill Index). Paid annually.

Premium/Discount to Pre-tax NTA		
As at 31 March 2018	-10.5%	
3 year average	-15.6%	

Dividend Yield	%
FY15	2.92ff
FY16	4.93ff
FY17	4.69ff

Largest Shareholders	%
Dr. E C Pohl	37.3
Global Masters Fund Limited	J 5.1
	As at 31 March 2018

#### **COMPANY OVERVIEW**

FSI is a listed investment company that invests in a portfolio of ASX-listed shares. FSI was originally listed as Wilson Investments Taurine Fund. Its name was changed to Flagship Investments Limited (FSI) in October 2012. EC Pohl & Co was assigned as the portfolio manager in conjunction with the decision to change the name of the company to FSI. EC Pohl & Co is a company associated with the Managing Director, who has been managing the portfolio since inception.

#### INVESTMENT OBJECTIVE

FSI aims for medium- to long-term capital growth and income through investing in a diversified portfolio of Australian companies. FSI seeks to preserve and enhance NAV for shareholders and provide a fully franked dividend that will grow faster than inflation over time.

#### STYLE AND PROCESS

FSI seeks to identify high-quality companies that are able to grow sales and earnings at rates above GDP. FSI uses a three-stage process to find attractive investment opportunities. Initially, FSI screens ASX-listed companies based on three criteria: 1) the company has exhibited historical sales growth above nominal GDP; 2) the company has achieved a ROE of 15% or greater; and 3) the company must have an interest cover of at least four times. Post the screening process, the manager is left with between 80 and 100 companies. From these companies, FSI looks for those that offer a sustainable competitive advantage. Lastly, it asks itself: would it happily buy the company outright if it had the funds available? FSI primarily has a buy-and-hold approach, with portfolio churn being minimal. Portfolio weightings are determined by the risk-adjusted expected return, subject to some broad guidelines, including: providing exposure to at least 20 companies; and having the majority of investments be in companies with a market cap of greater than \$10M.

#### PORTFOLIO CHARACTERISTICS

FSI invests in a concentrated portfolio of ASX-listed stocks with 31 stocks in the portfolio at March-end. The company takes high-conviction positions in companies identified as attractive with the top 5 holdings accounting for 31.9% of the portfolio. The portfolio is exposed to companies of all sizes with 34.9% of the portfolio allocated to large-cap (top 50) stocks at 31 March 2018 and the portfolio is largely invested. Financials remains the largest sector weighting at 37.8% of the portfolio with Consumer Discretionary the second largest exposure at 13.5%. During the quarter, the Manager added IRI and MP1, and exited its positions in ACX, BBN and PSQ.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

FSI has a disciplined investment process, which enables the manager to identify companies with strong cash flows, low debt and good growth potential. The manager only receives fees when the fund outperforms, thereby aligning managers' interests with those of shareholders, although we don't believe the Bloomberg Bank Bill Index is appropriate for an equity portfolio. We compare the performance to the ASX All Ordinaries Accumulation Index. Dr. Manny Pohl (founder of EC Pohl & Co) holds a 37.3% interest in FSI, which also helps align management interests with the performance of the company. EC Pohl & Co has also established a Private Equity Fund. An investment in the Private Equity Fund may be considered for inclusion in the FSI portfolio as part of the unlisted security allocation. Over the long-term (ten years to 31 March 2018), the portfolio (pre-tax NTA plus dividends) has performed largely in line with the braoder Australian market. The company continues to trade at a significant discount to pre-tax NTA, trading at a discount of 10.5% at March-end. The company paid an interim dividend of 3.75 cents per share during the quarter. If the company sustained the same final dividend from FY17, the company has sufficient reserves to cover the dividend for over 5 years.

#### **SECTOR BREAKDOWN (EX CASH)**

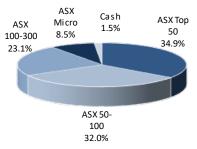
Sector	31 Dec (%)	31 Mar (%)
Financials (ex Property)	35.7	37.8
Consumer Discretionary	13.4	13.5
Information Technology	11.1	12.3
Materials	5.1	5.1
Industrials	12.5	11.4
Consumer Staples	4.8	3.3
Energy	3.0	3.1
Healthcare	9.7	9.4
Telecommunication Services	4.7	4.1
Utilities	0.0	0.0

#### **Asset Weighting**



98.5%

### **Size Weighting**



<b>Board of Directors</b>	
Dr. Emmanuel Pohl	Managing Director (Executive)
Dominic McGann	Chairman (Non-Executive)
Sophie Mitchell	Director (Non-Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-4.5	5.0	4.2	7.7
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	1.3	1.7	6.5
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	7.9
Out/Under performance of index (%)	-0.8	1.3	-0.2	-0.2
Share Price + Dividends (%)	1.6	5.9	8.0	10.1
Tracking Error (%)	3.7	4.1	5.2	5.0

<sup>\*</sup>Australian large cap shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

**Dividend policy** – Provide shareholders with a fully franked dividend, which, over time, will increase at a rate in excess of the rate of inflation.

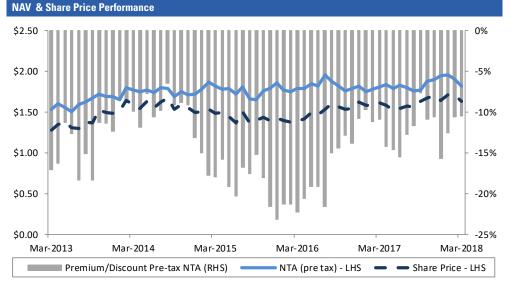
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- Capital management policy Share buyback in place.
- LIC tax concessions Yes
- **DRP available** Yes

#### FSI's Portfolio (Top 5) Weighting

Code	Portfolio (%)	All Ords (%)
MQG	8.6	1.9
WBC	6.6	5.3
CBA	6.0	6.9
CSL	5.7	3.9
RIO	5.0	1.6
	31.9	19.7

Source all figures: FSI/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





## **Glennon Small Companies Limited (ASX: GC1)**

www.glennon.com.au

#### Rating



# **LMI Type**Listed investment company

**Investment Area** 

Australia

**Investment Assets** 

Listed companies and other

**Investment Sectors** 

Diversified

Key Investment Information	
Price (\$) as at 18 June 2018	1.00
Market cap (\$M)	47.6
Shares on issue (M)	47.6
Options on issue (M)	0.0
Shares traded (\$M p.a)	12.3
12-month L/H (\$)	0.86/1.00
Listing date	August 2015
Fees	
Management Fee (% p.a)	1.0
Performance incentives (%)	20%*

\*The Manager is eligible for 20% of the outperformance of the S&P/ASX Small Ordinaries Accumulation Index, subject to a high watermark over the previous 36 months.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-11.0%
Average since inception	-6.8%

Dividend Yield	%
FY15	na
FY16	0.76ff
FY17	4.44ff

#### **COMPANY OVERVIEW**

GC1 is a listed investment company that invests in Australian small and micro-cap companies. It listed on the ASX following an equity raising in August 2015. Glennon Capital Pty Ltd, an independent, boutique asset management company has been appointed as the Manager of the portfolio. Glennon Capital was established in 2008 and is owned and operated by Michael Glennon.

#### **INVESTMENT OBJECTIVE**

The Company aims to provide investors capital growth in excess of the S&P/ASX Small Ordinaries Accumulation Index over the medium to long term.

#### STYLE AND PROCESS

The Manager has a long established fundamental bottom-up investment process. This process is rigorous and self-evidently appropriate for the small/micro-cap segment, with a strong emphasis upon management quality, competitive positioning, earnings visibility, key catalysts and valuations. The Manager undertakes its own independent and innovative research. This provides unique investment insights in conjunction with extensive depth and quality of research, which the Manager believes leads to investment ideas earlier than the broader market. The Manager only invests in quality companies, applying quality filters to ensure they are not investing in low quality companies. The five key considerations are: management; growth prospects; sustainability of the company; barriers to entry; and valuation and financial health of the business. The Manager is constrained to formal risk guidelines which include: a) maximum investment in a single stock of 12%; b) maximum of 20% of the portfolio allocated to an industry group, unless the industry group exceeds 20% of the benchmark index; c) stocks with market caps below \$100m to remain ~10% at cost; and d) maximum cash holding of 20%.

#### PORTFOLIO CHARACTERISTICS

The portfolio will typically consist of around 20 to 60 small and micro-cap securities (ex-S&P/ASX 100 stocks). The micro-cap component of the portfolio will be constrained to limit total portfolio risk, with stocks below \$100m in market cap limited to around 10% of the portfolio, at cost. The Manager takes high conviction positions in stocks, with the largest holding at 31 March 2018 in TOX at 8.5% of the portfolio, compared to the 0.3% weighting in the ASX Small Ordinaries Index. The portfolio is fully invested with a cash weighting of 2.9% at March-end.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

GC1 offers investors access to a professionally managed portfolio of small and micro cap stocks with ASX liquidity. Small and micro cap stocks tend to entail a greater level of risk than large cap stocks, however have the potential to offer considerable upside. Performance of the portfolio will primarily be a result of the Manager's stock picking skills with limited investment restrictions and a portfolio that is composed of the Manager's best ideas. The Manager has been executing the investment strategy since 2008 through SMA/IMA mandates and has outperformed the S&P/ASX Small Ordinaries Accumulation Index over this period, suggesting the Manager is a competent stock picker. The Manager has a relatively small team so key man risk is high. Recent hires will bring more depth to the team, but it may take some time for the team to achieve stability. The portfolio (pre-tax NTA plus dividends) has captured a large portion of the market upside over the 12 months to 31 March 2018. Since listing, the portfolio has underperformed the benchmark index, however, we note the performance was diluted from the exercise of the 21.7m options that were issued at the IPO. With an exercise price of \$1.00, a large number of the options were issued at a significant discount to the pre-tax NTA. The discount to pre-tax NTA narrowed over the March quarter, however, the company is still trading at a significant discount, well above the three year average discount. We expect the shares to remain at a discount until GC1 can establish a consistent

performance track record.

#### **SECTOR BREAKDOWN (EX CASH)**

Sector	31 Dec (%)	31 Mar (%)
Energy	1.0	1.8
Materials	8.0	6.7
Industrials	20.3	31.8
Consumer Discretionary	23.7	19.6
Consumer Staples	6.8	9.5
Health Care	10.1	6.1
Financials	15.6	18.6
Information Technology & Telecommunication Services	6.3	5.3
Utilities	0.0	0.0

#### **Asset Weighting**

Cap 71.5%



# ASX Micro Cap Cash Cap 21.1% 2.9% Cap 4.5%

Board of Directors	
Michael Glennon	Executive Chairman
John Larsen	Non-Executive Director
Gary Crole	Non-Executive Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-4.2	12.1	na	na
Peer Group Median (pre-tax NTA plus dividends),%*	-2.0	6.5	na	na
ASX Small Ords Acc Index (%)	-2.8	15.0	na	na
Out/Under performance of index (%)	-1.4	-2.9	na	na
Share Price + Dividends (%)	0.0	5.6	na	na
Tracking Error (%)	10.3	6.8	na	na

<sup>\*</sup>Australian Mid/small cap LMIs as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

#### **OTHER DATA**

Dividend policy – The Board is committed to paying a growing stream of fully franked dividends over the long-term, provided the company has sufficient profit reserves and franking credits, it is within prudent business practices and it's in line with capital growth objectives.

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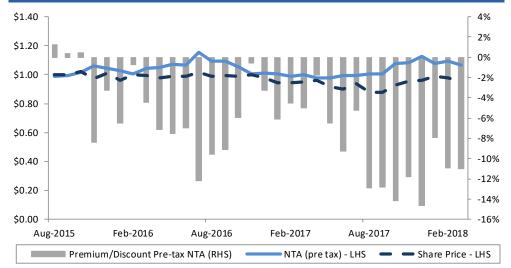
- Capital management policy na
- LIC tax concessions No
- ♦ **DRP available** Yes, at a 3% discount to the VWAP over the declared period.

#### GC1's Portfolio (Top 5) Weighting

Code	Portfolio (%)	ASX Small Ordinaries Index (%)
TOX	8.5	0.3
EHL	7.8	0.3
CGR	6.4	na
AXL	5.6	na
MAH	5.5	na
	33.8	0.6

Source all figures: GC1/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

#### NTA & Share Price Performance





### **Global Masters Fund Limited (GFL)**

www.globalmastersfund.com.au

# Rating Recommended Recommended Recommended Recommended

#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia & International

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 8 May 2018	2.19
Market cap (\$M)	23.5
Shares on issue (M)	10.7
Options on issue (M)	0.0
Shares traded (\$M p.a)	3.4
12-month L/H (\$)	1.79/2.47
Listing date	May 2006
Fees	
Management Fee (%)	0.0*
Performance incentives (%)	0.0*

<sup>\*</sup>There are no management or performance fees assocaited with the management of the company.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	2.0%
3 year average	-7.7%
Dividend Yield	%
FY15	na
FY16	na
FY17	na
Largest Shareholders	%
EC Pohl & Co Pty Ltd & Associated entities	54.1
As at 31 Ma	arch 2018

#### **COMPANY OVERVIEW**

The Global Masters Fund (ASX: GFL) is an investment company listed on the ASX. The company was created to provide investors with access to quality global assets, such as Berkshire Hathaway A Stock. Berkshire Hathaway is the primary investment for the company, however given Berkshire Hathaway doesn't pay any dividends, the company also invests in other assets to earn dividend income to cover expenses.

#### **INVESTMENT OBJECTIVE**

The company seeks to achieve moderate to high portfolio returns over the long-term through investment in global listed investment companies with a history of profitability and a superior growth profile.

#### STYLE AND PROCESS

The company invests in high quality global assets. Essentially this entails an investment in Berkshire Hathaway Inc and Athelney Trust Plc. The portfolio is managed by the Board of Directors. Historically, GFL has not sought other investment opportunities, but the proceeds of an October 2017 equity raising have been invested in UK listed small and mid-cap companies. The Board will also look to invest in other assets that pay dividends to cover the expenses associated with the company, given Berkshire Hathaway does not pay a dividend. The currency exposure is unhedged, therefore investors are exposed to movements in the Australian dollar compared to the US dollar and the British Pound.

#### PORTFOLIO CHARACTERISTICS

GFL's primary investment is a holding in Berkshire Hathaway with 44.8% of the portfolio invested in its Class A shares and 16.9% in Class B shares. GFL also has a 6.8% weighting to Athelney Trust Plc, an investment company listed in the UK that has a focus on UK listed small cap investments. The Board views the UK market as attractive and as such the capital raised during the 2H'CY17 was used to invest in UK stocks. The total exposure to UK equities at 31 March 2018 was 27.7%. In order to help generate cash to pay costs, GFL also has a 9.1% weighting to Australian LIC, Flagship Investments (ASX: FSI).

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

GFL provides investors with access to Berkshire Hathaway Inc, an investment company listed on the New York Stock Exchange. Class A shares in Berkshire Hathaway are currently trading at US\$295,700 per share, making them highly inaccessible to retail investors. By pooling funds GFL has been able to acquire shares in Berkshire Hathaway. GFL also holds B class shares in Berkshire Hathaway if A class shares are inaccessible. However, A shares are preferred given B class shares have voting right limitations. GFL also invests in UK mid and small-cap shares both directly (since October 2017) and indirectly via its holding in Athelney Trust. The GFL Board does not charge management or performance fees for managing the portfolio, but the Directors are paid a small annual fee for their services. Dr. Pohl (Managing Director) and associated entities hold over half the issued shares in GFL. To cover expenses, GFL typically invests in bond funds, however, given the low interest rate environment it has invested a portion of its portfolio in FSI to generate income. FSI is a LIC also managed by Dr. Manny Pohl. We note that while this provides a conflict of interest, investing in associated LICs is a common practice in the LIC market. With a focus on capital growth GFL does not pay dividends so its shares are more suited to investors looking for a long-term investment without the need for regular income. The portfolio (pre-tax NTA) has performed strongly over the 12-months to 31 March 2018, up 13.2%, largely reflecting the strong performance of Berkshire Hathaway over the period. The share price return has overshadowed the portfolio return over the 12-month period, with the share price up 20.5% and trading at a small premium to pre-tax NTA. The share price has been driven by the eradication of the discount with the company having a three year average discount of 7.7%.

#### **COUNTRY WEIGHITNG (EX CASH)**

Country Weighting	(%)
Australia	10.8
North America	61.5
United Kingdom	27.7

#### **Asset Weighting**



Board of Directors	
Jonathan Addison	Chairman (Non- Executive)
Dr. Emmanuel Pohl	Managing Director (Executive)
Patrick Corrigan AM	Director (Non-Executive)
Murray d'Almeida	Director (Non-Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	1.1	13.2	8.0	15.5
Peer Group Median (pre-tax NTA plus dividends), %*	0.3	6.3	0.3	4.3
MSCI World AUD (%)	-0.1	10.8	5.6	14.3
Out/Under performance of index (%)	1.2	2.4	2.5	1.2
Share Price + Dividends (%)	4.2	20.5	12.8	22.0
Tracking Error (%)	3.2	4.9	7.1	7.4

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Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

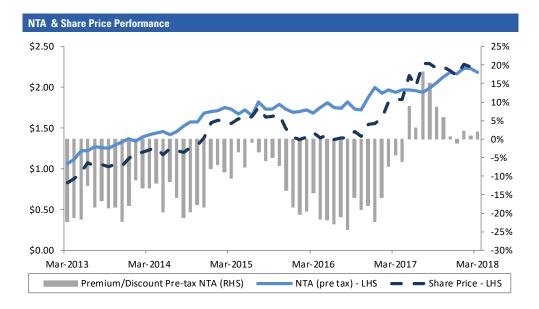
#### **OTHER DATA**

- Dividend policy No dividend is paid.
- ♦ Capital management policy None
- ♦ LIC tax concessions na
- ♦ **DRP available** na

#### **GFL's Portfolio Weighting**

Company	Portfolio (%)
Berkshire Hathaway Inc - Class A Shares - BRK.A	44.8
Berkshire Hathaway Inc - Class B Shares - BRK.B	16.9
Flagship Investments Limited - FSI	9.1
Athelney Trust Plc - ATY	6.8
Domino's Pizza Group Plc	1.7
	79.3

Source all figures: GFL/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.



<sup>\*</sup>International specialist as classified in the IIR monthly LIC report.



# **K2 Australian Small Cap Fund (Hedge Fund) (KSM)**

#### Rating



#### **LMI Type**

Active Exchange Traded Fund

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 19 June 2018	2.62
Market cap (\$M)	14.5
Units on issue (M)	5.5
Units traded (\$M p.a)	7.5
12-month L/H (\$)	2.42/2.80
Listing date	December 2015
Fees	
Management Fee (%)	1.31
Performance incentives (%)*	15.38

<sup>\*</sup>Performance hurdle of 6%pa, subject to a high water mark.

Premium/Discount to Pre-tax NAV	
As at 31 March 2018	-0.4%
Average since inception	0.1%

Dividend Yield	%
FY15	na
FY16	na
FY17	9.98uf

#### **FUND OVERVIEW**

K2 Australian Small Cap Fund (Hedge Fund), (ASX code: KSM), is an Active ETF managed by K2 Asset Management Ltd. It provides exposure to a long/short portfolio of domestic small cap equities, however has historically had a long bias. The Fund commenced as an unlisted unit trust established in December 2013, before being listed in December 2015.

#### INVESTMENT OBJECTIVE

The Manager seeks to deliver capital growth over the longer-term by identifying opportunities in mispriced securities in all market cycles. The Manager seeks to deliver this objective by exploiting inefficiencies in the market place. The Manager will seek to protect client funds from adverse moves in markets while also participating in the upside from equity markets.

#### STYLE AND PROCESS

The Investment Manager employs a bottom up investment process to identify investment opportunities. This process targets four key investment pillars; Operating Environment, Earnings, Management and Valuation. The manager undertakes extensive research in each of these key areas to determine if an investment opportunity exists. If so, the level of conviction across the investment pillars is reflected in the weight of the stock within the portfolio. Portfolio construction limits apply across the portfolio which include; maximum gross exposure of 100%, individual stock limit of 10% of longs and 5% for shorts. There are also stop loss guidelines which apply to individual stocks. Cash levels for the funds are set in the context of capital protection over the cycle and relative to the number of investment opportunities that are prevalent.

#### PORTFOLIO CHARACTERISTICS

The Fund will hold between 50 and 100 stocks, however has the capacity to hold 100% cash. The Manager takes high conviction positions with the top ten holdings accounting for over 40% of the portfolio at March-end. The investment team has a focus on industrial stocks and as a result tends to have little to no exposure to the materials and energy sectors. The largest sector exposures are to Financials. Consumer Discretionary and IT.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

KSM provides exposure to an index unaware, flexible, actively managed Australian small cap portfolio. The investment process sees Portfolio Managers allocated capital with the ability to individually select stocks. However, there are defined portfolio construction limitations in place to manage portfolio concentration risk and stop loss guidelines to minimise the impact of poor investment decisions. Short positions are permitted, but historically have been a very small portion of the portfolio. We think this is unlikely to change. Compensation for the Portfolio Managers is partially performance based which seeks to provide them with incentive to generate alpha and align the interests of the Manager with unitholders. KSM has a performance hurdle being 6% p.a., subject to a high watermark. Given the portfolio is going to be primarily long, we believe a more appropriate benchmark would be a market index. KSM's portfolio (NAV plus distributions) has underperformed the ASX Small Ordinaries Accumulation Index to 31 March 2018. The portfolio has significantly underperformed the market since listing in December 2015, delivering a total return of 16.5% compared to the market return of 32.0%. During the March quarter, the trust announced the Responsible Entity fee will be reduced from 0.06% p.a. to 0.0% and the expense recoveries associated with the trust will be reduced from 0.90% to 0.17%. We view any reduction in fees as a positive for unitholders. KSM is suitable for investors seeking exposure to an actively managed portfolio of ASX and NZ small cap stocks with ASX liquidity. As an Active ETF with a market-maker, KSM's units are expected to trade close to net asset value.

#### **SECTOR EXPOSURE**

Sector	<b>31 Dec</b> (%)	31 Mar (%)
Energy	0.0	0.2
Materials	1.9	3.4
Industrials	9.2	6.4
Consumer Discretionary	17.0	17.5
Consumer Staples	1.9	0.7
Healthcare	16.5	12.1
Financials (ex-REITS)	17.7	19.3
REITS	7.0	5.7
Info Technology & Telecommunications	22.7	15.0
Utilities	0.0	1.6
Cash	8.0	21.1

#### LONG/SHORT EXPOSURE

Net Exposure	<b>31 Dec</b> (%)	31 Mar (%)
Long	93.9	81.9
Short	1.7	3.0
Net Exposure	92.2	78.9

Board of Directors*	
Campbell Neal	Managing Director
Mark Newman	Director (Executive)
Robert Hand	Director (Non-Executive)
Hollie Wight	Director (Executive)
Matt Lawler	Director (Non-Executive)

<sup>\*</sup>Board of Directors of the Manager.

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
NAV + Dividends (%)	-3.6	12.1	na	na
Peer Group Median (pre-tax NTA plus dividends), %*	-2.0	6.5	na	na
ASX Small Ords Acc Index (%)	-2.8	15.0	na	na
Out/Under performance of index (%)	-0.8	-2.9	na	na
Share Price + Dividends (%)	2.2	12.5	na	na
Tracking Error (%)	9.8	2.5	na	na

<sup>\*</sup> Australian Small & Micro Cap Share LMIs as per IIR LMI classifications.

#### **OTHER DATA**

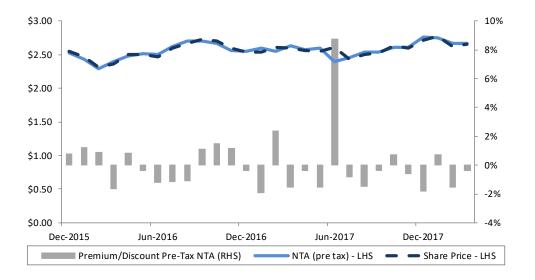
- ◆ Dividend policy The company will seek to pay distributions shortly after the financial year end (30 June), if applicable.
- Capital management policy –na
- LIC tax concessions None
- ♦ **DRP available** Yes

#### KSM's Portfolio (Top 5) Weighting

Company	ASX Code
Updated Inc - CDI	UPD
Axesstoday Ltd	AXL
Cedar Woods Property Ltd	CWP
Propel Funeral Partners Ltd	PFP
Pioneer Credit Ltd	PNC

Source all figures: KSM/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

#### NAV & Share Price Performance





### **Lowell Resources Fund (LRT)**

www.cremornecapital.com

# LMI Type Listed investment trust Investment Area Australia Investment Assets Listed companies and other Investment Sectors

Resources and Energy

Key Investment Information	
Price (\$) as at 16 June 2018	7.05
Market cap (\$M)	19.7
Shares on issue (M)	2.8
Options on issue (M)	1.2
Shares traded (\$M p.a)	0.2
12-month L/H (\$)	7.05/8.50
Listing date	March 2018
Inception Date	January 1986
Fees:	
Management Fee (%)	2.1645%
Performance incentives (%)	17.94% of returns above a 10% hurdle

7 to at or ivial cir 2010	1.2 /0
Dividend Yield	%
FY15	3.45
FY16	0.00
EV17	E 21

1 2%

**Discount/Premium to NAV** 

Δs at 31 March 2018

Largest Shareholders	%
Tizima Pty Ltd	2.5
Lowell Pty Ltd	1.9
	Δs at 31 March 2018

#### **COMPANY OVERVIEW**

Lowell Resources Fund (ASX:LRT) is a listed investment trust that invests in a portfolio of global junior mining and energy securities. The Fund is managed by Lowell Resources Funds Management which has managed the fund for 14 years. The trust has been established for many years, but only listed on the ASX in March 2018 following a public offer of new units.

#### **INVESTMENT OBJECTIVE**

The investment objectives of the Fund are to maximise absolute returns to unitholders over the medium to long-term, along with annual distribution payment contingent on taxable profits generated over the term.

#### STYLE AND PROCESS

The investment process is a combination of top-down and bottom-up. The top-down view will inform and influence commodity weightings as well as focus the Manager's attention in terms of prospective investments. The ultimate focus of the top-down investment process is optimising the stock selection process to achieve maximum performance, whereby bullish commodity sectors are up-weighted, while the less promising sectors are downgraded. The Manager then considers individual stocks within those weighted sectors, based on their fundamentals, chart patterns and pricing, and identifies entry positions and potential exit strategies for each stock. However, weightings are also partly driven by identifying stock specific opportunities based predominantly on bottom-up, company specific analysis.

#### PORTFOLIO CHARACTERISTICS

Depending on market conditions, the portfolio usually comprises around 20-40 junior mining and energy companies that are actively exploring for, developing, and/or producing specific commodities and that have strong fundamentals. The Manager will mainly target mining and energy companies on the ASX, but to a lesser extent may include companies listed on overseas stock exchanges as well as a smaller proportion of investments pre-listing. At 31 March 2018, the top six holdings amounted to 38% of the portfolio with a heavy weighting to gold companies. The largest exposure was to unlisted gold company, Laguna Gold, which is pursuing a listing on the ASX. Its shareholders passed resolution facilitating the listing during April. Cash represented 13% of the portfolio at the end of March 2018.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

Largely by the nature of the investment strategy, LRT is a high risk-return investment proposition, with a concentrated portfolio of earlier stage, relatively illiquid junior resource companies and material concentrations to particular commodities, such as gold currently. The leverage to commodity prices for junior resource stocks accentuates share price movements. This leverage provides opportunities for profits, but also increases the potential for losses. So investors should be comfortable with the expected additional volatility the portfolio may experience. The Fund is overwhelmingly a capital vs income investment proposition, although annual distributions have been paid in four of the last seven years, with the variability reflecting the inherent volatility of the sector. The small investment team has diverse and directly relevant experience in the resources sector, with both members being qualified geologists and significant experience in resources financing and investment. However, there is significant key man risk and apart from duties with the Fund the team members are also engaged in other non-related activities. Further, investment processes, while logical, tested and proven, could be tightened up through more formalised internal processes. Having said that, past performance has been solid, and for the ten years to 31 March 2018 the Fund has delivered a positive return of 12.0% p.a versus a negative return of 1.0% p.a for the S&P/ASX 300 Index. Fees are high in comparison to other specialist investment LICs.

Board of Directors (Investment Manager)		
Stephen Mitchell	Chairman	
Richard Morrow	Director	
Steven O'Connell	Director	
John Forwood	Executive Director	
David Hobday	Executive Director	

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance*				
	Mar Quarter	1 year	3 year p.a	5 year p.a
NAV + Distributions (%)	-6.6	-2.0	18.2	6.9
S&P/ASX 300 Resources Acc Index (%)	-4.2	17.8	7.8	2.6
Out/Under performance of index (%)	-2.4	-19.7	10.4	4.3
Share Price + Dividends (%)	na	na	na	na

<sup>\*</sup>LRT only listed on 22 March 2018, howver, the company listed the existing unlisted trust which has been in operation since January 1986. The above numbers reflect the returns of the unlisted vehicle, not the listed veichle.

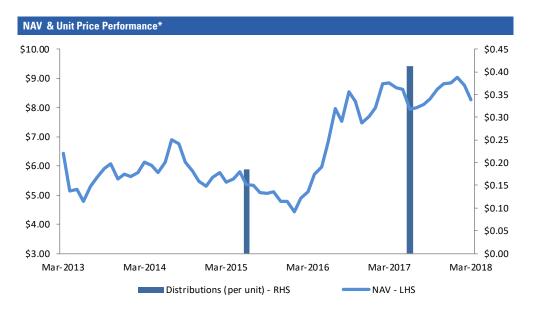
#### **OTHER DATA**

- ♦ **Distribution policy** If the fund pays a distribution to unitholders, it is generally expected to be paid on an annual basis. The amount of the distribution is anticipated to be an amount approximately equal to the taxable components of the Fund for the period that the distribution relates to, usually the financial year in which the income is earned. In some years it is possible that no distribution will be paid.
- ◆ Capital management policy n.a.
- LIC tax concessions n.a.
- ♦ **DRP available** Yes.

#### LRT'S PORTFOLIO (TOP 6) WEIGHTING

Name	Portfolio (%)
Laguna Gold (unlisted)	12.0
Gold Road Resources (ASX:GOR)	9.0
Kidman Resources (ASX:KDR)	6.0
Tinka Resources (TSXV:TK)	4.0
Indago Energy (ASX:INK)	4.0
Cardinal Resources (ASX:CDV)	3.0
	38.0

Source all figures: LRT/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.



<sup>\*</sup>LRT only listed on 22 March 2018, howver, the company listed the existing unlisted trust which has been in operation since January 1986. The above numbers reflect the NAV per unit and sitributions of the unlisted vehicle.





www.magellangroup.com.au

#### Rating



#### LMI Type

Listed investment trust

#### **Investment Area**

Global

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 20 June 2018	1.61
Market cap (\$M)	1,694.5
Units on issue (M)	1,052.5
Options on issue (M)	0.0
Units traded (\$M p.a)	267.6
12-month L/H (\$)	1.42/1.735
Listing date	October 2017
Fees:	
Management Fee (%)	1.35
Performance incentives (%)*	10.0 *

\*10.0% of outperformance of the higher of the MSCI World Net Total Return Index and the 10-year government bond rate, subject to a high water mark.

Discount/Premium to Pre-tax NT	A
As at 31 March 2018	-2.9%
Average since inception	1.2%

Dividend Yield	%
FY15	na
FY16	na
FY17	na

#### COMPANY OVERVIEW

Magellan Global Trust (ASX:MGG) is a listed investment trust that invests in a long-only portfolio of global equities. Magellan Asset Management Ltd (the Manager), a wholly owned subsidiary of the ASX-listed Magellan Financial Group Limited (MFG), is both the Investment Manager and Responsible Entity for the Trust. MGG listed on the ASX in October 2017.

#### INVESTMENT OBJECTIVE

MGG's investment objectives are to achieve attractive risk-adjusted returns over the medium to long-term, whilst reducing the risk of permanent capital loss. The trust targets a cash distribution yield of 4% per annum with investors expected to also benefit from capital growth over the medium to long term.

#### STYLE AND PROCESS

The Manager's investment process can be divided into three key 'legs' or disciplines; fundamental bottom-up stock research, broad and detailed macroeconomic insight, and rigorous portfolio construction and risk discipline. Through in-depth proprietary company research, the Manager seeks to identify companies with sustainable competitive advantages that enable the businesses to generate excess returns on capital and predictable cash flow streams. It seeks to purchase investments when they are trading at a discount to the Manager's assessment of their intrinsic value. The Manager also undertakes proprietary macroeconomic research in order to identify and manage risks and opportunities presented by the macroeconomic environment. The Manager views both portfolio construction and formal risk controls as important processes in protecting the Portfolio from external shocks. There are a number of investment parameters in place including limiting individual stock exposures to 15% of the trust's gross value at purchase.

#### PORTFOLIO CHARACTERISTICS

The portfolio is relatively concentrated and will typically consist of 15-35 stocks. Portfolio turnover is expected to be low reflecting the Manager's long-term view on companies. The currency exposure of the portfolio will be actively managed. The Manager has the ability to tactically allocate up to 50% of the portfolio to cash however it would only be in the most extreme market environment that the Manager would contemplate approaching such a level. The portfolio has a strong bias to the US. By source of revenue, USD exposure accounted for 45% of the portfolio. The largest sector exposures by source of revenue at March-end were Internet & eCommerce (17.0%) and Consumer Defensive (16.0%).

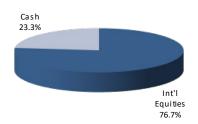
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

MGG provides investors with access to a well-managed portfolio of global equities. The Manager has a strong and stable team, proven processes and strong performance track-record with a focus on downside risk mitigation and capital preservation. Nikki Thomas, Head of Research, left the Manager in December 2017 following a restructure of the investment team. However, with strong processes and considerable depth of experience in the investment team, we do not believe this will have a significant impact on MGG. Given the Manager's focus on quality business we would expect the portfolio to have a bias to developed markets with a material exposure to the technology sector. Investors should note that the active currency hedging adds additional risk, with the potential for both positive and negative incremental returns. The target cash distribution of 4% will appeal to income investors, but investors should be aware this may involve capital drawdown, particularly in a poorly performing market environment. The share price fell significantly over the March quarter, with the total share price return falling 8.5%. As a result of the share price decline, the trust is now trading at a discount to pre-tax NTA. This provides a good entry point for investors seeking exposure to an actively managed global portfolio.

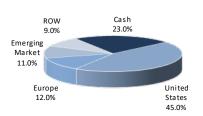
#### **SECTOR BREAKDOWN\***

Sector	31 Dec (%)	31 Mar (%)
Consumer, Defensive	15.0	16.0
Mass-Market Retail	1.0	1.0
Health Care	7.0	8.0
Internet & eCommerce	19.0	17.0
Information Technology	13.0	12.0
Consumer Discretionary	5.0	5.0
Payments	8.0	8.0
Financials	5.0	5.0
Infrastructure	3.0	3.0
Cash	23.0	23.0

#### Asset Weighting\*



#### **Country Weighting\***



\*By source of revenue.

Board of Directors *	
Brett Cairns	Executive Chairman
Hamish Douglass	CEO
John Eales AM	Non-Executive Director
Robert Fraser	Non-Executive Director
Paul Lewis	Non-Executive Director
Hamish McLennan	Non-Executive Director
Karen Phin	Non-Executive Director

<sup>\*</sup>Board of Directors of the Responsible Entity

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

#### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
NAV + Distributions (%)	0.7	na	na	na
Peer Group Median (pre-tax NTA plus dividends, %)*	1.5	na	na	na
MSCI World Net Total Return Index (AUD) (%)	0.7	na	na	na
Out/Under performance of index (%)	0.0	na	na	na
Share Price + Dividends (%)	-8.5	na	na	na

<sup>\*</sup>Global diversified LICs/LITs as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

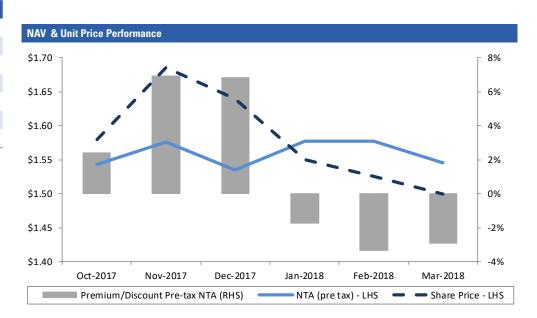
#### **OTHER DATA**

- ♦ **Distribution policy** The Trust seeks to generate a distribution yield of 4% p.a, with distributions paid on a semi-annual basis.
- ♦ Capital management policy MGG may undertake an on market buyback of Units where it determines that this is in the interests of Unitholders.
- ◆ LIC tax concessions No
- ♦ DRP available Yes, at a 5% discount to NAV per unit.

#### MGG'S PORTFOLIO (TOP 10) WEIGHTING

Code	Portfolio (%)
Facebook Inc	7.3
Alphabet Inc	6.7
Lowe's Co Inc	5.2
Starbucks Corp	5.1
HCF Holdings Inc	5.0
Apple Inc	4.8
Wells Fargo & Co	4.7
Visa Inc	4.5
Kraft Heinz Co	4.4
Oracle Corp	4.0
	51.7

Source all figures: MGG/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





### Mirrabooka Investments Limited (MIR)

www.mirra.com.au

#### Rating



LMI Type		
Listed invest	ment company	
Investment	Area	
Australia		
Investment	Assets	
Listed compa	nies and other	
Investment	Sectors	
Diversified		

Key Investment Information	
Price (\$) as at 7 June 2018	2.63
Market cap (\$M)	415.9
Shares on issue (M)	158.2
Options on issue (M)	0.0
Shares traded (\$M p.a)	40.7
12-month L/H (\$)	2.54/2.94
Listing date	June 2001
Fees:	
Management Fee (%)	0.62
Performance incentives (%)	na
Premiu/Discount to Pre-tax NTA	
As at 31 March 2018	6.2%
3 year average	13.8%
Dividend Vield	0/
Dividend Yield	%
FY15	7.69ff

Largest Shareholders	%
AFIC	5.5
Djerriwarrh Investments	2.6
	As at 31 March 2018

6.16ff

5.56ff

FY16

FY17

#### COMPANY OVERVIEW

MIR was established in April 1999 and was listed in June 2001. It focuses on the small- to mid-cap universe of the ASX, defined as those companies that fall outside the S&P/ASX 50 index. MIR is a sister company of DJW and AFI, and these are the two largest shareholders in MIR.

#### **INVESTMENT OBJECTIVE**

The company aims to provide medium- to long-term investment gains through holding core investments in small- and medium-sized companies, and to provide attractive dividend returns from these investments.

#### STYLE AND PROCESS

MIR predominately focuses on investing in small- to medium-sized ASX listed companies. It seeks to hold a diversified portfolio of stocks which it believes offer attractive value, measured by low price to earnings ratios and high dividend yields. There is also a focus on those companies that show strong growth prospects. The small- to mid-cap universe tends to entail greater levels of risk than the large cap universe, and as such, MIR invests in a diversified portfolio to reduce portfolio risk. It also has the ability to allocate funds to a trading portfolio, which has a short-term focus. Typically only a small part of MIR's assets are allocated to the trading portfolio. To generate increased income, MIR may also write options over selected stocks in the portfolio, although this is not frequent. MIR's Investment Committee reviews and approves all transactions proposed by the investment team.

#### PORTFOLIO CHARACTERISTICS

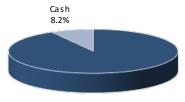
The portfolio is well-diversified, typically consisting of 50 to 80 stocks and has a bias to towards mid and small cap stocks, with just 3.7% allocated to large cap (ASX 50) stocks at 31 March 2018. The portfolio returns do not mimic an index return, with the manager taking high conviction positions in stocks. At 31 March 2018, the top ten holdings represented 29.4% of the portfolio, well above the relevant index weightings for these stocks. The largest portfolio holding was Lifestyle Communities (ASX:LIC) at 4.3%, so no one holding has a material impact on performance. Industrials, Financials and Consumer Discretionary are the largest sector exposures in the portfolio, although the portfolio has a significant underweight position to financials relative to the ASX All Ordinaries Index. There is also a reasonable holding in Materials. The cash weighting fell from 10.0% to 8.2% over the quarter but is still relatively high. The company believes valuations to be high across most areas of the mid and small cap markets.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

MIR has a focus on mid and small-cap stocks which tends to entail greater levels of risk, but it can also produce substantial returns. It has a strong investment team, good transparency, low costs and the benefits of a lengthy track-record. MIR significantly outperformed the ASX All Ordinaries Accumulation Index over the 12 months to 31 March 2018 with a return of 9.5%, although this was below the 15% return of the S&P/ASX Small Ordinaries Index. Over the long-term the company has generated consistent alpha and, over the ten-years to 31 March 2018, the portfolio generated an average rolling annual return of 12.0% compared to the ASX All Ordinaries Accumulation Index average rolling annual return of 8.5%. While MIR has consistently generated alpha over the long-term, we consider its shares overpriced at the current premium, although the premium has fallen over the past 12 months. MIR paid a 2018 interim dividend of 3.5 cents per share, fully franked, unchanged on the prior interim. Long-serving MD/CEO Ross Barker retired on 31 December 2017 and was replaced by Mark Freeman, Chief Investment Officer (CIO) of AFI and its sister LICs. Mr Barker remains on the Roard of MIR as a non-executive Director.

Sector	31 Dec (%)	31 Mar (%)
Energy	1.6	2.2
Materials	14.3	14.9
Industrials	16.1	16.2
Consumer Discretionary	16.0	16.6
Consumer Staples	5.5	6.5
Healthcare	10.9	9.5
Financials (ex Property)	15.8	15.7
Property	6.8	5.8
Information Technology	11.2	10.6
Telecommunication Services	1.7	2.0
Utilities	0.0	0.0

### **Asset Weighting**

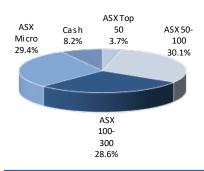


Aust. Equities 91.8%

### Size Weighting

Jackie Fairley

Graeme Sinclair



## Board of Directors Terrence Campbell Chairman Mark Freeman Managing Director Ross Barker Director Ian Campbell Director David Meiklejohn Director

Director

Director (Ret. 29/3/18)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-1.4	9.5	7.4	10.7
Peer Group Median (pre-tax NTA plus dividends), $\%^{\star}$	-2.0	6.5	7.3	6.6
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	7.9
Out/Under performance of index (%)	2.3	5.9	3.0	2.8
Share Price + Dividends (%)	-1.8	0.2	6.1	8.4
Tracking Error (%)	4.8	4.4	6.3	5.7

<sup>\*</sup>Australian mid/small cap shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

### **OTHER DATA**

- Dividend policy To provide attractive dividend returns from the portfolio of investments.
- Capital management policy Share purchase plan allows shareholders to subscribe for a total of A\$15,000 of shares per annum. The company raised \$26m in November 2015 through a Share Purchase Plan.

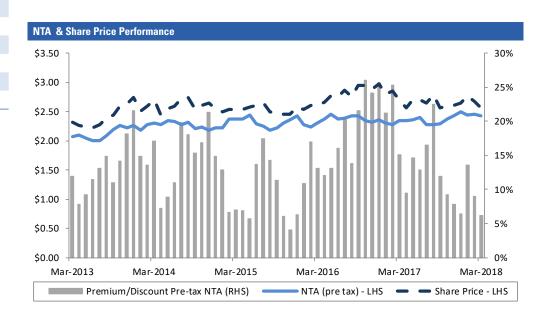
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- LIC tax concessions Yes
- ♦ **DRP available** Yes, up to a 10% discount to the VWAP for the 5 trading days including and immediately following the shares being quoted ex-dividend. Current discount is 5%.

### MIR's Portfolio (Top 10) Weighting

Code	Portfolio (%)	ASX All Ordinaries (%)
LIC	4.3	0.0
MFT	3.3	na
QUB	3.3	0.2
AWC	2.8	0.4
ALQ	2.8	0.2
FNP	2.7	0.1
SEK	2.6	0.4
RMD	2.6	1.0
AUB	2.5	0.0
CGF	2.5	0.4
	29.4	2.6

Source all figures: MIR/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





### **Milton Corporation Ltd (MLT)**

www.milton.com.au

### Rating



### LMI Type

Listed investment company

### **Investment Area**

Australia

### **Investment Assets**

Listed companies

### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 15 June 2018	4.53
Market cap (\$M)	2,981.5
Shares on issue (M)	658.2
Options on issue (M)	0.0
Shares traded (\$M p.a)	235.6
12-month L/H (\$)	4.40/4.80
Listing date	April 1962
Fees	
Management Expense Ratio (%)	0.12
Performance incentives (%)	na

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	1.4%
3 year average	0.3%

Dividend Yield	%
FY15	4.07ff
FY16	4.44ff
FY17	4.12ff

Largest Shareholders	%
Higlett Pty Ltd	3.9
Washington H Soul Pattinso Company Limited	n & 3.8
	As at 31 March 2018

### **COMPANY OVERVIEW**

MLT is a listed investment company that was listed on the ASX in 1958. It is a long-term investor in a portfolio of companies, trusts, interest-bearing securities and real property.

### **INVESTMENT OBJECTIVE**

MLT's objective is to provide investors with a growing, fully franked dividend income stream over time and long-term capital appreciation, through exposure to ASX-listed companies that are well managed, have a profitable history and carry expectations of sound dividend growth.

### STYLE AND PROCESS

MLT uses bottom-up fundamental analysis to identify attractive investments. The company has a long-term focus, therefore portfolio churn is low and capital profits are reinvested. MLT combines in-house and external research to develop company models. The investment team has a focus on liaising with the company management to gauge the quality of management. Investment proposals are ratified by an investment committee, which consists of most of the board and the chief executive.

### PORTFOLIO CHARACTERISTICS

MLT's portfolio is weighted towards large cap stocks with 61.3% allocated to ASX top 50 stocks at 31 March 2018. The portfolio also has a modest exposure to small-caps. The portfolio tends to be overweight banks and underweight resource stocks. The portfolio's largest holding is in Westpac (ASX:WBC), which at a 10.3% weighting is significantly above the All Ordinaries Index weighting of 5.3%. In fact, MLT holds overweight positions in seven of its top ten holdings. The company has a significant 5.8% weighting in investment company Washington H. Soul Pattinson (ASX:SOL). MLT takes high conviction positions in companies it has identified as attractive, and as such, the portfolio may have a higher tracking error than some of its peers over the longer term.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

MLT is the third largest LIC on the ASX with a market cap of \$3 billion. It offers investors access to a portfolio of ASX-listed securities and other investments at low cost, with a management fee of just 0.12%. The company has a multi-decade history with a highly experienced board and investment team and a proven, well established investment process. Board and investment team turnover rates are very low, creating considerable stability. While the portfolio will vary from the performance of the benchmark index (ASX All Ordinaries Accumulation Index) over shorter periods, over the long-term the portfolio has performed largely in line with the market. The company has a long history and has achieved its goal of providing a growing dividend stream over time. During the March quarter, the company appointed a Deputy CEO, Brendan O'Dea. The appointment represents part of the succession planning process with Mr O'Dea expected to transition to the CEO role when Frank Gooch retires. Mr O'Dea is an investment professional with more than 20 years experience. The announcement has no impact on our current rating for MLT. We are pleased to see the company taking steps to implement a CEO succession plan. The company was trading at a small premium to pre-tax NTA of 1.4% at March-end. The company typically trades around the portfolio value with a three year average premium of 0.3%. An investment in MLT is suitable for long-term investors looking for exposure to a low-cost, well managed, diversified portfolio of Australian equities.

### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Banks	31.7	30.6
Other Financials	12.4	12.9
Consumer Staples	9.7	9.4
Consumer Discretionary	2.7	4.6
Materials	7.8	9.7
Energy	7.2	7.6
Industrials	6.6	6.7
Telecommunications	2.6	2.3
Healthcare	4.0	4.6
Real estate	3.2	3.2
Utilities	2.7	2.5
Information Technology	0.0	0.7
Other shares	2.1	0.0
Cash	4.3	3.5
Other assets	1.3	17

### **Asset Weighting**





Board of Directors			
Robert Millner	Chairman (Non-Executive)		
Frank Gooch	Managing Director (Executive)		
lan Pollard	Director (Non- Executive)		
Graeme Crampton	Director (Non- Executive)		
Justine Jarvinen	Director (Non Executive)		
Kevin Eley	Director (Non-Executive)		

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-4.1	-0.2	2.7	6.6
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	1.3	1.7	6.5
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	7.9
Out/Under performance of index (%)	-0.4	-3.9	-1.7	-1.3
Share Price + Dividends (%)	-2.0	6.3	3.4	8.0
Tracking Error ()%	0.9	1.6	2.8	2.9

\*Australian Large Cap Shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

### **OTHER DATA**

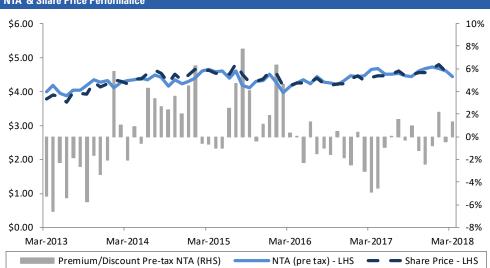
- Dividend policy Target payout is 90% to 95% of underlying profit (excludes special dividends).
- ◆ Capital management policy MLT generally offers a share purchase plan which allows shareholders to invest up to A\$15,000 in new shares. It may also acquire unlisted investment companies to expand its capital base.
- ♦ LIC tax concessions Yes
- ♦ **DRP available** Yes

### MLT's Portfolio (Top 10) Weighting

Code	Portfolio (%)	All Ords (%)
WBC	10.3	5.3
CBA	7.7	6.9
SOL	5.8	0.2
NAB	4.7	4.2
WES	4.0	2.6
BHP	3.5	5.0
CSL	3.2	3.9
ANZ	3.1	4.3
BOQ	2.7	0.2
WOW	2.6	1.9
	47.6	34.7

Source all figures: MLT/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

### NTA & Share Price Performance





### **MCP Master Income Trust (MXT)**

www.metricscredit.com.au

### Rating



### **LMI Type**

Listed investment trust

### **Investment Area**

Australia

### **Investment Assets**

Fixed Income Trusts

### **Investment Sectors**

Diversified

<b>Key Investment Information</b>	
Price (\$) as at 15 June 2018	2.07
Market cap (\$M)	752.4
Units on issue (M)	363.5
Options on issue (M)	0.0
Units traded (\$M p.a)	127.5
12-month L/H (\$)	1.99/2.14
Listing date	October 2017
Fees	
Management Fee (%)	0.67
Performance incentives (%)	Nil, but underlying wholesale funds may charge a performance fee.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	1.0%
Average since listing	2.9%

Distribution Yield	%
FY15	na
FY16	na
FY17	na

### **COMPANY OVERVIEW**

MCP Master Income Trust (ASX:MXT) is a listed investment trust that invests in a portfolio of Australian corporate loans. It does so through investments in wholesale funds managed by its Investment Manager, debt-specialist fund manager Metrics Credit Partners (MCP or Manager). MXT listed on the ASX in October 2017. The Manager is targeting a return equal to the RBA Cash Rate plus 3.25% per annum net of fees and pays cash distributions monthly.

### INVESTMENT OBJECTIVE

MXT's objective is to provide monthly cash income, low risk of capital loss and portfolio diversification by actively managing diversified loan portfolios and participating in Australia's bank-dominated corporate loan market. The Manager seeks to implement active strategies designed to balance delivery of the target return, while seeking to preserve capital.

### STYLE AND PROCESS

The Manager directly originates and sources all loans and uses a detailed due diligence process for all transactions. The process considers and assesses all the risks associated with a business' cashflows and the likely impact on the Manager's capital. The analysis incorporates industry analysis as well as company specific aspects such as management, strategy, financial projections and capital structure. The process culminates with a credit rating for both the issuer and the proposed transaction which is then reviewed by the Investment Committee and decision arrived at whether to proceed or not. Knowledge gained through the due diligence phase is used to negotiate appropriate terms and conditions with the borrower. All loans are monitored on a daily basis and a formal review process is conducted when new financial information is received about a particular borrower.

### PORTFOLIO CHARACTERISTICS

MXT invests in several wholesale funds managed by Metrics Credit Partners, all of which provide exposure to the Australian corporate loan market but with differing risk-return investment profiles and target loan investments. From a credit quality perspective, the Manager targets the investment grade through to sub-investment grade segment (A through to BB rated), reflecting the Manager's view that this segment presents a particularly attractive opportunity set in terms of market pricing relative to default risk. At 31 March 2018, there were 68 individual investments with 70% in investment grade assets, including 14% in cash. The credit duration of the portfolio is relatively short at 2.4 years, although the interest rate duration is 28 days meaning that the portfolio will benefit from rising interest rates.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

MXT is a unique investment proposition in that it provides exposure to a diversified portfolio of direct-lending corporate loans by way of a listed investment trust structure. It does so through a portfolio created and actively managed by a team with a deep skill set and a track-record of delivering a risk-return outcome in excess of target levels and without a single negative month or credit loss, albeit during a period of benign credit markets. The investment team is stable, operates according to a flat culture and there is a strong alignment of interest with investors. A concern we have, if not addressed effectively, is ongoing growth in funds under management by the Manager may necessitate changes in the size of, and the way the team operates lest excessive workload issues may arise. To date, the Manager has expanded the team in line with growth in funds under management. A systemic deterioration in credit quality could possibly be cause for a rating review. MXT announced its first distribution in January (representing an annualised distribution of 4.75%) and has since made monthly distributions to unitholders. Distributions are exposed to default risk and the potential for capital loss on individual loans. In February, MXT announced an additional offer of units, raising more than \$200m in new capital to invest in Australian corporate loans.

Industry Exposure	31 Mar (%)
Real Estate Development	22
Transportation Infrastructure	11
Real Estate Investment Trusts	10
Hotel, Restaurants & Leisure	8
Other	35
Cash	14

Credit Quality	31 Mar (%)
AA	14
А	11
BBB	44
BB	29
<bb< td=""><td>2</td></bb<>	2

Investment Committee	
Justin Hynes	
Andrew Lockhart	
Graham McNamara	
Andrew Tremain	

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
NAV + Distributions (%)	1.8	na	na	na
Unit Price + Distributions (%)	-1.2	na	na	na

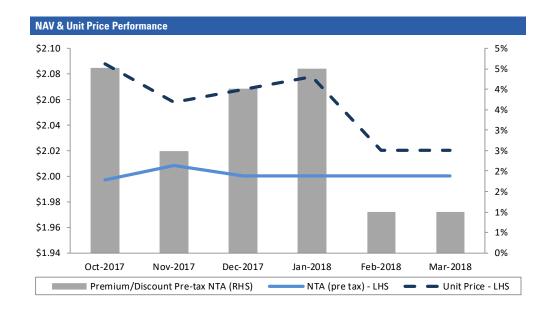
### **OTHER DATA**

- Distribution policy The trust intends to pay distributions to unitholders monthly. Distributions are expected to match the income (net of fees and expenses) achieved by the Trust.
- Capital management policy na
- ◆ LIC tax concessions n.a
- DRP available Yes.

### **MXT's Portfolio**

Trust	Weighting (%)
Metrics Credit Partners Diversified Australian Senior Loan Fund	61
Metrics Credit Partners Real Estate Debt Fund	20
Metrics Credit Partners Secured Private Debt Fund II	15
Metrics Credit Partners Wholesale Investment Trust	4
Total	100

Source all figures: MXT/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





### Pengana International Equities Limited (PIA)

www.pengana.com/pia

### Rating



### **LMI Type**

Listed investment company

### **Investment Area**

Global

### **Investment Assets**

Listed companies and other

### **Investment Sectors**

Diversified

<b>Key Investment Information</b>	1
Price (\$) as at 5 June 2018	1.155
Market cap (\$M)	285.8
Shares on issue (M)	247.4
Options on issue (M)	242.7
Shares traded (\$M p.a)	74.0
12-month L/H (\$)	1.06/1.21
Listing date	March 2004
Fees:	
Management Fee (%)	1.2%
Performance incentives %)	15.0%
Performance Fee Hurdle	Outperformance of MSCI World Total Return Index AUD, subject to high water mark

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-8.8%
3 year average	-8.2%

Dividend Yield	%
FY15	5.82pf
FY16	8.27ff
FY17	6.33ff

Largest Shareholders	%
Wilson Asset Management	12.2
Washington H Soul Pattinson	9.0
As at 31 March 2018	

### **COMPANY OVERVIEW**

Pengana International Equities Limited (ASX: PIA) (formerly Hunter Hall Global Value Limited) is a listed investment company that invests in a concentrated portfolio of international equities. In June 2017, Hunter Hall International and Pengana Holdings merged to form Pengana Capital Group Limited (ASX: PCG), which is now the Manager of the portfolio. PCG brings a largely new investment team with a very different investment philosophy and strategy to the previous investment team. At the November 2017 AGM, shareholders approved a reduction in the management fee from 1.5% to 1.2% and reset the high watermark for the performance fee, which will be retained at 15% of any outperformance of the benchmark index subject to a high watermark.

### INVESTMENT OBJECTIVE

The Manager seeks to generate long-term consistent returns whilst reducing volatility and the risk of losing capital. The Manager seeks to do this through the proprietary investment strategy developed by the Chief Investment Officer.

### STYLE AND PROCESS

The Manager employs a bottom-up fundamental analysis to select stocks. It uses a number of filters, including market cap, an ethical screen, debt and cashflow metrics and revenue growth. The Manager generates ideas from multiple sources in addition to the high level filters, including company meetings, industry and company research, and macro economic trends. For those companies that meet the initial investment requirements, further research is undertaken. The Manager seeks to identify companies that have: sustainable and growing cash generation; leading or growing market share; a 'reason for being'; a competent management team; low balance sheet risk; reasonable valuation; and positive change. The Manager undertakes detailed analysis of those companies that meet the investment criteria.

### PORTFOLIO CHARACTERISTICS

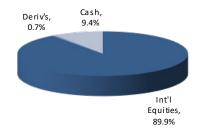
The portfolio will typically comprise 30-50 stocks and be divided into three segments, core (60%-80%), cyclical (0%-30%) and opportunistic (0%-20%). The portfolio is benchmark agnostic, however, there are a number of portfolio limitations designed to manage portfolio risk. The portfolio is largely invested in developed markets with some exposure to emerging markets. The largest sector exposures were to the Financials, Materials and Consumer Staples sectors. The largest stock holding at 31 March 2018 was a 5% holding in Wacker Chemie AG. The portfolio is primarily invested in large cap stocks (market cap greater than USD\$10bn), with 7.3% of the portfolio invested in mega cap stocks.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

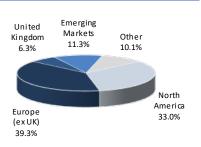
PIA provides investors with exposure to an actively managed portfolio of global securities with an ethical screening process. PIA seeks to pay a regular and growing dividend, franked to the maximum extent possible, on a semi-annual basis so an investment in the company is suitable for those investors seeking a regular income stream. However, investors should be comfortable with foreign exchange exposure given the default position of the Manager is to be unhedged. The portfolio (pre-tax NTA plus dividends) outperformed the benchmark index (MSCI World Total Return Index, AUD) over the March quarter, increasing 2.8% compared to the 0.7% increase by the market. However, over the 12-months to 31 March 2018, the portfolio has significantly underperformed the benchmark index. We note that the new investment team only took over management of the portfolio in June 2017. Since June 2017, the portfolio has performed largely in line with the benchmark index. During this period the new investment team repositioned the entire portfolio. The company continues to trade at a discount to pre-tax NTA. The discount expanded to 8.8% over the March quarter. The company has 242.7m options on issue with an exercise price of \$1.18 and an exercise date of 10 May 2019. If the NTA continues to grow, we would expect the discount to continue to widen given the option overhang.

Sector	31 Mar (%)
Energy	0.0
Industrials	5.5
Materials	16.3
Consumer Discretionary	9.9
Consumer Staples	15.7
Healthcare	9.2
Financials (ex Property)	16.7
Property	2.6
Information Technology	5.8
Telecommunications Services	6.3
Utilities	1.9

### **Asset Weighting**



### Country Weighting



Country weightings are based on country of domicile.

<b>Board of Directors</b>	
Frank Gooch	Chairman (Non-Executive)
Russell Pillemer	Director (Executive)
Julian Constable	Director (Non-Executive)
David Groves	Director (Non-Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	2.8	3.3	3.4	11.3
Peer Group Median (pre-tax NTA plus dividends), %*	1.7	9.3	4.4	12.7
MSCI World Total Return Index, AUD (%)	0.7	13.0	7.8	16.6
Out/Under performance of index (%)	2.1	-9.7	-4.4	-5.4
Share Price + Dividends (%)	-3.0	-0.7	4.3	13.7
Tracking Error (%)	8.5	8.5	12.2	13.2

<sup>\*</sup>International Diversified LICs as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

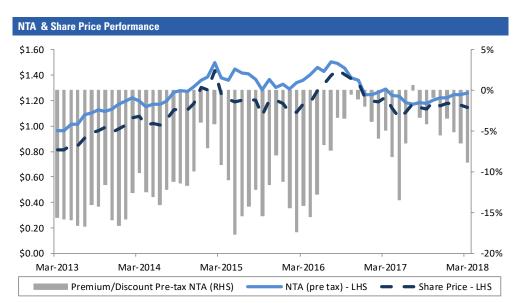
### **OTHER DATA**

- Dividend policy PIA seeks to pay a regular and growing stream of fully franked dividends, provided there are sufficient profit reserves and franking credits and it is within prudent business practices.
- Capital management policy Following the departure of Peter Hall in December 2016, the Board announced an on-market share buy-back facility for up to 10% of its capital. No shares have been purchased under the facility which expired in January 2018.
- LIC tax concessions No
- ♦ **DRP available** Yes

### PIA's Portfolio (Top 10)

Company	Country
Bakkafrost P/F	Faroe Islands
China Mobile Ltd	Hong Kong
Cigna Corp	United States
Colgate Palmolive	United States
Deutsche Boerse AG	Germany
Dollar General	United States
Howard Hughes Corp	United States
Newmont Mining Corp	United States
Reckitt Benckiser Group Plc	United Kingdom
Wacker Chemie AG	Germany

Source all figures: PIA/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





### **Perpetual Equity Investment Company Limited** (PIC)

www.perpetualequity.com.au

### Rating



### **LMI Type**

Listed investment company

### **Investment Area**

Australia and International

### **Investment Assets**

Listed companies and other

### **Investment Sectors**

Diversified

1.14
290.1
254.4
0.0
74.7
1.01/1.19
December 2014
1.00
na

\*The management fee of 1% of the portfolio NAV will be charged up to \$1b. A fee of 0.85% p.a. will be charged for any amount in excess of \$1b.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	1.4%
3 year average	-5.4%

Dividend Yield	%
FY15	na
FY16	1.41ff
FY17	4.06ff

Largest Shareholders	%
Navigator Australia Limited	4.0
RBC Investor Services Australia Nominees Pty Ltd	3.2
As at	31 July 2017

### **COMPANY OVERVIEW**

Perpetual Equity Investment Company Limited (ASX: PIC) is a listed investment company providing exposure to an actively managed concentrated portfolio primarily of ASX-listed stocks. The company can also invest up to 25% of the portfolio in internationally listed stocks, providing the Investment Manager the ability to source value in other markets and opportunities not available in a concentrated domestic market. Perpetual Investment Management Limited has been appointed as the Investment Manager for an initial term of five years, with the appointment automatically extended for a further five years unless a termination clause is activated.

### **INVESTMENT OBJECTIVE**

The objective is to provide investors with a growing income stream and long-term capital growth in excess of the benchmark index (S&P/ASX 300 Accumulation Index) over a rolling five year period. The company seeks to achieve this objective through an investment in Australian and internationally listed securities.

### STYLE AND PROCESS

The Investment Manager is a value investor with a fundamental, bottom-up investment philosophy. The Investment Manager seeks to invest in what it determines to be high quality securities at attractive prices. The process focuses on quality and value and involves four steps: (1) Filter companies based on the quality criteria to determine the investment universe; (2) Company valuation; (3) Rank the stocks that have been valued; (4) Portfolio construction. The Investment Manager undertakes a substantial number of company visits throughout the year as part of its process of company due diligence.

### PORTFOLIO CHARACTERISTICS

The Manager can invest up to 100% of the portfolio in listed Australian securities with this portion of the portfolio expected to typically have a mid-cap bias. However, up to 25% of the portfolio can be invested in global securities and up to 25% can be held in cash. The portfolio is actively managed and may have periods of high turnover. While there are no sector limitations, the Manager will also take into consideration the concentration to any single sector. The Manager takes high conviction positions in stocks it identifies as attractive. At 31 March 2018 the portfolio was concentrated, with the top five Australian and top three global holdings equating to 44.6% of the portfolio. 14% of the portfolio was invested in international equities and cash remained relatively high 18%. The Portfolio Manager believes markets remain fully valued and maintains a cautious outlook but has also taken advantage of the cash position to enter new positions, or increase the weighting in existing positions, in high quality Australian and global listed stocks trading at attractive valuations.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

The portfolio (pre-tax NTA plus dividends) had a weak March quarter declining 5.0%. The portfolio declined by a slightly greater amount than the benchmark index (S&P/ASX 300 Accumulation Index), which fell 3.8% over the quarter. Since listing in December 2014, the portfolio has performed largely in line with the benchmark index, increasing 6.7%p.a compared to the benchmark return of 6.6%p.a. The company has built up the dividend coverage over its short history with the company able to make a further 3 payments at the latest interim dividend of 3 cents per share based on the profit reserve at 31 December 2017. PIC has provided investors with a growing income stream and offers an above market dividend yield of 4.8% based on the share price at 28 May 2018. The Manager's history using the investment strategy and process used for the PIC portfolio, and the performance of PIC to date, provides us with confidence that the Portfolio Manager has the ability to generate alpha for a concentrated portfolio over the longer-term. Given the Manager's value approach, an investment in PIC is likely to suit investors with a medium-to-long term investment time frame and may also suit investors seeking some offshore exposure, provided they are comfortable with an element of foreign currency exposure. The discount to pre-tax NTA has narrowed over the past two years with the company trading at a premium at March-end, adding to shareholder returns.

# Asset Weighting Int'I Cash Equities 18.0% 14.0% Aust. Equities 68.0%

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-5.0	4.4	6.7	na
S&P/ASX 300 Acc Index (%)	-3.8	2.9	3.9	na
Out/Under performance of index (%)	-1.2	1.5	2.7	na
Share Price + Dividends (%)	-3.4	13.9	8.2	na
Tracking Error (%)	19.7	9.0	8.1	na

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

## Roard of Directors Nancy Fox Chairman & Non-Executive director Virginia Malley Independent director John Edstein Independent director Christine Feldmanis Independent director David Lane Executive director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

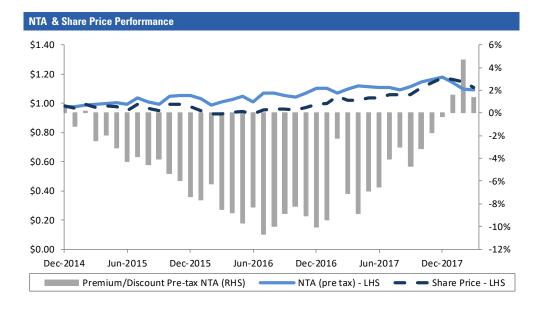
### **OTHER DATA**

- Dividend policy The company seeks to pay dividends semi-annually, franked to the maximum extent possible.
- Capital management policy na
- LIC tax concessions na
- ◆ DRP available Yes

### PIC's Portfolio (Top 5 Australian & Top Three Global Shares)

Company	Portfolio (%)	Listing
Westpac Banking Corp	8.8	Australia
Woolworths Ltd	7.0	Australia
Star Entertainment Group	5.8	Australia
Suncorp Group Ltd	4.8	Australia
Oil Search Ltd	4.3	Australia
Shire PLC	12.3	International
AXA SA	0.9	International
Unicredit Spa	0.7	International
	44.6	

Source all figures: PIC/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





### **Plato Income Maximiser Limited (PL8)**

www.plato.com.au

### Rating



### **LMI Type**

Listed investment company

### **Investment Area**

Australia

### **Investment Assets**

Listed companies and other

### **Investment Sectors**

Diversified

FY15

FY16

FY17

Price (\$) as at 22 June 2018	
1 1100 (ψ) do dt 22 0d110 2010	1.015
Market cap (\$M)	301.1
Shares on issue (M)	296.6
Options on issue (M)	295.9
Shares traded (\$M p.a)	78.4
12-month L/H (\$)	0.955/1.14
Listing date	May 2017
Fees	
Management Fee (%)	0.80
Performance incentives (%)	None

Premium/Discount to Pre-tax NTA		
As at 31 March 2018	-4.5%	
Average since listing	2.7%	
Dividend Yield	%	

na

na

na

### **COMPANY OVERVIEW**

Plato Income Maximiser Limited (PL8) is a listed investment company that invests in a diversified portfolio of Australian shares with an income focus. The portfolio is managed by Plato Investment Management Limited, a boutique Australian equities manager with a focus on income strategies. The investment strategy is implemented through an investment in the Plato Australian Shares Income Fund. PL8 listed on the ASX in May 2017.

### INVESTMENT OBJECTIVE

PL8's objectives are to: 1) provide an annual income (including franking credits) that exceeds the gross income of the benchmark (S&P/ASX 200 Franking Credit Adjusted Daily Total Return Index); and 2) to outperform the benchmark (after fees) in total return terms, including franking credits, over each full investment cycle, which the Manager considers to be typically 3-5 years. The company aims to pay monthly dividends, franked to the maximum extent possible.

### STYLE AND PROCESS

The Manager's investment process involves extensive research focusing on relative market values, business momentum, the quality of the potential investee company and the prospect for dividends. A model, which ranks stocks based on value, quality and business momentum, is the basis of the portfolio's longer term holdings and a dividend run-up and dividend yield model, tied in with a dividend trap model, generates shorter-term investment decisions designed specifically to capture an enhanced level of (franked) income. The portfolio construction process factors in the Manager's forecast returns ranking and then optimises for risk, transaction costs, and liquidity.

### **PORTFOLIO CHARACTERISTICS**

The portfolio typically consists of 50 to 120 stocks and has a high turnover at around 150-200% p.a. The portfolio is managed in accordance with a number of Individual security weightings, sector weightings, and size exposure limits. The portfolio is typically underweight the A-REIT and Utilities sectors due to a lack of franking credits. At 31 March 2018, the portfolio was fully invested with just 0.7% in cash. Reflecting the focus on franked dividends, 86.6% of the portfolio was invested ASX 100 stocks. Unsurprisingly, Financials was the largest weighting at 37.9% with Materials at 20.0%.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

PL8 is specifically designed and managed for zero tax-rate investors given the strategic emphasis on capitalising on franking credit market inefficiencies. In our view, one of the more attractive features, and point of differentiation for an equity income strategy, is its ability to successfully deliver an enhanced, and growing, level of income without taking material active risks or incorporating the concentration risks and style biases common in the space. The investment team is highly qualified, experienced, stable and proven. Whilst PL8 has a limited history, the Plato Australian Shares Income Fund, into which PL8 invests, has outperformed its benchmark since inception in September 2011. PL8 aims to provide investors with regular income and has paid monthly, fully franked dividends since October 2017. For the March quarter, PL8 paid monthly fully franked dividends of 0.45 cents per share and has increased monthly dividends to 0.5 cents per share, fully franked, for the June quarter, equating to an annual dividend yield of 5.9%. PL8 has a significant number of options on issue, which introduces the risk of dilution for investors in the LIC.

Sector Exposure	31 Mar (%)
Energy	5.4
Industrials	7.7
Materials	20.0
Consumer Discretionary	5.8
Consumer Staples	5.2
Healthcare	6.1
Financials (ex Property)	37.9
Property	4.5
Information Technology	1.4
Telecommunications Services	3.2
Utilities	2.0
Cash	0.7

### **Asset Weighting**



## ASX 50- 100- 100 300 15.5% 12.4% 0.7%

ASX Top 50 71.1%

Board of Directors	
Jonathan Trollip	Chairman
Katrina Onishi	Independent Director
Lorraine Berends	Independent Director
Dr Don Hamson	Executive Director
Alex Ihlenfeldt	Non-independent Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-3.4	na	na	na
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	na	na	na
S&P/ASX 200 Franking Credit Adjusted Daily Total Return Index (%)	-3.5	na	na	na
Out/Under performance of index (%)	0.1	na	na	na
Share Price + Dividends (%)	-9.4	na	na	na
Tracking Error (%)	2.9	na	na	na

\*Australian large cap shares as classified in IIR monthly LIC report.

 $\label{eq:Note:All pre-tax} \ NTA \ figures \ are \ after \ tax \ on \ realised \ gains \ and \ before \ tax \ on \ unrealised \ gains.$ 

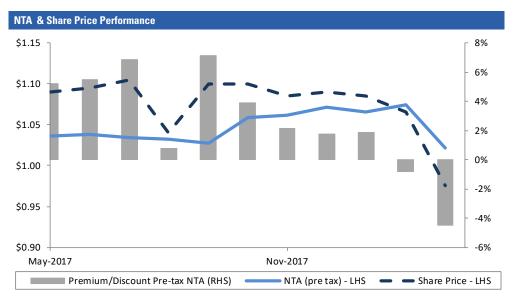
### **OTHER DATA**

- ▶ **Dividend policy** PL8's policy is to pay regular monthly dividends from available profits, provided it has sufficient reserves and it is permitted by law and within prudent business practices to do so.
- Capital management policy na
- ♦ LIC tax concessions na
- ♦ **DRP available** na

### PL8's Portfolio (Top 10 Positions)

Company
ANZ
BHP
CBA
CSL
MQG
NAB
SCG
TLS
WBC
WOW

Source all figures: PL8/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.







www.qvequities.com

### Rating



### LMI Type

Listed investment company

### **Investment Area**

Australia

### **Investment Assets**

Listed companies and other

### **Investment Sectors**

Diversified

Key Investment Information           Price (\$) as at 15         1.14           June 2018         1.14           Market cap (\$M)         314.1           Shares on issue (M)         275.5           Options on issue (M)         0.0           Shares traded (\$M p.a)         71.5           12-month L/H (\$)         1.105/1.40           Listing date         August 2014           Fees
June 2018  Market cap (\$M)  Shares on issue (M)  Options on issue (M)  Shares traded (\$M p.a)  12-month L/H (\$)  Listing date  1.14  1.14  1.14  1.14  1.15  1.15  1.14  1.105/1.40  1.105/1.40  1.105/1.40
Shares on issue (M)       275.5         Options on issue (M)       0.0         Shares traded (\$M p.a)       71.5         12-month L/H (\$)       1.105/1.40         Listing date       August 2014         Fees
(M)       275.5         Options on issue (M)       0.0         Shares traded (\$M p.a)       71.5         12-month L/H (\$)       1.105/1.40         Listing date       August 2014         Fees
(M)     0.0       Shares traded (\$M p.a)     71.5       12-month L/H (\$)     1.105/1.40       Listing date     August 2014       Fees
p.a) 71.5  12-month L/H (\$) 1.105/1.40  Listing date August 2014  Fees
Listing date August 2014 Fees
Fees
Management Fee 0.90% p.a NAV up to \$150m (%) 0.75% p.a NAV over \$150m
Performance incentives (%)

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	0.0%
Average since inception	2.4%

Dividend Yield	%
FY15	0.47
FY16	2.78
FY17	2.84

Largest Shareholders	%
Citicorp Nominees	6.4
Navigator Australia Ltd	3.0
	Δs at 31 March 2018

### COMPANY OVERVIEW

QV Equities Limited (ASX:QVE) is a listed investment company (LIC) that listed on the ASX in August 2014. It invests in a diversified portfolio of ASX listed entities outside the S&P/ ASX 20. QVE is managed by Investors Mutual Limited. In October 2017, french based Natixis Investment Managers (NIM) acquired a 51.9% stake in Investors Mutual.

### **INVESTMENT OBJECTIVE**

QVE's primary objective is to provide both long term capital growth and income, through investment in a diversified portfolio of quality, undervalued ASX listed equities and other investment securities outside of the S&P/ASX 20 Index. It aims to achieve net returns that are higher than the S&P/ASX 300 Accumulation Index excluding the S&P/ASX 20 Index on a rolling four year basis.

### STYLE AND PROCESS

The Manager's investment philosophy and process emphasises companies with four clear quality characteristics: a competitive advantage over their peers; recurring, predictable earnings; a capable management team; and the ability to grow over time. The Manager has an active, "bottom-up" approach to identifying, researching and valuing quality companies. The Manager's approach is systematic, disciplined and focuses on finding entities that meet its investment criteria and then determining an appropriate valuation for those entities. The Manager conducts a detailed fundamental analysis of various industries seeking opportunities to profit from the mispricing of listed securities.

### PORTFOLIO CHARACTERISTICS

The portfolio is managed according to a fundamentally based, long-only, high conviction and benchmark unaware investment mandate. It consists of a concentrated portfolio of 20-50 holdings, drawn from outside the S&P/ASX top 20. This means it has no exposure to the major banks and so is underweight Financials relative to the broader market. The largest sector exposure is to the Materials sector with 15.7% of the portfolio allocated to this sector at March-end. The Manager deployed some of it cash during the quarter, with the cash reserves falling to 14.9% at March-end. The Manager remains cautious and has said it will continue to use any further weakness in good quality industrial names to put the portfolio's cash holding to work.

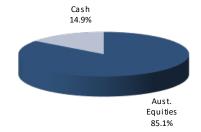
### INDEPENDENT INVESTMENT RESEARCH COMMENTS

QVE provides the opportunity for investors who already have a high degree of exposure to the top 20 Australian stocks to gain industry, sector and company diversification by investing in a well-managed portfolio of S&P/ASX ex 20 shares. The Manager's investment philosophy and process is proven and tested over the long run. With that said, the portfolio (pre-tax NTA plus dividends) has underperformed the benchmark index (S&P/ASX 300 ex 20 Accumulation Index) since listing in August 2014, increasing 7.9%p.a compared to the benchmark index of 10.3%p.a to 31 March 2018. We note that despite the absolute underperformance, the portfolio has experienced lower levels of volatility and on a risk-adjusted basis the portfolio has outperformed the benchmark index with a sharpe ratio of 0.72 vs. 0.68. The portfolio (pre-tax NTA plus dividends) has underperformed the benchmark index over the one-andthree year periods to 31 March 2018. The value end of the market that the Manager typically plays in has underperformed the greater market. QVE reported an 11% increase in net profit for the six months to 31 December 2017 and announced a fully franked interim dividend of 2.1 cents per share, a slight increase on the previous interim dividend of 2.0 cents per share. The company has maintained or increased its dividends since listing, however, the dividend yield is below the market. The share price declined significantly over the March quarter, falling 10.7%. The share price followed the portfolio value decline with the company trading at the same price as the pre-tax NTA at March-end.

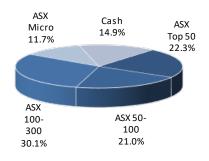
### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	7.2	7.0
Materials	13.7	15.7
Industrials	9.0	9.7
Consumer Discretionary	12.1	12.9
Consumer Staples	1.4	1.4
Healthcare	10.2	10.1
Financials (ex Property)	12.8	11.4
Property	4.1	6.3
Information Technology	0.4	0.0
Telecommunication Services	0.0	0.0
Utilities	8.1	9.2
Cash & Other	21.1	14.9

### **Asset Weighting**



### **Size Weighting**



<b>Board of Directors</b>	
Peter McKillop	Chairman & Non-executive Director
John McBain	Non-executive Director
Jennifer Horrigan	Non-executive Director
Anton Tagliaferro	Executive Director
Simon Conn	Executive Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-3.6	2.3	6.3	na
Peer Group Median (pre-tax NTA plus dividends), %*	-2.0	6.5	7.3	na
S&P/ASX 300 ex 20 Acc Index (%)	-3.3	10.1	10.4	na
Out/Under performance of index (%)	-0.4	-7.8	-4.0	na
Share Price + Dividends (%)	-9.1	-2.5	5.6	na
Tracking Error (%)	1.5	5.6	5.7	na

\*Australian mid/small cap shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

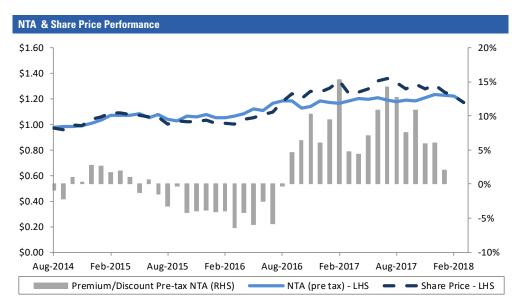
### **OTHER DATA**

- ♦ **Dividend policy** The company intends to pay a dividend to shareholders twice a year. The amount of the dividend is at the discretion of the Board and is franked to the maximum extent possible.
- Capital management policy na
- ♦ LIC tax concessions None
- ♦ **DRP available** Yes

### QVE's Portfolio (Top 10) Weighting

Code	Portfolio (%)
AMC	4.4
SHL	4.3
TOX	4.2
PGH	4.0
CYB	3.8
CWN	3.8
SKI	3.7
ORI	3.6
CTX	3.4
ВОО	2.9
	38.1

Source all figures: QVE/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





## Switzer Dividend Growth Fund (Managed Fund) (ASX: SWTZ)

www.switzerassetmanagement.com.au

### Rating



### **LMI Type**

Active Exchange Traded Fund

### **Investment Area**

Australia

### **Investment Assets**

Listed companies and other

### **Investment Sectors**

Diversified

Key Investment Information           Price (\$) as at 14 June 2018         2.5           Market cap (\$M)         76
Market cap (\$M) 76
1.00
01 1 (1.4)
Shares on issue (M) 30
Shares traded (\$M p.a) 40
12-month L/H (\$) 2.42/2.6
Listing date Februal 201
Fees
Management Fee (% p.a) 0.8
Performance incentives (%)

Premiun/Discount to Pre-tax NTA	
As at 31 March 2018	0.3%
Average since inception	0.2%

Dividend Yield	%
FY15	na
FY16	na
FY17	0.39pf

### **FUND OVERVIEW**

The Switzer Dividend Growth Fund (ASX: SWTZ) is an Active ETF that invests in a portfolio of primarily ASX 100 stocks, although it can also invest in stocks from the ASX 200. SWTZ listed on the ASX in February 2017. It raised \$51.6m through the issue of 20.6m units at \$2.50 per unit. The trust is open-ended and therefore units can be issued and redeemed. The Responsible Entity and Investment Manager is Switzer Asset Management Limited, majority owned by Switzer Financial Group and Contango Asset Management Limited (ASX: CGA). CGA is the Investment Adviser for SWTZ and provides advice to the Investment Committee.

### **INVESTMENT OBJECTIVE**

The trust seeks to deliver capital growth over the long-term and an attractive income stream for unitholders, franked to the maximum extent possible. The trust seeks to achieve this through investing in a portfolio of primarily ASX 100 stocks that offer desirable and sustainable dividend streams and high levels of franking.

### STYLE AND PROCESS

The Investment Adviser selects stocks based on a combination of a top down and bottom up analysis. It believes economic conditions drive earnings and valuations and that sectors perform differently at each stage of the economic cycle. As such stocks are selected based on company fundamentals and then investment is based on the economic overlay determined. The Investment Adviser focuses on stocks that typically have a sound balance sheet; desirable dividend streams that are sustainable and able to grow; fully franked or a high level of franked dividends; moderate to low volatility and good levels of liquidity.

### PORTFOLIO CHARACTERISTICS

Given the focus on top 100 stocks the top 10 holdings will typically comprise a significant weighting in the portfolio given the concentration of the S&P/ASX 100 index. The portfolio islargely invested in top 50 stocks with 8.5% of the portfolio allocated to top 50 stocks at March-end. In line with the index, the portfolio has a significant weighting to the financials sector, with four of the top five largest holdings in the big four banks.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

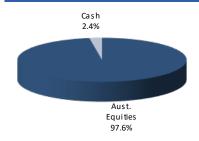
With the restructuring complete and the investment team in place we are confident that CGA is a more sustainable business and comfortable that the restructured investment team is well placed to advise the SWTZ Investment Manager on the portfolio. Shawn Burns remains as Portfolio Manager at CGA, responsible for its income strategies, and he will continue to provide portfolio advice to the SWTZ Investment Committee. Mr. Burns is assisted by two analysts who have recently joined CGA and whilst they do not have lengthy market experience, we believe the team is adequately resourced given the strategy. However, with a smaller investment team at CGA, key man risk is a little higher.

SWTZ seeks to provide investors exposure to a portfolio of actively managed large cap stocks with a focus on providing an attractive income stream with the benefits of high levels of franking. Given this objective, we would expect the trust to provide an above market dividend yield over the long-term. The trust's management fees are competitive given they are slightly below the average of the peer group. In addition to the actively managed peers, both listed and unlisted, there are a number of passive ETFs on the ASX that have a high yield focus from a portfolio of domestic equities. Given these trusts charge a significantly reduced management fee, SWTZ will need to generate above market returns over the long-term to warrant the higher fee level. SWTZ is recently established, only listing in February 2017, and therefore has limited performance history. As an Active ETF, with a market maker, the units are expected to trade close to net asset value.

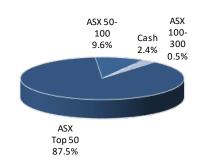
### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	5.5	5.9
Materials	15.2	15.6
Industrials	6.2	4.8
Consumer Discretionary	2.0	1.7
Consumer Staples	6.1	6.5
Health Care	6.6	6.8
Financials	42.1	44.2
Information Technology	0.0	0.0
Telco Services	3.0	2.7
Property	7.1	5.4
Utilities	4.1	4.0
Cash	2.1	2.4

### **Asset Weighting**



### **Size Weighting**



Board of Directors	
Paul Switzer	Chairman (Non-Executive)
Paul Rickard	Director (Non-Executive)
Martin Switzer	Director (Executive)
Jarrod Deakin	Director (Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### **PERFORMANCE ANALYTICS**

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-4.9	-0.7	na	na
S&P/ASX 200 Acc Index (%)	-3.9	2.5	na	na
Out/Under performance of index (%)	-1.0	-3.2	na	na
Share Price + Dividends (%)	-4.5	-1.1	na	na
Tracking Error (%)	0.4	1.0	na	na

### **OTHER DATA**

- Dividend policy Distributions will be paid quarterly.
- ♦ Capital management policy na
- ♦ LIC tax concessions no
- ◆ DRP available Yes

### SWTZ's Portfolio (Top 10) Weighting

Cmopany	Portfolio (%)	S&P/ASX 200 Index
CBA	9.2	7.6
WBC	8.1	5.8
ANZ	7.4	4.7
BHP	6.6	5.4
NAB	6.5	4.6
WES	5.3	2.8
CSL	4.9	4.2
WPL	4.2	1.6
MQG	4.0	2.1
SUN	3.2	1.0
	59.4	39.9

Source all figures: SWTZ/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

### NTA & Share Price Performance \$2.65 1% 1% \$2.60 1% 1% \$2.55 0% 0% \$2.50 0% 0% \$2.45 0% 0% \$2.40 0% \$2.35 Feb-2017 May-2017 Aug-2017 Nov-2017 Feb-2018 Premium/Discount Pre-tax NTA (RHS) - Share Price - LHS NTA (pre tax) - LHS



### **URB Investments Limited (URB)**

www.urbinvest.com.au

### Rating



### **LMI Type**

Listed Investment Company

### **Investment Area**

Australia

### **Investment Assets**

Listed companies and other

### **Investment Sectors**

Diversified

FY15 FY16

Jasgo Nominees

Key Investment Information	
Price (\$) as at 19 June 2018	0.91
Market cap (\$M)	66.6
Shares on issue (M)	73.2
Options on issue (M)	0.0
Shares traded (\$M p.a)	12.9
12-month L/H (\$)	0.91/1.10
Listing date	April 2017
Fees	
Management Fee (% p.a)	0.50
Performance incentives (%)*	15.0

\*Outperformance of increase in pre-tax NTA of 8% p.a.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-7.3%
Average since inception	-0.6%
Dividend Yield	%

FY17	na
Largest Shareholders	%
Washington H. Soul Pattinson & Co	12.4

As at 31 March 2018

na

25

### COMPANY OVERVIEW

URB Investments Limited (ASX:URB) is a listed investment company that listed on the ASX in April 2017. URB aims to capitalise on urban renewal and regeneration opportunities by investing in a portfolio of equity assets and direct property assets. The portfolio is managed by Contact Asset Management Pty Limited. Contact also has access to Pitt Street Real Estate Partners, the real estate advisory division of Washington H. Soul Pattinson and Company Limited (ASX:SOL) which has experience in identifying and securing direct property assets for Soul Pattinson over the last seven years.

### INVESTMENT OBJECTIVE

URB's objective is to capture long-term value by investing in a diversified portfolio of equities and direct properties with exposure to urban renewal and regeneration. It aims to maximise total shareholder return through a combination of capital and income growth, with the long term target to offer shareholders sustainable and growing fully franked dividends and a yield that is competitive within the listed investment company sector.

### STYLE AND PROCESS

The investment philosophy is based on the Manager's belief that exposure to urban renewal and regeneration can deliver attractive long term value and provide diversification benefits for investors' portfolios. The equities investment process mirrors that which has been used at listed investment company, BKI Investment Company (ASX:BKI), with the exception of the addition of the urban renewal screen. The Manager utilises a high-conviction, fundamental bottom-up investment approach. Key criteria for stock selection include: dividend income and dividend sustainability; principal activity and competitive advantage; appropriately geared balance sheet; quality of management; and valuation. Property investment will be targeted at undervalued assets that again are expected to benefit from urban renewal in its various forms. Targeted property assets are likely to include those requiring either a short term repositioning for income, capital for restructuring, or have an underlying opportunity for capital revaluation through a change in use.

### PORTFOLIO CHARACTERISTICS

Typically 50% of the portfolio will be invested in equities likely to benefit from urban renewal and regeneration, with no exposure to banking or resource stocks. Property will comprise 30.0% to 49.9% and will target direct property assets set to benefit from changes in use, such as rezoning, gentrification and maximisation of available floor space. URB has access to direct property through a co-investment agreement with Washington H Soul Pattinson. With respect to the unlisted property portfolio, a debt facility has been secured at the Penrith property and capital of \$6.0m was returned to URB during March. Construction works have commenced at the Prestons property while the Manager continues to wait for sub-division approval at the Kingsgrove property.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

URB is a unique investment proposition, being the first such domestic vehicle to specifically target the theme of urban renewal and gentrification. Investors should have a positive view on urban renewal and the ability of some well positioned companies and direct property assets to benefit from that process. URB is also a high-conviction mandate so it is important investors have confidence and conviction in the abilities of the investment team. We believe the team is well qualified, both in relation to the equities portfolio, with a proven track-record in managing BKI, and the acquisition of direct property assets where drivers of future revaluations based on urban renewal and regeneration have been identified. The investment teams are small but we do not believe over stretched. Key person risk in such a small team inevitability exists. The fee level and structure are a positive and reflect the Manager's interest in acting in the best interest of investors. In April, the 72.9m options issued at IPO matured. Only 250,473 options were exercised as a result of the options being out-of-the money. The company has only a short performance history, only listing in April 2017, and therefore no meaningful performance has been generated. The share price fell 5.8% over the March quarter and the company is currently trading at a significant discount to pre-tax NTA.

### **SECTOR BREAKDOWN**

Sector	31 Dec (%)	31 Mar (%)
Energy	0.0	0.0
Materials	0.0	0.0
Industrials	11.3	12.0
Consumer Discretionary	4.6	6.0
Consumer Staples	4.8	4.0
Healthcare	2.5	3.0
Financials (ex Property)	0.0	0.0
Property (listed)	18.8	19.0
Information Technology	0.0	0.0
Telecommunication Services	0.0	0.0
Utilities	0.0	0.0
Unlisted Property	43.8	42.0
Cash	14.2	14.0

# Cash Equities 44.0% Unlisted Property 42.0%

### **Size Weighting**



Board of Directors	
Warwick Negus	Chairman
Victoria Weekes	Director (Independent)
Tony McDonald	Director (Independent)
Bruce Dungey	Director (Independent)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-1.4	na	na	na
Share Price + Dividends (%)	-5.8	na	na	na

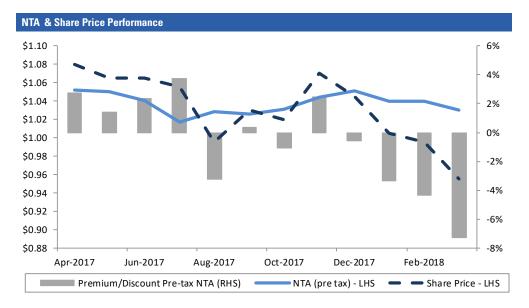
### **OTHER DATA**

- ♦ **Dividend policy** The company aims to pay out between 50% and 70% of net operating profits, franked to the maximum extent possible.
- Capital management policy na
- ♦ LIC tax concessions No
- ♦ **DRP available** No

### **URB's Portfolio (Top 10) Weighting**

Company/Property	Portfolio (%)
Prestons Property	16.3
Kingsgrove Property	12.3
Penrith Property	10.3
Sydney Airport	5.6
Transurban Group	5.2
LendLease Group	3.2
360 Capital Group Ltd	2.7
Harvey Norman Holdings Ltd	2.5
AGL Energy Limited	2.2
AP Eagers Limited	2.0
	62.3

Source all figures: URB/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





### VGI Partners Global Investments Limited (VG1)

www.vgipartnersglobal.com

### Rating



LMI Type	
Listed investment company	
Investment Area	
Global	
Investment Assets	
Listed companies and other	
Investment Sectors	
Diversified	

Key Investment Information	
Price (\$) as at 15 June 2018	2.22
Market cap (\$M)	611.1
Shares on issue (M)	275.3
Options on issue (M)	0.0
Shares traded (\$M since listing)	126.7
12-month L/H (\$)	1.99/2.25
Listing date	September 2017
Fees	
Management Fee (% p.a)	1.5
Performance incentives (%)	15.0
Performance incentives (%)	

 	p. 0	

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	0.5%
Average since inception	4.2%
Dividend Yield	%
Dividend field	70
FY17	na
Largest Shareholders	%
HSBC Custody Nominees (Australia) Limited	13.7
National Nominees Limited	3.0
As at 31 M	1arch 2018

### **COMPANY OVERVIEW**

VGI Partners Global Investments Limited (ASX:VG1) is a listed investment company that listed on the ASX in September 2017 and is managed by VGI Partners Pty Limited. VG1 invests in an actively managed long/short portfolio of global equities, with the portfolio expected to have a long bias.

### **INVESTMENT OBJECTIVE**

The Manager will invest in an actively managed long/short portfolio of global equities with the aim of generating long-term capital growth and superior risk adjusted returns over the long-term, with a focus on capital preservation.

### STYLE AND PROCESS

The Manager has a fundamental bottom-up stock picking approach. It uses a number of tools and sources to generate investment ideas including a combination of quantitative filters such as debt and returns on equity/capital and qualitative filters including strong competitive advantage, favourable industry structure, high barriers to entry, brand and sustainability of growth profile. Short positions are largely identified via a screening process that incudes more than 90 red flags such as accounting irregularities, balance sheet weakness, management changes, and management selling of equity. The Manager conducts detailed due diligence on stocks identified by its screening process including speaking with management, competitors, suppliers, customers and creating detailed financial models. From the detailed analysis, the Manager will select it's best ideas to include in the portfolio in accordance with a number of portfolio guidelines and limits. The portfolio is continuously monitored and rebalanced as required.

### PORTFOLIO CHARACTERISTICS

VG1's portfolio will be concentrated, with the long portfolio typically comprising 10 to 25 positions with 10 to 35 short positions. The Manager has a buy and hold strategy for long positions and as such turnover is expected to be low. While there are no geographic limitations for the portfolio, the Manager will focus on investing in developed markets that are transparent and have strong accounting and regulatory standards. At March-end, the portfolio had long equity exposure of 55%, up from the 35% at December-end. The portfolio had a short exposure of 17% at 31 March 2018. The capital raised at the IPO is yet to be fully deployed. At March-end, the portfolio was approximately 70% of targeted individual stock weightings.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

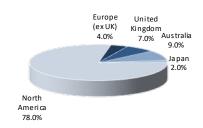
VG1 provides retail investors access to an investment strategy and Manager that prior to the establishment of the company was only accessible to high net wealth individuals and family offices. The Manager has a disciplined investment process using a number of resources to make investment decisions. There are some positives regarding the structure of the company, including the Manager absorbing the listing costs so the NTA of the company on day one was the same as the issue price of \$2.00, strong alignment of interest and the Manager achieving its stated objective of capital preservation coupled with generating above market returns over the long-term. However, there are some drawbacks associated with the structure of the company including the performance hurdle for the payment of performance fees, which is the previous high NTA. We would prefer a market benchmark return be used. We believe the Manager will be able to continue to successfully implement its investment strategy and achieve its investment objectives of delivering outperformance of the market over the long-term while providing downside protection. VG1 is suited to investors looking for exposure to a well-managed long/short portfolio of global equities, with a long bias. However, investors should be aware of and comfortable with the risks associated with shorting stocks before investing in the company. VG1 will be focused on capital returns as opposed to income and therefore an investment in the company is not suitable for someone seeking a regular income stream. With a short history for VG1 and the initial offer proceeds still being invested, it is still too early to assess the performance of the company.

Sector	31 Dec (%)	31 Mar (%)
Energy	0.0	0.0
Materials	6.8	5.0
Industrials	0.0	4.0
Consumer Discretionary	10.7	14.0
Consumer Staples	43.4	39.0
Healthcare	0.0	0.0
Financials (ex Property)	27.9	29.0
Property	0.0	0.0
Information Technology	0.3	0.0
Telecommunication Services	10.9	9.0
Utilities	0.0	0.0

### LONG/SHORT EXPOSURE

	31 Mar (%)
Long Equity Exposure	55.0
Short Equity Exposure	17.0
Net Equity Exposure	38.0
Cash	62.0

### **Country Weighting (Equity Exposure)**



Board of Directors	
David Jones	Executive Chairman
Robert Luciano	Executive Director, Portfolio Manager
Douglas Tynan	Executive Director, Head of Research
Lawrence Myers	Independent Director
Noel Whittaker	Independent Director
Jaye Gardner	Independent Director

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	2.5	na	na	na
Peer Group Median (pre-tax NTA plus dividends, %)*	1.5	na	na	na
MSCI World Net Total Return Index, AUD (%)	0.4	na	na	na
Out/Under performance of index (%)	2.1	na	na	na
Share Price + Dividends (%)	-6.7	na	na	na
Tracking Error (%)	13.3	na	na	na

\*International Shares Diversified as classified in IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

### **OTHER DATA**

Dividend policy – Delivering a high dividend is not a primary objective of the Investment Strategy or the Manager. The Investment Strategy's primary objectives are focused on capital preservation and generating superior risk-adjusted returns over the long-term. As a result, there may be extended periods where the Company does not pay regular franked dividends to Shareholders. Notwithstanding, the Board does intend to pay fully franked dividends to the extent permitted by law and provided the Board considers the payment to be consistent with the Company's investment objectives and prudent business practices.

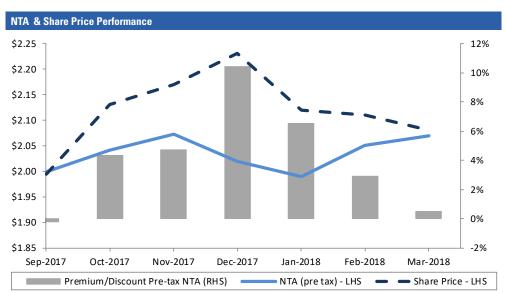
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- Capital management policy The Board will regularly review the capital structure of the Company and, where the Board considers appropriate; undertake capital management initiatives which may involve: (a) the issue of other Shares (through bonus options issues, placement, pro rata issues, etc.); and (b) the buy-back of its Shares on-market.
- ◆ LIC tax concessions No.
- ♦ **DRP available** Not at present.

### VG1'S PORTFOLIO (TOP 5 LONG POSITIONS)

Company	Portfolio (%)
CME Group Inc.	8
Colgate Palmolive Co	6
The Coca Cola Company	5
Medibank Private Limited	5
Mastercard Inc.	4
	28

Source all figures: VG1/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.







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### Rating



### **LMI Type**

Listed investment company

### **Investment Area**

Australia

### **Investment Assets**

Listed companies and other

### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 22 June 2018	1.085
Market cap (\$M)	45.1
Shares on issue (M)	41.6
Options on issue (M)	29.3
Shares traded (\$M p.a)	9.3
12-month L/H (\$)	106.5/1.175
Listing date	January 2008
Fees	
Management Fee (%)	1.00
Performance incentives (%)	20.0*

\*20% of the increase in the gross value of the portfolio, subject to a high watermark.

Premium/Discount to Pre-tax NTA

FY16

FY17

As at 31 March 2018	4.2%
3 year average	4.2%
Dividend Yield	%
FY15	4.87ff

Largest Shareholders	%
GW Holdings Pty Ltd	2.5
Sanolu Pty Ltd	1.8
	As at 31 March 2018

4.85ff

4.77ff

### COMPANY OVERVIEW

WAM Active Limited (ASX:WAA) is a listed investment company that provides exposure to an active trading style with the aim of achieving a positive return in all market conditions and a low correlation to traditional markets. The company was listed in January 2008 and the portfolio is managed by MAM Pty Limited, a member of the Wilson Asset Management group.

### **INVESTMENT OBJECTIVE**

The company has an absolute return focus and therefore aims to generate positive returns in both rising and falling markets. The Manager seeks to deliver shareholders a steady stream of fully franked dividends, provide a positive return with low volatility (after fees) and preserve the company's capital in both the short-and long-term.

### STYLE AND PROCESS

WAA invests predominantly in ASX-listed securities. Given the objective of the company, the Manager has the ability to short sell securities. The Manager uses a market-driven approach to investing, in which it aims to take advantage of short-term arbitrage and mispricing in the market. The Manager participates in IPOs, rights issues, placements, schemes of arrangement and looks for arbitrage opportunities and discount to asset plays, along with other market events viewed as favourably priced. The Manager utilises stop-losses on trading positions of 10%. The portfolio is actively managed and therefore portfolio turnover is high.

### PORTFOLIO CHARACTERISTICS

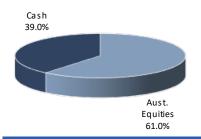
The portfolio may hold between 10 and 100 investments and therefore the level of concentration will vary. There are no restrictions regarding the minimum or maximum investment in any individual stock or sector and as such the manager may take large positions in an individual security. The Manager may hold up to 100% in cash if attractive investment opportunities cannot be identified. The company currently has three LICs in its top ten holdings. WAA invests in LICs trading at a discount to NTA and aims to profit from the eradication of this discount. After deploying a significant amount of cash in the December quarter, the Manager exited a number of positions with the cash holding rising back to 39% at March-end. The Manager reduced its exposure to large and mid-cap stocks from 29.9% at December-end to 12.5% at March-end.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

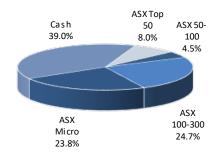
The absolute return nature of WAA means that the company does not intend to mimic the returns of the market but generate positive returns despite the direction of the market. This is reflected by the high tracking error. The company's strategy incorporates the use of short selling to generate returns. No more than 10% of the portfolio has been 'short' since inception with portfolio having a 1.4% short exposure at March-end. The portfolio may hold high levels of cash, which will contribute to the outperformance of the portfolio when the market generates negative returns, however may result in the manager not participating in market upturns. The portfolio is actively managed and therefore experiences high levels of turnover. Over the ten years to 31 March 2018, the company has outperformed the market (ASX All Ordinaries Accumulation Index), generating a return of 7.4% p.a compared to the market return of 5.3%p.a. The portfolio has achieved this with significantly lower volatility. While the total share price return has underperformed the portfolio on a one-and-three year period to 31 March 2018, the share price return has outperformed the portfolio return over the longer-term. WAA was trading at a premium to pre-tax NTA of 4.2% at March-end. Investors should note that there are 29.3m options on issue with an exercise price of \$1.14 and an exercise date of 17 September 2018. We would expect the option overhang to limit share price increases until the options expire.

Sector	31 Dec (%)	31 Mar (%)
Energy	1.9	0.6
Materials	3.6	3.3
Industrials	18.8	17.9
Consumer Discretionary	17.3	14.3
Consumer Staples	4.4	9.0
Healthcare	9.3	6.7
Financials (ex Property)	39.5	46.3
Property	2.5	0.0
Information Technology	0.6	1.0
Telecommunication Services	2.2	0.9
Utilities	0.0	0.0

### **Asset Weighting**



### Size Weighting



Board of Directors	
Geoff Wilson	Chairman (Executive)
Matthew Kidman	Director (Non-Executive)
John Abernethy	Director (Non-Executive)
Chris Stott	Director (Executive)
Kata Thorloy	Director (Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	0.3	7.8	8.3	6.4
Peer Group Median (pre-tax NTA plus dividends), %*	-2.0	6.5	7.3	6.6
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	7.9
Out/Under performance of index (%)	4.0	4.1	3.9	-1.4
Share Price + Dividends (%)	-0.4	5.0	6.5	6.7
Tracking Error (%)	2.2	4.7	8.8	9.5

\*Australian Mid/Small Cap Shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

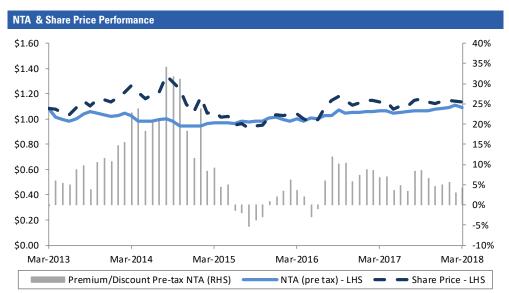
### **OTHER DATA**

- ♦ **Dividend policy** The Board is committed to paying an increasing stream of fully franked dividends to shareholders provided the company has sufficient profit reserves, franking credits, and it is within prudent business practices. The Company's ability to generate franking credits is dependent upon the receipt of franked dividends from investments and the payment of tax. Dividends are paid on a six-monthly basis.
- ♦ Capital management policy The Board regularly reviews the most efficient manner by which the company employs its capital. At the core is the belief that shareholder value should be preserved through the management of the level of distributions to shareholders, share and options issues as well as the use of share buy-backs, to be used when deemed appropriate by the Board.
- ♦ LIC tax concessions None.
- ◆ DRP available Yes.

### WAA's Portfolio (Top 10) Weighting

Code	Portfolio (%)	All Ords (%)
PIA	4.5	na
SVW	3.8	0.3
TGG	3.5	na
AOG	3.1	0.1
MTR	2.7	0.1
ALL	2.2	0.8
WDE	2.1	na
TGP	2.1	0.0
MIN	2.0	0.2
REA	2.0	0.6
	28.0	2.1

Source all figures: WAA/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.







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### Rating



### **LMI Type**

Listed investment company

### **Investment Area**

Australia

### **Investment Assets**

Listed companies and other

### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 22 June 2018	2.38
Market cap (\$M)	1,590.7
Shares on issue (M)	668.4
Options on issue (M)	0.0
Shares traded (\$M p.a)	466.4
12-month L/H (\$)	2.20/2.56
Listing date	August 1999
Fees	
Management Fee (%)	1.00
Performance incentives (%)	20.0*

<sup>\*</sup>Outperformance of the All Ords Acc index or the amount of the increase in the value of the portfolio in the event the All Ords Acc index has fallen.

Premium/Discount to Pre-tax NIA	
As at 31 March 2018	24.6%
3 year average	15.8%
Dividend Yield	%
FY15	7.03ff
FY16	6.39ff
FY17	6.17ff
Largest Shareholders	%
EHJ Investments Pty Ltd	1.0
HSBC Custody Nomiees (Australia)	0.8
As at 31 N	1arch 2018

### **COMPANY OVERVIEW**

WAM Capital Limited (ASX:WAM) was listed in August 1999 and is managed by Wilson Asset Management (International) Pty Ltd. WAM provides an actively managed portfolio that focuses on investing in a diversified portfolio of growth companies, primarily small-to-mid cap industrial securities.

### **INVESTMENT OBJECTIVE**

The investment objectives of the fund are to provide a growing stream of fully franked dividends, provide capital growth and preserve capital.

### STYLE AND PROCESS

WAM predominantly invests in a diversified portfolio of growth companies. The manager uses a combination of two approaches to select investments:

(1) The research-driven approach involves making investment decisions based on extensive research on the security. The manager looks for management strength, earnings growth potential, low earnings multiple, advantageous industry position, generation of free cash flow, appropriate return on equity and a catalyst for share price growth. The manager has over 2,500 meetings with management each year; and

(2) The market-driven approach involves participating in IPOs, placements and takeover arbitrages aiming to take advantage of short-term arbitrage opportunities and mispricing in the market.

### PORTFOLIO CHARACTERISTICS

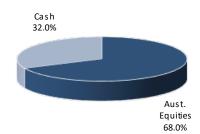
WAM's portfolio focuses on small-to-mid cap stocks with 87% of the invested portfolio in companies outside the ASX 100. The portfolio has limited exposure to the resource and energy sectors. The Manager defaults to cash if acceptable investments cannot be identified. As such, prospective investors need to be aware that the portfolio may have large cash allocations. The portfolio is actively managed and as such will likely have significant turnover. The Manager reduced its market exposure over the March quarter, increasing the cash holding to 32%. The Manager reduced its exposure to mid cap stocks from 12% at December-end to 4.8% at March-end. The portfolio is well-diversified and with the largest individual stock weighting at 2.8%, no single stock is likely to have a material impact on portfolio performance. WAM invests in other LICs trading at a discount to NTA as part of its market driven strategy, with a view to profiting from eradication of the discount over time.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

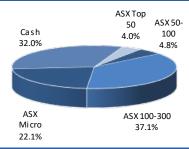
WAM invests primarily in small-to-mid cap industrial securities. The Manager primarily maintains small positions in securities to minimise risk. However, there are no size restrictions on investments so the manager can take high conviction positions in a stock if it desires. We note that smaller cap stocks tend to entail a greater level of risk; however, the upside potential can be considerable. The Manager also takes positions in other LICs trading at a discount and has the ability to short sell stocks. Short selling has never exceeded 5% of the portfolio. The portfolio (pre-tax NTA plus dividends) has significantly outperformed the benchmark index (ASX All Ordinaries Accumulation Index) over the 12 months to 31 March 2018. This is to be expected given the high levels of exposure to small and micro cap stocks, which have significantly outperformed the large and mid cap stocks over the period. Over the long-term the portfolio has consistently outperformed the benchmark index, with an average rolling annual return of 11.3% over the ten years to 31 March 2018, compared to an 8.5% average rolling annual return for the benchmark index. This has been achieved with lower volatility. The company continues to trade at a significant premium to pre-tax NTA. We view the shares to be overvalued at these levels. WAM announced that Matthew Kidman has resigned from the board. Dr. Philippa Ryan has been appointed to replace Mr. Kidman. Dr. Ryan is an experienced legal academic with experience in commercial law, corporate governance, finance and technology.

Sector	31 Dec (%)	31 Mar (%)
Energy	2.2	1.7
Materials	5.7	7.8
Industrials	18.4	14.8
Consumer Discretionary	14.7	21.3
Consumer Staples	2.1	5.0
Healthcare	6.0	5.6
Financials (ex Property)	37.2	36.5
Property	0.0	0.0
Information Technology	9.2	4.7
Telecommunication Services	4.4	2.6
Utilities	0.0	0.0
Unlisted Unit Trusts	0.0	0.0

### **Asset Weighting**



### Size Weighting



Board of Director	S
Geoff Wilson	Chairman (Executive)
Dr. Philippa Ryan	Director (Non-Executive)
James Chirnside	Director (Non-Executive)
Chris Stott	Director (Executive)
Lindsay Mann	Director (Non-Executive)
Kate Thorley	Director (Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-2.2	9.2	9.5	9.0
Peer Group Median (pre-tax NTA plus dividends), %*	-2.0	6.5	7.3	6.6
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	7.9
Out/Under performance of index (%)	1.5	5.5	5.1	1.2
Share Price + Dividends (%)	4.2	4.2	14.8	15.3
Tracking Error (%)	2.6	3.6	8.5	8.5

\*Australian Mid/Small Cap Shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

### **OTHER DATA**

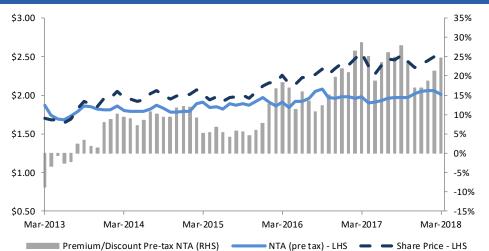
- **Dividend policy** The Board is committed to paying an increasing stream of fully franked dividends to shareholders provided the Company has sufficient profit reserves, franking credits, and it is within prudent business practices. The Company's ability to generate franking credits is dependent upon the receipt of franked dividends from investments and the payment of tax. Dividends are paid on a six-monthly basis.
- Capital management policy The Board regularly reviews the most efficient manner by which the company employs its capital. At the core is the belief that shareholder value should be preserved through the management of the level of distributions to shareholders, share and options issues as well as the use of share buy-backs, to be used when deemed appropriate by the Board.
- ♦ LIC tax concessions None.
- ◆ DRP available Yes.

### WAM's Portfolio (Top 10) Weighting

Code	Portfolio (%)	All Ords (%)
MTR	2.8	0.1
NEC	2.8	0.1
PIA	2.3	na
ASL	2.0	0.1
SVW	1.9	0.3
TGG	1.8	na
SCO	1.6	0.0
IMD	1.6	0.0
EHL	1.5	0.0
AOG	1.5	0.1
	19.8	0.7

Source all figures: WAM/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

### **NTA & Share Price Performance**





### **WAM Research Limited (WAX)**

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### Rating



### **LMI Type**

Listed investment company

### **Investment Area**

Australia

### **Investment Asset**

Listed companies and other

### **Investment Sectors**

Diversified

Investment Profile	
Price (\$) as at 22 June 2018	1.515
Market cap (\$M)	285.4
Shares on issue (M)	188.4
Options on issue (M)	0.0
Shares traded (\$M p.a.)	64.4
12-month L/H (\$)	1.355/1.635
Listing date	August 2003
Fees	
Management Fee (%)	1.0
Performance incentives (%)	20.0*

<sup>\*</sup>Outperformance of the All Ords Acc index or the amount of the increase in the value of the portfolio in the event the All Ords Acc index has fallen.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	24.3%
3 year average	16.7%

Dividend Yield	%
FY15	6.68ff
FY16	6.11ff
FY17	5.81ff

Largest Shareholders	%
GW Holdings Pty Ltd	2.6
Victor John Plummer	1.9
As at 31 March 2018	

### **COMPANY OVERVIEW**

WAM Research Limited (ASX:WAX) is a listed investment company that invests in growth companies which are generally small-to-medium sized industrial companies. The company was listed in 2003 and the portfolio is managed by MAM Pty Limited, a member of the Wilson Asset Management group.

### **INVESTMENT OBJECTIVE**

The company aims to provide shareholders a steady stream of fully franked dividends and a high real rate of return, comprising both capital and income.

### STYLE AND PROCESS

WAX's investment philosophy is to invest predominantly in industrial companies with an emphasis on companies that are under researched and are considered undervalued by the Manager. As such the company focuses on small-to-mid cap companies. The manager uses a research-driven approach to identify investment opportunities, which involves making investment decisions based on extensive research on the security. The manager looks for management strength, earnings growth potential, low earnings multiple, advantageous industry position, generation of free cash flow, appropriate return on equity and a catalyst for share price growth. The manager has over 2,500 meetings with management each year.

### PORTFOLIO CHARACTERISTICS

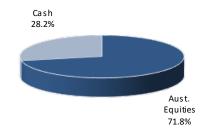
WAX aims to maintain a portfolio of between 30 and 60 securities. The manager focuses on small to-mid cap stocks with the majority of investments outside the top 100. Given the company focuses on industrial stocks, the portfolio has very little, if any, exposure to the resource and energy sectors, however, it does invest in companies that provide services to the resources sector. The Manager significantly increased its exposure to the Consumer Discretionary sector during the March quarter, with this sector now the largest sector exposure in the portfolio. The Manager heavily reduced its exposure to the Information Technology and Telecommunication sectors. The portfolio is well diversified with the largest individual stock holding at 5.4% at 31 March 2018. The Manager will hold cash if attractive investment opportunities cannot be identified or to preserve capital in times of heightened volatility. Cash remained relatively high at 28.2% of the portfolio at March-end.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

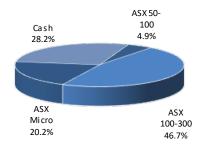
We consider WAX to be suitable for investors looking for a well-managed exposure to a diversified portfolio of Australian small and mid cap stocks. It has a highly experienced investment team with a proven track record and well-established investment processes. The portfolio (pre-tax NTA plus dividends) has outperformed the benchmark index (ASX All Ordinaries Accumulation Index) over the 12 months to 31 March 2018. This reflects the strong performance of small cap stocks compared to large cap stocks over the period. WAX has outperformed over the longer-term with an average rolling annual return of 11.0% to 31 March 2018, compared to the benchmark index average annual rolling return of 8.5%. The Manager has achieved this with lower volatility. From a investor return perspective, the total share price return has outperformed the portfolio return over the three-and-five year periods to March-end. This is reflected in the significant premium that the company is trading at. We view the company to be overvalued at these levels.

Sector	31 Dec (%)	31 Mar (%)
Energy	2.7	2.7
Materials	8.5	11.7
Industrials	15.9	12.5
Consumer Discretionary	13.0	28.0
Consumer Staples	0.0	1.7
Healthcare	2.1	7.6
Financials (ex Property)	30.5	26.7
Property	0.0	0.0
Information Technology	20.1	7.6
Telecommunication Services	7.1	1.5
Utilities	0.0	0.0

### **Asset Weighting**



### Size Weighting



<b>Board of Directors</b>	
Geoff Wilson	Chairman (Executive)
Matthew Kidman	Director (Non-Executive)
John Abernethy	Director (Non-Executive)
Julian Gosse	Director (Non-Executive)
Chris Stott	Director (Executive)
Kate Thorley	Director (Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-2.2	7.1	9.7	11.3
Peer Group Median (pre-tax NTA plus dividends), %*	-2.0	6.5	7.3	6.6
ASX All Ords Acc Index (%)	-3.7	3.6	4.4	7.9
Out/Under performance of index (%)	1.5	3.4	5.3	3.4
Share Price + Dividends (%)	2.0	3.9	15.0	15.4
Tracking Error (%)	6.7	4.3	8.7	8.4

\*Australian Mid/Small Cap Shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

### **OTHER DATA**

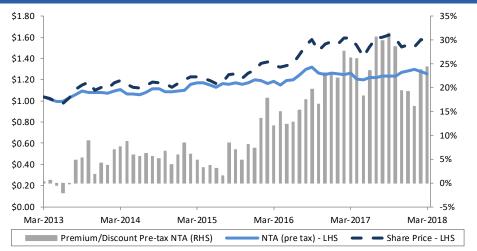
- ♦ **Dividend policy** The Board is committed to paying an increasing stream of fully franked dividends to shareholders provided the company has sufficient profit reserves, franking credits, and it is within prudent business practices. The Company's ability to generate franking credits is dependent upon the receipt of franked dividends from investments and the payment of tax. Dividends are paid on a six-monthly basis and the dividend reinvestment plan is available to shareholders for both the interim and final dividend.
- Capital management policy The Board manages the Company's capital by regularly reviewing the most efficient manner by which the company employs its capital. At the core of this management is the belief that shareholder value should be preserved. Shareholder value will be preserved through the management of the level of distributions to shareholders, share and options issues as well as the use of share buy-backs. These capital management initiatives will be used when deemed appropriate by the Board.
- ♦ LIC tax concessions None.
- DRP Available Yes.

### WAX's Portfolio (Top 10) Weighting

Code	Portfolio (%)	All Ords (%)
NEC	5.4	0.1
ASL	3.9	0.1
SCO	3.1	0.0
IMD	3.1	0.0
EHL	3.0	0.0
FLT	2.9	0.3
PSI	2.9	0.0
MTR	2.7	0.1
CTD	2.6	0.1
AUB	2.3	0.0
	31.9	0.9

Source all figures: WAX/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

### **NTA & Share Price Performance**







www.whitefield.com.au

### Rating



### **LMI Type**

Listed investment company

### **Investment Area**

Australia

### **Investment Asset**

Listed companies

### **Investment Sectors**

Diversified

Investment Profile	
Price (\$) as at 8 May 2018	4.56
Market cap (\$M)	397.9
Shares on issue (M)	87.3
Options on issue (M)	0.0
Shares traded (\$M p.a.)	36.0
12-month L/H (\$)	4.36/4.90
Listing date	1923
Fees:	
Management Fee (%)	0.25
Performance incentives (%)	na

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-4.4%
3 year average	-7.6%

Dividend Yield	%
FY15	3.79ff
FY16	4.12ff
FY17	3.74ff

Largest Shareholders	%
Fiducio Pty Ltd, Caithness Nominees Pty Ltd, AJ Gluskie and DM Gluskie	21.1
LJ Gluskie & SC Gluskie	17.7
As at 31 March	2018

### **COMPANY OVERVIEW**

WHF was founded in 1923 and is one of Australia's oldest listed investment companies. The company provides exposure to ASX listed industrial stocks; therefore there will be little, if any, exposure to resource and energy stocks.

### **INVESTMENT OBJECTIVE**

WHF seeks to provide investors with a cost effective investment, that delivers long-term capital growth and a reliable and growing dividend stream. The company seeks to generate portfolio returns that are higher than the benchmark index (S&P/ASX 200 Industrials Accumulation Index) over rolling five year periods and to provide superior risk-adjusted returns than its peers. The company seeks to achieve its objective through investment in a highly diversified portfolio of industrial securities.

### STYLE AND PROCESS

WHF seeks to own a portfolio of attractively priced, high-quality businesses with a proven or strengthening ability to deliver shareholder value. The company utilises a disciplined quantitative and qualitative process to identify and assess: (1) quality; (2) intrinsic value; and (3) mispricing, and seeks to invest where each of these elements are favourable.

### PORTFOLIO CHARACTERISTICS

WHF has a diversified portfolio containing around 160 stocks. The majority of its holdings are in S&P/ASX 200 Industrials Index companies, providing investors with exposure to the industrials sector of the market. While the portfolio is well diversified, the top 10 stocks account for 48.0% of the portfolio, slightly higher than the benchmark index. There is a high weighting to the Financials sector with the four major banks representing 29.1% of the portfolio. The portfolio largely tends to track the benchmark index, with the portfolio having a low tracking error to the benchmark, as highlighted in the below table.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

WHF provides low cost access to a diversified portfolio of Australian industrial securities. The company has \$40m in borrowings (at face value) in the form of convertible resettable preference shares. The company recently adjusted its objective from a longer-term outperformance objective to a medium-term objective. The company is now seeking to generate portfolio returns (before fees and taxes) that outperform the benchmark index (S&P/ ASX 200 Industrials Accumulation Index) over rolling five year periods. The change was made to account for the evolution of the investment strategy with the introduction of quantitative techniques allowing for a shorter-term outlook. If we look over the last 18 months of rolling five year returns, the portfolio (before fees and taxes) has outperformed the medium-term objective in 89% of the months. We note, if we take into account fees and taxes this drops to 63%. The company pays a consistent fully franked dividend stream, that has grown steadily since listing back in 1923. The company seeks to pay out dividends that are approximately equal to its net operating profit after tax. WHF has largely traded at a discount to pre-tax NTA throughout its history. The discount has narrowed to 4.4% at 31 March 2018, below the three year average of 7.6%. We attribute the discount in part to the dividend yield of the company being below that of the benchmark index and the underperformance of the portfolio on an after realised tax basis. While the dividend yield is below that of the market, we note that the company has maintained or increased the dividend paid over the past 28 years. With no ETF that provides Industrials exposure, WHF provides a cost effective option for investors looking for exposure to the Industrials index through a single trade.

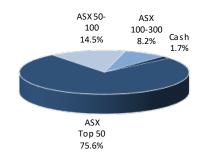
Sector	31 Dec (%)	31 Mar (%)
Energy	0.0	0.0
Materials	5.9	5.9
Industrials	9.2	9.1
Consumer Discretionary	5.4	5.5
Consumer Staples	10.2	10.5
Healthcare	9.1	10.1
Financials (ex Property)	42.1	41.2
Property	9.1	8.9
Information Technology	2.2	2.4
Telecommunication Services	3.8	3.4
Utilites	3.2	3.0

### **Asset Weighting**



98.3%

**Size Weighting** 



<b>Board of Directors</b>	
David Iliffe	Chairman (Non-Executive)
Angus Gluskie	Director, Chief Executive Officer
Mark Beardow	Director (Non-Executive)
Martin Fowler	Director (Non-Executive)
Lance Jenkins	Director (Non-Executive)
William Seddon	Director (Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-4.4	-2.0	1.1	8.3
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	1.3	1.7	6.5
S&P/ASX 200 Industrials Acc Index (%)	-3.8	-0.4	2.9	8.8
Out/Under performance of index (%)	-0.6	-1.6	-1.8	-0.5
Share Price + Dividends (%)	-5.7	6.6	2.5	9.4
Tracking Error (%)	0.5	0.7	1.5	1.6

<sup>\*</sup>Australian Large Cap LICs as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

### **OTHER DATA**

Dividend policy – WHF aims to pay out dividends that are approximately equal to its net operating profit after tax. All dividends are fully franked.

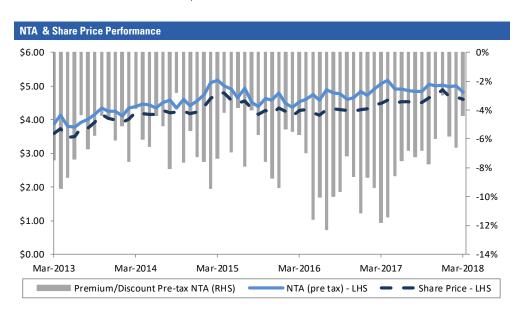
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- Capital management policy None currently.
- ♦ LIC tax concessions Yes
- ♦ **DRP available** Yes

### WHF'S PORTFOLIO (TOP 10) WEIGHTING

Code	Portfolio (%)	S&P/ASX 200 Industrials Index (%)
CBA	9.4	9.3
WBC	7.6	7.1
ANZ	6.2	5.8
NAB	6.0	5.7
CSL	4.8	5.2
WES	3.7	3.5
WOW	3.2	2.5
TLS	2.9	2.8
MQG	2.6	2.6
AMC	1.7	1.2
	48.0	45.5

Source all figures: WHF/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.





### **Westoz Investment Company (WIC)**

www.westoz.com.au

### Rating



### **LMI Type**

Listed investment company

### **Investment Area**

Australia

### **Investment Asset**

Listed companies

### **Investment Sectors**

Diversified

Investment Profile	
Price (\$) as at 10 May 2018	1.135
Market cap (\$M)	148.4
Shares on issue (M)	130.7
Options on issue (M)	11.2
Shares traded (\$M p.a.)	16.8
12-month L/H (\$)	0.905/1.215
Listing date	September 2009
Fees	
Management Fee (%)	1.0
Performance incentives (%)	20.0*

\*20% of returns in excess of 10% per annum.

Premium/Discount to Pre-ta	x NTA
As at 31 March 2018	-9.1%
3 year average	-12.4%

Dividend Yield	%
FY15	9.73ff
FY16	9.09ff
FY17	6.25ff

Largest Shareholders	%
Euroz Limited	26.3
Wilson Asset Management	7.9
	Δs at 31 March 2018

### COMPANY OVERVIEW

WIC is a listed investment company established in May 2005 and listed in September 2009. The company is based in Western Australia (WA) and focuses on investing in ASX-listed stocks from around that area. The portfolio is managed by Westoz Funds Management, a wholly owned subsidiary of Euroz Limited.

### **INVESTMENT OBJECTIVE**

WIC seeks to provide investors with exposure to a portfolio of ASX-listed investments that provides consistent positive returns, regardless of the general direction of the market. The company has an absolute return focus and as such does not tie its performance fees to a benchmark index, but to a set figure of 10% return p.a.

### STYLE AND PROCESS

WIC has a medium-to long-term investment outlook with investment selection based on the premise that financial markets and individual securities can, and do, deviate from fair value. The manager uses research provided by Euroz Securities (the stockbroking arm of Euroz Limited) as a primary screen to identify suitable investment opportunities. It then determines investment opportunities through the use of fundamental analysis, with a focus on the growth potential of target companies. An investment committee will ratify identified investment opportunities. The manager has the discretion to use derivatives to achieve performance objectives and must adhere to some broad investment guidelines including: no individual stock can represent more than 20% of the total portfolio value at the time of acquisition; and WIC's position can comprise no more than 20% of the issued securities of a company.

### PORTFOLIO CHARACTERISTICS

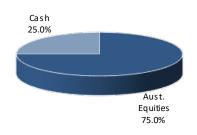
WIC has a concentrated portfolio of around 30 stocks. The Manager takes high conviction positions and will hold cash in the event attractive opportunities are not available. The Manager focuses on companies with a connection to WA. Due to its investment philosophy, WIC invests primarily in ex-50 stocks, and as such, an investment in WIC incorporates the risks associated with an investment in the smaller cap universe and exposure to a narrow geographic base. WIC has decreased its exposure to resources over the past year with the Materials weighting falling from 34.3% at 31 March 2017 to 21.6% at 31 March 2018. The Energy exposure increased from 15.1% to 35.4% of the portfolio over the same period. Property remains a significant exposure at 18.2% of the portfolio.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

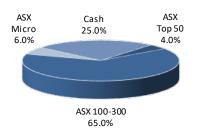
Given the characteristics of WIC's portfolio, we expect it to experience greater volatility than the benchmark index. As such, prospective investors should be risk-tolerant and understand the risks associated with the smaller cap investment universe and exposure to the cyclical, resource based WA economy. Investors should also be aware that the Manager may hold significant amounts of cash, diluting exposure to the market. The company had a cash weighting of 25% at March-end. WIC's portfolio (pre-tax NTA plus dividends) has performed strongly compared to its peer over the 12-months to 31 March 2018, rising 12.6% but has underperformed the benchmark index (S&P/ASX Small Ordinaries Accumulation Index), which increased 15.0%. Return to shareholders (share price plus dividends) has outperformed both the portfolio and the benchmark index over the 12-month period increasing 20.3%, with the discount to pre-tax NTA narrowing to 9.1% from 14.3% over the period. Improved performance of the portfolio has seen an increase to the profit reserve. The company has sufficient profit reserves to cover the target dividend of 6 cents per share for over five years. WIC has largely traded at a discount historically given the cyclical nature of its investment portfolio and the volatility of dividends. We expect improved performance and the continued stabilisation of the dividend to continue to improve the discount level.

Sector	31 Dec (%)	31 Mar (%)
Energy	27.1	35.4
Materials	21.1	21.6
Industrials	24.6	20.5
Consumer Discretionary	1.4	0.0
Consumer Staples	0.0	0.0
Healthcare	0.0	0.0
Financials (ex Property)	6.7	4.3
Property	17.7	18.2
Information Technology	1.4	0.0
Telecommunication Services	0.0	0.0
Utilities	0.0	0.0

### **Asset Weighting**



### **Size Weighting**



### **Board of Directors**

Jay Hughes	Chairman (Non-Executive)
Terry Budge	Director (Non-Executive)
Simon Joyner	Director (Non-Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-0.3	12.6	11.7	3.8
Peer Group Median (pre-tax NTA plus dividends) %*	-2.0	6.5	7.3	6.6
S&P/ASX Small Ords Acc Index (%)	-2.8	15.0	10.7	6.4
Out/Under performance of index (%)	2.4	-2.4	1.0	-2.7
Share Price + Dividends (%)	-3.0	20.3	13.4	6.9
Tracking Error (%)	16.7	11.8	13.0	11.8

<sup>\*</sup>Australian mid/small cap LICs as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

### **OTHER DATA**

▶ **Dividend policy** – Objective is to pay a consistent stream of dividends to investors. The level of dividend payments will be set after considering the level of realised net profits after tax, retained earnings and availability of franking credits.

.....

- ♦ Capital management policy Share buyback in place.
- ♦ LIC tax concessions No
- ♦ **DRP available** Yes

### WIC's Portfolio Weightings (Top 10)

Code	Portfolio (%)	All Ordinaries Acc Index (%)
ATS	11.0	0.0
CWP	9.0	0.0
COE	6.0	0.0
ASB	5.0	0.0
FRI	5.0	0.0
WPL	4.0	0.0
SXE	4.0	0.0
MGX	4.0	0.0
MAH	3.0	0.0
WSA	3.0	na
	54.0	0.2

Source all figures: WIC/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.

### **NTA & Share Price Performance** \$1.60 5% \$1.40 0% \$1.20 \$1.00 -5% \$0.80 -10% \$0.60 \$0.40 -15% \$0.20 \$0.00 -20% Mar-2013 Mar-2014 Mar-2015 Mar-2016 Mar-2017 Mar-2018 Premium/Discount Pre-tax NTA (RHS) - Share Price - LHS NTA (pre tax) - LHS





www.wilsonassetmanagement.com.au

### Rating



### **LMI Type**

Listed investment company

### **Investment Area**

Australia

### **Investment Assets**

Listed companies and other

### **Investment Sectors**

Diversified

Key Investment Information	
Price (\$) as at 22 June 2018	1.14
Market cap (\$M)	801.7
Shares on issue (M)	703.2
Options on issue (M)	0.0
Shares traded (\$M p.a)	336.3
12-month L/H (\$)	1.095/1.21
Listing date	May 2016
Fees	
Management Fee (%)	1.00
Performance incentives (%)	20.0*

\*20% of the outperformance of the S&P/ASX 200 Accumulation Index, subject to recoupment of underperformance.

Premium/Discount to Pre-tax NTA	
As at 31 March 2018	-1.3%
Average since inception	-1.5%

Dividend Yield	%
FY15	na
FY16	na
FY17	0.90ff

Largest Shareholders	%
UBS Nominees Pty Limited	2.0
DCM Bluelake Partners Pty Ltd	1.0
As at 31 Ma	rch 2018

### COMPANY OVERVIEW

WAM Leaders Limited (ASX:WLE) is a listed investment company that invests in an actively managed portfolio of stocks, primarily from within the S&P/ASX 200 Index. The company listed on the ASX in May 2016 following an initial public offer. The portfolio is managed by MAM Pty Ltd (MAM) a member of the Wilson Asset Management group.

### **INVESTMENT OBJECTIVE**

The company seeks to provide investors exposure to an actively managed portfolio of ASX listed stocks with a focus on undervalued growth stocks. The Company will seek to provide a steady and growing stream of fully franked dividends and will seek to preserve capital by holding cash in the event the Investment Manager cannot identify attractive investments.

### STYLE AND PROCESS

The Investment Manager utilises two investment processes for stock selection. Long-term investments are selected using the research-driven investment approach while short-term opportunistic investments are determined by the market-driven investment approach:

(1) The research-driven approach involves making investment decisions based on extensive research on the security. The Manager looks for management strength, earnings growth potential, low earnings multiple, advantageous industry position, generation of free cash flow, appropriate return on equity and a catalyst for share price growth. The Manager has over 2,500 meetings with management each year; and

(2) The market-driven approach involves participating in IPOs, placements and takeover arbitrages aiming to take advantage of short-term arbitrage opportunities and mispricing in the market.

### PORTFOLIO CHARACTERISTICS

The portfolio will typically hold between 25 to 60 investments with average stock weightings expected to be between 1-5%. However positions may be larger or smaller than this with no limitations on size. The portfolio will primarily hold long positions, however short positions may be held. The portfolio currently has no short exposure. In the event attractive investments cannot be identified, the portfolio can hold up to 100% cash. The portfolio was largely invested at March-end, with a cash holding of 10%. Financials remains the largest sector exposure with a weighting of 30%. Exposure to the Materials sector increased over the March quarter to be 27.1% of the portfolio. The Manager reduced its exposure to the Industrials sector over the quarter.

### INDEPENDENT INVESTMENT RESEARCH COMMENTS

WLE offers investors exposure to an actively managed portfolio of ASX-listed securities, with the portfolio managed by a team with significant experience in managing LIC portfolios. The Investment Manager has a benchmark unaware investment mandate and few limitations on the portfolio investments and as such the performance of the portfolio will largely be a result of the Investment Manager's stock picking ability. WAM Capital, also managed by Wilson Asset Management, uses both the investment processes across a broader investment universe, and has significantly outperformed the market since June 2000. The company was listed in May 2016 and therefore has a short performance history. Since listing, the portfolio (pre-tax NTA plus dividends) has underperformed the benchmark index (S&P/ASX 200 Accumulation Index), generating a total return of 9.8% compared to the benchmark return of 15.9%. The performance of the portfolio has been adversely impacted by the dilutive effect of options exercised during the past 12 months. On the back of a significant increase in profit for 1H18, the company announced an increase in the interim dividend from 1.0 cent per share to 2.5 cents per share, fully franked. While the Manager seeks to provide an increased dividend stream to shareholders, we note that the company currently has less than 2 years dividend coverage if the company was to maintain the 2.5 cent dividend.

Sector	31 Dec (%)	31 Mar (%)
Energy	11.3	12.3
Materials	23.9	27.1
Industrials	6.8	2.8
Consumer Discretionary	13.3	12.3
Consumer Staples	6.1	5.7
Healthcare	7.7	5.4
Financials (ex Property)	25.2	30.0
Property	0.0	0.0
Information Technology	2.3	1.8
Telecommunication Services	1.1	1.4
Utilities	2.1	1.2

### **Asset Weighting**





<b>Board of Directors</b>	
Geoff Wilson	Chairman (Executive)
Lindsay Mann	Director (Non-Executive)
Melinda Snowden	Director (Non-Executive)
Chris Stott	Director (Executive)
Kate Thorley	Director (Executive)

Note: IIR classifies Directors that are employed by the appointed Investment Manager as Executive Directors.

### PERFORMANCE ANALYTICS

Performance				
	Mar Quarter	1 year	3 year p.a	5 year p.a
Pre-tax NTA + Dividends (%)	-2.4	1.8	na	na
Peer Group Median (pre-tax NTA plus dividends), %*	-3.9	1.3	na	na
S&P/ASX 200 Accumulation Index (%)	-3.9	2.5	na	na
Out/Under performance of index (%)	1.5	-0.8	na	na
Share Price + Dividends (%)	0.9	3.6	na	na
Tracking Error (%)	1.9	4.7	na	na

\*Australian Large Cap Shares as classified in the IIR monthly LIC report.

Note: All pre-tax NTA figures are after tax on realised gains and before tax on unrealised gains.

### **OTHER DATA**

Dividend policy – The Board is committed to paying an increasing stream of fully franked dividends to shareholders provided the company has sufficient profit reserves, franking credits, and it is within prudent business practices. The Company's ability to generate franking credits is dependent upon the receipt of franked dividends from investments and the payment of tax. Dividends are paid on a six-monthly basis and the dividend reinvestment plan is available to shareholders for both the interim and final dividend.

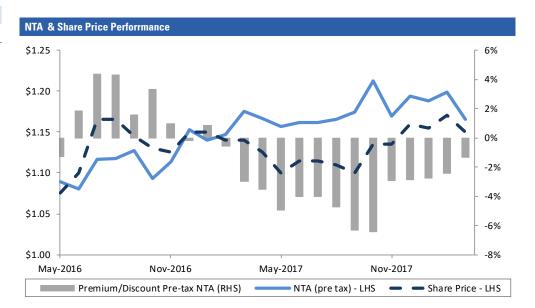
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- Capital management policy The company may undertake capital management initiatives which may involve the issue of other shares and/or the buy-back of its shares.
- ♦ LIC tax concessions None.
- ♦ **DRP available** Yes.

### WLE's Portfolio (Top 10) Weighting

Code	Portfolio (%)	All Ords (%)
CBA	5.9	7.6
BHP	5.5	5.0
WBC	4.8	5.3
WOW	3.5	1.9
ORG	3.4	0.8
CSL	3.3	3.9
RIO	3.3	1.6
MQG	3.0	1.9
NAB	3.0	4.2
QBE	3.0	0.7
	38.7	33.0

Source all figures: WLE/Independent Investment Research/IRESS. All data as at 31 March 2018 unless otherwise specified.



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